# (Los Angeles, CA)

### SUMMARY

Extensive knowledge as a Full Stack developer with experience taking a project from initial conception to launch. In 2015 I created a tech startup known as MechFinder, which became one of the final 3 candidates for a seed funding round from Desert Angels. While we didn't obtain the funding, I still loved experience. A family emergency did pull me away from webdev for a couple of years, but I'm eager to get back into this space, and to continue growing my career as a software developer!

## **SKILLS**

## **Languages**

Python JavaScript SQL HTML / CSS

### Frameworks and Libr.

Flask Node.js React.js Redux Express

### Testing

Jasmine Jest

## <u>Tech</u>

Git
Data Structures
Algorithms
Photoshop
APIs

# **Other**

Sales Management Communication Business Development

### **PROJECTS**

## MyVaccineExperience.org

2021

• Social media constantly validates the good or bad aspects of vaccines/COVID based on a user's original beliefs. So I developed an unbiased platform for users to share their experiences and to monitor the collective stats. Utilizes Express, React, PSQL, Jest, Formik, Fingerprints & Heroku.

### Pretty Fast Books (Simplified QuickBooks) Springboard Capstone Project

2020

 Plaid API securely uploads user transactions, and Python, Flask, SQL, and Chart.js allow users to categorize transactions, create personalized budgets, and easily visualize spending habits.

MechFinder (see below)

2016-2017

#### **EXPERIENCE**

### Solusion Inc.: Project Manager

2018 - Present

- Started as a regional solar sales manager and ended up developing a new commercial LED lighting division within the company; which I then ran.
- Entrusted by the largest auto dealerships in Southern California, such as Penske, Myers Auto Group, and Moss Bros to complete \$100,000+ lighting projects on time and on budget.
- To date, every dealership has given us additional work after the initial project!

## Stelian Onufrei for Congress: Senior Data Analyst

2017 - 2018

Assembled, documented, and managed internal data of the 550,000+ voters in our district.
 Automated email and mail campaigns, drafted canvassing maps, and oversaw internal poling.

# Tesla Energy: Solar Sales Manager

2017 - 2018

- Handled the entire sales process from generating leads, to the final sale, to long-term retention.
- 12<sup>th</sup> in our 4-state region by month 2, and broke \$250,000 in sales by month 3.

## MechFinder.com: Software Engineer / Tech Startup Cofounder

2016 - 2017

- One of the final 3 candidates for a seed funding round from Desert Angels.
- Managed a year-long project to create a comprehensive social platform that connects customers in need of car repair with local qualified mechanics.
- Led and guided the development team, established the business infrastructure, created the marketing and reputation management systems, negotiated strategic partnerships, and more.
- Built upon Node.js, Express, and MongoDB and deployed via Google Cloud.
- Handled secure user authentication and data storage and utilized linking socket connections for real-time notifications and chat services.

### **Project Million:** Content Creator

2012 - 2016

- Developed health education workbooks that were used by 4<sup>th</sup> to 6<sup>th</sup> graders throughout Arizona.
- After one semester students reported that 28% stop drinking soda entirely, 63% had more confidence, 76% exercised more, and 37% said they also helped their family eat better!
- Fostered and forged partnerships with companies such as Sprouts, Whole Foods, Forks Over Knives, the Phoenix Suns, and more.

## Top Shelf Events: Event Manager

2009 - 2012

• By the age of 20 I was managing multi-million events for celebrities and high net-worth individuals throughout New York City (inc. the Met Gala).

# **EDUCATION**

### Springboard Software Engineering Bootcamp

Certification – 2021

800-hour intensive course in Software Engineering methodologies and technologies

### Glendale Community College (3.95 GPA)

Associates - 2012

Honors and Phi Theta Kappa Graduate (Dedicated to top 5% of grads)