

بسم الله الرحمن الرحيم

Eng. Sa'd Yahya Odeh(ESYO)

FLOWSERVE authorized Dealer for Palestine

Nablus - P.O.Box 167, Al Shaar Building, King Faisal St.

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Chamber of Commerce and Industry Reg. No.353, V.A.T registration No. 940540743

Palestinian Contractors Union reg. No. 1148, UNGM No. 509172 ,D-U-N-S No.514550602

Company Profile& References

Company Name: Eng. Sa'd Yahya Odeh Establishment for electromechanical contracts&Services (ESYO) .

Address: P.O.Box 167, Al Shaar Building, King Faisal St.,Nablus ,Palestine

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Nablus -West Bank, Palestine , Via Israel

General Manager: Eng. Sa'd Odeh.

B.S.C electromechanical engineering

Stuff Number: 18 Persons serving as Eng's., mechanicals, welders, electricians & office Members , besides to more than 9 simple workers.

Equipment: -

- 1- Back loader.
- 2- Welding machines.
- 3- Generators.
- 4- Full Sets of electrical installations Equipment.
- 5-Sets of well installation and dismantling equipment up to 20 ton loads.

المهندس
سعد يحيى عوده
محطات ضخ - اعمال كهربائية
29/11/2020

Company In Brief: -

The company was established in the year 1993 as a contracting company in the field of electrical and electromechanical works, and since its establishment it has implemented several projects in its field, in the year 2000 we have started a new division inside the company which specialized in importing and marketing electrical and mechanical equipment such as contactors, MCCB'S, valves, instrumentation...etc.

It is worth noting that besides to officially representing the world leader pump manufacturer (Flow Solutions Group FSG) FLOWSERVE ,PLEUGER ,ANAVLOS, we are working with several leading companies in the world such as EMS , EATON ,F&G ,ABB and several other well known companies in the field of pumps and supplies.

The list of our clients is wide and it varies from local investors such as PADICO&SONOKROT to municipalities, ministries and government agencies, NGO'S such as CRS, PHG, OXFAM, USAID, UNRWA, ANERA, SAVE THE CHILDREN FUND,UNDP,FAO,ESDC,JICA to private companies such as CDM, CH2MHILL and several other parties.

Reference projects: -

- 1-Biet Emrien pumping stn.1994,electrical booster pumps
WBWD 40 000 \$
- 2-Jericho society for marketing agricultural corps. Packing factory 1995,industrial facility
ANERA 56.000\$
- 3- Al_fara'ah agricultural station pumping stn.1995,electrical booster pump and well turbine
Agriculture dept. 60.000\$
- 4- Nabi Samuel pumping stn.1995, booster pumps and balancing tank
West Bank waters dept. 50 000\$
- 5- Anabta pumping stn. (kufar ruman)1995,complete electrical pumping booster station
50 000 \$
- 6- Al Nazleh al sharqia pumping stn.1997, complete electrical pumping booster station
CRS + PHG 80 000\$
- 7- Al Nazleh al sharqia well 1996,submersible well pump
Well comittee 37 000 \$
- 8-Jenin Munc.pumping station, 1996,complete electrical pumping boosters
Munc. 35 000\$
- 9- Ektaba pumping Stn.1997,complete electrical booster pumping stn.
CRS + PHG 100 000 \$
- 10- kufur Allabad pumping stn.1998, complete diesel pumping booster and well
UNDP 78 000 \$
- 11- Aljameya pumping stn .1999,complete electrical pumping boosters, Ref Pal/95/J121
UNDP + Salfeet municipality 56 000 \$
- 12- Faroon pumping stn. Tulkarem 1999,complete electrical pumping boosters and 4" main line
Local village council 62 000 \$
- 13- Azoon Atmeh pumping stn.2000, complete electrical pumping boosters

المهندس
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محطات ضخ - اعمال كهربائية
29/11/2020

PHG 25 000 \$

14- Alawqaf well Jericho #1 2000,complete submersible well pumping station

PWA 45 000\$

15- Palestine Poultry Company - hatchery project 1999/2000, industrial facility including electrical ,Mechanical and air conditioning works.

PADICIO 312 000 \$

16- Ageh hatechery company 2000,high tension substation including transfer line 33KV

Local investor + Sonoqrot company 300 000 \$.

17-Al- Masree farm /Al Nasaria-Nablus including 1 submersible well pump,1 water lubricated vertical turbine well pump ,one vertical turbine booster pump and one 526 mt ready made tank

Local investor 92000\$

18- Anabta well No.3 2001/2002,complete new well pumping station including submersible pump and 6" transfer line

Save the children fund + Anabta Munc. 150 000\$

19- Al Awqaf well #3 Jericho 2002, complete well pumping station including submersible pump

PWA 37 000\$

20-Nisf-Gbeel village internal water network 2002/2003,including main and internal lines

PWA 89 000\$

21-Dier Al Ghasoon pumping stn, 2003,complete 2 electrical pumping booster stations

CDM+USAID 75000\$

22-Asirah Booster Stn.2003, complete electrical pumping station and 6"line

Ministry of local goverment +Munc. 132000\$

23-Filling Points Project, 2003, 6"line +complete-filling point

CDM+USAID 63000\$

24-Nablus MUNC. Booster pumps, 2004,complete 4 vertical turbine stations and electrical valves for new dispatch center GTZ +MUNC. 214042\$,Project No 93.2155.5-06.200

25-Tulkarem Munc. Sewage Pumps,2004,complete sewage pumping station

MUNC. 32000\$

200426-Asira Al-Shamalia-Igneseniah line & spring rehabilitation

Ministry of Finance 57000\$

27-Noor Shames camp booster pumps,2004,complete booster pumps station

PECDAR 39000\$

28-Hableh well rehabilitation project,2005,complete water lubricated electrically operated well unit and all needed parts

PECDAR 50000\$

29-Al Rahnat well rehabilitation project,2005,same as before but diesel operated

PECDAR 40000\$

30-Al Zaidya well rehabilitation project,2005, same as before

PECDAR 42000\$

31-Aqaba booster station. A single booster bumping station including all associated civil ,electrical and mechannical works

OXFAM charity 52000\$

32-Al Masree water well -Jericho, upgrading of an existing water well for agricultural use

Private investor 48000\$

33-Al Midawar well rehabilitation project,2006, complete submersible unit ,pipes ,control panel

.....etc

المهندس
سعد يحيى عوده
محطات ضخ - اعمار كيرس
29/11/2020

UNDP 50000€.

34-Deir Al Ghosson well rehabilitation project, complete water lubricated VTP , pipes control paneletc , OXFAM 110000\$.

35- Tubas Mun pumping station , complete booster station including civil , electrical and electromechanical works 65000€.

36- Jericho wells rehabilitation project ,2007 , FAO organization ,HQ PO No.211279 , the rehabilitation of 7 wells ,160390\$

37-Jericho wells rehabilitation project ,2010 , FAO organization , Contract Ref OSRO/GAZ/908/SPA 01/10 ,the rehabilitation of 4 wells ,115770\$

38-Al Nasareyah well rehabilitation project ,2013,FAO organization , Contract No.9541170,25820\$

39-Fasayel well rehabilitation project ,FAO organization , Contract No. 9541420 ,49050 \$

40-The rehabilitation of 6 wells in the Jordan Valley ,2015 ,FAO organization ,Contract No. 9541511 ,490240 \$

41-The rehabilitation of 2 wells in the Jordan valley ,2016,FAO organization , Contract No. 9541678 ,113747.5 \$

42-The contract for the rehabilitation of wells in Qalqilya, Hableh and Jbara ,2013 ,ESDC @ CRDP (UNDP) , 171350 \$.

43-The contract for 6 submersible units ,2009 ,Palestinian Water Authority ,1408350NIS

44-The contract for the Rehabilitation of Abed Al Naser Abed Al Razeq well,2010 , TUBAS ,Palestinian Water Authority , 570380NIS.

45-The contract for the rehabilitation of Maythaloos well , 2011,Palestinian water authority , 482970NIS.

46-The contract for the rehabilitation of Zbeidat well , 2013,PHG & GVC , Contract E19-PHG-WC04, ECHO/PSE/BUD/013/91016 ,318000 NIS.

47-The contract for the rehabilitation of Tulkarem Municipality wells ,Palestinian Water Authority , 2009 ,617500NIS

48-The contract for the rehabilitation of Al Nabee Ilyas well (15-17/005) and Al Damen well (19-17/021) , PHG+PARC+Netherland Rep. office(NRO) ,112588\$

49-The contract for rehabilitation and installation of pumps at Mirka and beit imrin village ,Action against Hunger ACH & ECHO ,2006,Contract ECHO/ME/BUD/2006/01026/MB5 ,45049\$

50-The contract for the rehabilitation of Al Nasareyah well , 2012 ,PHG+PARC+Netherland Rep. office ,contract RAM0110898 Activity No. 20431,52000 \$

51-The contract for the rehabilitation of Al Auja well ,2011,PHG+PARC+Netherland Rep. office ,62460\$

52-The contract for rehabilitation of 21 water wells in Qalqilya ,2006, ECHO through ACPP&PHG , Contract ECHO/ME/BUD/2004/02003 , 411179 Euro

53-Contract for the rehabilitation of Al Mkarkar well , Al Auja,Japan International office JICA

54-The contract for the Rehabilitation of Salfeet Bumping station ,2009 ,Japan International Office JICA ,91070\$

55-The contract for the establishment of Abu Arab , Kfeert and al Yamoon wells , 2014,Joint Services Council for jenin Western villages ,532000\$

56-The contract for the rehabilitation of Al Masree well at Al Nasareyah ,2012,PHG & ACPP (ECHO) ,150250 NIS

57-The connection and start up of Saeer MV 1MW booster station,2005,CDM&USAID

المهندس
سعيد يحيى عوده
محطات ضخ - اعمال كهربائية
29/11/2020

- 58-The contract for monitoring & warranty extension of WRP#2 MV wells including the supply of 4 medium voltage FlowServe pumps ,2005,CDM-CH2MHILL &USAID.
- 59-The establishment of Salfeet Municipality water well and pumping station ,Salfeet Municipality ,450000 NIS,2018
- 60-The contract for the supply of 1 submersible unit , 3.3Kv ,PWA For Bane Neem Well-Hebron,2019, 255000Euro.
- 61-The contract for the supply of complete submersible unit with power cables for Nablus Municipality ,2016,350000 NIS
- 62-The contract for the supply of 2 submersible unit , 2 booster units &submersible cables ,2018-2019,JWSC,720000 NIS
- 63-The contract for the rehabilitation of Anabta pumping station ,2018,GIZ ,420000\$
- 64-The contract for the rehabilitation of Kufur Qaleel pumping station , under construction , estimated contract value , 27000\$, MOLG
- 65-The contract for the rehabilitation of Balaa Municipality well , 140000Nis ,MOLG
- 66-The contract for the rehabilitation of Ibraheem Al Jadaa well , Hableh –Qalqilya ,2020,000Euro,ESDC+OXFAM
- 67-The contract for the rehabilitation of Al Mrooj well ,Jyoos –Qalqilya ,2020,43000Euro , ESDC+OXFAM

المهندس
سعد يحيى عويش
محطات ضخ - اعمال كهربائية

29/11/2020

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From : Sa`d Odeh (ESYO)
To :ESDC - OXFAM

Attn :Mr Akram Al Taher ,G.M
Your ref : 15/PAGLR-EU/2020
Our ref :15/PAGLR-EU/2020,Bardala well Rehabilitation
Date :28/11/2020

Letter of Bid

In completion to our Attached quotation we hereby draw your attention for the following , pls note that all the attached Docs do form an integral part of our quotation and it must be read and considered along with our quotation:-

1-Item 2 page 12 ,states Submersible cable ,300 mts length size 50 mm² , pump size according to specs will be 100HP , this will mean a 34v or 15% voltage drop and this is too dangerous and the pump can not be guaranteed under this cable size , we recommend the use of 70mm² cable in which case the voltage drop will be 6% which is acceptable (5% recommended by manufacturer), 3/70 mm² cable with the same specs will cost 48Euro /M.L.
70mm² cable price will be 48Euro/mt length.

2-Quoted pump in the BOQ is 8RE/18-1 (Greece) with the attached curves with a 100HP –DOL Franklin motor with a galvanized local made shroud , delivery time shall be 6 weeks.
Alternative quotation is 8RD22/2(Greece) with the attached curves with a M8/3-820-2N-YD ,made by FlowServe Spain-Arganda,100HP without PT100 and including a local made cooling shroud.

Another alternative quotation will be the removal of 3 impellers from the 8RD 22/2 to make it 8RD 19-2 with a 90HP (68kw without PT100)FlowServe –Pleuger / made in Germany M8-710-2 ,YD motor , in this case you will have 60m³/h@272mts (Curves are seen on the same chart of

المهندس
سعد يحيى عوده
محطات ضخ - أنابيب كهربائية ميكانيكية

29/11/2020

the A/M pump) which is exactly your design point , this includes also a locally made cooling shroud and is available also for immediate delivery.

In our opinion the last choice is the best Tech one because it is on the design BEP point and it includes the best Submersible motor in the world , PLEUGER.

3-Quoted pipes are 6" ,SCH 40,10Ft galvanized with seam ,with a black coupling 14 cm long , all factory made by ANAVALOS -Greece using CNC machines which means all pipes are 100% identical and do have the same threads .

4-If the available pump is chosen then we can finish the installation with in 10-14 days and get the well working.

5-The total price of our Bid For Lot A only which we are only quoting for ,excluding any discounts offered in item 6 below(No discount is offered) is **69640Euros, Sixty nine thousand , six hundred and forty Euros** excluding VAT as VAT is exempted.

6-Discounts ,N.A , no discount is offered neither applicable

7-Bid validity period , our bid shall be valid for the period of six months from the submission date .

8-Performance security , if our bid is accepted , we commit to obtain a performance security in accordance with bidding document.

9-One bid per bidder ,we are not submitting any other bid as an individual bidder and we are not participating in any other bid as joint venture member or as a subcontractor and meet the requirement.

10-Commissions ,gratuities ,fees , We have not paid and we will not pay commissions ,gratuities or fees with respect to the bidding process or execution of this contract under consideration.

11-Binding contract ,we understand that this bid together with your written acceptance thereof included in your letter of acceptance ,shall constitute a binding contract between us until a formal contract is prepared and executed.

12-Purchasers not bound to accept , we understand that you are not bound to accept the lowest evaluated cost bid , the most advantageous bid or any other bid that you may receive .

13-Fraud and corruption , we hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of fraud and corruption.

16-Name of Bidder:

Eng. Sa'd Yahya Ahmad Odeh

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محطات ضخ - اعمال كهربيكانيكية
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18-Authorized signature :
Eng Sa'd Yahya Ahamd Odeh

18-Title of the person signing the bid:
Owner and G.M

20-Signature :.....
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سعد يحيى أحمد
محطات ضخ - أعمال كهربائية

21-Date signed:.....29/11/2020.....