



Says

What have we heard them say?  
What can we imagine them saying?

variety of  
foods:shawarma,falooda,beeda,ice  
creams etc..  
  
15% discount for more than 20000  
persons order



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

providing good  
quality food with  
additional such  
as water bottles  
etc...



collecting details  
about quantity of  
foods  
  
preparing and storing  
food safety before  
and during events.

expected  
door deleivey  
for distance  
places



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?