# Laura Brenninkmeijer

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Education

### Sep 2014 - University of Exeter, BSc in Mathematics

Exeter, UK

Jul 2017 Upper second class honours degree

Modules taken include: Statistics, Statistical Modelling, Fluid Dynamics, Cryptography and Maths of Climate Change

Sep 2010 - Downside School, Bath, UK

Bath, UF

Jul 2014 4 A-Levels: A\*AAA (Maths, Further Maths, German, French)

Experience

# Jun 2020 - KiddiPlan LTD, Strategic Assistant to the CEO (10 months)

London, UK

present

Development and Testing

- User tested our website, reported bugs and logged usability improvements to our developer using BitBucket
- Designed specifications for new features and pages; worked closely with our developer to implement these
  In charge of QA testing newly implemented features on a staging environment before committing them to the live site
- Maintained and queried databases using SQL and manipulated them for testing purposes using SSH
- Implemented our iframe into existing customer website and created custom CSS to fit in with their colour scheme

# Sales and Account Management

- Built demos of our platform functionality and presented them to any prospective clients
- · Managed onboarding of new clients and maintained existing client relationships handling inbound queries and issues

#### Marketing and Social Media

- · Ran email marketing campaigns with several audiences using SendinBlue; analysed the opening and click rates
- Successfully ran Social Media accounts on all major networks, scheduling regular sponsored and standard posts
- Designed client promotions in our newsletters and socials to help promote their business to contacts in our network

# Sep 2018 - **ASOS.com**, Established Merchandising Administrator (1 year, 1 month)

London, UK

Oct 2019

Early promotion from entry MA as a top performer after 5 months

### Sales Analysis for a Department taking around £1m each in sales and new intake per week

- · Created, maintained and analysed sales and stock reports for categories in multiple sizes in three warehouses
- · Put in charge of my own category to forecast, plan and range build
- · Evaluated and interpreted data for daily reporting, financial deadlines, season summaries and strategy meetings
- · Rolled Markdown and Promotions, deciding what product to discount and by how much

#### **Supplier Management**

- Worked closely with 20+ suppliers in 12 categories; managed orders, repeats and estimated quantities for the season
- · Coordinated with suppliers and several shipping companies, ensuring orders were handed over and shipped on time

#### **Training & Mentoring**

- · Asked to train three new starters and seen across the floor as a person to come to for help and problem solving
- · Seen as reliable and professional by our Head of Merch and asked to do tasks for him and create guides for others
- · Stepped in to take on Assistant Merchandiser tasks while the position in our team was vacant for six months

# Apr 2018 - Meepl Fision Technologies, Research Internship (3 months)

Zurich, CH

Jul 2018

- · Used data analysis and machine learning to find correlations between body shapes and preferred clothing sizes
- · Presented my findings and conclusions to the whole company, creating a foundation for future research
- · Researched speakers and exhibitioners of relevant conferences leading to new client prospects for the sales team
- · Helped communicate between the sales and development teams, enabling cohesion within the company

# Aug 2017 - Zurich Insurance, Product Management Internship (2 months)

Bonn, DE

Sept 2017

- Worked as part of the innovations and product development team, focused on acquiring new customers aged 18-30
- · Learned to work with agile methods such as scrum and design thinking and was in charge of my own scrum board
- · Assisted in managing a project up to its launch; conducted and analysed customer surveys, tested the user interface
- Set up a first financial model and prototype for a new product, created marketing content for this and existing projects

### Achievements and Extracurricular

### Dec 2020 SheCodes React and Responsive Development Courses

Built websites practising skills in Front End Development. See an example of my work at <u>laura-weather.netlify.app</u>

# Jul 2018 EdX Foundations of Data Science online course using Python

Took part in a course from UC Berkeley to help understand Data Science and its application in Machine Learning

#### Jun 2016 Think Pacific, Volunteering Project

Spent four weeks in a rural Fijian village, living with a local family and teaching at their primary school

# 2012 - 2014 Achievements in Maths

Won a Silver Award in the UK Mathematics Trust Challenge and was awarded a 5% Sixth Form scholarship

### Languages and IT Skills

Languages

German (native), Dutch (native), French (conversational), Italian (basic)

· Took French and Italian Modules alongside my maths degree, achieving B2 and B1 qualifications respectively

#### IT Skills

- Extensive knowledge of Microsoft Office, particularly Excel
- Experience in using front end development software including HTML, CSS, JavaScript, React and Bootstrap
- Basic knowledge of other computer programming software such as SQL, SSH, Python, Matlab and R for statistics