

PROFILE

Solutions-oriented Security Analyst Team Lead with hands-on experience delivering technical demos, managing Proof of Concept (POC) cycles, and designing client-ready solutions. Adept at bridging engineering and sales, I configure and present our platform in high-stakes demos, collaborate cross-functionally with product and engineering, and develop automation tools to scale workflows. Passionate about enabling customers through secure, scalable, and innovative technical solutions.

EXPERIENCE

Bolster , Santa Clara

Security Analyst Team Lead - Feb 2024 - Present

- Closed multiple Fortune 500 and enterprise customers by leading technical demos, managing POC success, and aligning platform capabilities with client pain points.
- Drive pre-sales support by owning the technical setup of the platform for client demos and Proof of Concept (POC) engagements, collaborating closely with sales and leadership.
- Lead the design and implementation of tailored technical solutions for clients, partnering with product and engineering to align with security and business goals.
- Build and maintain internal automation tools using Python and JavaScript to enhance POC performance and streamline threat takedown operations.
- Mentor analysts, lead onboarding, and serve as a technical point of contact during cross-functional and client-facing initiatives, customer-facing engagements.

Security Analyst / Threat Hunter - April 2023 - Feb 2024

- Led technical execution of 10+ Proof of Concept (POC) projects per quarter, partnering with sales, product, and engineering to deliver customized client solutions.
- Conducted in-depth threat intelligence analysis to inform platform enhancements and client recommendations, using insights to drive preemptive defense strategies.
- Served as a technical resource in pre-sales conversations, aligning product capabilities with client security objectives through clear solution mapping.
- Collaborated with the machine learning team to integrate LLM-powered features into platform workflows, increasing automation and detection accuracy.
- Built strategic partnerships with service providers to accelerate malicious content takedowns and expand response capabilities for clients.

Medidata, San Francisco

Back End Developer Intern - May 2022 - Aug 2022

- Developed and integrated backend and frontend components for a statistical web page using JavaScript, HTML, and PHP, with dynamic data generation from CSV files.
- Enhanced Java and Python skills through coding projects and configured/optimized API setups, implementing security measures for sensitive databases.
- Utilized Postman and browser tools to monitor, analyze, and improve API performance, including designing new API calls to boost backend functionality.

First Republic Bank, San Francisco

Cloud Security Engineer Intern - May 2021- Aug 2021

- Developed Python scripts for AWS Lambda to encrypt CloudTrail keys, enhancing cloud data security, and designed and maintained scalable infrastructure on AWS.
- Monitored data usage and managed access controls to protect sensitive information, ensuring regulatory compliance and using encryption techniques to maintain data integrity.
- Analyzed security incidents, devised mitigation strategies, and implemented measures to safeguard files and procedures against tampering and unauthorized disclosure.

EDUCATION/CERTIFICATIONS/INVOLVEMENTS

San Francisco State University: Bachelors in Computer Science

University of California Berkeley: Professional Certification: Cybersecurity Bootcamp

Women In Cybersecurity: Active member since 2018

Languages

English (Fluent), Russian (Fluent), Spanish (Moderate)

Skills / Tools

Programming & Automation

Python, JavaScript, Bash, SQL, PHP, HTML/CSS, React, Playwright, Selenium

Solutions Engineering & Pre-Sales

Strategic Client Enablement, End-to-End POC Ownership, Scalable Solution Architecture, Cross-Functional Leadership, Executive-Level Technical Presentations,

AI & Data

LLM Integration for Threat Detection Automation, Applied Data Analysis for Security Use Cases

Platforms & Environments:

Windows, Linux, macOS, Android, iOS, AWS, Wireshark, IntelliJ, VS Code, NetBeans, Excel

Security & Threat Analysis:

SIEM, Cortex XSOAR/XDR, Threat Intelligence, Phishing Takedowns, Incident Response, Malware Analysis, Vulnerability Management, Risk Assessment

OSINT & Recon:

Shodan, ZoomEye, FOFA, Censys, Hunter.how, SecurityTrails, Whois

Cloud & Infrastructure

Security:

AWS IAM, VPC, S3 Policies, Terraform, Infrastructure Hardening

Secure Architecture & Engineering Practices:

OWASP Top 10, Secure Code Review, Zero Trust, Static/Dynamic Analysis, Least Privilege

DevOps & Collaboration:

GitHub, JIRA, Confluence, Slack