

Lam Nguyen

Bethlehem, PA 18015 | (484)767-0534 | ngoclamnguyenpham@gmail.com | [linkedin.com/in/lam-nguyen-pham/](https://www.linkedin.com/in/lam-nguyen-pham/)

EDUCATION

Lehigh University | Bethlehem, PA, US

GPA: 3.60/4.00

Candidate for Bachelor of Science in Business and Economics

Expected Graduation: May 2026

Majors: Finance & Business Analytics

Honors: Dean's List (All semesters)

Relevant coursework: Investments, Corporate Finance, Advanced Financial Modelling, Business Analytics and Modelling, Predictive Analytics, Business Data Management, Python Applications for Business, Managerial Accounting, Global Finance.

SKILLS AND INTERESTS

Languages: English (Fluent), Vietnamese (Native), French (Intermediate), Chinese (Basic).

Technical: R (Intermediate), Python (Intermediate), Excel (Proficient), SQL (Intermediate), C++ (Basic), Java (Basic).

Financial Analysis & Modelling: DCF Valuation, Capital Budgeting, Bond Valuation.

Interest: Music Production, Multi-instrumentalist, Philosophy, and Psychology.

PROFESSIONAL EXPERIENCE

Mekong Capital | Hanoi, Vietnam

May 2024 – August 2024

Investment/Value Creation Intern – Mekong Earth Regeneration Fund (MERF)

- Established connections with over **30** experts and business owners in R&D for strategic crops in the area to deepen the company's understanding of value chains, market pricing, export values, and risk assessments.
- Delivered **20+** investment memos and reports, including opportunities analysis, financial metrics, market trends, pricing, and risks assessment to support strategic investment planning.
- Conducted a comprehensive gender analysis of the Lower Mekong Region for the ESG report of MERF, evaluating socio-economic and cultural factors in alignment with the 2X criteria.
- Market-mapped **100+** pipeline companies, incorporating decision-making to select **2** as investees in Lower Mekong Region.

Voiceblocks | Bethlehem, PA

January 2024 – May 2024

Business Development Intern, Remote

- Identified **70+** organizations and potential target market partners for disabilities children to increase company's visibility.
- Designed a social media campaign through the application of AI to promote for the product that facilitates care management for disabled children, resulting in an increase of **40%** of community reach and recognition.
- Developed financial projections through financial statements, leading to a **30%** increase in forecasting accuracy.
- Collaborated with cross-functional teams to enhance product features, driving a **25%** increase customer engagement

KPMG Vietnam Limited | Hanoi, Vietnam

May 2023 – August 2023

Summer Financial Risk Consultant Intern, Financial Risk Management Division

- Provided Basel I, Basel II Advanced Approach, Basel III and furtherly developed an Internal Rating Based (IRB) for HDBank, resulting in higher credit risk sensitivity and incentive compatibility.
- Developed **20+** risk control matrices and control process for a Korean conglomerate, resulting in a **30%** reduction in operational risk, supporting the firm's long-term financial stability.
- Formulated Excel template in Business Impact Analysis for **10** critical processes, ensuring robust analysis and clear documentation of potential risks and their effects on operational continuity.
- Constructed a Call Tree of **200+** transaction offices to contact and sustain Business Continuity Management for HDBank.

LEADERSHIP AND EXTRACURRICULAR

Vietnamese Student Association of Lehigh | Bethlehem, PA

Aug 2023 – May 2024

Co-founder and Treasurer

- Managed **\$1,000** operating budget and produced annual financial reporting of budget versus actuals.
- Implemented strategic fundraising campaigns, leading to a **20%** increase in external sponsorships and donations.
- Forecasted the required funding based on a bottom-up build of expected headcount and team events.

Hanoi – Ams Rock Club | Hanoi, Vietnam

Aug 2020 – May 2021

Guitarist and Director of Music Production

- Contributed to the musical ambiance and captivated **250+** high school students with **2** live performances.
- Oversaw the club's audiovisual aspects and enhanced the overall quality of musical events.