### **Assignment 1**

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```
library(pscl)
## Warning: package 'pscl' was built under R version 3.6.2
library(SDMTools)
## Warning: package 'SDMTools' was built under R version 3.6.2
library(heplots)
## Warning: package 'heplots' was built under R version 3.6.2
## Warning: package 'car' was built under R version 3.6.2
library(pROC)
## Warning: package 'pROC' was built under R version 3.6.2
```

Problem: FlixIT Inc. purchases unlimited licenses to movie content that is then streamed ondemand to FlixIt subscribers. Subscribers pay a flat monthly fee, and are provided with unlimited access to FlixIt content. Last year, FlixIt implemented a "Recruit A Friend" (RAF) initiative. Under this initiative, any current FlixIt subscriber who recruits someone who purchases an annual FlixIt subscription is given a one-month rebate. FlixIt now wishes to determine the characteristics of subscribers who have participated in this initiative. Data collected from a random sample of FlixIt subscribers (contained in the file FlixIt.dat, which includes a header record) include age of the subscriber (Age: integer), region of the country in which the subscriber resides (Region:1=north, 2=south, 3=east, 4=west), and whether or not the subscriber participated in the RAF initiative (Partic: 0=no, 1=yes). Based on these data, and using a Logistic Regression framework, use R, to complete the following questions. Use the alpha level of 0.05.

#### Data setup.

```
flixitframe <- read.table("F:/GWU/Courses/Spring 2020/1. Statistics for
Analytics II/Assignments/Assignment 1/FlixIt.dat", header = TRUE)
flixitframe$Region <- as.factor(flixitframe$Region)</pre>
```

```
1. Can we be reasonably certain that Age predicts Partic? Explain.
# Running regression model with age independent variable with the Partic as
dependent variable.
flixitframe.age.logit <- glm(Partic ~ Age, data = flixitframe, family =</pre>
```

```
"binomial")
summary(flixitframe.age.logit)
##
## Call:
## glm(formula = Partic ~ Age, family = "binomial", data = flixitframe)
##
## Deviance Residuals:
##
      Min
                 10
                     Median
                                   3Q
                                           Max
## -1.5162 -0.7765 -0.4960
                              0.7455
                                        2.2824
##
## Coefficients:
               Estimate Std. Error z value Pr(>|z|)
##
                          1.43953
                                   -5.420 5.96e-08 ***
## (Intercept) -7.80213
                                    4.997 5.82e-07 ***
## Age
                0.16482
                          0.03298
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 184.92 on 149
                                     degrees of freedom
## Residual deviance: 149.88 on 148 degrees of freedom
## AIC: 153.88
##
## Number of Fisher Scoring iterations: 4
```

Given extremely small p-value, at 5% signicance level, we reject the null hypothesis and conclude that age is signicant.

```
2. Can we be reasonably certain that Region predicts Partic? Explain.
```

```
# Running regression model with Re independent variable with the Partic as
dependent variable.
flixitframe.region.logit <- glm(Partic ~ Region, data = flixitframe, family =
"binomial")
summary(flixitframe.region.logit)
##
## Call:
## glm(formula = Partic ~ Region, family = "binomial", data = flixitframe)
##
## Deviance Residuals:
                      Median
##
       Min
                 10
                                   3Q
                                           Max
## -2.0074 -0.5168 -0.5168
                               0.5350
                                        2.0393
##
## Coefficients:
##
               Estimate Std. Error z value Pr(>|z|)
                 -18.57
                           1581.97 -0.012
                                              0.991
## (Intercept)
                                              0.992
## Region2
                  16.62
                           1581.97
                                     0.011
## Region3
                  18.42
                           1581.97
                                     0.012
                                              0.991
```

```
## Region4 20.44 1581.97 0.013 0.990
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 184.92 on 149 degrees of freedom
## Residual deviance: 134.57 on 146 degrees of freedom
## AIC: 142.57
##
## Number of Fisher Scoring iterations: 17
```

Given large p-value, at 5% signicance level, we fail to reject the null hypothesis and conclude that region is NOT signicant on it's own.

```
3. Can we be reasonably certain that Age predicts Partic after controlling for Region? Explain.
flixitall.logit <- glm(Partic ~ Age+Region, data = flixitframe, family =
"binomial")
summary(flixitall.logit)
##
## Call:
## glm(formula = Partic ~ Age + Region, family = "binomial", data =
flixitframe)
##
## Deviance Residuals:
       Min
                 1Q
                      Median
                                   3Q
                                            Max
## -1.9783 -0.5738 -0.4542
                               0.5242
                                         2.2015
##
## Coefficients:
##
                 Estimate Std. Error z value Pr(>|z|)
## (Intercept) -20.31823 1568.82457 -0.013
                                                 0.990
## Age
                  0.05545
                             0.04340
                                        1.278
                                                 0.201
                 16.21317 1568.82401
## Region2
                                        0.010
                                                 0.992
## Region3
                 17.74620 1568.82403
                                        0.011
                                                 0.991
## Region4
                 19.23919 1568.82436
                                        0.012
                                                 0.990
##
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 184.92
                                      degrees of freedom
                              on 149
## Residual deviance: 132.90 on 145 degrees of freedom
## AIC: 142.9
##
## Number of Fisher Scoring iterations: 17
```

Given large p-value, at 5% signicance level, we fail to reject the null hypothesis and conclude that Age and Region are not significant.

4. Can we be reasonably certain that Region predicts Partic after controlling for Age? Explain.

Similarly, given large p-value, at 5% signicance level, we fail to reject the null hypothesis and conclude that Age and Region are not significant.

#### 5. What is your evaluation of the model fit in terms of McFadden's score?

```
pR2(flixitframe.age.logit)
##
           11h
                   llhNull
                                    G2
                                          McFadden
                                                                       r2CU
                                                           r2ML
## -74.9377756 -92.4611364 35.0467216
                                         0.1895214
                                                      0.2083571
                                                                  0.2940699
pR2(flixitframe.region.logit)
##
           11h
                   llhNull
                                    G2
                                          McFadden
                                                           r2ML
                                                                       r2CU
## -67.2850713 -92.4611364 50.3521301
                                         0.2722881
                                                      0.2851488
                                                                  0.4024518
pR2(flixitall.logit)
##
           11h
                   llhNull
                                    G2
                                          McFadden
                                                           r2ML
                                                                       r2CU
## -66.4516907 -92.4611364 52.0188914
                                         0.2813014
                                                      0.2930481
                                                                  0.4136006
```

When Age is the only predictor, 18% of the variation in the model is explained. When Region is the only predictor, 27% of the variation in the model is explained. When Age and region are predictors, 28% of the variation in the model is explained.

## 6. Using a threshold value of 0.5, create the confusion matrix, and find the total correct classification rate.

```
flixitframe["PredVal"] <- predict(flixitframe.age.logit,</pre>
list(Age=flixitframe$Age), type="link")
flixitframe["PredProb"] <- predict(flixitframe.age.logit,</pre>
list(Age=flixitframe$Age), type="response")
flixitframe["PredBin"] <- (flixitframe$PredProb>0.5)+0
confusion <- t(confusion.matrix(flixitframe$Partic, flixitframe$PredBin))</pre>
confusion <- addmargins(confusion)</pre>
confusion
##
        pred
## obs
           0 1 Sum
##
     0
          95 9 104
          28 18 46
##
     1
     Sum 123 27 150
```

(TN+TP)/(TN+FN+TP+FP) = 95+18/150 = 0.75333333, the total correct classification rate is 0.75.

# 7. When predicting Partic using Age, what value does the AUROC take and how would you interpret this value?

```
ROC.curve <- roc(Partic ~ Age, data = flixitframe)
```

```
## Setting levels: control = 0, case = 1

## Setting direction: controls < cases

ROC.curve

##
## Call:
## roc.formula(formula = Partic ~ Age, data = flixitframe)
##
## Data: Age in 104 controls (Partic 0) < 46 cases (Partic 1).
## Area under the curve: 0.7744</pre>
```

The area under the curve is 0.7744 but it is below 0.8 which indicates that the model does not do a great job in discriminating between the two categories of the outcome variable.

8. Find the odds that a 35 year old subscriber from the East will be a RAF participant. exp(-20.31823+0.05545\*35+17.74620)
## [1] 0.5319105

The odds are 0.5319105.

9. Find the probability that a 35 year old subscriber from the east will be a RAF participant. exp(-20.31823+0.05545\*35+17.74620)/(1+exp(-20.31823+0.05545\*35+17.74620))
## [1] 0.3472204

The probability is 0.3472204.

10. Find the best estimate of the coefficient associated with AGE in the full model and interpret its meaning. exp(0.05545)

```
## [1] 1.057016
```

Age coefficient is 0.05545, it's exponent is 1.057016. This implies odds of participation are multiplied by 1.057016 for each unit increase in the Age.

11. If you were asked to provide the best estimate of the correlation between Age and Region what would you say?

```
ANOVA <- lm(Age~Region, data = flixitframe)
summary(ANOVA)

##
## Call:
## lm(formula = Age ~ Region, data = flixitframe)
```

```
##
## Residuals:
                      Median
       Min
                 1Q
                                  3Q
                                          Max
## -13.6481 -3.4844
                      0.3426
                              3.5156 11.3519
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 31.176
                           1.209 25.779 < 2e-16 ***
## Region2
                7.308
                           1.361
                                   5.371 3.02e-07 ***
## Region3
                12,472
                           1.387 8.994 1.15e-15 ***
                           1.766 12.732 < 2e-16 ***
## Region4
                22.490
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 4.986 on 146 degrees of freedom
## Multiple R-squared: 0.571, Adjusted R-squared: 0.5621
## F-statistic: 64.76 on 3 and 146 DF, p-value: < 2.2e-16
etasq(ANOVA, anova=TRUE, partial=FALSE)
## Anova Table (Type II tests)
##
## Response: Age
              eta^2 Sum Sq Df F value
                                         Pr(>F)
## Region 0.57095 4830.7 3 64.763 < 2.2e-16 ***
                    3630.1 146
## Residuals
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

eta-square value in synonymous to the R-squared value and it represents the strength of relationship which is 57%