

## Contact

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(LinkedIn)

## Top Skills

Digital Strategy

Agile Methodologies

Team Leadership

## Languages

Swedish (Elementary)

English (Full Professional)

French (Elementary)

Portuguese (Native or Bilingual)

German (Elementary)

Spanish (Limited Working)

## Certifications

Yellow Belt @ Lean Six Sigma

Platform Strategy for Business

Microsoft Certified: Azure  
Fundamentals

Leading in the Digital Age

Digital Leadership

## Honors-Awards

Key talent

Winner at "Movimento Hot Spot" -  
category "Idea"

Top performance / Exceptional  
performance / Exceeding  
expectations

# Lauro Wolff Valente

a nice guy :) building digital products

Gothenburg, Vastra Gotaland County, Sweden

## Summary

I am skilled in IT and business strategy, and my goal is to help businesses understand and utilize the benefits of information technology in order to drive growth and success. I strive to create win-win solutions for all stakeholders through clear communication and collaboration. I am confident in my ability to persuade and influence others.

But, please, respect my wishes of not being contacted about your product.

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## Experience

### Volvo Energy

Head of Digital Products & Orchestration

August 2021 - Present (1 year 7 months)

Gothenburg, Vastra Gotaland County, Sweden

- Orchestrated the definition of a model to value second-life batteries, potentially worth billions of SEK in commitments
- Created the strategic communication and decision-making materials for the initial digital roadmap for the Volvo Energy leadership team and AB Volvo Executive Board.
- Established a digital product (EMS) to optimize battery charging for lower energy costs and increased sustainability
- Designed the initial digital roadmap for battery optimization and monitoring
- Coordinated the setup of digitalization strategy with key stakeholders
- Led workshops with Volvo Group Senior Vice Presidents and executives

### Volvo Group

11 years 4 months

Lead Enterprise Architect & Digital Transformation Coordinator

August 2020 - December 2021 (1 year 5 months)

Gothenburg Metropolitan Area

- Quickly established trust from multiple senior stakeholders upon taking the role
- Orchestrated interactions between several Senior Executives towards a common goal
- Proposed strategic initiatives aiming to simplify IT landscape
- Drove workshops to assess risks cross-company
- Created artifacts used by the CEO for strategic decision making
- Coordinated interactions among ~200 individuals for dozens of strategic initiatives (in one of them, my coordination helped an area (100 members) to achieve best-in-class in the execution indicators considering a scope of 1400 individuals).

IT Functional manager & Global Product Owner  
 September 2018 - January 2021 (2 years 5 months)  
 Gothenburg, Sweden

Top achievements:

- Eliminated slow performance complaints by establishing the right vision/ priorities and short-circuiting communication units to increase efficiency in the problem solving
- Saving team effort by doing the right questions (equivalent to 170k US\$ in the first six months in the job)
- Under my supervision, the team increased our IT solution customer satisfaction by 7%
- Recognized by multiple stakeholders as the benchmark for communication
- Recognized by the team as a key player to help when the situation is challenging
- Implemented agile portfolio prioritization tool, which had several positive impacts (save time to prioritize and improved the quality of the discussions); invited to present it to more than 350 people (2+2 sessions) as a best practice over prioritization
- Discipline bringer: promoting constant backlog cleanup and strong continuous improvement mindset (reduced from 560 to 270 items)

IT Functional manager & Latin America Product Owner  
 March 2017 - August 2018 (1 year 6 months)  
 Curitiba Area, Brazil

Top achievements:

- Collaborated to remove all roadblocks for the team to implement a change which generated US\$ 2.1 millions of revenue
- Collaborated in the establishment of KPIs for the area and improved measurements' trustworthiness

- Guided team in lessons learned activities, when KPIs were below the target
- Facilitated a workshop to optimize a roll-out project structure, leading to 7% time savings (equivalent to multiple months)
- Investigated a problem, recommended actions (business and IT) and led initiative to make a considerable reduction of the work effort from key users (3 FTE saving 5 hours/mo = 15h/mo) and also IT support (96% of rework reduced)

### Solutions Architect

September 2014 - May 2017 (2 years 9 months)

Curitiba Area, Brazil

#### Top achievements:

- Had projects appointed as a role model, by the enterprise architect or maintenance owner, due to the completeness and correctness (of artifacts) and good communication with stakeholders.
- Led several Local Architecture Forums (audience ~ 10 people) presenting different topics in order to promote high-level discussions comparing Architecture at Volvo and on the market
- Responsible to mentor new employees on Lead Architect role

### Software Architect

September 2010 - August 2014 (4 years)

Curitiba

#### Top achievements:

- Improved application performance (approx. 90% faster after the rewrite of SQL queries and improvement of the IIS configuration).
- Presented two global trainings for more than 200 employees on how to improve the application's architecture by using advanced techniques.

### Wipro Retail

1 year 6 months

#### Stream leader

March 2010 - August 2010 (6 months)

#### Top achievements:

- Responsible for teaching more than 30 employees in Advanced Shell Scripting (awk, sed, regular expressions,... - 20 hours), ORPAS + RDF + MFP (40 hours). For both I have been called to teach many times. Supervisors were extremely satisfied with the knowledge acquisition of trained people after training.

### System analyst

March 2009 - August 2010 (1 year 6 months)

Top achievements:

- Responsible for change requests development. One of them reached 60% processing lead-time improvement.

## Sumersoft Tecnologia

.Net Programmer

August 2008 - March 2009 (8 months)

Development, test and bug fixing of financial system.

- ASP.Net with C#;
- Design and development of unit tests using NUnit;
- The application used NHibernate to handle the persistence of objects;
- The database was MSSQL, where some improvement on SQL queries performance was made.
- Some code improvements were also made, performance oriented.

## PUCPR

Embed System's Laboratory (Burser)

March 2008 - July 2008 (5 months)

Researching new communication module for hostile environment.

- Prototyping of module;
- Reverse engineering of interface used by systems;

## Siemens I&S

Trainee

April 2007 - September 2007 (6 months)

Konstanz Area, Germany

- Research of business management tools to know which would be the best one to fit the companies' necessities;
- The tools in analysis were JBoss jBPM, Oracle BPEL PM.
- Performance tests:
- Oracle Database;
- Oracle ESB;
- Development of a JMS messages monitor;

## PUCPR

Professor-Assistant

July 2004 - June 2006 (2 years)

Physics professor assistant

## CITS - Centro Internacional de Tecnologia de Software Trainee

December 2005 - May 2006 (6 months)

- MFC based applications development;
- Coding in C/C++, using shared and boost libraries;
- Together with Siemens and Cycos, I did sustaining (bug fixing) and development of new features of MRS(unified message system) - Cycos solution - <http://www.cycos.com>

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cycos mrs Vanguard™ is a Unified Communications software suite that integrates voice mail, email, fax, text messaging, instant messaging and CTI services, coupled with status, team and conference functionalities (presence, collaboration and conferencing), into the communication flow of small and medium-sized companies and large enterprises.

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## Education

Questrom School of Business, Boston University

MicroMasters, Digital Leadership · (2020 - 2020)

University of Virginia Darden School of Business

Standalone course, Digital Transformation by BCG & University of Virginia on Coursera · (2019 - 2019)

Hyper Island

Master class, Business Transformation · (2019 - 2019)

Pontifícia Universidade Católica do Paraná

Standalone course (24h), IT Governance · (2017 - 2017)

Pontifícia Universidade Católica do Paraná

MBA, Software project management · (2010 - 2012)