THE UNIVERSITY OF BRITISH COLUMBIA

Curriculum Vitae for Faculty Members

Date: 15/04/2013 **Initials**: S.S.

1. SURNAME: Severinov FIRST NAME: Sergei

MIDDLE NAME(S): Leonidovich

2. DEPARTMENT/SCHOOL: Economics

3. FACULTY: Arts

4. PRESENT RANK: Associate Professor SINCE: July 2008

5. POST-SECONDARY EDUCATION

| University or Institution | Degree | Subject Area | Dates |
|---------------------------|--------|------------------------|-------------|
| Moscow State University | BA | Middle Eastern Studies | 09/83-06/89 |
| University of Toronto | none | Economics | 09/91-06/93 |
| Stanford University | MS | Mathematics | 09/93-06/95 |
| Stanford University | PhD | Economics | 09/93-06/98 |

Title of Dissertation and Name of Supervisor

Essays on the Theory of the Firm and Organizations Professor Douglas Bernheim, Stanford University

Special Professional Qualifications

6. **EMPLOYMENT RECORD**

(a) Prior to coming to UBC

| University, Company or Organization | Rank or Title | Dates |
|-------------------------------------|--------------------------------|-------------|
| University of Wisconsin-Madison | Assistant Professor | 08/98-06/03 |
| Duke University | Assistant, Associate Professor | 07/02-08/07 |
| University of Essex | Professor | 08/07-09/09 |
| | | |

(b) At UBC

| Rank or Title | Dates |
|---------------------|-------------------------|
| Associate Professor | July 1 2008- current |
| | |
| | |
| | |

(c) Date of granting of tenure at U.B.C.: July 2008

7. **LEAVES OF ABSENCE**

| University, Company or Organization at which Leave was taken | Type of Leave | Dates |
|--|---------------------------|-------------|
| University of Wisconsin-Madison | Leave of Absence | 07/02-06/03 |
| Duke University | Parental Leave of Absence | 01/04-06/04 |
| Duke University | Leave of Absence | 07/04-12/04 |
| University of Essex | Leave of Absence | 02/08-09/09 |

8. **TEACHING**

(a) Areas of special interest and accomplishments
Microeconomics, Industrial Organization, Managerial Economics, Game Theory

(b) Courses Taught at UBC

| Session | Course | Scheduled | Class | | Hours | Taught | |
|-----------------|----------|-----------|-------|----------|-----------|--------|-------|
| | Number | Hours | Size | Lectures | Tutorials | Labs | Other |
| Winter 08/09 | Econ 301 | 3 | 90 | 3 | | | |
| Winter 08/09 | Econ 301 | 3 | 80 | 3 | | | |
| Winter 08/09 | Econ 601 | 3 | 18 | 3 | | | |
| Winter 09/10 | Econ601 | 3 | 14 | 3 | | | |
| Winter 09/10 | Econ301 | 3 | 80 | 3 | | | |
| Winter 10/11 | Econ 301 | 3 | 19 | 3 | | | |
| Winter 10/11 | Econ 601 | 3 | 90 | 3 | | | |
| Winter 11/12 | Econ 301 | 3 | 90 | 3 | | | |
| Winter 11/12 | Econ 601 | 3 | 21 | 3 | | | |
| Winter 12/13 | Econ 301 | 3 | 100 | 3 | | | |
| Winter 12/13 | Econ 601 | 3 | 11 | 3 | | | |
| Winter 12/13 | Econ406 | 3 | 7 | 3 | | | |
| | | | | | | | |

(c) Graduate Students Supervised and/or Co-Supervised

| Student Name | Program Type | Year | | Principal | Co-Supervisor(s) |
|----------------------------------|------------------------------------|-------|------------|------------|---|
| | | Start | Finish | Supervisor | . , , |
| Yasunari Tamada | PhD in Economics(Wis consin) | 1998 | 2002 | | Х |
| Nataliya Kuribko | PhD in Economics (Duke) | 2004 | 2006 | | X |
| Huang Ce | PhD in Economics (UBC) | 2008 | 2012 | | Committee Member |
| David Thompson | PhD in Computer Science, UBC | 2011 | continuing | | Committee Member |
| Cristian Troncoso Valverde | PhD in Economics (UBC) | | continuing | | Member of Thesis Examination Committee, VSE |
| | | | | | |

| (a | 1) (| Continuing | Educat | tion A | Activities |
|----|------|------------|--------|--------|------------|
|----|------|------------|--------|--------|------------|

- (e) Visiting Lecturer (indicate university/organization and dates)
- (f) Other

9. SCHOLARLY AND PROFESSIONAL ACTIVITIES

(a) Areas of special interest and accomplishments

Microeconomics, Economic Theory, Industrial Organization, Game Theory

(b) Research or equivalent grants (indicate under COMP whether grants were obtained competitively (C) or non-competitively (NC))

| Granting | Subject | COMP | \$ | Year | Principal | Co-Investigator(s) |
|----------|---------|------|----------|------|--------------|--------------------|
| Agency | _ | | Per Year | | Investigator | |

| Wisconsin Alumni Foundation | Cooperation and Delegation | С | 28,000 | 2001 | Sergei Severinov | |
|--|--|----|--------|-------------------|------------------|--|
| Trent Foundation | Merger Negotiations | С | 4,000 | 2004 /05 | Sergei Severinov | |
| Sloan Foundation | Fellowship for Dissertation Research in Economics | С | 45,000 | 1997 -98 | Sergei Severinov | |
| John Olin Foundation | Fellowship in Law and Economics | С | 2,000 | 1998 - 1998 | Sergei Severinov | |
| Center for Business Education and Research | Conference Travel Grant | NC | 2000 | 2003 | Sergei Severinov | |
| SSHRC | Topics in Economic Theory: Multidimensional Mechanisms | С | 27,000 | 2009 - 2012 | Sergei Severinov | |

(c) Research or equivalent contracts (indicate under COMP whether grants were obtained competitively (C) or non-competitively (NC).

(d) Invited Presentations

Stanford University (2001, 2004), University of Pennsylvania (1998, 2004), University of Toronto (1998, 2003), Berkeley (2005), Duke University (1998, 2002), Vanderbilt University (1998), University of Michigan (1998), University of Wisconsin-Madison (1998, 2003), WZB Centrum, Berlin, Germany (1998, 2003), Stockholm School of Economics (1998), Pennsylvania State University (1998,2005), Graduate School of Business at Stanford University (2001, 2004), University of Florida- Gainesville (2001), Center for Economic and Financial Research (CEFIR) Moscow (2002), UCLA (2002, 2004), Caltech (2002), University of Southern California (2002), Fuqua School of Business at Duke University, London School of Economics (2002), Oxford University (2002), McGill University (2003, 2004), London Business School (2003), University Carlos III-Madrid (2003), University Autonoma–Barcelona (2003), University of Arizona (2003, 2005, 2008), Northwestern University (2003), UC Berkeley (2005), Georgetown University (2005), University of Montreal (2005), Simon Fraser University (2006), University of Bern, Switzerland (2006), University of Texas-Austin (2006), Essex University, UK (2006), Leicester University, UK (2006), Higher School of Economics, Moscow (2007), UBC (2007), Michigan State University (2007), University College London (2007), Yahoo Research (2007, 2008), Mannheim University (2009, April and July), Monterrey Institute of Technology (2009),

(e) Other Presentations

(f) Other

(g) Conference Participation, Presenter:

North American Meetings of the Econometric Society, 1998-2001, 2003, 2004. 2006, 2007

Rotterdam Erasmus University (2009), University of California at Santa Barbara (2011),

European Meetings of the Econometric Society, 1997, 1999, 2001, 2002.

Canadian Economic Theory Conference, 1997-2006, 2009, 2010, 2012.

World Congress on Game Theory, 2004,2008.

Society for Economic Dynamics, 2004.

Society for Economic Design, 2006

Workshop on the Economics of Transition (1996) St. Petersburg, Russia, organized by the Social Science

Research Council, New York

International Conference on Game Theory, Stony Brook, 2000

NSF/NBER Decentralization Conference, 2002-2005.

NSF General Equilibrium Conference, 2003.

Law and Mechanism Design Conference (2002),

Midwest Economic Theory Conference (2001), (2002), (2009).

Stanford Institute for Theoretical Economics (2003).

WZB Conference on Economics and Psychology (2003).

NSF/CEME Conference on Mathematical Economics (2005)

Duke-Northwestern-Texas Industrial Organization Conference (2006)

International Industrial Organization Conference (2009)

Conference of the Society for the Promotion of Economic Theory (2009),

World Congress of the Econometric Society (Shanghai, 2010),

Game Theory and Applications Conference at UECE Lisbon, Lisbon, Portugal (2011, 2012)

UBC-University of Hong Kong Economic Theory Conference (2010, 2011)

European Summer Symposium on Economic Theory (ESSET), Gerzensee, Switzerland, July 2012.

10. SERVICE TO THE UNIVERSITY

(a) Memberships on committees, including offices held and dates

UBC Committee on Graduate Fellowship Adjudication (SSHRC), 3 times: 2009, 2010,2011; Admissions Committee, Economics Department, UBC, 2009, 2010;

Instructor Recruitment Committee, Economics Department, UBC, 2010-2011;

Recruitment Committee, Economics Department, UBC, 2011-2012;

Microeconomics Comprehensive Exam Committee (2009, 2010, 2011 –Chair, 2012-Chair, 2013)

VSE Faculty Awards Committee (2012-2013)

(b) Other service, including dates

University Examiner for PhD. Dissertation Defense, Jing Shao, Sauder School University Examiner for PhD. Dissertation Defense, Albert Xin Jiang, Computer Science Department

11. SERVICE TO THE COMMUNITY

(a) Memberships on scholarly societies, including offices held and dates American Economic Association, Econometric Society

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Society for Promotion of Economic Theory

- (b) Memberships on other societies, including offices held and dates
- (c) Memberships on scholarly committees, including offices held and dates
 Member of the Program Committee of the 11th Conference on Electronic Commerce of ACM
 (Association of Computing Machinery)
- (d) Memberships on other committees, including offices held and dates
- (1) Member of the Scientific Committee, Graduate Student Colloquium, December 2011

Center of Socio-Economic Studies, Autonomous University of Coahuila, Saltillo, Mexico

- (2) Program committee, Canadian Economic Theory Conference 2011,
- (e) Editorships (list journal and dates)

Member of the Advisory Board - Canadian Journal of Economics, 2002-2006.

Associate Editor - Berkeley Journals in Theoretical Economics, 2006-.

(f) Reviewer (journal, agency, etc. including dates)

Review of Economic Studies 2005, 2006, 2007, 2011,2012

American Economic Review 2002, 2003, 2007, 2008, 2011,2012, 2012

Econometrica 2003, 2004, 2005, 2006, 2007, 2008, 2012, 2013

Journal of Political Economy 2004, 2005, 2011

Rand Journal of Economics 2001-2009, 2011

Journal of Economic Theory, 2000-2009, 2011

Games and Economic Behavior and Organization 1998, 2002-2008, 2011

Economic Theory, 2002-2008

Canadian Journal of Economics, 1999-2002

International Economic Review , 1998-2002, 2005, 2008, 2009

Journal of Economics and Management Strategy, 1999

Journal of Law, Economics and Organization 2002-2007

Journal of Industrial Economics, 2003, 2008

Economic Journal, 2002-2008

Economics Letters, 2005

Mathematics of Social Sciences, 2002

Manchester School, 2004

National Science Foundation, 2001-2010

American Economic Journal-Microeconomics

Journal of European Economic Association

Book reviews: Academic Press, Addison Wesley Longman, 1999, 2006, 2007

- (g) External examiner (indicate universities and dates)
- (h) Consultant (indicate organization and dates)

KPMG Peat Marwick, 08/95-06/96

(i) Other service to the community

Member of the Academic Council of Duke University, 2006-2007

Admissions Committee, Department of Economics, University of Wisconsin-Madison, 1998, 1999, 2000 Library Committee, Department of Economics, University of Wisconsin-Madison, 2001-2002

12. AWARDS AND DISTINCTIONS

(a) Awards for Teaching (indicate name of award, awarding organizations, date)

Excellence in Teaching Award, Elective course, Executive MBA Class of 2006, Duke University

- (b) Awards for Scholarship (indicate name of award, awarding organizations, date)
 National Fellow and John Campbell Fellow, Hoover Institution, Stanford University, 2004-2005
- (c) Awards for Service (indicate name of award, awarding organizations, date)
- (d) Other Awards
- 13. OTHER RELEVANT INFORMATION (Maximum One Page)

THE UNIVERSITY OF BRITISH COLUMBIA

Publications Record

SURNAME: Severinov FIRST NAME: Sergei Initials:

MIDDLE NAME(S): Leonidovich

Date: January 27, 2009

1. REFEREED PUBLICATIONS

- (a) Journals
- [1] 'Competition Among Sellers Who Offer Auctions Instead of Prices,' with Michael Peters, *Journal Of Economic Theory*, 75[1], July 1997, pp. 141-179.
- [2] 'On Information Sharing and Incentives in R&D,' Rand Journal of Economics, 32, Autumn 2001, pp. 542-564
- [3] 'Bequests as Signals: An Explanation for the Equal Division Puzzle', with B. Douglas Bernheim, *Journal of Political Economy*, 111, August 2003.
- [4] 'Internet Auctions with Many Traders,' with Michael Peters, Journal Of Economic Theory 130, 2006, pp. 220-245.
- [5] 'Bequests as Signals: Implications for the Fiscal Policy,' *Journal of Public Economics* 90, 2006. pp. 1995-2008
- [6] 'Screening when Not All Agents Are Strategic: Does A Monopoly Need to Exclude?' with Raymond Deneckere, *RAND Journal of Economics*, Winter 2006, pp. 816-841.
- [7] 'The Value of Information and Optimal Organization,' *Rand Journal of Economics*, 39[1], Spring 2008,pp. 238-265
- [8] 'Individually Rational, Balanced-Budget Bayesian Mechanism and Surplus Allocation,' with Grigory Kosenok, *Journal of Economic Theory* 140, 2008, pp. 126-161
- [9] 'An Efficient Solution to the Informed Principal Problem,' *Journal of Economic Theory*, 141[1], July 2008, pp. 114-133
- [10] 'Mechanism Design with Partial State Verifiability,' with Raymond Deneckere, *Games and Economic Behavior*, November 2008, 487-513.
- [11] 'Ascending Double Auction,' with Michael Peters, *Economic Theory*, November 2008, *Vol* 37(2), pp. 281-306
- [12] 'Investment Tournaments, with Michael Schwarz, *Journal of Labor Economics*, October 2010 Vol. 28 (4), pp. 893-922.

2. NON-REFEREED PUBLICATIONS

- (a) Journals
- (b) Conference Proceedings
- (c) Other
- 3. BOOKS
- (a) Authored

- (b) Edited
- (c) Chapters
- 4. PATENTS
- 5. SPECIAL COPYRIGHTS
- 6. ARTISTIC WORKS, PERFORMANCES, DESIGNS
- 7. OTHER WORKS

8. WORK SUBMITTED (including publisher and date of submission)

- "On the Benefit of Legal Representation", Economic Journal, 03/09
- 'Efficient Screening with Costly Misrepresentation,' 2008 revise and resubmit
- "Strategic Information Acquisition and Transmisison, 2013, joint with Rossella Argenziano and Franesco Squintani

9. WORK IN PROGRESS (including degree of completion)

- 'Ex-Post Individually Rational Mechanisms,' 80%
- 'Methods Of Multidimensional Screening,' 95%
- 'Can Lower Prices Signal High Quality: A Two-Period Model of Quality Signaling,' 80%.
- 'Influence Activities, Efficiency and Promotion in Organizations,'80%
- 'Sequential Auctions with Budget Constraints,' 75%
- "Competition among Heterogeneous Auction Houses," preliminary