SKILLS

Languages

Python JavaScript SQL

HTML / CSS

Frameworks & Libs

Flask

Node.js

React.js

Redux

Tech

Git

Data Structures

Algorithms

Photoshop

Other

Sales

Management

Communication

Business Development

PROJECTS

MechFinder.com: Startup Cofounder

Jan 2015 - Feb 2017

- MechFinder is a comprehensive social platform that connects customers in need of car repair with local qualified mechanics. -- Our business model most closely represented that of AirBNB & Uber.
- Managed the development team, established the business infrastructure, created the marketing & reputation management systems, negotiated startegic partnerships, & more.
- Utilized NodeJS Express, MongoDB, handled secure user authentication & data storage, handled linking socket connections for real-time notifications & chat services, utilized Google Cloud to deploy app, and more.

Pretty Fast Books (Simplified Quickbooks) Springboard Capstone Project

Dec 2020

- Utilized Plaid API to securely upload user transactions.
- Utlized Python, Flask, and SQL to allow users to categorize their transactions and create personlized budgets. Also uses Charts.js to help user visualize their spending habits.

EXPERIENCE

Solusion Inc.: Sales Manager & Commercial Project Developer

Apr 2018 - Present

- Started as a regional solar sales manager and ended up creating an entirely new commercial LED lighting division within the company.
- Within 18 months we became the premier lighting installer for car dealership in Southern California. We worked with companies such as Penske, LA Car Guys, Moss Bros, Wilson Auto Group, and more!

Tesla Energy: Solar Energy Consultant

Feb 2017 - Apr 2018

- Responsible for customer acquisition, sale, and retention.
- Was 12th in our region (60+ associates form 4 states) by my 2nd month and broke \$250,000 in sales by month 3.

Stelian Onufrei for Congress: Senior Data Analyst

Sep 2017 - May 2018

- Gathered, tracked, and processed data for the 550,000+ registered voters in our district to help formulate messaging tactics and automate campaign procedures.
- Gathered internal data to quantify impact & assure money isn't wasted

EDUCATION

Springboard Software Engineering Bootcamp

Certification - 2021

• 800 hour intensive course in Software Engineering methodologies and technologies

Glendale Community College

Associates (3.95 GPA) - 2012

- Honors & Phi Theta Kappa Graduate (Dedicated to top 5% of grads)
- Participated on men's golf team & honors advisory council.

*Additional projects can be seen in my portfolio at <u>MattLanden.com</u>