

## SKILLS

### Languages

Python  
JavaScript  
Flask  
Node.js  
SQL  
HTML / CSS  
React.js  
Redux

### Tech

Git  
APIS  
Data Structures  
Algorithms  
Photoshop

### Other

Sales  
Management  
Business Development

## PROJECTS

### MechFinder.com: Startup Cofounder

Jan 2015 - Feb 2017

- MechFinder is a comprehensive social platform that connects customers in need of car repair with local qualified mechanics. -- Our business model most closely represented that of AirBNB & Uber.
- Managed the development team, established the business infrastructure, created the marketing & reputation management systems, negotiated strategic partnerships, & more.
- Utilized NodeJS Express, MongoDB, handled secure user authentication & data storage, handled linking socket connections for real-time notifications & chat services, utilized Google Cloud to deploy app, and more.

### Pretty Fast Books Springboard Capstone Project

Dec 2020

- Utilized Plaid API to securely upload user transactions.
- Utilized Python, Flask, and SQL to allow users to categorize their transactions and create personalized budgets.

## EXPERIENCE

### Solusion Inc.: Sales Manager & Commercial Project Developer

Apr 2018 - Present

- Started as a regional solar sales manager and ended up creating an entirely new commercial LED lighting division within the company.
- Within 18 months we became the premier lighting installer for car dealership in Southern California. We worked with companies such as Penske, LA Car Guys, Moss Bros, Wilson Auto Group, and more!

### Tesla Energy: Solar Energy Consultant

Feb 2017 - Apr 2018

- Responsible for customer acquisition, sale, and retention.
- Was 12<sup>th</sup> in our region (60+ associates from 4 states) by my 2<sup>nd</sup> month and broke \$250,000 in sales by month 3.

### Stelian Onufrei for Congress: Senior Data Analyst

Sep 2017 - May 2018

- Gathered, tracked, and processed data for the 550,000+ registered voters in our district to help formulate messaging tactics and automate campaign procedures.
- Gathered internal data to quantify impact & assure money isn't wasted

## EDUCATION

### Springboard Software Engineering Bootcamp

Certification - 2021

- 800 hour intensive course in Software Engineering methodologies and technologies

### Glendale Community College

Associates (3.95 GPA) - 2012

- Honors & Phi Theta Kappa Graduate (Dedicated to top 5% of grads)
- Participated on men's golf team & honors advisory council.

\*Additional projects can  
be seen in my portfolio at  
[MyPortfolioLink.com](https://myportfolio.link)