



DEALER PAYMENTS

GETTING PAID

Dealers receive a monthly payment equal to all net monies collected after taxes and administrative fees as follows:

\$150	Monthly Recurring Costs (5 Lines at \$30/line)
<u>-\$100</u>	<u>Less dealer buy rate, tax, fees, and costs</u>
\$50	You receive the difference every month

**This example is for illustration purposes only. Actual costs, fees, and taxes will vary based on the details of the actual customer contract.*

TIMING OF PAYMENTS

Our billing cycle ends on the 25th of the month. The following example will help you plan when you will receive payments:

(Example of install **before the 25th** of the month)

- 1/20/12 Customer Installs
- 2/1/12 Customer receives their first bill (including charges for February, January pro-rated, installation fees and any other charges.
- 2/20/12 Customer pays their bill.
- 3/5/12 Dealer receives monthly payment report for February's billing cycle.

Total Time Elapsed: **44 days**

(Example of install **after the 25th** of the month)

- 1/28/12 Customer Installs
- 2/1/12 Customer receives their first bill (including charges for February **AND** March January pro-rated, installation fees and any other charges.
- 3/20/12 Customer pays their bill
- 4/5/12 Dealer receives monthly payment report for March's billing cycle.

Total Time Elapsed: **67 days**

REPORTING

Each month, you will receive two (2) reports that will detail the payment you receive.

Margin Report

This report will detail all revenue received from your customers during the reporting cycle. Additionally, it will provide all charges incurred by your customers. Taxes and ineligible administrative fees are excluded.

Aging Report

This report will allow you to see the payment status of your customers. You are paid for all revenue collected from your customers, so customers that slow pay or fail to pay may impact your revenue.

Read This

City Hosted Solutions is required to pay in advance for the services it provides. What that means to you is that those charges are included in your margin report and will likely impact your first month's profit.

Questions?

John Casas can help resolve any questions or issues about your monthly dealer payments. You can reach John at:

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