

# Laurenz Schneeberger

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## EDUCATION

### University of St. Gallen

#### B.A. Economics (Specialization in Data Analytics)

St. Gallen, CH  
2021 – Curr.

- GPA: 5.45/6.0
- Core Coursework: Mathematics I (top 0.5%), Microeconomics I & II (top 0.5%)
- Awards: 2<sup>nd</sup> Place, International Emerging Markets Stock Pitch Competition

### University of St. Gallen

#### Data Science Fundamentals

St. Gallen, CH  
2022 – Curr.

- Extracurricular certification worth 24 ECTS. Covers statistical learning, data handling and visualization. Implementations in Python (Scikit-Learn, Pandas, NumPy, Matplotlib, Seaborn)

### Bundesgymnasium Nonntal

#### High School

Salzburg, AT  
2015 - 2021

- GPA: 1.0/1.0 – Valedictorian, Student Body Vice President
- Awards: Austrian National Bank & Vienna University of Economics Research Talent Award, ifM-Award (Issued for a research paper on the macroeconomics of start-ups in Austria)

## EXPERIENCE

### Société Générale

#### Off-Cycle Intern, Global Markets (Cross-Asset Structured Products Sales)

Frankfurt, DE  
Mar. 2023 – Curr.

- Independently developed and deployed a Python-based automation tool for term sheets and other marketing material drawing on various APIs (incl. Bloomberg, Excel and PowerPoint)
- Performed back-tests of structured strategies (particularly yield curve steepening and flattening products)
- Created documentation and marketing material for a wide variety of structured products

### HIC Capital

#### President

St. Gallen, CH  
Dec. 2022 – Curr.

- President of the University of St. Gallen's investment club
- Launched a student-organized course on derivatives pricing. Syllabus covers basic derivatives theory (particularly the binomial model), structured products, and applications in fixed income, FX, and equities. First cohort included 30 students
- Secured partnerships with Goldman Sachs, J.P. Morgan, Société Générale & Glencore
- Oversee a virtual fund managed by the society's analyst program which runs a discretionary global equity strategy

#### Vice President

Mar. 2022 – Dec. 2022

- Directed the recruitment process and tripled the volume of applicants to 159, making the HIC Capital analyst program the most sought-after extracurricular program on campus. Process consisted of a case study with 20 teams and 65 interviews

### Raiffeisen Bank International

#### Summer Analyst, Investment Banking (Mergers & Acquisitions)

Vienna, AT  
Aug. 2022

- Assisted in the dealmaking process by performing macro and buyer universe research using the Bloomberg Terminal and creating pitch decks

### Morgan Stanley

#### Spring Intern, Sales & Trading

London, UK  
Apr. 2022

- Shadowed the FX sales and cash equities trading desks

## SKILLS, ACTIVITIES & INTERESTS

Languages: Native in German, English. Conversational in Dutch, French

Programming: Python (Proficient), LaTeX (Intermediate)

Activities & Interests: Music Production (> 9mn plays; Indie, Electronic Music), Self-Teaching (Mathematics, Rationality, Computer Science, Quantitative Finance), Reading