

# Heather Sarsons

6000 Iona Drive  
Vancouver School of Economics, UBC  
Vancouver, B.C.

Email: [hsarsons@mail.ubc.ca](mailto:hsarsons@mail.ubc.ca)  
Homepage: <https://sites.google.com/view/sarsons/>

## Employment

University of British Columbia, 2022 -

*Associate Professor ( untenured)*

University of Chicago Booth School of Business, 2019 - 2022

*Assistant Professor of Economics*

University of Toronto GATE Institute & Department of Economics, 2018 - 2019

*Post-Doctoral Scholar*

## Other Affiliations

Faculty Research Fellow, National Bureau for Economic Research (NBER)

Research Affiliate, CEPR

Affiliate, HCEO: Inequality: Measurement, Interpretation & Policy

Affiliate, BFI Initiative on the Study of Gender

## Education

Ph.D. Economics, Harvard University, 2018.

Visiting Student, London School of Economics, 2014-2015

M.A. Economics, Harvard University, 2014.

B.A. Economics, University of British Columbia, 2011.

## Papers

### *Refereed Publications*

Flexible Pay, Bargaining, and the Gender Gap (with Barbara Biasi) *Quarterly Journal of Economics*. Vol. 137, Issue 1, 2022.

"Estimating the Empirical Likelihood of Becoming a 'Public Charge'" (with Mitra Akhtari and John Coglianese) *NYU Journal of Legislation and Public Policy*. August 2021.

Gender Differences in Recognition for Group Work (with Klarita Gërxhani, Ernesto Reuben, and Arthur Schram) *Journal of Political Economy*. Vol. 129, No. 1, 2021.

Rainfall and Conflict: A Cautionary Tale. *Journal of Development Economics*. Volume 115, July 2015: 62-72.

### *Non-Refereed Publications*

“Confidence Men? Evidence on Gender and Confidence from Top Economists” (with Guo Xu) *American Economic Association: P&P* 2021, Vol. 111.

“Information, Confidence, and the Gender Gap in Bargaining” (with Barbara Biasi) *American Economic Association: P&P* 2021, Vol. 111.

“Recognition for Group Work: Gender Differences in Academia” *American Economic Review: P&P* 2017, Vol. 107(5): 141-145.

### *Working Papers*

Interpreting Signals in the Labor Market: Evidence from Medical Referrals, R&R *Review of Economic Studies*

Across-Country Wage Compression in Multinationals (with Jonas Hjort and Xuan Li), Conditionally accepted at *American Economic Review*

National Wages (with Jonathon Hazell, Christina Patterson, and Bledi Taska), R&R *American Economic Review*

### **Grants, Fellowship, & Awards**

Hampton Fund Research Grant, 2022

CIDER Small Grant, 2022

Russell Sage Foundation Grant (w Ellora Derenoncourt, Benjamin Feigenbaum, & Conrad Miller), 2021

J-PAL Pilot Grant (w Matt Notowidigdo, Gautam Rao, & Frank Schilach), 2021

BFI Research Grant, 2019, 2020, 2021

Review of Economic Studies Tour, 2018

Washington Center for Equitable Growth Doctoral Award, 2017

Weatherhead Initiative on Gender Inequality Graduate Fellowship, 2016

Rotman Institute for Gender and the Economy Research Grant (w/ Laura Derksen), 2016

Social Sciences & Humanities Research Council of Canada Graduate Fellowship, 2014-2018

Harvard Kennedy School Inequality and Social Policy Fellowship, 2014-2016

Harvard Lab for Economic Applications and Policy Grant (x2), 2015

PODER Fellowship, London School of Economics, 2014-2015

Harvard South Asia Institute Graduate Student Research Grant, 2014

Rotary International Ambassadorial Scholarship, 2012

Rita Ricardo-Campbell Fellowship in Economics, 2012

## Academic Activities

### *Invited Seminars*

2023: University of Waterloo, University of Alberta, RAND, Harvard Kennedy School, CUNY, Purdue, Simon Fraser University, Uppsala, SOFI

2022: University of Cologne, Yale, UC Santa Barbara, University of Nebraska - Lincoln, Institute for Fiscal Studies, Stanford, Stanford GSB, Nova School of Business and Economics

2021: UCLA Anderson, Opportunity Insights, UT Austin, George Mason University, University of Zurich, Queen's University, University of Groningen, Briq, IZA, University of British Columbia, University of Toronto, George Washington University, Columbia Law School, Tufts University, Columbia University, MIT, Princeton

2020: McGill, Chicago Fed, University of Colorado - Boulder, Tinbergen, Rotterdam, Stanford, Bocconi, EUI, University of Pittsburgh, University of Chile, Tel Aviv University, Berkeley

2019: Stockholm University, Central European University, IIES, Arizona State University, University of Michigan Ross, University College London, University of Munich, Berkeley, Ohio State, MIT, Cornell, Stockholm School of Economics, Norwegian School of Economics FAIR, University of Gothenburg, University of Chicago, Texas A&M, University of Calgary, Brown University

2018: Harvard Business School NOM, Harvard Kennedy School, LSE, Berkeley, Chicago Booth, Chicago Economics, Yale, Yale SOM, University of Toronto Economics, University of Toronto Rotman School of Management, Vancouver School of Economics, Stanford, Northwestern, Princeton, Columbia, NYU, Stanford GSB, Uppsala, MSR Cambridge, Wharton BEPP, Berkeley Haas, Brookings Institute, McMaster, University of Saskatchewan, Wilfred Laurier, University of Ottawa, York University, Marseille School of Economics, Paris School of Economics

2017: UPenn Wharton, Brown University, Harvard Kennedy School Women and Public Policy Program, Carnegie Mellon University, University of Lausanne, WZB-Berlin

2016: HBS Gender Initiative

### *Conferences*

2021: AEA/ASSA Meetings, NBER Labor Studies Meeting

2020: NBER Summer Institute, NBER Labor Studies Meeting

2019: AEA/ASSA Meetings, NBER Summer Institute, Boston University WERISE Conference, CESifo Venice Summer Institute Gender Workshop, Rome Junior Conference on Applied Microeconomics

2018: Academy of Management Annual Meeting, NBER Summer Institute, Washington Center for Equitable Growth, University of Madison-Wisconsin Emerging Scholars Conference, Briq Workshop on Firms, Jobs, and Inequality, RESTAT Centennial Conference, Society of Labor Economics Annual Meeting (Toronto), Canadian Economics Association Meeting (Montreal)

2017: Washington Center for Equitable Growth, Early Career Behavioral Economics Conference (CMU)

2016: AEA/ASSA Meetings, Early Career Behavioural Economics Conference

2015: AEA/ASSA Meetings, Society of Labor Economics Annual Meeting

2014: NEUDC

2012: NEUDC

### *Conference Organization*

BFI Discrimination in the 21st Century, Stanford Institute for Theoretical Economics (SITE) Gender conference, BFI Women in Empirical Microeconomics Conference

### *Referee Service*

AEJ: Applied Economics, AEJ: Policy, American Economic Review, AER Insights, American Sociological Review, Econometrica, Economic Development and Cultural Change, Economic Journal, Journal of Development Economics, Journal of Economic Behavior and Organizations, Journal of Economic Literature, Journal of Economic Theory, Journal of the European Economic Association, Journal of Human Resources, Journal of Labor Economics, Journal of Urban Economics, Journal of Political Economy, Journal of Public Economics, Management Science, Oxford Bulletin of Economics and Statistics, Oxford Development Studies, Public Finance Review, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies

### **Personal**

Canadian Citizen

Last updated: February 10, 2023