PUB 1270: Socio-Political Environment



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Learning Outcomes

- Define socialization
- Identify types and agents of socialization
- Discuss the implications of socialization for business organizations.

Survival of the fittest...

It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is the most adaptable to change. Charles Darwin

Socialization - Meaning & Definitions

- The main responsibility of every society is to create a responsible member out of each child born into it.
- Socialization is the process by which a society provides social training to its members.
- It molds the personality of an individual and creates an adaptable person to the society.
- Socialization is the lifelong process through which people learn the values and norms of a given society.

Socialization – Meaning & Definitions Cont'd.

Socialization is the process by which the *individual* learns to conform to the norms of the group.

William Ogburn

Socialization is the process of transmission of culture, the process whereby *men learn the rules and practices of the social groups*.

Peter Worsley

Types of Socialization

Primary Socialization



This begins in the family in the earliest years of an infant's life

(eg: language skills, cognitive skills)

Usually gain through an informal setting

Secondary Socialization



- Refers to the social training received by a child in an institutional or formal setting.
- It occurs beyond and outside the family environment.
- This continues throughout the rest of his life.

Anticipatory Socialization

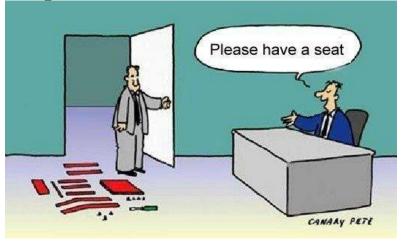




- Socialize into the culture of a group with the anticipation of joining that group later.
- It is the process of socialization in which a person "rehearses" for future positions, occupations, and social relationships.
- It is a voluntary commitment

Eg: A child anticipates parenthood as she/he observes parents' daily roles. A young boy who aspire to join forces, is doing fitness exercises

Developmental Socialization



- Acquiring of new knowledge and social skills to perform new roles.
- It continues when an individual undertakes new duties and responsibilities in his/her life.
- New learning is added to and blended with old

Eg: As an employee, As a parent



- It is a journey of unlearn to relearn.
- Resocialization refers to the process of discarding former behavior patterns and accepting new ones as part of a transition in one's life.
- This happens through voluntarily or forced methods

Ex: A man who became a prisoner

A terrorist who is under rehabilitation

A layman who became a monk/ priest

Agents of Socialization

To facilitate socialization, various agents play important roles.

- Family (the first agent of socialization)
- Peer groups
- Educational institutions
- Mass media
- Religious Institutions
- Workplaces

Implications of Socialization for Business Organizations

- Designing of socialization within the organization (eg: assigning appropriate socialization agents, determining socialization methods, mechanisms)
- Preventing cultural shocks among new employees.
- Maintaining an adaptable work force in the organization.
- Possibilities of introducing changes to the organization. (less resistance to change)
- Facilitating work-life balance for employees.
- Feeling sense of membership to the organization.