Nashville Parent and Google Ad Manager

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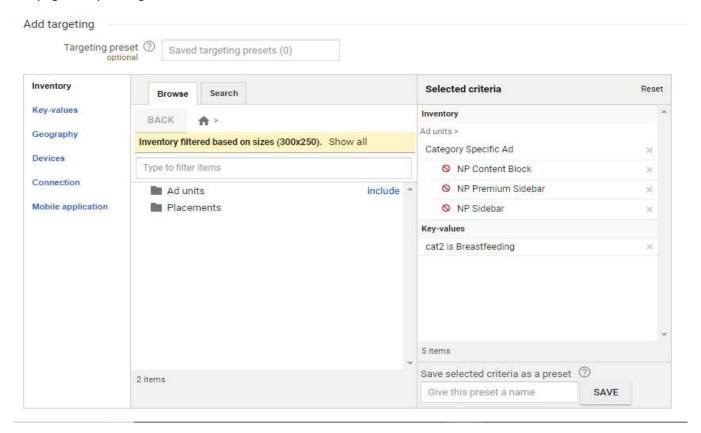
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How to Use Category Driven Ads in Google Ad Manager

A) Create a new order or edit an existing order's Line Item Settings

I'll show you how to edit an existing order's Line Item Settings

Result should look something like this. Of course, Breastfeeding value will vary depending on the page is depending on the value that will be set.



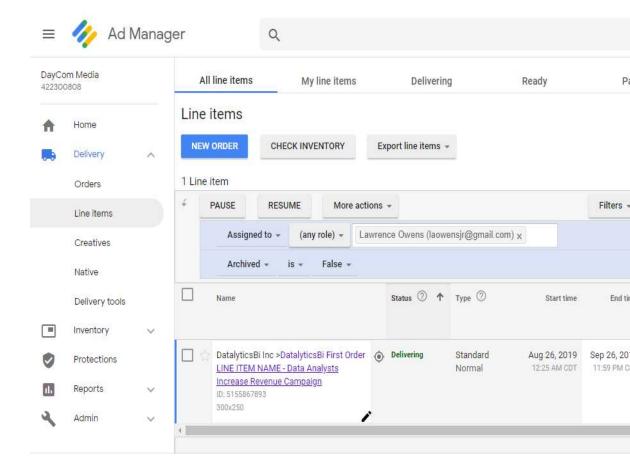
Identify the article that you want your ad to appear on.
 I want my ad to appear on the following page
 (https://nashvilleparent.com/our-top-10-podcasts-for-new-parents)



2) At the top of the article are categories. The categories at the top of this article are BIG KIDS, DEVELOPMENT, FUN, LITTLE KIDS, MATERNITY. The last category listed is MATERNITY and this is the category we have by default designed for Google Ad Manager to recognize when using Key-Pair setup. So, the key-pair needs to be cat2-Maternity if we want our ad to appear on this page



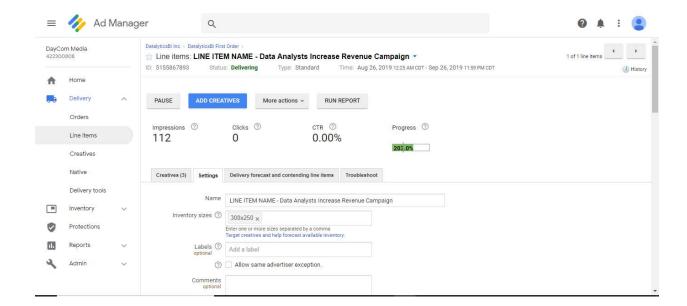
- 3) Now to setup your ad to show on this page we must set the key-pair to cat2-Maternity. We do that by performing the next series of steps :
 - a) Click Delivery > Line Items
 You'll only see one in this example because I have only entered one order, in yours
 you may see many orders



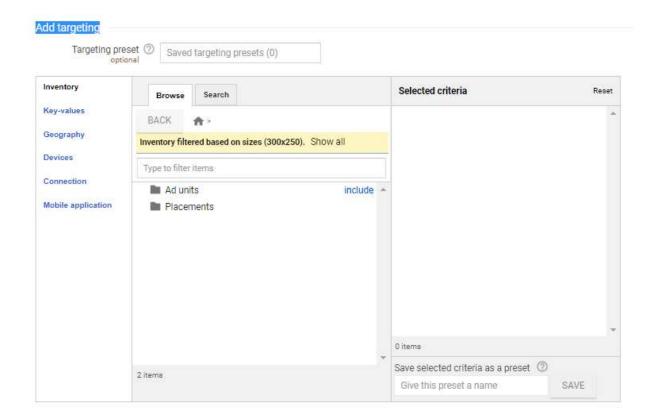
Notice there are two(2) links that you can click on. The first link is the Order and the second link beneath the Order is the actual Line Item. Click on the second link. In our example we will click on the Link that says "LINE ITEM NAME – Data Analyst Increase Revenue Campaign"

- 4) Once you have clicked on the Line Item Name you will see the Line Item screen. This is where you will add the key-value pair in order for it to appear on the page you want, which in our case is this page https://nashvilleparent.com/our-top-10-podcasts-for-new-parents
 - **Notice the only inventory size we have selected is 300x250. This is because our Category Specific Ad unit is 300x250. This category specific ad unit is located on the bottom right side of all the stories/articles. I chose this position, but you can choose the article leader board banner (728x90) or left side position (300x250) if you want but as I mentioned it will be consistent across all the articles/stories.

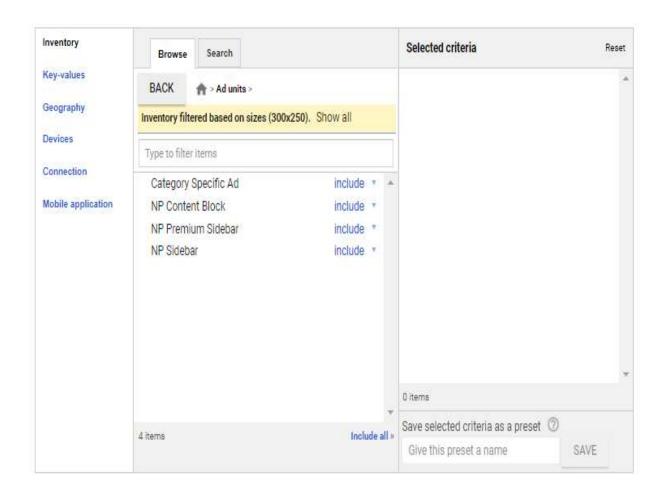
Here's how the top of Line Item page looks:



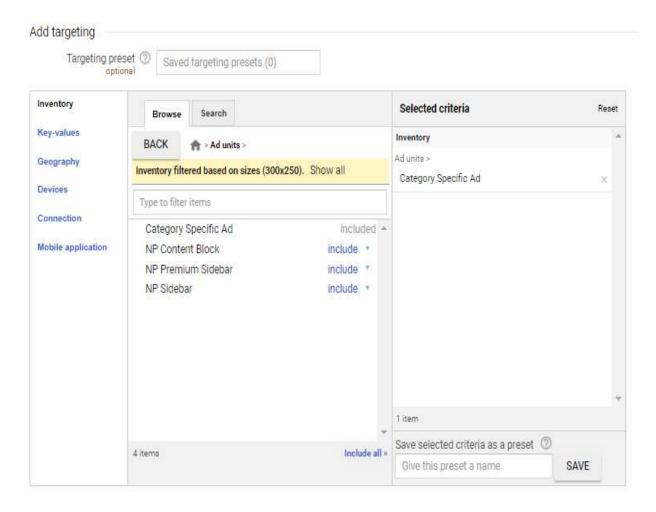
5) Scroll down to Add Targeting. Here is where we will do all the settings necessary for our ad to appear on the page we select. This is where all the power of the category driven ad is used. For this example, I have deleted all the settings to show you what should be set.



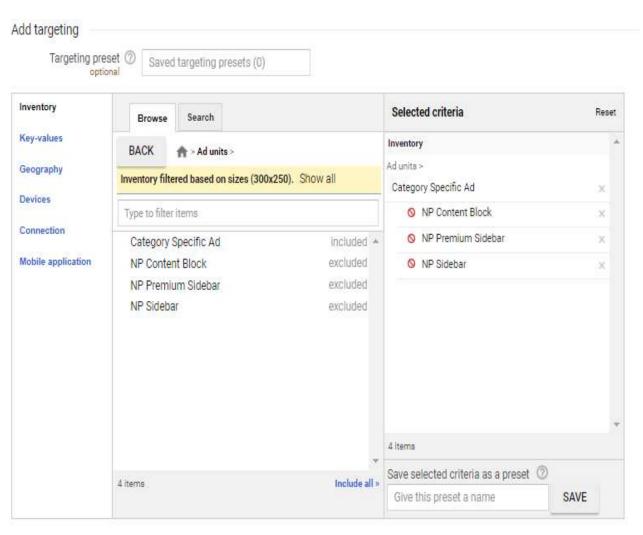
6) Click on Inventory > Ad Units. This is what you should see



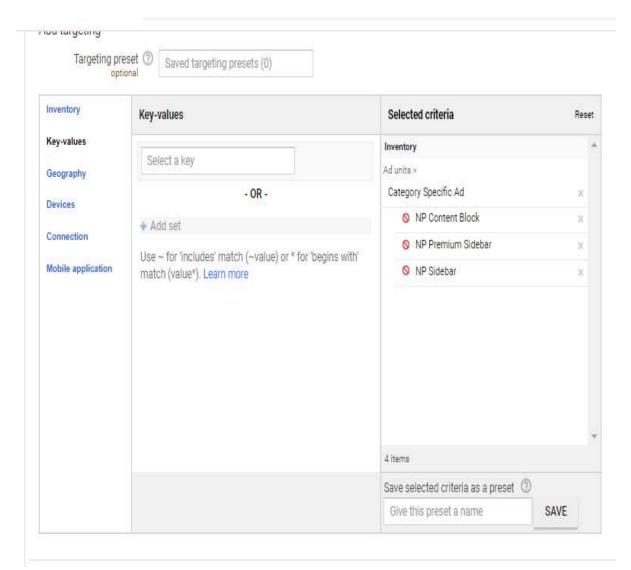
7) Click on the blue "include" link next to the Category Specific Ad ad unit until it reads as "included" . This is what you should see:



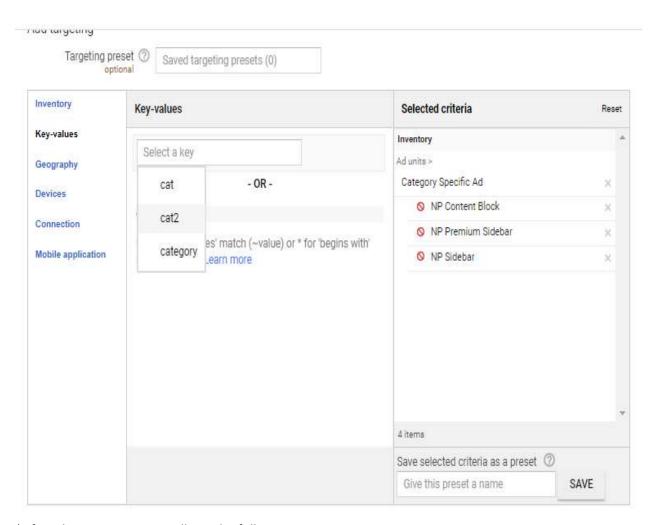
8) Now we must exclude the remaining ad units by clicking on the small blue down arrow and choose exclude. Now your screen should look like this:



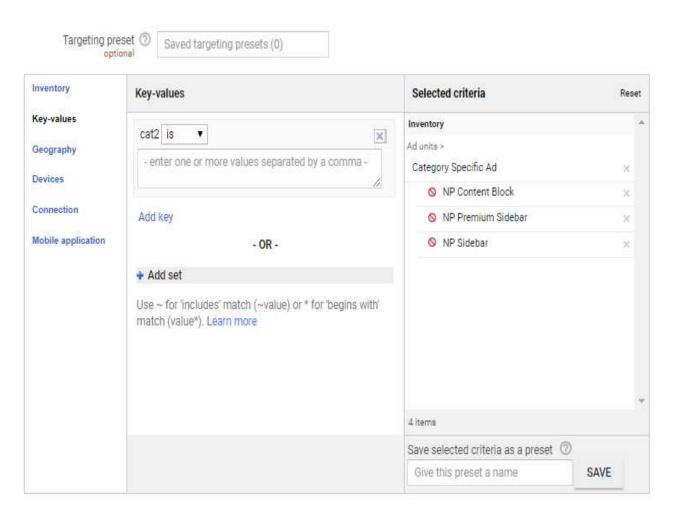
9) Now we must set the key-value pair. Now click on Key-values



10) Where it says "select a key" click inside the blank box. A list of predefined keys and values will show. **Choose cat2**

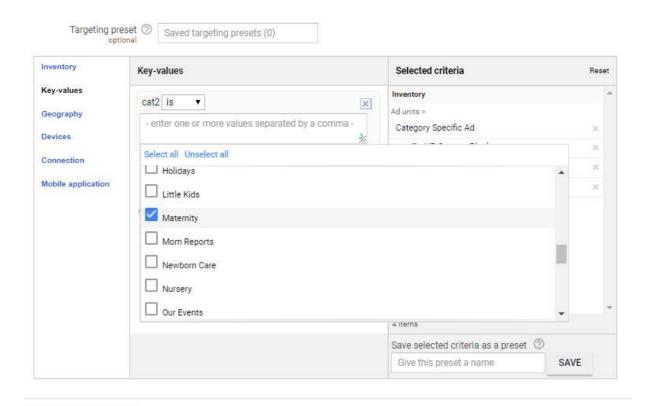


^{*}After choosing cat2 you will see the following screen:

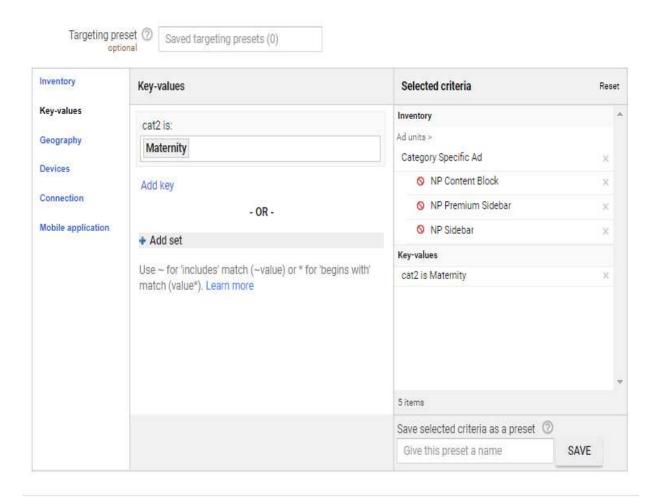


The KEY is set to cat2. In the next step we will setup the value.

11) Click inside the box below cat2. The empty box says -enter one or more values separated by a comma. I have predefined the values so you won't have to enter any values. All you will need to do is click and select the value. In our case here, since we want our ad to show on the Maternity page we will click in the box and choose Maternity like this:



Once we choose Maternity we click outside the box and Maternity will be set and you will see the following screen



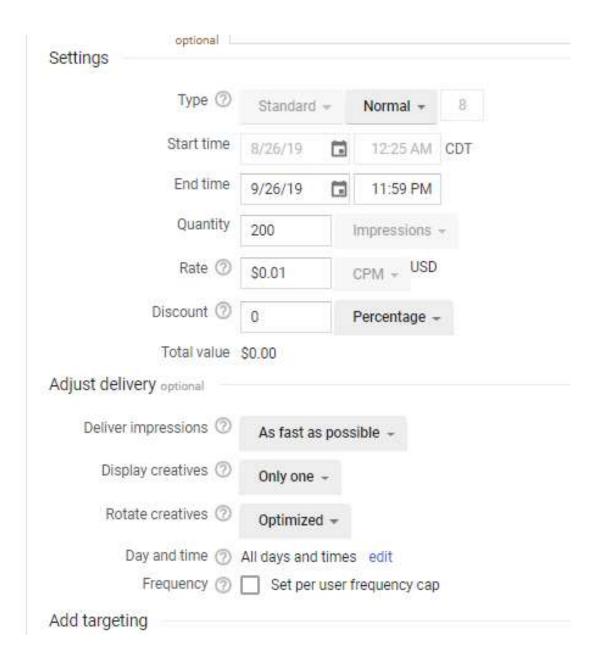
12) Now click SAVE and you're all done. Your ad should appear on the page you specified. Let's check our page we wanted our ad to show, go to https://nashvilleparent.com/our-top-10-podcasts-for-new-parents

EXTRA

You can adjust delivery options too, it's on the same line item page you setup. I suggest you do the adjustments. Its optional but these are the settings I did to make sure the ad appears right away and shows as only one per page. Having three ads on one page would not look nice.

Additionally, you can set the amount of impressions and the rate you would like to charge for each one of the category specific impressions. If you charge \$10 per direct specific category impression and you have 100 impressions. That would be worth \$1000. It may cause an overbooking, but you said you don't mind.

This is how the Adjust Delivery options are set



^{**}Later you can get AdSense to automatically fulfil the orders that you don't fill with your direct orders. That's where you can make maximize your profit.