C8

The spread sheets located in the wip folder on git shows the many different items that TIPCO delivers extensive industrial sourcing and purchasing information on. We can see that these items are first broken into 17 super categories which are then broken down into sub categories by using the s-cat code to make the information more organized and easy to follow. The information is then broken into families to make finding information or purchasing that item easier. For an example, if I wanted to find out purchasing information on ABS tubes I would know to first look in the pumps valves & accessories category considering they share the same S-cat code of 16. Then I would look under the tubes and tubing family considering it shares the same family code of 1793 and finally I would arrive at the category of ABS tubes. This category also has a specific number of 306125 so now if I needed to look up something on ABS tubes I now know to look for the category number of 306125 to save time. To me this seems like a very efficient way to organize the information TIPCO offers to its subscribers.

D7

Now that we know exactly how the spread sheet works and how it is organized we can begin to understand how many topics and items TIPCO offers vast information on. Obviously not all subscribers get this entire list of information, instead TIPCO provides them with the information that relates to the subscribers profession. For an example if a subscriber was in a profession that focused only on adhesives, he would only receive information in family code 14. This family consists of adhesive products such as rubber adhesives, adhesive tape machines, adhesive refill cartridges and much more. Any other topics such as lasers or ABS tubes would be considered pointless to send to this subscriber due to his profession. This allows TIPCO to supply many different companies and buyers with the information they actually need and none of the information they don’t, while still maintaining a wide array of subscribers with very different backgrounds.