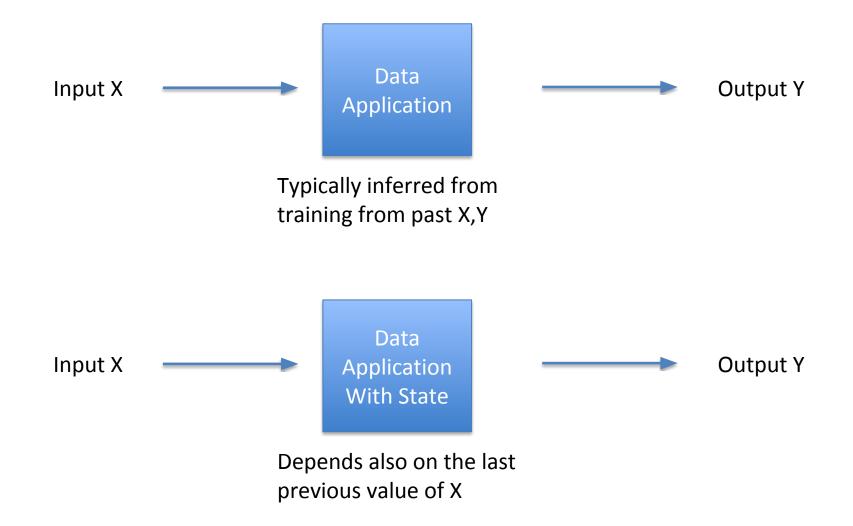


Sutardja Center for Entrepreneurship & Technology IEOR Emerging Area Professor Award, UC Berkeley

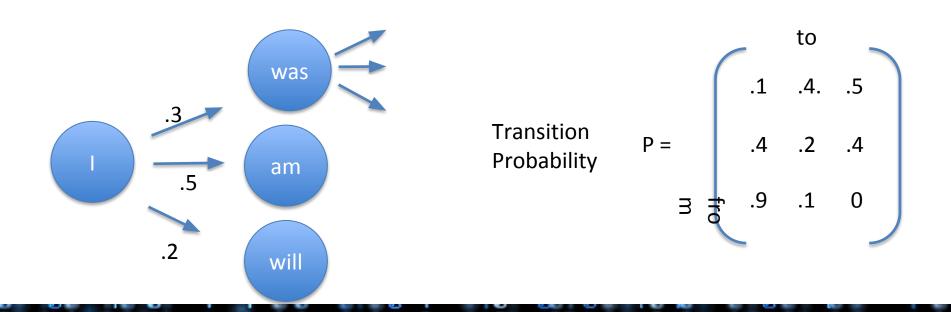
### Data Applications and State Space



### **Next Word Predictor**



For state X, there will be a different likelihood for the next word

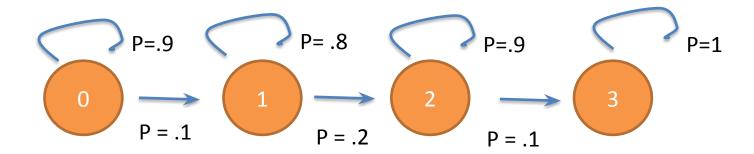


### More Formally, what is a "State"

- State space is a set
- For example:  $S = \{0, 1, 2, 3\}$
- Typically States have a meaning, for example:
- State 0 = Customer signed up for free (freemium) service
- State 1= Customer upgrades to paid service (\$10/mo)
- State 2 = Customer upgrades to premium service (\$20/mo)
- State 3 = Customer stops paying for service

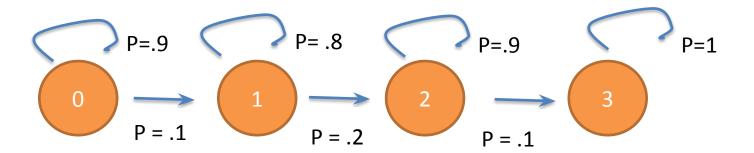
### What is a State

- State space is a set
- For example:  $S = \{0, 1, 2, 3\}$
- State 0, 1, 3, 3 = Free, paid, premium, discontinues
- Time is changing: n = 1, 2, 3, ... In discrete steps
- There are a sequence of random variables that take on the State values



# Markov basically means that the next State Depends only on the last one

- For example:  $S = \{0, 1, 2, 3\}$
- n = number of months = 1, 2, 3 ...
- State 0, 1, 3, 3 = Free, paid, premium, discontinues
- X[n] is a random sequence, takes on x1, x2, x3...
- So a sequence of X might be 0, 0, 0, 1, 1, 1, 2, 3, 3, 3, 0



Key Concept: It's a Markov state only if the next state depend on the current state, also known as a memoryless property

# Same thing but in proper notation Discrete Time Markov Chain Definition

A stochastic process  $\{X_n\}$  is called a Markov chain if

$$\Pr\{X_{n+1} = j \mid X_0 = k_0, \dots, X_{n-1} = k_{n-1}, X_n = i\}$$

= 
$$\Pr\{X_{n+1} = j \mid X_n = i\}$$
  $\leftarrow$  transition probabilities

for every  $i, j, k_0, \ldots, k_{n-1}$  and for every n.

Discrete time means  $n \in \mathbb{N} = \{0, 1, 2, \dots\}$ .

The future behavior of the system depends only on the current state i and not on any of the previous states.



# Same thing but in proper notation Discrete Time Markov Chain Definition

A stochastic process  $\{X_n\}$  is called a Markov chain if

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Note: Academics love Markov because it has very nice properties.

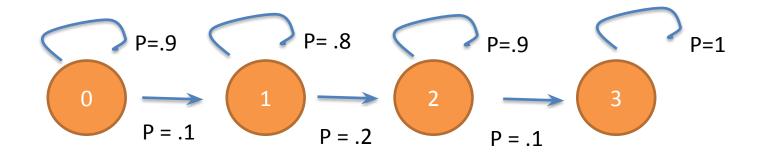
=  $\Pr\{X_{n+1} = j \mid X_n = i\}$   $\leftarrow$  transition probabilities It does not mean most things have Markov nature

for every  $i, j, k, \dots, k$  and for every n. With Data applications, some of those properties don't really Discrete time means n but some also do.

The future behavior of the system depends only on the current state *i* and not on any of the previous states.



### **Continue Example**



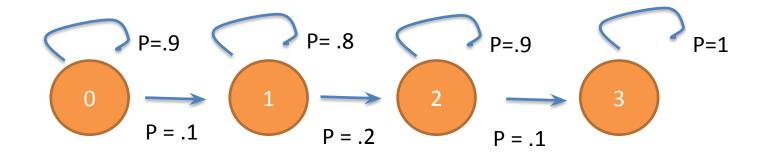
$$P\{X_{n+1} = 0 \mid X_n = 0\} = .9$$

$$P\{X_{n+1} = 1 \mid X_n = 0\} = .1$$

$$P\{X_{n+1} = 2 | X_n = 0\} = 0$$

$$P\{X_{n+1} = 0 | X_n = 0\} = 0$$

### Continue to Example



$$P\{X_{n+1} = 0 \mid X_n = 0\} = .9$$

$$P\{X_{n+1} = 1 \mid X_n = 0\} = .1$$

$$P\{X_{n+1} = 2 \mid X_n = 0\} = 0$$

$$P\{X_{n+1} = 0 | X_n = 0\} = 0$$

Or in 1-step Transition matrix form

 $P_{i,j}$  = prob to go from state i to state j

#### **Transition Probabilities**

• For a customer starting at state 0, what is the probability that they will be in the other states after 2, 5, or 10 months?

Define Distribution of  $P^{(i)}$  (Xi) at step i at = [p1 p2 p3 p4]<sup>(i)</sup>, ie p1 is prob of being in state 1

#### **Transition Probabilities**

• For a customer starting at state 0, what is the probability that they will be in the other states after 2, 5, or 10 months?

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$$P(X1) = P(X0) \times \begin{pmatrix} .9 & .1 & 0 & 0 \\ 0 & .8 & .2 & 0 \\ 0 & 0 & .9 & .1 \\ 0 & 0 & 0 & 1 \end{pmatrix}$$

$$P(X1) = [.9 .1 0 0] \times \begin{pmatrix} .9 & .1 & 0 & 0 \\ 0 & .8 & .2 & 0 \\ 0 & 0 & .9 & .1 \\ 0 & 0 & 0 & 1 \end{pmatrix}$$

#### **Transition Probabilities**

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$$[p1 \ p2 \ p3 \ p4]^{(1)} = [p1 \ p2 \ p3 \ p4]^{(0)} \quad X \quad \begin{pmatrix} .9 & .1 & 0 & 0 \\ 0 & .8 & .2 & 0 \\ 0 & 0 & .9 & .1 \\ 0 & 0 & 0 & 1 \end{pmatrix}$$
 
$$P^{(1)} (X1) = [.9 \ .1 \ 0 \ 0] = [1000]^{(0)} \quad X \quad \begin{pmatrix} .9 & .1 & 0 & 0 \\ 0 & .8 & .2 & 0 \\ 0 & 0 & .9 & .1 \\ 0 & 0 & 0 & 1 \end{pmatrix}$$

### *n*-Step Transition Probabilities

This idea generalizes to an arbitrary number of steps.

For 
$$n = 3$$
:  $P^{(3)} = P^{(2)} P = P^2 P = P^3$   
or more generally,  $P^{(n)} = P^{(m)} P^{(n-m)}$ 

The *ij* th entry of this reduces to

$$p_{ij}^{(n)} = \sum_{k} p_{ik}^{(m)} p_{kj}^{(n-m)} \quad 1 \le m \le n-1$$

Chapman - Kolmogorov Equations

### Interpretation:

RHS is the probability of going from i to k in m steps & then going from k to j in the remaining n-m steps, summed over all possible intermediate states k.



#### Brand Switching Example \_\_

We approximate  $q_i(0)$  by dividing total customers using brand i in week 27 by total sample size of 500:

$$\mathbf{q}(0) = (125/500, 230/500, 145/500) = (0.25, 0.46, 0.29)$$

To predict market shares for, say, week 29 (that is, 2 weeks into the future), we simply apply equation with n = 2:

$$\mathbf{q}(2) = \mathbf{q}(0)\mathbf{P}^{(2)}$$

$$\mathbf{q}(2) = (0.25, 0.46, 0.29) \begin{bmatrix} 0.90 & 0.07 & 0.03 \\ 0.02 & 0.82 & 0.16 \\ 0.20 & 0.12 & 0.68 \end{bmatrix}^{2}$$
$$= (0.327, 0.406, 0.267)$$

= expected market share from brands 1, 2, 3

### Steady-State Probabilities

Property 2:Let  $\pi = (\pi_1, \pi_2, \dots, \pi_m)$  is the *m*-dimensional row vector of steady-state (unconditional) probabilities for the state space  $\mathbf{S} = \{1, \dots, m\}$ . To find steady-state probabilities, solve linear system:

$$\pi = \pi P$$
,  $\Sigma_{j=1,m} \pi_j = 1$ ,  $\pi_j \ge 0$ ,  $j = 1,...,m$ 

Brand switching example:

$$(1, 2, 3) = (\pi, \pi, 3) \begin{bmatrix} 0.90 & 0.07 & 0.03 \\ 0.02 & \pi^{0.82} & 0.16 \\ 0.20 & 0.12 & 0.68 \end{bmatrix}$$

$$\pi_1 + \pi_2 + \pi_2 = 1, \ \pi_1 \ge 0, \ \pi_2 \ge 0, \ \pi_3 \ge 0$$



### Yes, steady state probably is easy to calculate

$$(1, 2, 3) = (\pi, \pi, 3) \begin{bmatrix} 0.90 & 0.07 & 0.03 \\ 0.02 & \pi^{0.82} & 0.16 \\ 0.20 & 0.12 & 0.68 \end{bmatrix}$$

$$\begin{split} &\pi_1 = 0.90\pi_1 + 0.02\pi_2 + 0.20\pi_3 \\ &\pi_2 = 0.07\pi_1 + 0.82\pi_2 + 0.12\pi_3 \\ &\pi_3 = 0.03\pi_1 + 0.16\pi_2 + 0.68\pi_3 \\ &\pi_1 + \pi_2 + \pi_3 = 1 \\ &\pi_1 \ge 0, \ \pi_2 \ge 0, \ \pi_3 \ge 0 \end{split}$$

Total of 4 equations, 3 unknowns

$$\int_{j} = \lim_{n \to \infty} p_{ij}^{(n)}$$

Small matter: Ergodic: Aperiodic and and allows the attainment of any future state

Discard 3<sup>rd</sup> equation and solve the remaining system to get:

$$\pi_1 = 0.474$$
,  $\pi_2 = 0.321$ ,  $\pi_3 = 0.205$ 



### Steady-State Probabilities

Again, this is one of the coolest things you can do with Markov Chains:

le calculate the steady state probability

$$T = TP$$

Unfortunately, this is not as commonly used from a data (empirical) view

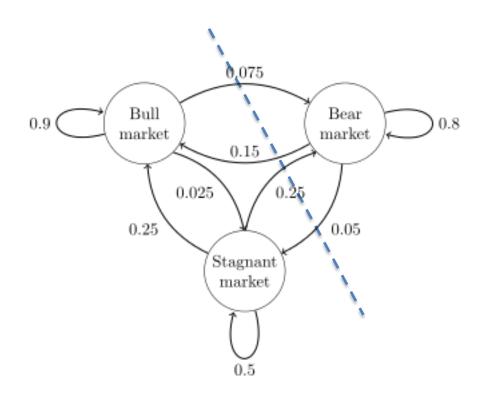
More often the transition matrix is collected in training

as in the Next Word predictor case

$$\pi_1 + \pi_2 + \pi_2 = 1, \ \pi_1 \ge 0, \ \pi_2 \ge 0, \ \pi_3 \ge 0$$



# Probability of Being in Particular State and Balancing Flow



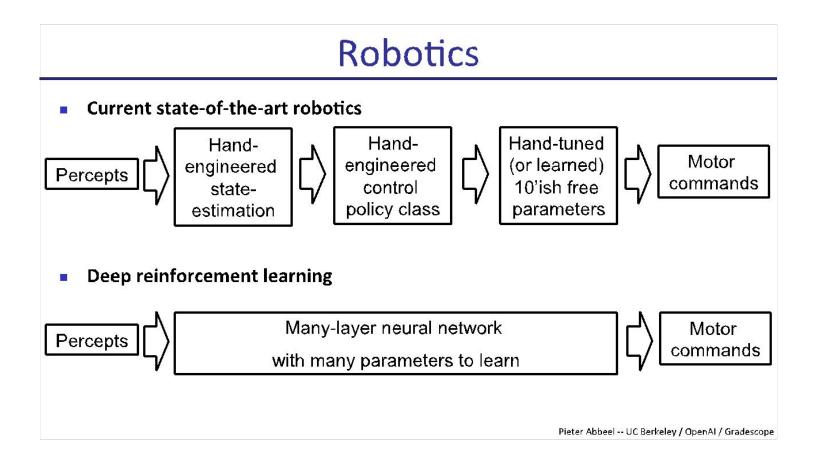
- 1. You can start with initial condition: p0
- 2. N step distribution =  $pn = p0 P^n$
- 3. Steady State:  $\pi = \pi P$
- 4. And also: use balance equations:

```
e.g. cut anywhere into two chains:

p(bear) \times (.05 + 0.15) =

p(stagnant) \times .25 +

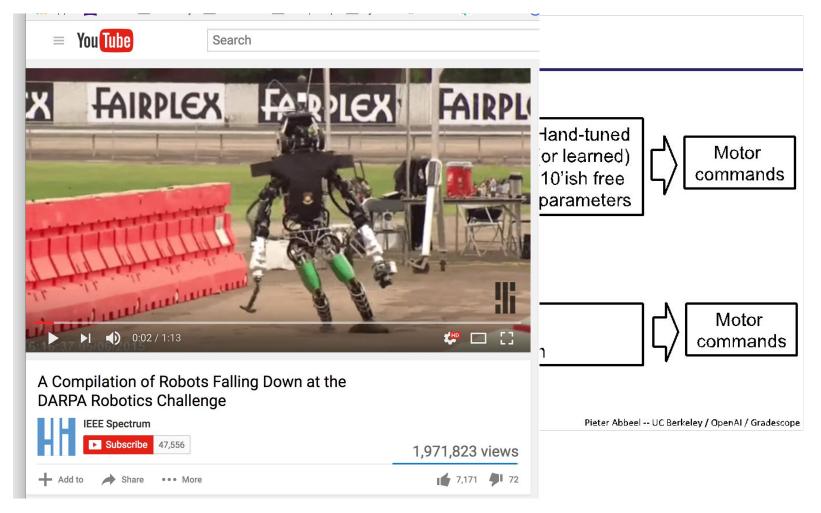
P(bull) \times 0.75
```



These models all have problems because of lack of feedback

https://www.youtube.com/watch?v=g0TaYhjpOfo

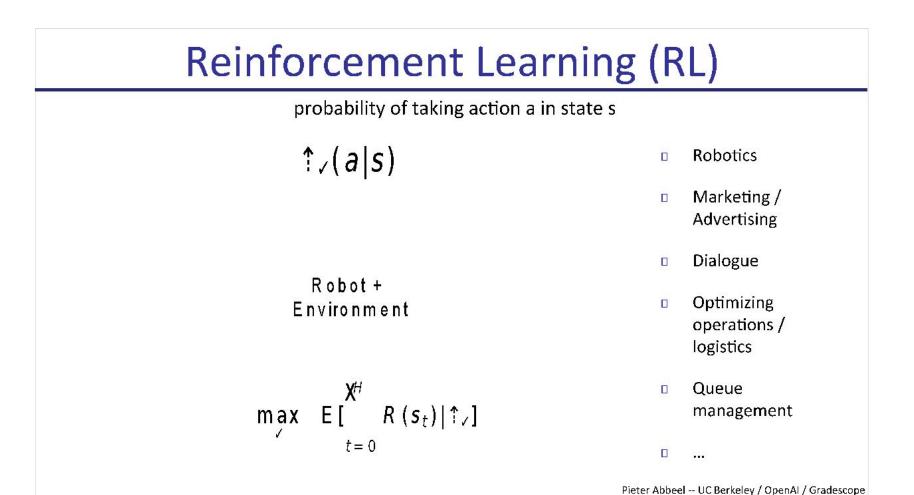




These models all have problems because of lack of feedback

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# Markov State is being Combined with ML to take different actions depending on the state/situation



# Markov State is being Combined with ML to take different actions depending on the state/situation

# Reinforcement Learning (RL)

probability of taking action a in state s

1,(a|s)

Robotics

Marketing / Advertising

Dialogue

Optimizing operations /

Robot + Environment

The goal here is not to introduce reinforcement leaning, but instead to introduce the idea that your project could track a "state" and use a different ML approach to depending on the state.

### End of Section

# Markov State is being Combined with ML to take different actions depending on the state/situation

### **Definition**

- ▶ Markov Decision Process (MDP) defined by (S, A, P), where
  - ▶ S: state space
  - ▶ A: action space
  - $ightharpoonup P(r, s' \mid s, a)$ : a transition probability distribution
- Extra objects defined depending on problem setting
  - $\mu$ : Initial state distribution
  - $ightharpoonup \gamma$ : discount factor

## Markov Decision Process (S, A, T, R, H)

#### Given

- S: set of states
- A: set of actions
- □ T:  $S \times A \times S \times \{0,1,...,H\}$  □ [0,1],  $T_t(s,a,s') = P(s_{t+1} = s' \mid s_t = s, a_t = a)$
- R:  $S \times A \times S \times \{0, 1, ..., H\} \square < R_t(s,a,s') = reward for <math>(s_{t+1} = s', s_t = s, a_t = a)$
- H: horizon over which the agent will act

#### Goal:

Find  $\frac{1}{4}$ : S x {0, 1, ..., H} A that maximizes expected sum of rewards, i.e.,

## Markov Decision Process

Assumption: agent gets to observe the state

[Drawing from Sutton and Barto, Reinforcement Learning: An Introduction, 1998]

## Training Models from Real Life



### **Problem Case**



# **Balancing Flow**



### **Famous Processes**



# **Making Models**



## A Text Processing Example

