

Landon Work

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EDUCATION

Utah State University, Jon M. Huntsman School of Business

Logan, UT

B.A. Finance & Economics, dual major; Portuguese Minor

May 2021

GPA: 3.77/4.0 while working 15+ hours/week

- Presidential (full-ride academic) and Louis-Caliendo Scholarships (research)
- Member of Association of Information Systems
- Coursework: Econometrics, Financial Modeling, Data Analysis and Visualization

PROFESSIONAL EXPERIENCE

Center for Growth and Opportunity

Logan, UT

Undergraduate Research Fellow

Sep 2019 – Present

- Constructed dataset with 16,000 observations and 20+ variables and combined with CDC data for 10 variables and 900+ observations in Python and obtained linear regression results in R
- Presented on costs and benefits of income-share agreements at both APEE 2020 and UCUR 2021 research conferences
- Research includes income-share agreements, energy technology wastes, and effects of misinformation through social media

Utah State University

Logan, UT

Teaching Assistant

Jan 2019 – May 2020

- Helped teach 114 students in Intermediate Microeconomics and Financial Management to maximize profit and price financial goods
- Graded 100+ quizzes and papers, held 4+ office hours weekly, and assisted the transition to online teaching with the onset of the COVID-19 pandemic

Aptive Environmental

San Diego, CA

Sales Representative

May 2019 – Aug 2019

- Sold and serviced 110 pest control accounts with a contract term of 1 year or more
- Retained 95% of total serviced accounts compared to average of 88%-92%
- Contacted homeowners 60+ hours/week while cooperating with 12-man team and office

VOLUNTEER SERVICE

Church of Jesus Christ of Latter-Day Saints

São Paulo, Brazil

Full-Time Volunteer

Sep 2016 – Aug 2018

- Taught 10-to-45-minute lessons to 600+ different individuals in Portuguese, often out-pacing other volunteers
- Led and trained 13 volunteers in goal setting, ethical decisions, and managing time effectively
- Worked 60+ hours/week finding and teaching individuals personal and family development skills

SKILLS & INTERESTS

- Computational modeling and analysis in Excel, Python, R, and PowerBI
- Proficiency with database queries in SQL (multiple joins and subqueries)
- Several problem-solving and data-centered projects at <http://github.com/thebrilliot/>