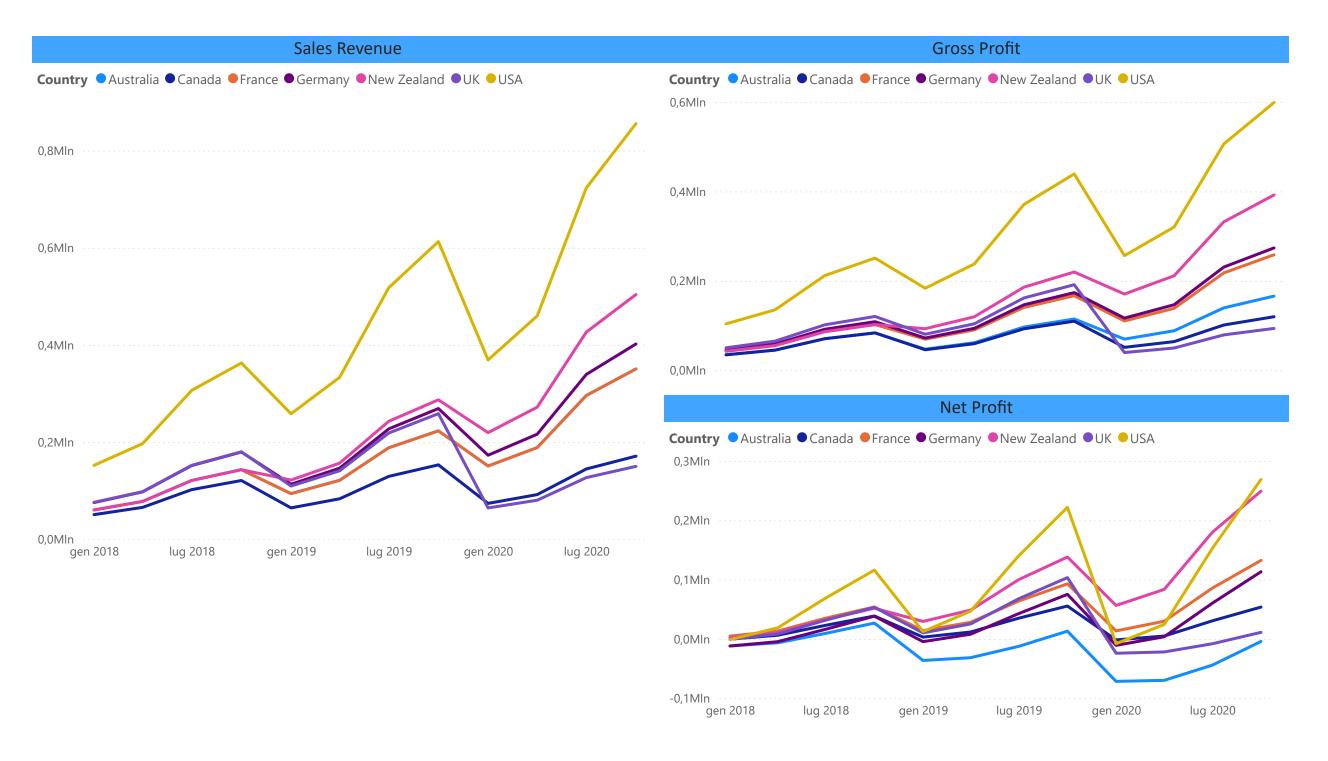
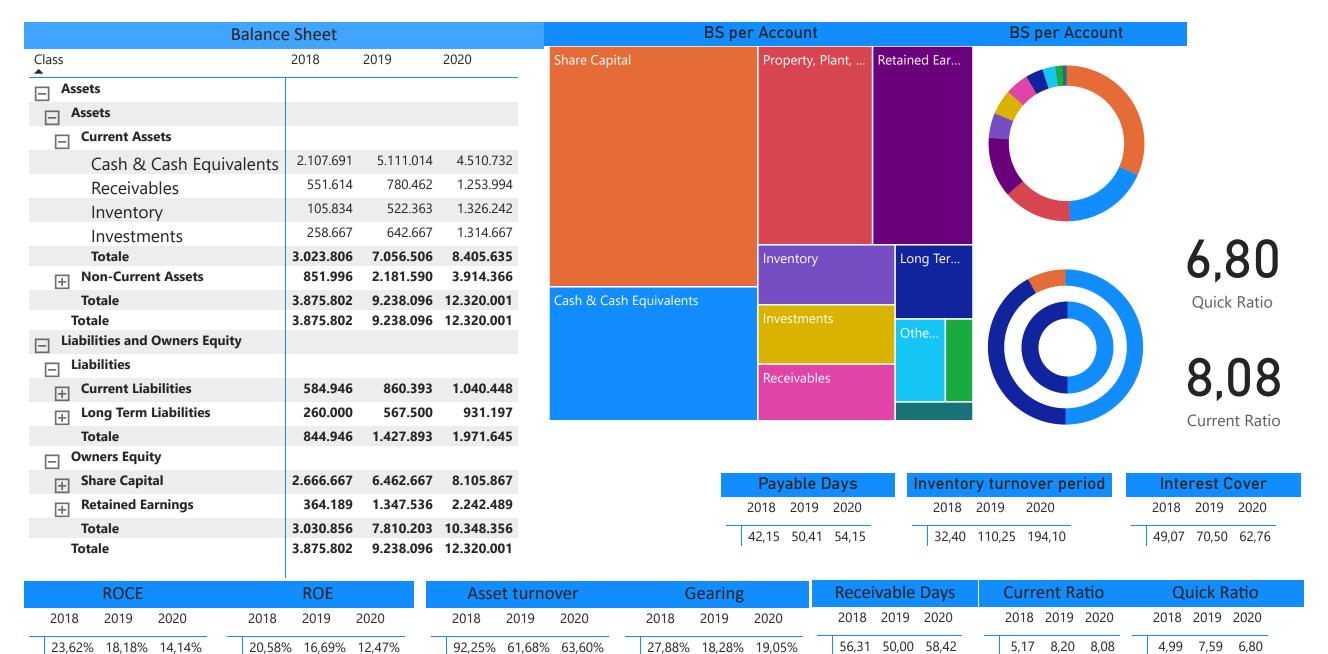
Sales	Revenue			Sales Revenue TTD	Sales Revenue	Country
Class	2018	2019	2020	17.108.642	3Mln	<ul><li>Australia</li><li>Canada</li></ul>
☐ Interest & Tax						France
<b>⊞</b> Taxation	-137.582	-198.103	-279.082	Sales FTP	2Mln	<ul><li>Germany</li><li>New Zealand</li></ul>
	-15.840	-21.600	-25.404			UK
Totale	-153.422	-219.703	-304.486	7.835.369		USA
□ Non-operating				7.000.007	1Mln	
<b>⊞</b> Gain/Loss on Sales of Asset	4.850	5.085	6.351			
	13.496	16.621	30.868	Gross Profit	2018 2019 2020	Year
<b>⊞ Dividend Income</b>	15.917	21.751	30.030	2018 2019 2020		2018
	2.214	3.705	5.016		Gross Profit	2019
Totale	36.477	47.162	72.265	2.383.246 3.968.546 5.341.360		2020
□ Operating account					<b>Year</b> ● 2018 ● 2019 ● 2020	
□ Depreciation & Amortization				EBITDA		
→ Amortization	-19.008	-15.456	-15.960	2018 2019 2020		
<b>⊞</b> Depreciation	-387.996	-516.600	-698.880		0,5Mln	
Totale	-407.004	-532.056	-714.840	1.147.805 2.007.744 2.237.006		
□ Operating Expenses						
Administration	-632.349	-1.005.467	-1.617.790	Operating Profit		
				2018 2019 2020	0,0Mln · · · · · · · · · · · · · · · · · · ·	
Commissions	-290.549	-497.368	-824.697	740.801 1.475.688 1.522.166		
Advertisements	-52.539	-83.555	-134.431	7 10.001 1.175.000 1.522.100	Net Profit	
Totale	-343.088	-580.923	-959.128	PBIT	<b>Year</b> ● 2018 ● 2019 ● 2020	
<b>⊞ Sales &amp; Distribution</b>	-260.004	-374.412	-527.436		0,4Mln	
Totale	-1.235.441	-1.960.802	-3.104.354	2018 2019 2020		
Totale	-1.642.445	-2.492.858	-3.819.194	777.278 1.522.850 1.594.431	0,2MIn	
☐ Trading account					0,0MIn	
<b>⊞</b> Cost of Sales	-1.192.182	-1.729.299	-2.494.009	Net Profit	0.204	
<b>∃</b> Sales	3.575.428	5.697.845	7.835.369	2018 2019 2020	-0,2MIn	
Totale	2.383.246	3.968.546	5.341.360		Oth Oth Oth J Oth S Oth S Oth 3 Oth 3 Oth 3 Oth 9 Oth 4 Oth	
Totale	623.856	1.303.147	1.289.945	623.856 1.303.147 1.289.945		

	Revenue			Sales Revenue TTD	Sales Revenue	Country ~
Class	2018	2019	2020	17.108.642	● GPMargin ● NPMargin ● SalesFTP ● GrossProfit ● Ne	Canada
☐ Interest & Tax						France
<b>⊞</b> Taxation	-137.582	-198.103	-279.082	Sales FTP		☐ Germany 2MIn ☐ New Zealand
	-15.840	-21.600	-25.404		50%	UK
Totale	-153.422	-219.703	-304.486	7.835.369		_ USA
□ Non-operating				7.000.007		
	4.850	5.085	6.351			··· 0Mln
	13.496	16.621	30.868	Gross Profit	0%	Year
Dividend Income	15.917	21.751	30.030	2018 2019 2020		2018
<b>⊞ Exchange Loss/Gain</b>	2.214	3.705	5.016	2 202 246 2 060 546 5 241 260	Sales to Marketing Cost	2019
Totale	36.477	47.162	72.265	2.383.246 3.968.546 5.341.360	<ul><li>MarketingCostFTP  SalesFTP</li></ul>	2020
☐ Operating account					<u> </u>	OAAL.
□ Depreciation & Amortization				EBITDA	0,3Mln	3Mln
Amortization	-19.008	-15.456	-15.960	2018 2019 2020		
<ul><li>Depreciation</li></ul>	-387.996	-516.600	-698.880		ដ្ឋ 0,2Mln · · · · · · · · · · · · · · · · · · ·	
Totale	-407.004	-532.056	-714.840	1.147.805 2.007.744 2.237.006	Marketing Cost FTP 0,2Mln 0,1Mln 0,1Mln	·· 2Mln 🖺
<ul><li>Operating Expenses</li></ul>					tin diameter	SalesFT
Administration	-632.349	-1.005.467	-1.617.790	Operating Profit	활 0,1Mln ······	, .
→ Marketing	-343.088	-580.923	-959.128	2018 2019 2020	Σ	· · 1Mln
⊕ Sales & Distribution	-260.004	-374.412	-527.436	740.801 1.475.688 1.522.166		TIVIIII
Totale	-1.235.441	-1.960.802	-3.104.354	· · · · · · · · · · · · · · · · · · ·	0,0MIn	
Totale	-1.642.445	-2.492.858	-3.819.194	PBIT	Gross Profit Margin	Net Profit Margin
☐ Trading account				2018 2019 2020	2018 2019 2020 2018	2019 2020
	-1.192.182	-1.729.299	-2.494.009			2019 2020
<b>⊞</b> Sales	3.575.428	5.697.845	7.835.369	777.278 1.522.850 1.594.431	66,66% 69,65% 68,17% 17,45	5% 22,87% 16,46%
Totale	2.383.246	3.968.546	5.341.360		_	
Totale	623.856	1.303.147	1.289.945	Net Profit		
				2018 2019 2020		
				623.856 1.303.147 1.289.945		





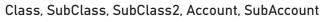
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√ □ 2010	

✓ □ 2018✓ □ 2019

✓ □ 2020

EntryNo	Date	SubAccount	Details	Total_FTP
1.992,30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	2.117
1.992,20	12/30/2020	Cash at Bank	Sale of asset	340.805
1.992,20	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-46.641
1.992,10	12/30/2020	Office Furniture & Equipment	Sale of asset	-338.688
1.992,10	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	46.641
1.991,30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	1.556
1.991,20	12/30/2020	Cash at Bank	Sale of asset	250.388
1.991,20	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-136.098
1.991,10	12/30/2020	Office Furniture & Equipment	Sale of asset	-248.832
1.991,10	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	136.098
1.990,30	12/30/2020	Gain/Loss on Sales of Asset	Sale of asset	518
1.990,20	12/30/2020	Dividends payable	Announcement of final dividends	160.680
1.990,10	12/30/2020	Cash at Bank	Sale of asset	83.462
1.990,10	12/30/2020	Dividends paid	Announcement of final dividends	-160.680
1.989,20	12/30/2020	Office Furniture & Equipment	Sale of asset	-82.944
1.989,20	12/30/2020	Tax payable	Tax liability for the month	35.345
1.989,10	12/30/2020	Taxation	Tax liability for the month	-35.345
1.989,10	12/31/2020	Adjusting	Transfer of Net Profit to Retained Earnings	-4.709
1.988,20	12/30/2020	Office Furniture & Equipment	Depreciation for the month	-35.308
1.988,20	12/31/2020	Retained Earnings	Transfer of Net Profit to Retained Earnings	4.709
1.988,10	12/30/2020	Dividends payable	Announcement of final dividends	18.720
1.988,10	12/30/2020	Equipment	Depreciation for the month	-35.308
1.987,20	12/30/2020	Cash at Bank	Salaries	-32.592
1.987,20	12/30/2020	Dividends paid	Announcement of final dividends	-18.720
1.987,10	12/30/2020	Tax payable	Tax liability for the month	5.101
1.987,10	12/30/2020	Salaries	Salaries	-32.592
Totale				24.640.002



✓ □ Assets

✓ ☐ Liabilities and Owners Equity

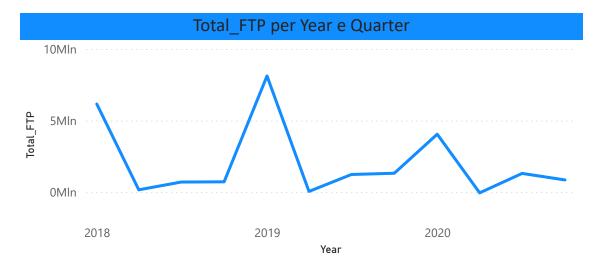
✓ ☐ Trading account

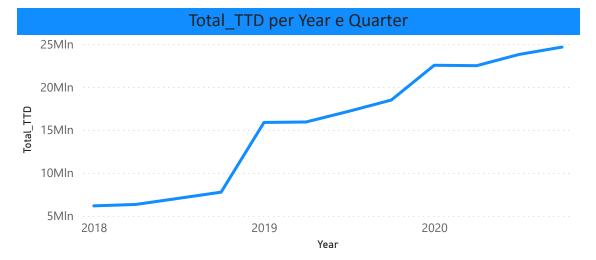
✓ □ Operating account

✓ □ Non-operating

✓ ☐ Interest & Tax

 $\vee$   $\square$  Adjusting





Class	2018	2019	2020
☐ Trading account			
<b>⊞ Sales</b>		59,36%	37,51%
<b>⊞</b> Cost of Sales		45,05%	44,22%
□ Operating account			
<ul><li>Operating Expenses</li></ul>			
Sales & Distribution		44,00%	40,87%
Marketing		69,32%	65,10%
Administration		59,01%	60,90%
□ Depreciation & Amortization			
Depreciation		33,15%	35,28%
Amortization		-18,69%	3,26%
□ Non-operating			
<b>⊞</b> Exchange Loss/Gain		67,34%	35,38%
Dividend Income		36,65%	38,06%
		23,16%	85,72%
<b>⊞</b> Gain/Loss on Sales of Asset		4,85%	24,90%
☐ Interest & Tax			
		36,36%	17,61%
<b>⊞</b> Taxation		43,99%	40,88%

Class	2018 2019	2020

□ Assets		
□ Assets		
□ Current Assets		
Cash & Cash Equivalents	142,49%	-11,74%
Receivables	41,49%	60,67%
Inventory	393,57%	153,89%
Investments	148,45%	104,56%
─ Non-Current Assets		
Property, Plant, & Equipment	161,44%	81,25%
Intangible Assets	101,06%	55,21%
<ul><li>Liabilities and Owners Equity</li></ul>		
☐ Liabilities		
☐ Current Liabilities		
Trade Payables	73,47%	54,92%
Other Payables	38,97%	7,87%
□ Long Term Liabilities		
Long Term Obligations	118,27%	64,09%
☐ Owners Equity		
	142,35%	25,43%
<b>⊞ Retained Earnings</b>	270,01%	66,41%