

Huan Xie

February 2024

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1. Biographical Information

Positions

- Associate Professor, Concordia University, Canada, June 2016-Present.
- Assistant Professor, Concordia University, Canada, July 2008-May 2016.
- Visiting Scholar, Université du Québec à Montréal, Canada, July 2021-December 2021.
- Visiting Scholar, Nanyang Technological University, Singapore, March 2012-August 2012.

Education

- Ph.D. in Economics, University of Pittsburgh, Pittsburgh, PA, USA, 2008.
- B.A. in Economics, Fudan University, Shanghai, China, 2002.

Academic Awards

- Andrew W. Mellon Pre-doctoral Research Fellowship, University of Pittsburgh, Pittsburgh, USA, 2006-2007.
- Teaching Fellowship, University of Pittsburgh, Pittsburgh, USA, 2002-2006.
- First Class Honors Graduate, Fudan University, Shanghai, China, 2002.

Other Affiliations

- **CIRANO**: 2009-present
- **CIREQ**: 2012-present

2. Research

Publications

- “Pricing Indefinitely Lived Assets: Experimental Evidence,” with John Duffy and Janet Hua Jiang, August 2023, accepted, *Management Science*.
- “An Experimental Investigation of Persuasion through Selective Disclosure of Evidence,” with Arianna Degan and Ming Li, November 2023, *Canadian Journal of Economics*, 56(4), 1490-1516.

- “Effect of Religious Priming in Prosocial and Destructive Behaviour,” with Jipeng Zhang and Elizabeth Brown, 2020 Feb, *Pacific Economic Review*, 25(1), 47-68.
- “Hierarchy Leadership and Social Distance in Charitable Giving,” with Jipeng Zhang, 2019 October, *Southern Economic Journal*, 86 (2), 433-458.
- “Why Do People Give? Testing Pure and Impure Altruism,” with Mark Ottoni-Wilhelm and Lise Vesterlund, 2017 November, *American Economic Review*, 107(11): 3617-33.
- “Group Size and Cooperation among Strangers,” with John Duffy, 2016 June, *Journal of Economic Behavior and Organization*, 126(A), 55–74.
- “An Optimistic Search Equilibrium,” with Dip Majumdar and Art Shneyerov, 2016 June, *Review of Economic Design*, 20(2), 89–114.
- “Bubbles and Experience: An Experiment with a Steady Inflow of Investors,” with Jipeng Zhang, 2016 April, *Southern Economic Journal*, 82(4), 1349–1373.
- “Bargaining with Uncertain Value Distributions,” 2013, *Economics Bulletin*, 33(2), 1047-1066.
- “Social Norms, Information, and Trust among Strangers: Theory and Evidence,” John Duffy, Huan Xie, and Yong-Ju Lee, 2013, *Economic Theory*, 52(2), 669-708.
- “Social Norms and Trust among Strangers,” Huan Xie and Yong-Ju Lee, 2012, *Games and Economic Behavior*, 76(2), 548-555.

Working Papers

- “Favor Exchange: An Experiment,” with Arianna Degan and Yushen Li, June 2023, revision requested, *Games and Economic Behavior*
- “Public Goods Games with Polarized Preferences: An Online Experiment,” with Liang Wang and Jipeng Zhang, August 2023
- “An Experiment on Dynamic Patent Races,” with Sinda Kassab, August 2023
- “Favor Exchange: Long-run Payoffs in Bounded Favors Bank Strategies,” with Arianna Degan and Yushen Li, August 2023

Work In Progress

- “Favor Exchange: the Role of Information,” with Arianna Degan and Yushen Li, May 2023

- “A Model of Favor Exchange,” with Arianna Degan and Yushen Li, August 2023
- “The Effect of Government Benefit Programs on Work-Firm Relational Contracts: An Experiment,” with Yaqiong Luo

Funding

- Concordia SSHRC Explore Grant, 2022-2023, “How do Government Benefit Programs Affect Worker-Firm Relational Contracts in the Time of Shutdowns?” \$5000, as PI.
- Concordia SSHRC Exchange Grant, 2022, “2022 European Economic Science Association Meeting,” \$1200, as PI.
- Concordia SSHRC Explore Grant, 2021-2022, “How do Beliefs on Fairness and Inequality Affect Preferences for Redistribution after the Pandemic in Canada?” \$5000, as PI.
- Concordia Spring 2020 COVID-19 Established Researcher Support Fund, \$6,000.
- SSHRC Insight Grant, 2020-2025, “The Economics of Strategic Communication and Persuasion: Theory, Applications, and Experiments,” with Ming Li (PI) and Arianna Degan, \$155,105, as Co-applicant.
- Concordia SSHRC Exchange Grant, 2019, “2019 North American Economic Science Association Meeting,” \$1000, as PI.
- Concordia SSHRC Explore Grant, 2019-2020, “An Experiment on Dynamic Patent Races,” \$5000, as PI.
- SSHRC Insight Development Grant, 2018-2023, “Motivations and Mechanisms in Voluntary Public Goods Provision with Polarized Preferences,” with Arianna Degan, Ming Li, and Jipeng Zhang, \$54,368, as PI.
- Concordia OVPRGS Individual Seed, 2018-2021, “Motivations and Mechanisms in Voluntary Public Goods Provision with Polarized Preferences,” \$7,000, as PI.
- SSHRC Insight Development Grant, 2017-2023, “Favors exchange: Theory and Evidence,” with Arianna Degan (PI), \$45,673, as Co-applicant.
- SSHRC Insight Development Grant, 2016-2018, “Scientific research, conflicts of interest, and disclosure policy,” with Ming Li (PI) and Arianna Degan, \$54,580, as Co-applicant.
- FQRSC Nouveaux Chercheurs grant, 2009-2014, “Individual Reputation Mechanisms and Trust among Strangers,” \$39,160, as PI.
- Concordia SSHRC Seed Fund, 2010-2011, “Reputation Building on eBay and in Lab,” \$7,000, as PI.
- Concordia Faculty Start-up Funds, 2008-2011, \$15,000, as PI.

Conference Presentations and Invited Talks

Conference Presentations

- 2022 ESA European Meeting, Bologna, Italy, September 2022.
- 2022 European Economic Association & Econometric Society European Meeting, Milan, Italy, August 2022.
- 56th Annual Conference of the CEA, Virtual, June 2022.
- 2021 ESA Global Online Around-the-Clock Meetings, July 2021.

- 55th Annual Conference of the CEA, Virtual, June 2021.
- 2019 North-American ESA Conference, Los Angeles, October 2019.
- 2018 North-American ESA Conference, Antigua Guatemala, October 2018.
- 2018 International Conference on Economic Theory and Applications, Southwestern University of Finance and Economics, Chengdu, China, July, 2018.
- 52nd Annual Conference of the CEA, Montreal, Canada, June, 2018.
- 2016 Economic Science Association North-American Meeting, Tucson, USA, November, 2016.
- The Annual Conference of the Southern Economic Association, New Orleans, USA, November, 2015.
- 2015 Economic Science Association North-American Meeting, Dallas, USA, October, 2015.
- The Annual Conference of the Southern Economic Association, Atlanta, USA, November, 2014.
- 2014 Canadian Economic Association Annual Conference, Vancouver, Canada, June, 2014.
- The 4th Annual Xiamen University International Workshop on Experimental Economics, Xiamen, China, December, 2013.
- 2013 Canadian Economic Association Annual Conference, Montreal, Canada, June, 2013.
- 2012 China International Conference on Game Theory and Applications, Qingdao, China, August, 2012.
- Interdisciplinary Workshop on Behavioral and Social Science, Nanyang Technological University, Singapore, March, 2012.
- Chinese Economist Society China Conference, Xiamen, China, June, 2010.
- 43rd Annual Conference of the CEA, Toronto, Canada, May 2009.
- International Economic Science Association Conference, Caltech, USA, June, 2008.
- 18th International Conference on Game Theory, Stony Brook, July, 2007.
- 17th International Conference on Game Theory, Stony Brook, July, 2006.

Invited Talks

- Shandong University Workshop Series: Micro Theory and Experimental Economics, July 2023.
- Fudan Workshop on Economic Dynamics, Shanghai, China, July 2023.
- Osaka University, Osaka, Japan, June 2023.
- The Shandong University Applied Micro Workshop Series, Virtual, April 2023.
- 2021 Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory.
- McMaster University, Hamilton, Canada, April 2019.
- Workshop in Memory of Artyom Shneyerov, Montreal, Canada, October 2018.
- University of Saskatchewan, Saskatoon, Canada, September, 2018.
- East China Normal University, Shanghai, China, June, 2018.
- University of Pittsburgh, Pittsburgh, USA, April, 2018.
- Conference on the Economics of Strategic Communication and Persuasion: Application to Ethics and Incentives in Scientific Research, Montreal, Canada, October, 2017.
- Guanghua Lecture Series, Workshop on Theoretical Economics, Southwestern University of Finance and Economics, Chengdu, China, July, 2017.

- 3rd Annual Workshop in Behavioral and Experimental Economics, Southwestern University of Finance and Economics, Chengdu, China, July, 2017.
- Shanghai University of Finance and Economics, Shanghai, China, June, 2017.
- Tsinghua University, Beijing, China, June, 2016.
- 2nd Annual Workshop in Behavioral and Experimental Economics, Southwestern University of Finance and Economics, Chengdu, China, May, 2016.
- Shanghai University of Finance and Economics, Shanghai, China, June, 2015.
- Workshop in Behavioral and Experimental Economics, Southwestern University of Finance and Economics, Chengdu, China, May, 2015.
- McGill University, Montreal, Canada, May, 2015.
- Laval University, Quebec City, Canada, November, 2014.
- Shanghai Economics and Finance University, Shanghai, China, December, 2013.
- National University of Singapore, Singapore, April, 2012.
- Fudan University, Shanghai, China, December, 2011.
- University of Guelph, Guelph, Canada, November, 2010.
- Fudan University, Shanghai, China, June, 2010.
- Laval University, Quebec City, Canada, January, 2010.
- University of Montreal, Montreal, Canada, September, 2009.
- University of New Mexico, Albuquerque, USA, March, 2008.
- City University of Hong Kong, Hong Kong, March, 2008.
- Fudan University, Shanghai, China, March, 2008.
- Shanghai Jiao Tong University, Shanghai, China, March, 2008.
- Iowa State University, Ames, USA, February, 2008.
- Concordia University, Montreal, Canada, January, 2008.
- University of Pittsburgh Brown-Bag Micro Seminar, Pittsburgh, USA, September, 2007.

3. Teaching

Graduate Teaching

- Econ 612: Graduate Microeconomics I, Concordia University, Winter 2016, Fall 2017, Winter 2018, Fall 2018, Winter 2019, Fall 2019, Winter 2020, Fall 2020, Winter 2021, Winter 2022, Fall 2022
- Econ 695R: Topics in Experimental Economics and Behavioral Economics, Concordia University, Summer 2010, Fall 2012, Fall 2014, Fall 2018, Winter 2023

Undergraduate Teaching

- Econ 501/401: Advanced Microeconomic Theory, Concordia University, Winter 2011, Fall 2012, Winter 2016, Fall 2018
- Econ 302: Intermediate Microeconomics (Sequence II), Concordia University, Winter 2009, Winter 2010, Winter 2013, Summer 2014, Fall 2014, Winter 2015, Summer 2015, Winter 2016, Winter 2018, Fall 2020, Winter 2021, Winter 2022
- Econ 301: Intermediate Microeconomics (Sequence I), Concordia University, Fall 2009, Winter 2009, Winter 2011, Winter 2013, Summer 2014
- Introductory Microeconomics, University of Pittsburgh, Summer 2006

Graduate Students Supervision

Ph.D.

- Yaqiong Luo, “How do Government Unemployment Benefit Programs Affect Worker-Firm Relational Contracts: Theory and Experiments,” 2021-present
- Sinda Kassab, “Firm Innovations: Theory and Experiments,” 2017-present
- Liang Wang, “Three Essays on the Online Economic Experiment and Experimental Data Analysis,” 2015-2021, defended (first job: Postdoc at University of Montreal)
- Yushen Li, “Favor Exchange,” 2018-2021, defended (first job: Assistant Professor at Jinan University, China)

M.A.

- 2023: Hafsa Ahmad
- 2021: Yueqi Wang, Xiaoyi Xing, Xun He
- 2020: Bin Wang, Bhavleen Kaur
- 2019: Ali Khalil, Zheshu Yang
- 2018: Minjing Gu, Subrina Islam, Jie Yu
- 2017: Yiwen Chen
- 2015: Laura Zommere
- 2014: Elizabeth Brown
- 2013: Tian Gan

I also served as a committee member or examiner for numerous students, at both Ph.D. and M.A. levels.

4. Service

Conference Organization

- 2nd Workshop on “Experimental and Behavioural Research” at the CIRANO, November 2023, co-organizer
- Canadian Public Economic Group Annual Conference, November 2022, co-organizer
- 1st Workshop on “Experimental and Behavioural Research” at the CIRANO, October 2022, co-organizer
- The Chinese Economists Society 2021 Annual Conference, June 2021, co-organizer
- 2020 Chinese Economists Society Deans’ Symposium, November 2020, co-organizer
- Workshop on The Economics of Strategic Communication and Persuasion, November 2018, co-organizer
- Workshop in Memory of Artyom Shneyerov, October 2018, co-organizer
- 52nd Annual Conference of the CEA, CEBERG sessions, June 2018, co-organizer
- Workshop on The Economics of Strategic Communication and Persuasion: Application to Ethics and Incentives in Scientific Research, October 2017, co-organizer

Departmental Committee

- Undergraduate Program Committee, Concordia University, Fall 2018-present

- Department Personnel Committee, Concordia University, Fall 2017-Spring 2019, Winter 2021-Spring 2023
- CIREQ representative, Fall 2019 – Summer 2021
- Graduate Program Committee, Concordia University, Fall 2009-Spring 2011, Fall 2014-Winter 2016
- Hiring Committee, Concordia University, Fall 2008-Winter 2009
- Econ 301 Coordinator: Winter 2011, Winter 2013, Summer 2014
- Econ 302 Coordinator: Winter 2009, Summer 2014-Summer 2015, Winter 2018-present

Service to the Profession

- Principal Researcher at CIRANO, co-director of the CIRANO Claude Montmarquette Experimental Lab, June 2022-present
- Editorial Advisor, *Canadian Journal of Economics*, July 2018-present
- Board Member, Chinese Economist Society, July 2020-June 2021
- Guest Editor, CES special issue of the *China Economic Review*, December 2021-June 2022

Refereeing

Canadian Journal of Economics, Econometrica, China Economic Review, Economics Bulletin, Economic Inquiry, Economic Journal, Economic Modelling, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, Journal of Behavioral Finance, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Public Economics, Management Science, Nonprofit and Voluntary Sector Quarterly, NSF Funding Application External Evaluator, Pacific Economic Review, Review of Economic Studies, Southern Economic Journal, Social Science Research, Theory and Decision

5. Career Interruptions and Special Circumstances

Medical leave: January-March 2009

Maternity leave: May 2011-May 2012

Maternity leave: April 2013-March 2014