

Aamir Hussain

Senior executive

Contact

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Ghaziabad, Uttar Pradesh 201005

Education

08/2014- 07/2017

Bachelor of Commerce
Delhi University






04/ 2013- 03/ 2014

Senior secondary
Central Board Of Secondary Education

04/2011-03/2012

Secondary
Central Board of Secondary Education

Expertise

- Microsoft Excel 
- Time management 
- Pre-sales 
- Customer Service 
- Problem-solving 

About Me

Accomplished Senior Executive with a proven track record at Clove Dental Pvt Ltd., enhancing operational efficiency and customer satisfaction. Expert in Microsoft Excel and adept in fostering customer loyalty through exceptional service. Achieved significant improvements in sales processes and customer service protocols, demonstrating strong skills in operations management and customer service.

Experience

09/2022 - Present Delhi, India

- **Senior Executive Clove Dental Pvt Ltd.**

- Performing customer research, data analysis, lead qualification, and sales prospecting.
- Streamlined operations for increased efficiency by identifying bottlenecks in sales processes and implementing targeted solutions
- Cultivated a culture of continuous improvement by promoting open communication channels for feedback from all levels within the organization.

02/2022 – 08/2022 Gurugram, India

- **Teammate**
- **TaskUs India Pvt Ltd.**

Addressing Customer and vendor inquiries, resolve issues and ensure timely resolution to meet or exceed customer and vendor expectations and maintaining a positive and professional relationship with customer and vendor, fostering customer and vendor loyalty and satisfaction.

05/2019 – 11/2019 Noida, India

- **Customer Relation Officer**
- **Hinduja Global Solution Pvt Ltd.**

- Developed and maintained positive relationships with customers, resulting in increased customer satisfaction.
- Resolved customer complaints and issues in a timely and professional manner

04/2018 – 01/2019 Noida, India

- **Customer care representative**

Concentrix

- Provided exceptional customer service by promptly addressing inquiries and resolving complaints to ensure customer satisfaction.
- Managed a high volume of incoming calls and emails, demonstrating strong communication and problem-solving skills.

Hobbies

- Capturing moments
- Playing cricket