

The Development of Color Terms in Shipibo-Konibo Children

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## Abstract

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## Introduction

Color language is where language and perception meet. Terms like *blue* or *red* draw boundary lines across a perceptually continuous space. In English, there are 11 basic color terms, but this color categorization is not universal. For instance, Russian speakers use two distinct words to describe the colors light blue (“goluboy”) and dark blue (“siniy”); and some languages have as few as two words (e.g., the Jalé people only have terms for “light” and “dark”; Berlin & Kay, 1969). Why do languages vary in their color systems? One emerging consensus is that languages categorize the color spectrum in different ways in part due to functional demands (Gibson et al., 2017): both smaller and larger color systems are relatively optimal for suiting different communicative needs (Regier, Kay, & Khetarpal, 2007).

One important component of this hypothesis is the idea that some color systems are easier to learn for children than others; but the actual acquisition of color terms – while well-studied in English (e.g., Wagner, Dobkins, & Barner, 2013) – is extremely under-studied across other populations. Berlin & Kay’s seminal World Color Survey (WCS; Kay, Berlin, Maffin, Merrifield, & Cook, 2009) presented adult speakers of over 100 languages with differently colored chips and asked them to produce a label, characterizing the space of color vocabulary in a range of written and unwritten languages. The WCS is an invaluable resource for the cross-linguistic study of color vocabulary, but no comparable resource exists for cross-cultural studies of how this vocabulary is learned across childhood.

In the current project, our goals were (1) to characterize color term knowledge in an indigenous population previously studied by the WCS, the Shipibo-Konibo (SK), and then (2) to build on this foundation to characterize the developmental trajectory of color

language acquisition in a group of children raised outside of the WEIRD (Western Educated Industrialized Rich Democratic) populations that are over-represented in behavioral science.

### Color in Amazonian languages and Latin American varieties of Spanish

A few studies explore the use of color terms in the varieties of Spanish in Latin America. Berlin and Kay (1969) examine the case of the Mexican dialect of Spanish, which they consider to be in Stage VII of their classification. So, for example, a Stage II system would add the term red to the colors already present in Stage I (*black* and *white*). It wouldn't be possible for a system to have *red* if it doesn't already have *black* and *white*. They identify the following basic color terms: *blanco* (white), *negro* (black), *rojo* (red), *verde* (green), *amarillo* (yellow), *azul* (blue), *café* (brown), *morado* (purple), *rosa* (pink), *anaranjado* (orange) and *gris* (grey). Also, based on their work with forty Tzeltal participants, both Tzeltal monolinguals as well as Tzeltal-Spanish bilinguals, they found that bilingualism did not skew their results regarding the existence of semantic universals in the domain of color vocabulary. Tzeltal has five basic color terms: *?ihk'* (black), *sak* (white), *cah* (red), *yaš* (green) and *k'an* (yellow). This language is estimated to be transitioning from Stage IV to V, which is reflected in the ambiguity of the focus of *yaš* (grue). The authors posit that a long history of contact with Spanish has probably accentuated this, and suggest that exposure to Spanish in schools will eventually cause *yaš* to be entirely restricted to greens, and *azul* (or some other Spanish term) will be adopted into the Tzeltal color system.

Monroy and Custodio (1989) offers information on Colombian Spanish based on materials collected for the Linguistic-ethnographic Atlas of Colombia. He presents examples of ad hoc color terms referring to colors through objects prototypically instantiating these color: “vegetables”, “animals”, “food”, “metals”, “precious stones”, “fire and its derivatives” and “atmospheric phenomena”.

More recently, Aragón (2016) offers an ethnolinguistic study of color terms in Mexican Spanish: *amarillo* (yellow), *azul* (blue), *blanco* (white), *café* (literally “coffee”, but effectively brown), *gris* (gray), *morado* (purple), *naranja* (orange), *negro* (black), *rojo* (red), *rosado* (pink) and *verde* (green). She analyzes the elaboration of these meanings in dictionaries, as well as the references and associations to which informants resort to for their own definitions. Aragón concludes that the local natural and cultural referents constitute a point of consensus among Mexicans when defining terms of color. Although informants also discussed some cultural material referents, these were not salient prototypes in their explanations. A special case that would merit further study in the future is that of *café* in Mexico versus *marrón* in Spain. According to the author, these two color terms are differentiated by the prototype “toasted coffee grain” associated to the Mexican Spanish term. Finally, she reviews the symbolic associations related to some terms, such as the discourses on femininity, especially those centered around the figure of the girl, associated with the term *rosado*.

Gibson et al. (2017) offer some approximations to the case of color terms in Bolivian Spanish, based on their analysis centered on Tsimane, an indigenous language spoken by a group living in the Amazonian piedmont. The authors compare the Tsimane case with Bolivian Spanish and American English. Compared to Bolivian Spanish and English, Tsimane exhibits greater variability in terms of the color terms used for all color chips presented in their study, with the exception of red. Out of a total of 80 color chips, Tsimane exhibits 8 modal color terms while English has 10, and Bolivian Spanish, 11. Also, despite the variability observed, the assignment of modal color terms resulted in a similar partition of the color space in the three languages assessed. The authors also emphasize that the Tsimane color system is less informative than the English and the Bolivian Spanish one. Finally, using the free choice paradigm, they show speakers of Bolivian Spanish extensively use the term *verde* (green) to denominate the color chips displayed, in addition to *celeste* (light-blue) and *azul* (blue), as well as *morado* (purple). Less frequent

89 terms are, for example, *fucsia* (fuchsia), *guinda* (maroon) and *mostaza* (mustard).

90 Several indigenous Amazonian color systems have been studied in the WCS. One of  
 91 them, Candoshi, has been further examined by Surrallés (2016). In this thought-provoking  
 92 study, Surrallés suggests that no proper color term exists in this language. If the  
 93 fieldworkers of the WCS found otherwise, it is only because they misidentified the elicited  
 94 terms as color terms while they are nothing more than a series of ad hoc terms referring to  
 95 objects or animals of the surrounding environment. For example, in Candoshi, the word for  
 96 yellow is “*ptsiyaromashi*” (“like the feathers of a milvago bird”), the word for red is  
 97 “*chobiapi*” (“ripe fruit”), the word for green is “*kamachpa*” (“unripe fruit”), etc. These  
 98 findings lead Surrallés to argue that the Candoshi do not have a proper color system.  
 99 When they use “color terms” they are not trying to subsume objects of the world under  
 100 abstract color categories, but they are rather establishing horizontal and ad hoc  
 101 comparisons between similar objects of the world.

102 A similar criticism of the WCS approach had been previously developed by Everett  
 103 (2005, pp. 627–628) based on his study of Pirahã, another Amazonian language. Everett  
 104 also rejects the idea that there are basic color terms in this language. He argues that the  
 105 four color terms identified as basic in the WCS are not such. For example, the word  
 106 identified as the basic color term for “red” and “yellow” (*bi i sai*) means nothing more than  
 107 “bloodlike”. Here again, color terms seem to be ad hoc comparisons rather than proper  
 108 basic terms.

109 As mentioned earlier, SK color terms have been thoroughly studied in the WCS. It is  
 110 worth mentioning that two anthropological studies (Morin, 1973; Tournon, 2002) have also  
 111 investigated the color terms used in this Amazonian language. However, these two studies  
 112 contain some serious methodological pitfalls: a very limited number of chips were tested  
 113 with only a few participants. As a result, we will not further discuss these studies in the  
 114 remaining of this article and will only focus on a comparison with the WCS data.

In sum, while some dialectical differences can be noticed across varieties of Spanish, these slight variations are consistent with the general framework proposed by the WCS. Less consistent, however, is the recurrent finding that ad hoc terms seem to play a central role in Amazonian color systems – and possibly also in some South-American varieties of Spanish (such as Colombian Spanish). More broadly, it seems that Amazonian color systems are characterized by fewer color terms than dialectical Spanish systems.

## **The Development of Color Vocabulary**

### **The Current Study**

In the last two decades, cross-cultural research aiming to go beyond North-American “convenience samples” has mainly focused on the study of East Asian children and adults. This endeavor has proved very fruitful (Kitayama & Cohen, 2007) but is still limited because of its almost exclusive focus on North-American vs. East-Asian samples. The current study contributes to the general effort to go beyond such samples and study the development of human cognition in a non-North American and non-East Asian context. The SK people are an indigenous group located within the Peruvian Amazon. They are mainly horticulturalists, fishermen, occasionally hunters but are noted for their strong display of tradition despite increasingly regular interactions with the western world. Their children receive formal schooling for 4 hours a day and begin formal Spanish lessons closer to adolescence. Most SK adults have some grasp of Spanish but younger adults show more proficiency than elders.

The SK indigenous people are particularly interesting for at least two reasons: They differ from samples usually studied by cross-cultural evolutionary psychologists (Apicella & Barrett, 2016). Indeed, evolutionary psychologists are particularly interested in the study of contemporary hunter-gatherers because they are believed to be a good model of our Pleistocene ancestors. By contrast, like most riverine Amazonian cultures, the SK culture

is not based on hunting and gathering, but on horticulture, fishing, and to a limited extent, hunting.

Because of their location on the Ucayali River, one of the main tributaries of the Amazon, the SK culture has always been enmeshed in rich trading networks involving other indigenous groups of the Andes and the Lowlands (in pre-conquest times) as well as Mestizos and Westerners (in post-conquest times) (Lathrap, 1970). It would thus be mistaken to think of this culture as an “isolated” or “preserved” one. On the contrary, having been extensively exposed to numerous cultural influences, the SK culture has been constantly reworked and reshaped through the centuries. This was especially true in the second half of the 20th century with intense contact with the Spanish-speaking Mestizo populations established along the Ucayali River. As a result, today’s SK culture straddles two worlds.

## Study 1

Before we could assess the developmental trajectory of color term knowledge in SK children, our goal was to replicate and update the characterization of the adult SK color system given by the World Color Survey. As the WCS study took place generations prior, we could not assume the SK color term mappings had remained static especially through years of industrialization and exposure to the Spanish language and its own color term system. As such, Study 1 served as a modified version of the original WCS protocol, down to use of an identical chip set, in order to generate a standard against which subsequent child participants could be scored.

## Methods

**Participants.** Our protocol for Study 1 and all subsequent studies received ethical approval from Pontificia Universidad Católica del Perú’s Institutional Review Board. We



recruited 39 adult participants (7 men). We experienced difficulty recruiting male participants as many of the men were away from the village during the day, resulting in a sample that is predominantly female. Most participants (31, 4 men) were from SK communities of the Middle Ucayali region (Yarinacocha, San Francisco, and Nueva Betania), with a subset from communities of the Lower (Paoyhan) and Upper (Puerto Belén) Ucayali region. Within the small town of Yarinacocha (in the vicinity of Pucallpa), we recruited participants (9, 2 men) from the predominantly SK neighborhood of Bena Jema. All the other recruitment sites were native community villages with exclusively SK residents. Overall, the sample included SK adults who could be characterized as more urban (Yarinacocha and San Francisco sites) or more traditional and in regular contact with the surrounding rainforest (Nueva Betania, Paoyhan, and Puerto Belén sites).

The median age for participants was 38 years ( $IQR = 26-48$  years) ranging from 20 to 64 years. Regarding occupations, 13 of the 32 female participants were homemakers or housewives (33% of the overall sample) and another 13 were artisans (33%). Three of the 7 male participants (8% overall) were horticulturalists. Across both sexes, 5 women and 3 men identified as students, comprising a total 21% of the population. Although all adult participants were required to be native SK speakers, all but 1 participant had been introduced to the Spanish language prior to adolescence (median age = 8yo,  $IQR = 5-10$ ). Participant age and reported age of introduction to Spanish were positively correlated; younger participants reported learning Spanish at an earlier age ( $r = t(35) = 2.81$ ,  $p = .008$ ).

**Materials and procedure.** Similar to the original WCS, we used an identical set of 330 color chips but with notable changes in procedure. In the WCS, every participant provided terms for all 330 chips. Due to fear of participant fatigue, we split up color chips based on their ID numbers (even or odd) and participants were randomly assigned work with either even- or odd-numbered color chips. As a result, each participant was presented with only 165 chips. All 330 hues within the set can be visualized in Appendix 1.

Dimensions of the chips are  $2 \times 2.5$  centimeters.

First, the experimenter explained the general procedure and goals of the study to a participant. The experimenter would then present a single color chip to the participant and ask in SK: “What is the color of this chip?”. It should be noted that although the experiment was conducted entirely in Spanish, the SK word for color used is identical to the Spanish word *color*. This is an example of SK speakers adopting Spanish words into their lexicon.

Besides the reduction in set size, our procedure also differed from that of WCS (see Kay et al., 2009, pp. 585–591) in other aspects. Participants always sat at a table in front of the experimenter instead allowing participants to sit on the floor. To manage changes in natural light intensity between participants, the experiment took place indoors near a window or a door instead of outdoors. In addition, the study was conducted solely in SK language with the assistance of a bilingual SK- and Spanish-speaking research assistant.

Another difference between our study and the WCS procedure is in our approach for encouraging participants to describe chips using BCTs. In the WCS, the experimenter would instruct participants to only provide BCTs during the task (e.g., describing a chip as “blue” as opposed to “navy blue” or “sky-like”). However, we had difficulties concisely explaining the concept of a BCT compared to other terms<sup>1</sup>. We decided to allow participants to describe a chip with any term they wished, and to ask further questions to elicit a BCT when they did not do so on their first try. For example, when presented with a red color chip, the participant could use the term “blood-like” (a non-BCT). The experimenter would ask: “Do you know of any other word to refer to the color of this chip?”. Should the participant subsequently respond with “dark red” (another non-BCT), the experimenter would further ask: “How would you refer to this color with only one

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<sup>1</sup> Indeed, as Kay et al. (2009, pp. 587–589) acknowledge, there is no straightforward necessary and sufficient criteria for the “basicness” of a color term.

word?”. Eventually, the participant may use the term “red” (a BCT). For some chips, participants may provide a BCT as their first description. For others, a BCT may be preceded by 1 or 2 non-BCTs. When participants failed to provide a BCT after 3 attempts (i.e., two follow-up questions), no further questions were asked, and the experimenter moved on to the next chip. All responses, BCT or not, were recorded in the order produced by the participant.

## Results and Discussion

All participants used the following set of color terms to describe at least once during their session: “joxo” (light/white), “wiso” (dark/black), “panshin” (yellow), “joshin” (red), and “yankon” (green/blue). Given the widespread use of this term set and their interpretations, we will refer to these as SK-language BCTs. Most (79%) participants also described at least 1 chip as “manxan” (faded), referring to a chip’s saturation. In terms of overall popularity, participants described a median of 32% of chips as “yankon” ( $IQR = 26-39\%$ ) followed by “joshin” ( $Mdn = 10\%$ ,  $IQR = 7-16\%$ ), “joxo” (9%, 6-15%), “panshin” (10%, 6-12%), “manxan” (6%, 1-10%), and “wiso” (5%, 3-8%). We failed to find any significant sex differences in the overall spread of color term usage across chip set ( $t(59) = 0.00$ ,  $p > .999$ ) or in the proportion of subjects who used a term at least once during their session ( $t(117.95) = -0.38$ ,  $p = .706$ ).

Compared to the WCS dataset which only reported SK language terms, 59% of our participants used a Spanish-language color term to describe at least 1 chip, which accounted for 4% of all responses (Figure 1c). Across chips, Spanish use peaked at 55% when participants were asked to label chips that English speakers would consider to be orange. However, Spanish use varied greatly between subjects ( $Mdn = 1\%$ ,  $IQR = 0-4\%$ ) with one participant responding in Spanish in 71% of the time despite being prompted solely in SK.

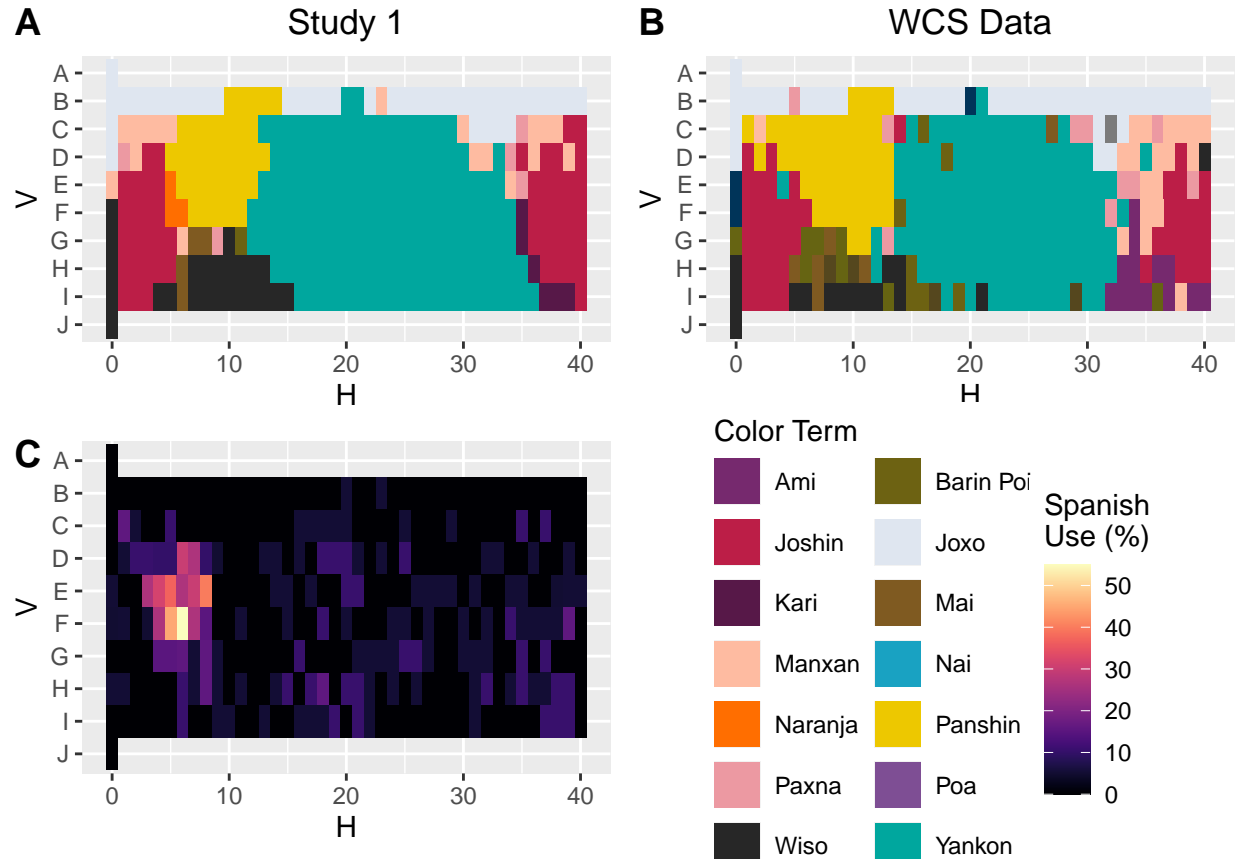


Figure 1. (A and B) Plots of the modal term given for a particular chip. Color coordinates were represented in 2-D Munsell space. Modal responses were given by SK adults during (A) the original World Color Survey and during (B) our Study 1. (C) Heat map of prevalence of Spanish-language responses during Study 1. Legends for all three subplots located in the bottom-right quadrant.

Participants used an SK-language BCT (i.e., “yankon”) to describe a median of 65% of chips ( $IQR = 53-90\%$ ). Besides BCTs, 59% of participants used SK-language ad hoc hue terms (i.e., “nai” or sky for blue chips) for an overall median of 6% of chips ( $IQR = 0-19\%$ ). SK-language terms referring to saturation or luminosity of a chip, such as “manxan” (faded) were used for an overall median of 13% of chips ( $IQR = 6-20\%$ ). Most instances (91%) of Spanish use involved a Spanish BCT such as “rojo” (overall  $Mdn = 1\%$ ,  $IQR = 0-4\%$ ). In other words, participants responded in Spanish to label chips with basic

Table 1

*Demographics of participants in Study 2.*

Age Group	n	Boys
5	3 (5% of overall sample)	1
6	8 (14%)	3
7	12 (21%)	4
8	15 (26%)	5
9	10 (18%)	5
10	4 (7%)	2
11	5 (9%)	3

color categories but mostly relied on SK for all other descriptor types.

## Study 2

In Study 2, we tested children on their production and comprehension skills with a set of chips representing the prototypical colors for common SK color terms.

## Methods

**Participants.** The Pontificia Universidad Católica del Perú’s Institutional Review Board approved our study protocol. We recruited 57 5- to 11-year-old children (23 boys). Table 1 shows the distribution of ages and genders. Fifteen children were recruited from neighborhoods in Yarinacocha, in the Pucallpa region of Peru, as well as in 42 children from Bawanisho, a native community settled along the Ucayali River, south of Pucallpa. Children were recruited either through their parents or through local schools. When recruited at school, consent for participation was collected from both the teachers and the parents; otherwise, only consent from the parents was collected.

**Materials.** Based on findings of Study 1, we selected out 8 color chips that were prototypical instances of prominent SK color terms. These color chips were blue (WCS n°1), green (WCS n°234), red (WCS n°245), white (WCS n°274), yellow (WCS n°297), black (WCS n°312), greeny-yellow (WCS n°320), and purple (WCS n°325). These color chips were exactly the same as those used in Study 1; the only difference was that adult participants in Study 1 were presented with these chips along the rest of their assigned 165 chip set. Child participants only had these 8 chips.

**Procedure.** The production and comprehension tasks were both conducted in SK. In both tasks, children were seated in front of the experimenter. A table on which the color chips were display stood between them. The production task was always performed before the comprehension task.

**Production task.** The procedure was very similar to that of Study 1. Children were first introduced to the whole procedure and the general goal of the study. It was specified that they would be expected to provide color terms in SK (and not in Spanish). Children were then asked: “What is the color of this chip?”. As with adults, we used follow-up questions to elicit basic color terms when the terms children initially provided were not basic. When children provided Spanish color terms, the experimenter would write down their response but further ask: “What is the name of this color in SK?” When children replied “I don’t know” to this prompt, the experimenter would not ask further questions and would move forward to the next color chip. As a result, responses of some children include only non-basic SK color terms or Spanish color terms. In total, we collected production data for 8 color chips. For each chip, the data include either one response (when children provided a SK basic color term in the first trial) or two or three responses (when children’s initial responses were either non-basic and/or in Spanish).

Further, Study 1 showed that for some of these color terms, only one response was accurate, while for others, several responses were equally correct. For example, responses during Study 1 to a particular purple chip ranged from red to blue with some using the

terms ami (“flower”) or pua (“yam”) as common descriptors. Accuracy was coded based on the results derived from Study 1: if at least 15% of participants in Study 1 labeled a chip with a particular term, we considered a trial to be correct if the child made the same pairing, regardless of whether the term as a basic or ad-hoc color term.

**Comprehension task.** The 8 color chips of the production task were simultaneously displayed in front of the children. The experimenter would then ask: “Can you give me the [color] chip?” In total, the comprehension of 9 SK color terms was tested. The choice of these terms was based on the findings of Study 1. Not all of them were basic, but all of them stood out as being prominent in the SK color system. The 9 terms used as prompts included: yankon (“green/blue”), joshin (“red”), panshin (“yellow”), joxo (“white”), wiso (“black”), nai (“blue”), and barin poi (“greeny-yellow”). In addition, as Study 1 revealed that two non-basic terms are widely used to refer to green and purple, two words were used to test comprehension of each of these two colors: pei/xo (“green”) and ami/pua (“purple”).

When the experimenter asked children to pick up a color that was instantiated by several chips, we followed the following procedure. The experimenter would ask: “Can you give me the [color] chip?” Children would then pick up a chip. The response would be registered and the chip be taken out of the table. As a result, only 7 chips would be remaining on the table. The experimenter would subsequently ask: “Can you give me another [color] chip?”. Children would then pick up a new chip. The response would be registered and the chip be taken out of the table. The experimenter would then ask the same question again until a total of as many times as there were correct instances. Thus, for “yankon”, four chips would be elicited, whereas for “joshin” or “pei/xo”, two chips would be elicited. Like the preceding production task, accuracy was scored based on responses given in Study 1. Similar to the production task, a child’s choice for a particular chip was deemed accurate if at least 15% of Study 1 participants made the same chip-label association. Unlike the production task, as some trials could have multiple pairings, accuracy was scored as an average, rather than dichotomous. For instance, if a child

Table 2

*Demographics of participants in Study 2.*

prompt	5-years-old (3 children)	6-years-old (8)	7-years-old (12)	8-years-old (15)	9-years-old (15)
n°1 (Celeste)	0.33	0.25	0.17	0.53	0.40
n°234 (Verde)	0.00	0.38	0.50	0.53	0.70
n°245 (Rojo)	0.67	0.38	0.75	0.87	1.00
n°274 (Blanco)	0.67	0.62	0.58	0.87	1.00
n°297 (Amarillo)	0.00	0.25	0.58	0.93	0.90
n°312 (Negro)	0.33	0.88	0.58	1.00	1.00
n°320 (Mierda sol)	0.33	0.25	0.25	0.40	0.60
n°325 (Morado)	0.00	0.25	0.25	0.20	0.20
Overall	0.29	0.41	0.46	0.67	0.72

correctly chose 3 out of 4 chips for the “yankon” trial, they received a score of 0.75.

## Results and Discussion

**Production.** Children’s production accuracy increased substantially across nearly all color chips in the age range that we tested. Figure 2, top panel shows the accuracy of children’s first production, both in SK (solid line) and in either language (dashed line). To quantify these developmental trends, we fit two generalized linear mixed effects models, one for the accuracy of SK production and one for the accuracy of production in either language. Both of these predicted accuracy as a function of the child’s age, and included random intercepts for color chip and for participant, as well as a random slope of age by color chip. Age was a significant predictor in both models:  $\beta = 1.05$ ,  $SE = 0.28$ ,  $p = 0.00$  and  $\beta = 1.11$ ,  $SE = 0.23$ ,  $p < .0001$ .



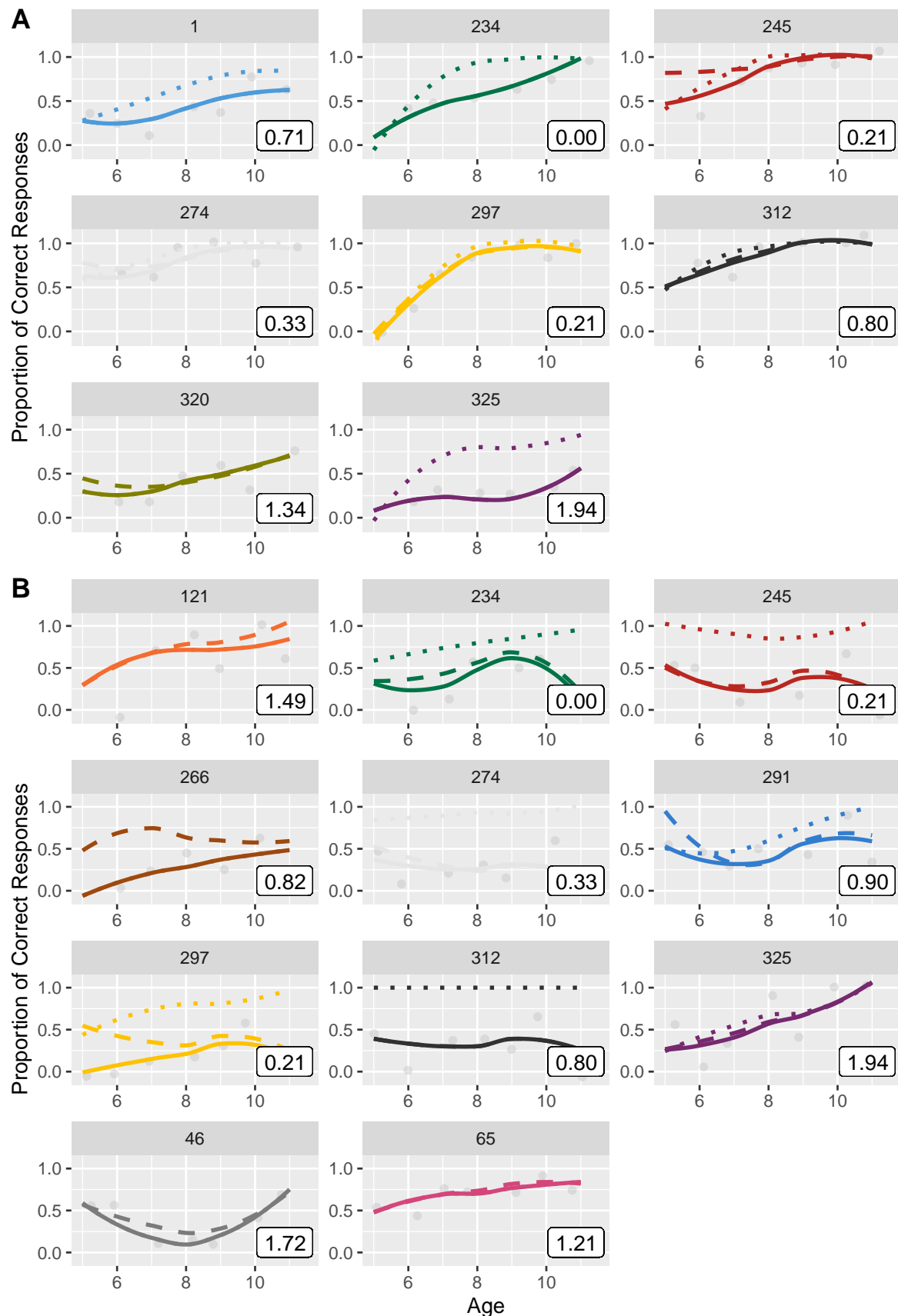


Figure 2. (#fig:prod\_childfigure)(A and B) A comparison of children's performance during the production task in Studies 2 (top) and 3 (bottom). Solid or dotted lines represent

Over a quarter (28%) of all responses were given in Spanish, and the distribution of Spanish responses was non-random. Children tended to respond in Spanish when presented with a chip with low naming consensus among adult participants in Study. As an exploratory analysis, we attempted to quantify low naming consensus using naming entropy (following Gibson et al., 2017). We computed the naming entropy for each chip by computing the probabilities for each chip  $c$  to be named with a particular label  $l$  ( $p(l | c)$ ) and then taking  $H(c) = -\sum p(l | c) \log[p(l | c)]$  (see inset entropy values by chip in Figure 2).

To assess the hypothesis that naming entropy in adults was related to Spanish use in children, we fit a mixed effects model predicting Spanish responses as a function of age, entropy of the chip’s naming distribution for adults, and their interaction. We included random intercepts for color chip and for participant, but our model did not converge with a random slope term and so we pruned this term following our lab’s standard operating procedure. We found a reliable effect of entropy ( $\beta = -6.09$ ,  $SE = 2.38$ ,  $p = 0.01$ ) and an interaction between age and entropy ( $\beta = -3.97$ ,  $SE = 1.49$ ,  $p = 0.01$ ), suggesting that adults’ uncertainty regarding naming was related to children’s likelihood of producing Spanish labels.

One reason to use Spanish would be if children fail to recall the proper SK color term but do know the proper mapping in the Spanish. But another possibility is that children may have more imprecise representations and choose to respond with a same-language but adjacent color term (such as “joshin” for a *panshin*-colored chip). In our next analysis, following Wagner et al. (2013), we aggregate across color chips and examine the pattern of children’s first responses, categorizing them as same-language, adjacent, and different-language. This analysis is shown in Figure 3, left panel.

We fit a mixed-effects model predicting correct performance with predictors specified as above, but including only random intercepts for participants due to convergence issues).

We found a significant improvement in accuracy scores when we allowed different-language but corresponding responses ( $p < 0.001$ ) but no significant change when allowing for same-language but adjacent responses ( $p = 0.409$ ). This result suggests that children's incorrect responding was not due to imprecise knowledge of SK terms.

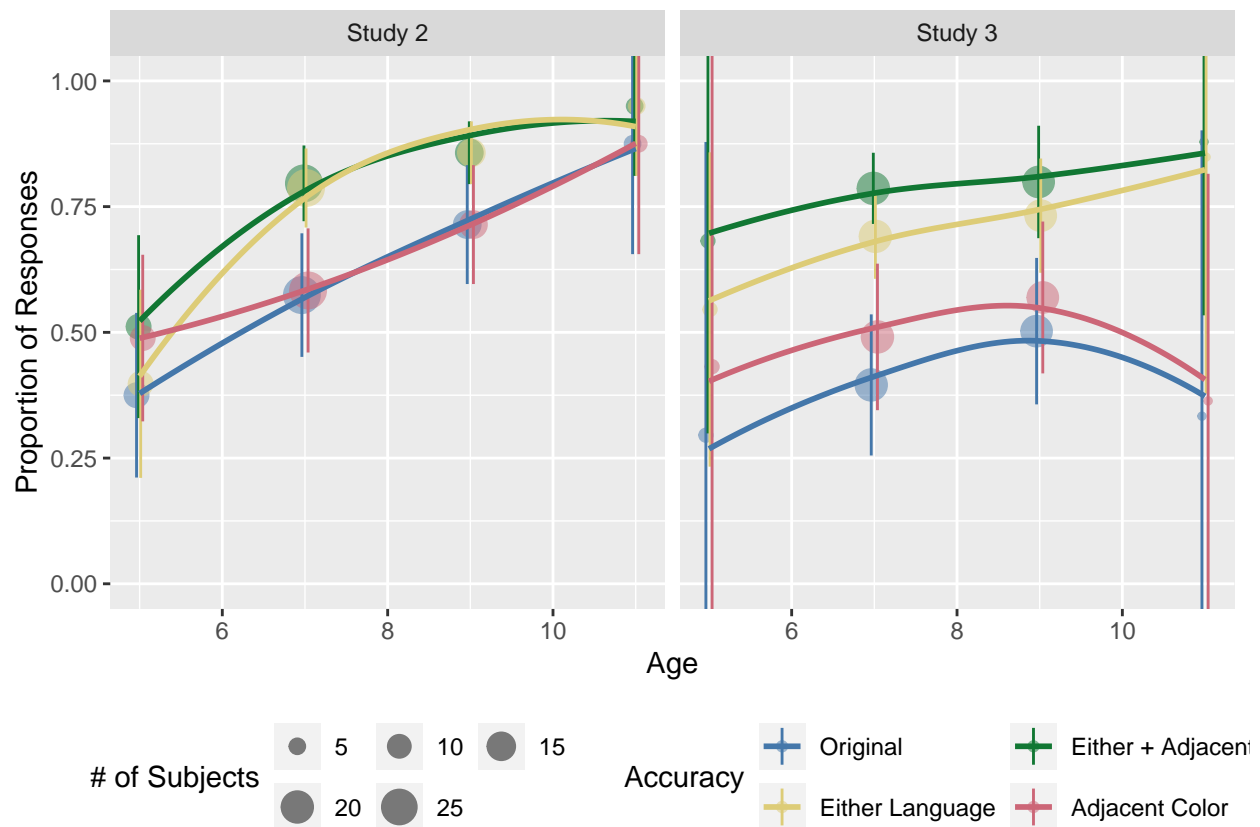


Figure 3. (#fig:study23accuracyplots\_\_prod)Proportion of accurate responses when applying different accuracy criteria, by age and study. Points show the mean for a 2-year age group (chosen arbitrarily for visualization) with 95% confidence intervals. Lines show a loess smoothing function.

**Comprehension.** Children's accuracy in the comprehension task increased with age across nearly all color chips. Figure 4, panel A shows the accuracy of children's comprehension, both for strict accuracy (solid line) and lenient accuracy—allowing chips for adjacent colors (dashed line). Like the production task, we fit two generalized linear

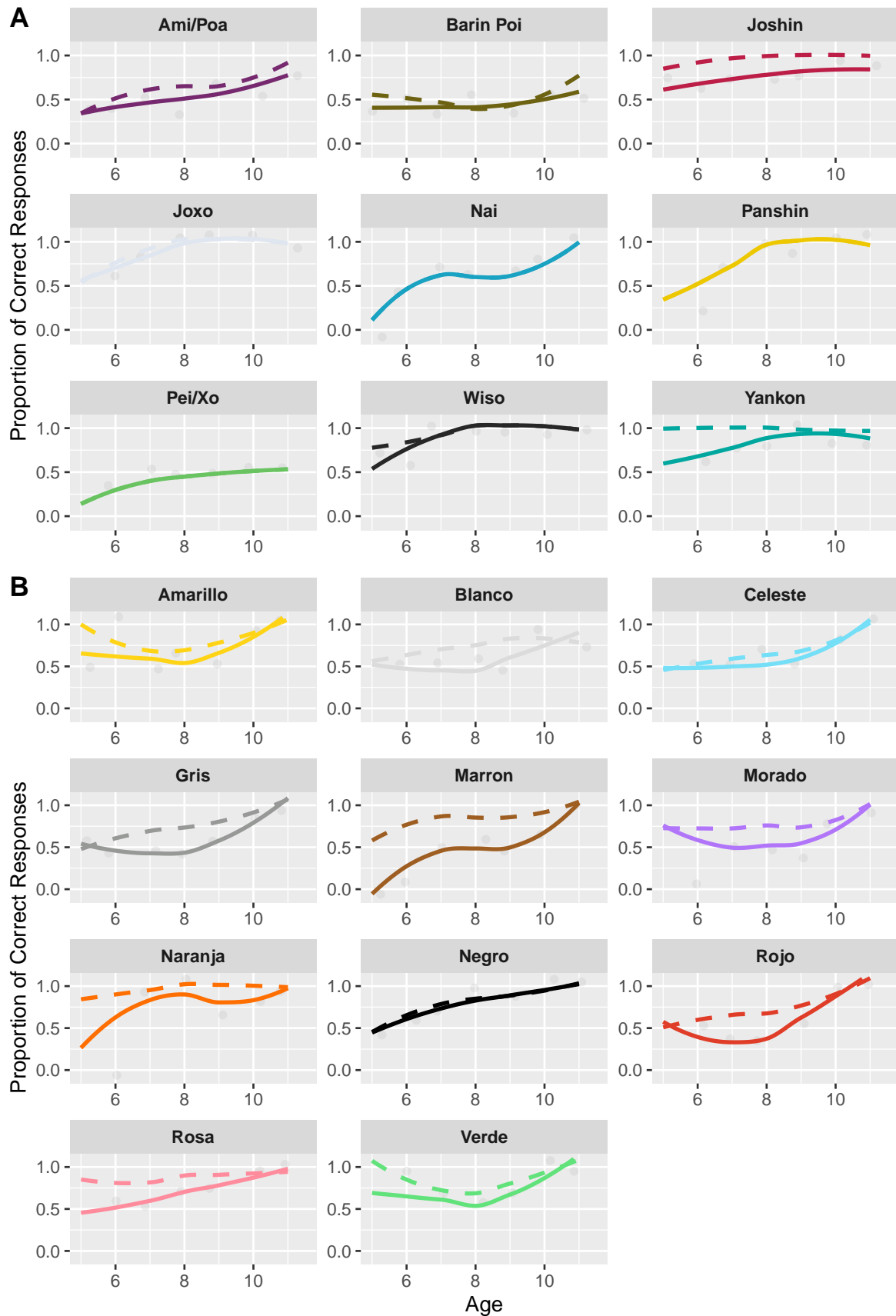


Figure 4. (#fig:comp\_childfigure)(A and B) A comparison of children's performance during the comprehension tasks in Studies 2 (top) and 3 (bottom). Solid or dotted lines represent

mixed effects models, one for strict scoring of SK comprehension and another for lenient scoring of accurate or adjacent chips. Both of these predicted accuracy as a function of the child's age, and included random intercepts for color chip and for participant, as well as a random slope of age by color chip. Age was a significant predictor in both models:  $\beta = 0.60$ ,  $SE = 0.18$ ,  $p = 0.00$  and  $\beta = 0.67$ ,  $SE = 0.19$ ,  $p < .0001$ . Comparing strict accuracy across both production and comprehension tasks for Study 2, there is a stronger developmental trajectory seen in the production task. This pattern holds true even when allowing for responses involving adjacent color categories. The smaller intercept and beta weight for comprehension task with both strict and lenient scoring may shed some light on children's failure to recall during the earlier production task. During the production task, children may decide to use a Spanish color term if they fail to recall the proper SK term, however they were less likely to use the SK term for an adjacent color category. In addition, their performance did not improve when they were provided with a label and asked to map it to a limited set of chips. If SK children developed their color-term mapping by originally overextending categories and slowly refining their boundaries, we would have seen a marked improvement in performance once we scored for adjacent categories. In addition, if SK children were aware of the color category but merely failed to recall its corresponding term, children should have performed better in the later comprehension task upon being prompted with the missing label. However, we failed to find evidence that SK children's development of categorical boundaries well preceeded acquisition of SK terms.

### Study 3

Noting the level of bilingualism in the SK population, we designed Experiment 3 as its complement. Due to the length of these studies, however, as well as the task demands involved in testing the same children sequentially in both languages, we chose to perform this next study with a separate group of children. In Study 3, we tested children entirely in Spanish with a set of chips representing prototypical colors for the Spanish color system.

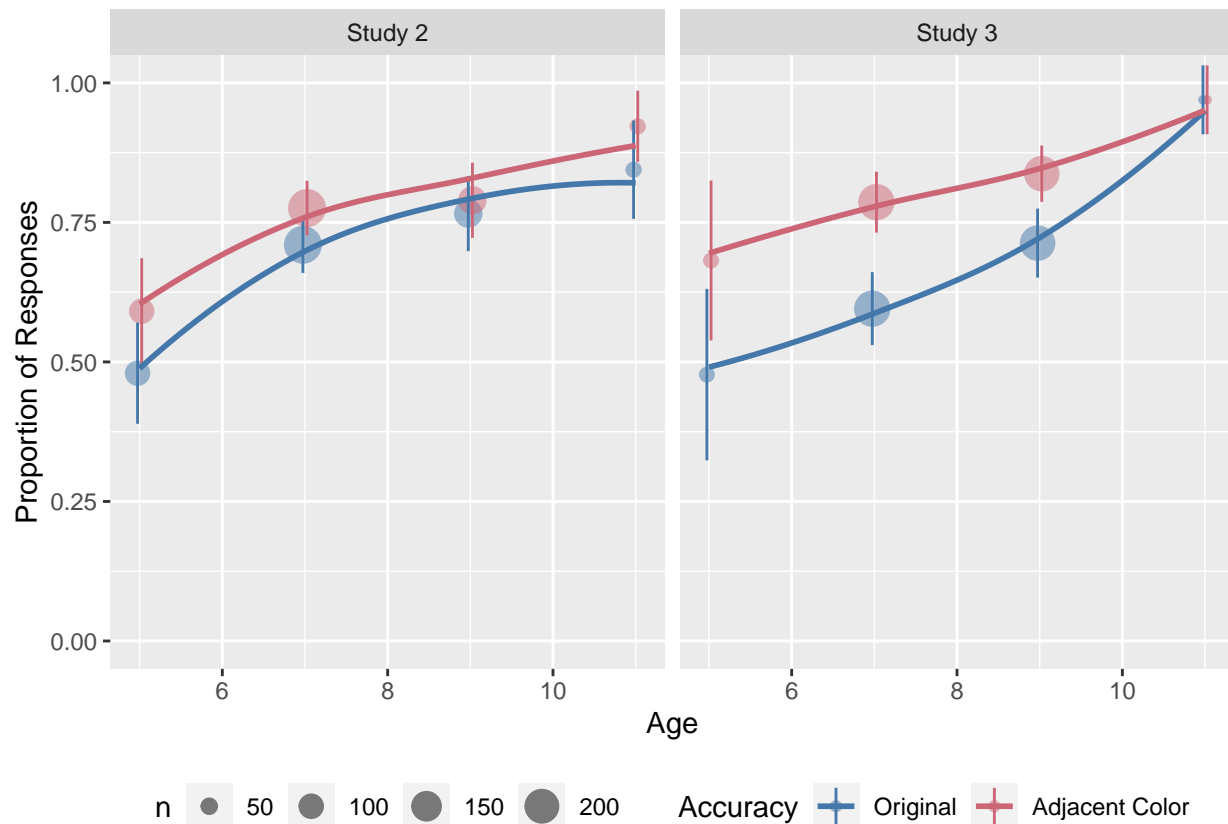


Figure 5. (#fig:study23accuracyplots\_comp)Proportion of accurate responses when applying different accuracy criteria, by age and study. Points show the mean for a 2-year age group (chosen arbitrarily for visualization) with 95% confidence intervals. Lines show a loess smoothing function.

**Participants.** As with Study 2, our protocol received ethical approval from Pontificia Universidad Católica del Perú's Institutional Review Board. Children were recruited in a SK neighborhood of Yarinacocha (Bena Jema) as well as in Bawanisho. As before, children were recruited either through their parents or through the local school. When recruited at school, consent for participation was collected from both the teachers and the parents; otherwise, only consent from the parents was collected. Data were collected from a total of 46 children (16 boys) between the ages of 5 and 11 years old.

Table 3

*Demographics of participants in  
Study 3.*

Age Group	N	Male
5-years-old	2 (4%)	1 (50%)
6-years-old	2 (4%)	0 (0%)
7-years-old	11 (24%)	4 (36%)
8-years-old	9 (20%)	1 (11%)
9-years-old	11 (24%)	4 (36%)
10-years-old	8 (17%)	3 (38%)
11-years-old	3 (7%)	3 (100%)

**Materials.** Even though participants in Study 3 were instructed to give color terms in SK, some Spanish color terms were provided (this was especially true of younger adult participants, who were more proficient in Spanish). Based on these data and on previous studies of Spanish color systems, we singled out 11 color chips that were prototypical instances of prominent Peruvian Spanish color terms. These color chips were grey (WCS n°46), pink (WCS n°65), orange (WCS n°121), green (WCS n°234), red (WCS n°245), brown (WCS n°266), white (WCS n°274), blue (WCS n°291), yellow (WCS n°297), black (WCS n°312) and purple (WCS n°325). These color chips were exactly the same as those used in Study 1; the only difference was that while 330 chips were used in Study 1, only 11 of them were used in Study 3. Six chips were shared between Study 2 and Study 3.

**Procedure.** Since SK children are not very fluent in Spanish, the production and comprehension tasks were both conducted in SK, and Spanish was only used for color terms (i.e., Spanish color terms were embedded in SK sentences). As in Study 2, the production task was always performed before the comprehension task.

**Production task.** The procedure was the same as that of Study 2. Children were first introduced to the whole procedure and the general goal of the study. It was specified that they would be expected to provide color terms in Spanish (and not in SK). Children were then asked: “what is the color of this chip?” When children provided SK color terms, the experimenter would write down their response but further ask: “what is the name of this color in Spanish?” When children replied “I don’t know” to this prompt, the experimenter would not ask further questions and would move forward to the next color chip. As a result, responses by some children include only non-basic Spanish color terms or SK color terms. For each chip, the data include either one response (when children provided a Spanish basic color term in the first trial) or two or three responses (when children’s initial responses were either non-basic and/or in SK).

**Comprehension task.** The procedure was identical to that of the comprehension task of Study 2, with the exception of the set of chips and labels. In total, the comprehension of 11 Spanish color terms was tested. The choice of these terms was based on previous studies examining Spanish color terms as well as on Study 1. The 11 terms used as prompts included: blanco (“white”), verde (“green”), rojo (“red”), amarillo (“yellow”), azul (“blue”), negro (“black”), naranja (“orange”), gris (“grey”), morado (“purple”), marrón (“brown”), and rosa (“pink”). Since each color term was instantiated by only one color chip, no term required the special procedure that was followed in Study 2 for the ambiguous terms.

## Results and Discussion

**Production.** The results of the production task are shown in Figure 2, bottom panel. Qualitatively, we saw smaller developmental effects. As in Study 2, we fit two generalized linear mixed effects models, one for the accuracy of Spanish term production and one for the accuracy of production in either language. Both of these predicted accuracy as a function of the child’s age, and included random intercepts for color chip and



for participant, as well as a random slope of age by color chip. Age was not a significant predictor in either model:  $\beta = 0.32$ ,  $SE = 0.20$ ,  $p = 0.11$  and  $\beta = 0.43$ ,  $SE = 0.16$ ,  $p < .0001$ .

Similar to Study 2, over a quarter of all responses ( $M = 28\%$ ,  $SD = 18\%$ ) were given in another language (Shipibo in this case). There was significant variation in language-switching with some children completing the entire task in Spanish while others responded to upwards of 59% of trials in Shipibo. In addition, similar to Study 2, we found that participants tended to respond in Shipibo when presented with items that had low entropy among SK adults during Study 1 ( $p = 0.006$ ). This suggests that participants across Studies 2 and 3 preferred to respond in Shipibo when presented with a high-consensus chip and in Spanish when shown a low-consensus chip. Also following our analysis in Study 2, we adopted alternative scoring to accommodate language-switching from Spanish to Shipibo-Konibo and same-language adjacent responses. Results are shown in Figure 3, right panel. Using a mixed-effects model, we did not find that age explained a significant amount of the variation seen in accuracy ( $p = 0.124$ ), in concordance with earlier analyses. However, we did find that participants made use of *both* alternative strategies, either providing SK responses ( $p < 0.001$ ) or same-language, adjacent responses ( $p = 0.002$ ). In other words, in both Study 2 and 3, we find frequent use of language switching but only Study 3 shows significant use of adjacent terms as well. We speculate that the findings of Study 3 – the lack of developmental increases and the increasing use of adjacent Spanish terms – are a function of the nature of second-language exposure in Spanish. SK children are often exposed to Spanish at a young age, but they do not receive any formal Spanish education until later in adolescence. With a limited knowledge of Spanish color terms, children may spontaneously provide Spanish color terms during the SK-language Study 2 for those mappings they know but may still struggle to succeed during Spanish-language Study 3. More generally, we see children relying on a mixture of strategies to communicate colors even in the absence of complete knowledge in either

language.

## Comprehension

Unlike the production task for Study 3, children's accuracy in the comprehension task increased substantially across nearly all color chips in the age range that we tested. Figure 3, top panel shows the accuracy of children's first production, both in for strict accuracy (solid line) and including chips for adjacent colors (dashed line). To quantify these developmental trends, we fit two generalized linear mixed effects models, one for the accuracy of SK production and one for choosing the accurate or adjacent chips. Both of these predicted accuracy as a function of the child's age, and included random intercepts for color chip and for participant, as well as a random slope of age by color chip. Age was a significant predictor in both models:  $\beta = 0.64$ ,  $SE = 0.22$ ,  $p = 0.00$  and  $\beta = 0.49$ ,  $SE = 0.17$ ,  $p < .0001$ . Similar to the production task, allowing for use of adjacent color terms significantly boosted performance but did not affect the overall developmental trajectory. However, the presence of a developmental trend in comprehension but not in production along with overextension of Spanish color categories suggests that SK children may carry some premature theories about the Spanish color system. Children may have had some knowledge of how the Spanish color system is partitioned but merely failed to recall the proper Spanish terms, leading to use of alternative strategies during the production task. However, when prompted with a Spanish color term, children were better able to make the proper term-chip association. This suggests that SK children may have some early knowledge about the Spanish color system that they lack for the SK color system which is peculiar considering their fluency in the SK language and lack thereof in Spanish.

## General Discussion

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Summary of study. Adult data - bilingualism and relation to WCS data When we turned to the children's data, two important generalizations emerged. First, we observed a much longer developmental trajectory for color than is observed in modern US populations (cf. Bornstein, 1985). Second, we found evidence for competition between the Shipibo and Spanish color systems, implying the potential for functionally-driven language change. Gibson analysis of optimality: children use spanish words for low-consensus chips, SK words for high consensus chips. These support the optimality hypothesis Limitations of our work. Cross-sectional Limited number of chips for kids (limits entropy analyses)

In sum, these data further support a model of color word knowledge and acquisition that is driven by communicative need. Need for more developmental work on other languages. Huge role for environmental input

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