

References

Priming Moral Identity: Process-Level Shifts in Moral Judgement Using the CNI Model

- Aquino, K., Freeman, D., Reed, A., Lim, V. K. G., & Felps, W. (2009). Testing a social-cognitive model of moral behavior: The interactive influence of situations and moral identity centrality. *Journal of Personality and Social Psychology*, 97(1), 123–141. <https://doi.org/10.1037/a0015406>
- Aquino, K., & Reed, A. (2002). The self-importance of moral identity. *Journal of Personality and Social Psychology*, 83(6), 1423–1440. <https://doi.org/10.1037/0022-3514.83.6.1423>
- Aquino, K., Reed, A., Thau, S., & Freeman, D. (2007). A grotesque and dark beauty: How moral identity and mechanisms of moral disengagement influence cognitive and emotional reactions to war. *Journal of Experimental Social Psychology*, 43(3), 385–392. <https://doi.org/10.1016/j.jesp.2006.05.013>
- Athanassoulis, N. (n.d.). Virtue Ethics. In *Internet Encyclopedia of Philosophy*. Retrieved February 26, 2026, from <https://iep.utm.edu/virtue/>
- Bentham, J. (1789). *An Introduction to the Principles of Morals and Legislation*. Clarendon Press.
- Blasi, A. (1984). Its role in moral functioning. In W. Kurtines & J. Gewirtz (Eds.), *Moral development: Fundamental research in moral development* (Vol. 2, pp. 128–139). Wiley.
- Bostyn, D. H., Sevenhuijsen, S., & Roets, A. (2018). Of Mice, Men, and Trolleys: Hypothetical Judgment Versus Real-Life Behavior in Trolley-Style Moral Dilemmas. *Psychological Science*, 29(7), 1084–1093. <https://doi.org/10.1177/0956797617752640>
- Conway, P., & Gawronski, B. (2013). Deontological and utilitarian inclinations in moral decision making: A process dissociation approach. *Journal of Personality and Social Psychology*, 104(2), 216–235. <https://doi.org/10.1037/a0031021>
- Gawronski, B., Armstrong, J., Conway, P., Friesdorf, R., & Hütter, M. (2017). Consequences, norms, and generalized inaction in moral dilemmas: The CNI model of moral decision-making. *Journal of Personality and Social Psychology*, 113(3), 343–376. <https://doi.org/10.1037/pspa0000086>

Gawronski, B., & Beer, J. S. (2016). What makes moral dilemma judgments “utilitarian” or “deontological”? *Social Neuroscience*, 1–7. <https://doi.org/10.1080/17470919.2016.1248787>

Gawronski, B., & Ng, N. L. (2025). Beyond Trolleyology: The CNI Model of Moral-Dilemma Responses. *Personality and Social Psychology Review*, 29(1), 32–80.
<https://doi.org/10.1177/10888683241234114>

Greene, J. D., Nystrom, L. E., Engell, A. D., Darley, J. M., & Cohen, J. D. (2004). The Neural Bases of Cognitive Conflict and Control in Moral Judgment. *Neuron*, 44(2), 389–400.
<https://doi.org/10.1016/j.neuron.2004.09.027>

Greene, J. D., Sommerville, R. B., Nystrom, L. E., Darley, J. M., & Cohen, J. D. (2001). An fMRI Investigation of Emotional Engagement in Moral Judgment. *Science*, 293(5537), 2105–2108.
<https://doi.org/10.1126/science.1062872>

Kahane, G. (2015). Sidetracked by trolleys: Why sacrificial moral dilemmas tell us little (or nothing) about utilitarian judgment. *Social Neuroscience*, 10(5), 551–560.
<https://doi.org/10.1080/17470919.2015.1023400>

Kant, I. (1785). *Groundwork of the metaphysics of morals*.

Körner, A., Deutsch, R., & Gawronski, B. (2020). Using the CNI Model to Investigate Individual Differences in Moral Dilemma Judgments. *Personality and Social Psychology Bulletin*, 46(9), 1392–1407. <https://doi.org/10.1177/0146167220907203>

Thomson, J. (1984). The trolley problem. *Yale Law Journal*, 94, 1395–1425.

Tversky, A., & Kahneman, D. (1974). Judgment under Uncertainty: Heuristics and Biases: Biases in judgments reveal some heuristics of thinking under uncertainty. *Science*, 185(4157), 1124–1131. <https://doi.org/10.1126/science.185.4157.1124>