

Lam Nguyen

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EDUCATION

Lehigh University | Bethlehem, PA, US

GPA: 3.60/4.00

Candidate for Bachelor of Science in Business and Economics

Expected Graduation: Dec 2025

Majors: Finance & Business Analytics

Honors: Dean's List (4 semesters)

Relevant coursework: Investments, Advanced Financial Modelling, Data Science for Financial Investments, Corporate Finance, Business Analytics and Modelling, Business Data Management, Python Applications for Business, Global Finance.

SKILLS AND EXPERTISES

Languages: English (Fluent), Vietnamese (Native), French (Intermediate), Chinese (Basic).

Technical: Excel (Proficient), R (Intermediate), Python (Intermediate), SQL (Intermediate), PowerBI (Intermediate)

Financial Analysis & Modelling: DCF Valuation, LBO Analysis, Capital Budgeting, Bond Valuation.

PROFESSIONAL EXPERIENCE

DMV Angels Group | Washington, D.C

December 2024 – January 2025

Investment Intern

- Assessed business models and market strategies of Life-Sciences startups, driving a **30%** improvement in deal flow quality and prioritizing high-return opportunities.
- Performed financial forecasting and deal sourcing, resulting in the identification of **3** high-potential startups with **5x** expected returns, which drives **\$800,000** in investment.
- Managed investor relations by providing detailed progress reports, which boosted stakeholder confidence by **25%**.

Mekong Capital | Hanoi, Vietnam

May 2024 – August 2024

Investment/Value Creation Intern – Mekong Earth Regeneration Fund (MERF)

- Established connections with **30+** experts and business leaders to conduct in-depth value chain analysis, market pricing, export valuation, and risk assessments, enhancing strategic investment decisions.
- Produced **20+** investment memos and reports, including financial analysis, market trends, and risk evaluations, accelerating strategic planning efficiency by **40%**.
- Performed market mapping of **100+** pipeline companies, utilizing financial metrics and market research to recommend **2** high-potential investees for Private Equity investment.

KPMG Vietnam Limited | Hanoi, Vietnam

May 2023 – August 2023

Summer Financial Risk Consultant Intern, Financial Risk Management Division

- Provided Basel I, Basel II Advanced Approach, Basel III and furtherly developed an Internal Rating Based (IRB) for HDBank, resulting in higher credit risk sensitivity and incentive compatibility.
- Developed **20+** risk control matrices and control process, resulting in a **30%** reduction in operational risk.
- Formulated Excel template in Business Impact Analysis for **10** critical processes, ensuring robust analysis and clear documentation of potential risks and their effects on operational continuity.

PROJECTS

DCF and LBO Model | FIN 335 - Financial Modelling

- Evaluate acquisition scenarios and forecast financial returns under various capital structures.
- Implemented advanced Excel functions and analysis tools to assess valuation sensitivity to WACC and EBITDA multiples.

Textual Sentiment and Stock Returns | FIN 377 – Data Science for Financial Investment

- Assess the impact of sentiment on stock returns from 503 SEC 10-K filings using Loughran-McDonald and BHR dictionaries
- Utilized tools such as BeautifulSoup, StatsModels, and Pandas to extract, clean, and correlate textual sentiment with market performance, highlighting the predictive value of financial disclosures.

EXTRACURRICULAR

Vietnamese Student Association of Lehigh | Bethlehem, PA

Aug 2023 – May 2024

Co-founder and Treasurer

- Managed **\$1,000** operating budget and produced annual financial reporting of budget versus actuals.
- Implemented strategic fundraising campaigns, leading to a **20%** increase in external sponsorships and donations.

