

# Christoph Luelfesmann

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## CURRENT POSITION

Professor  
Department of Economics  
Simon Fraser University  
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## PREVIOUS POSITIONS

2003-2008	Associate Professor, SFU Economics
1996-2002	Assistant Professor (Wissenschaftlicher Assistant), University of Bonn, Economics
1998-1999	Research Fellow, UC Berkeley, Haas School of Business
1992-1996	Scientific Employee (Wissenschaftlicher Mitarbeiter), Univ of Bonn, Economics
1982-1985	Internal Revenue Service, Germany

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## EDUCATION

2002	Habilitation in Economics, University of Bonn, Germany
1996	PhD Economics (Dr. rer. pol.), University of Bonn, Germany
1991	Master in Economics (Diplomvolkswirt), University of Bonn, Germany
1985	Master in Tax Law and Administration (Diplomfinanzwirt), FHF Nordkirchen, Germany

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## RESEARCH INTERESTS

Applied Microeconomics and Public Economics: Agency theory, Theory of the Firm, Federalism, Taxation, Privatization and Regulation.

## PUBLISHED WORK

“Reforming an Asymmetric Union: On the Virtues of Dual Tier Capital Taxation,” (with A Haufler), *Journal of Public Economics*, Vol 125, 11-127, 2015.

“The Architecture of Federations: Constitutions, Bargaining, and Moral Hazard” (with A Kessler and G Myers), *Journal of Public Economics*, Vol 124, 18-29, 2015.

“Two-Tier Public Provision: Comparing Public Systems,” (with Gordon Myers), *Journal of Public Economics*, Vol. 95 (11-12), 1263-1271, 2011.

“On the Virtues of Privatization when Government is Benevolent”, *Journal of Economic Behavior and Organization*, 64(1), 17-34, 2007.

“The Theory of Human Capital Revisited: On the Interaction of General and Specific Investments,” (with Anke Kessler), *Economic Journal*, 116(514), 903-923, 2006.

“Wealth Constraints and Option Contracts in Models with Sequential Investments,” *RAND Journal of Economics*, 36(4), 753-770, 2005.

“Endogenous Punishments In Agency with Verifiable Ex Post Information,” (with Anke Kessler and Patrick Schmitz), *International Economic Review*, 46(4), 1207-1231, 2005.

“Tiebout and Redistribution in a Model of Residential and Political Choice,” (with Anke Kessler), *Journal of Public Economics*, 89, 501-528, 2005.

“Research Collaborations with Sequential Investments,” *Economica*, 71(2), 241-260, 2004.

“Bargaining under Non-Verifiable Information,” (with Anke S. Kessler), *Economic Theory*, 23(2), 395-410, 2004.

“Economic vs. Political Symmetry and the Welfare Concern with Market Integration and Tax Competition,” (with Anke S. Kessler and Gordon Myers), *Journal of Public Economics*, 87(5-6), 847-867, 2003. (lead article)

“Fiscal Competition, Redistribution, and the Politics of Economic Integration,” (with Anke S. Kessler and Gordon Myers), *Review of Economic Studies*, 69(4), 899-923, 2002.

“Central Governance or Subsidiarity: A Property Rights Approach to Federalism,” *European Economic Review*, 46(8), 1379-1397, 2002.

“Partial Monitoring, Adverse Selection, and the Productive Efficiency of the Firm,” *International Journal of Industrial Organization*, 20(8), 1097-1118, 2002.

“Monitoring and Productive Efficiency in Public and Private Firms,” (with Anke S. Kessler), *FinanzArchiv*, 58(2), 167-187, 2002.

“Team Production, Sequential Investments, and Stochastic Payoffs,”  
*Journal of Institutional and Theoretical Economics*, 157(3), 430-442, 2001.

“Incomplete Contracts, Non-Contractible Quality, and Renegotiation”,  
*Contributions to Theoretical Economics*, 1 (1), Article 2, 1-46, 2001.

“The Hold-up Problem in Government Contracting,” (with Dieter Boes),  
*Scandinavian Journal of Economics*, 98(1), 53-74, 1996.

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## WORK UNDER REVIEW

“Strategic Shirking in Bilateral Trade”, July 2018, submitted.

“Delegation in an Agency Model with Subsequent Information Revelation,”  
April 2018, submitted.

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## FURTHER WORKING PAPERS/WORK IN PROGRESS

“Property Rights, Incentive Contracts, and Accounting Manipulation’, mimeo, February 2018.

“Delegating Authority using Optimal Mechanisms” mimeo, October 2018.

“Public and Private Provision of Public Goods in Democracy,” 2017, prepared for submission.

“Explicit and Implicit Incentives in a Theory of Ownership and Control,” in progress.

“Tax Exemptions and Majority Vote”, in progress.

“How Ownership Deters Effort or Why Do Firm Managers Hold Small Stakes?,” in progress.

“Authority Structures with Externalities,” in progress.

“Holdups, Quality Choice, and the Achilles' Heel in Government Contracting,” (with Dieter Boes),  
2001.

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## GRANTS AND RESEARCH STAYS

Social Sciences and Humanities Research Council of Canada (SSHRC), (Standard research grant, Principal Investigator, 2011-2015)

Social Sciences and Humanities Research Council of Canada (SSHRC), (Standard research grant, Principal Investigator, 2005-2009)

SFU President's Grant (Simon Fraser University), 2003-2005

German Research Foundation (DFG) SFB 303 Fellowship (University of Bonn), 1992--1999

German Academic Exchange Service (DAAD) Fellowship, 1998-99

Visiting Fellow, CESifo, University of Munich, April-July 2007

Visiting Researcher, Dept. of Economics, University of Bonn, Jan. - March 2007

Short-term Visitor, IDEI Toulouse, September 2001

Short term Visitor, University of Constance, 2001 and 2002

Short-term Visitor, Simon Fraser University, Vancouver, 1999 and 2001

Visiting Scholar, University of California Berkeley, Aug. 1998-- July 1999

Ruhr Gas Visiting Fellowship, University of Bergen, Norway, 1995.

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## TEACHING

### Undergraduate

Intermediate Microeconomics: Competitive Behavior (Econ 201/301, SFU): Spring 05, Spring 09, Fall 09, Fall 11, Spring 2012, Fall 12, Spring 13, Spring 14, Fall 14, Spring 15, Fall 15, Spring 16, Fall 16, Spring 17, Fall 17.

Industrial Organization (Econ 325, SFU): Fall 03, Spring 04, Fall 04, Fall 05, Fall 07, Fall 08, Fall 09, Fall 11, Fall 12, Spring 14, Spring 16, Spring 17.

IO: Governance and Institutions (Econ 426, SFU): Fall 06, Fall 11, Fall 16.

Special Topics in Labor Economics (Econ 483, SFU): Fall 03, Fall 04)

IO: Imperfect Competition (Econ 425, SFU): Fall 07, Spring 14, Spring 15, Spring 16.

Introduction to Game Theory (SFU-Surrey, Fall 08)

Fiscal Federalism (Bonn, Winter 97/98, 2000/01)

Personnel Economics (Constance, Summer 2001, Summer 02)

Transition Economics (seminar course) (Bonn, Winter 96/97)

International Tax Competition (seminar course), (Bonn, Winter 2000/01)

Political Economics (seminar course), (Bonn, Winter 01/02, Summer 02)

### Graduate

Applied Contract Theory (Econ 826, SFU): Spring 03, Spring 05, Fall 05, Spring 08, Spring 10, Summer 11, Fall 15.

PhD Seminar (Econ 900, SFU): 2009-2011, Fall 2017.

Theory of Federalism – Graduate (German Research Foundation (DFG) Summer School, Spring 2007  
Contract Theory (Bavarian Graduate Program in Economics Summer School, Spring 2007)  
Contract Theory with Applications -PhD (UC Berkeley, Spring 99)

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## PROFESSIONAL ACTIVITIES

Associate Editor for Berkeley Electronic Journal for Theoretical Economics (2006-2011)

Associate Editor for Canadian Journal of Economics (2010-2014)

Ad hoc Referee for

American Economic Review, Berkeley Electronic Journals in Theoretical Economics, Berkeley Electronic Journals of Economic Policy and Analysis, Canadian Journal of Economics, Economica, Economic Inquiry, Economic Journal, Economics of Governance, Economics Letters, European Economic Review, European Journal of Political Economy, FinanzArchiv, International Economic Review, International Journal of Industrial Organization, International Tax and Public Finance, Journal of Economics/Zeitschrift fuer Nationaloekonomie, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Surveys, Journal of Economic Theory, Journal of Health Economics, Journal of Institutional and Theoretical Economics, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Urban Economics, Labour Economics, Quarterly Journal of Political Science, RAND Journal of Economics, Regional Science and Urban Economics, Review of Economic Studies, Review of Accounting Studies, Routledge Publishers, Social Sciences and Humanities Research Council of Canada (SSHRC), Scandinavian Journal of Economics, Springer Publishers, Zeitschrift fuer Wirtschafts- und Sozialwissenschaften.

## Departmental and University Service (SFU)

Member of SFU Senate (and member of SCAR committee): since June 2017.

Graduate Program Chair (acting): Fall 2017.

Seminar Coordinator, SFU, Department of Economics, 2006/07, 2010/11, 2018/19.

Graduate Program Chair, Department of Economics, SFU, 2009-2011.

Tenure and Promotions Committee, SFU, Department of Economics, 2008/09, 2016/17.

Graduate Admissions Committee, SFU, Department of Economics, 2003/04, 04/05, 11/12, 12/13, 13/14, 14/15, 15/16, 16/17).

Recruitment Committee, SFU, Department of Economics, 2003/04 and 2005/06.

Graduate Program Committee, SFU, Department of Economics, 2004/05, 2011/12, 2014/15.

Undergraduate Program Committee, SFU, Department of Economics, 2007/08.