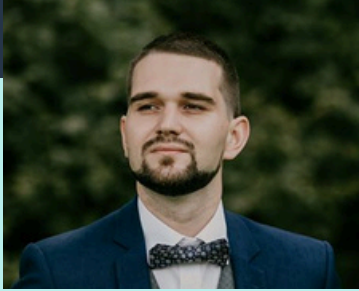


# LAURYNAS STANČIAUSKAS



## ABOUT ME

A highly motivated former sales manager transitioning into IT with a strong foundation in problem-solving, organization, and client relations. I bring newly acquired programming expertise combined with eight years of professional experience in delivering customer-focused solutions.

Looking forward to applying my skills in web development to drive innovation and efficiency in a dynamic tech environment.

## CONTACT DETAILS

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- linkedin.com/in/laurynas-stanciauskas/
- github.com/laurynas-cyber

## SKILLS

HTML5  
CSS  
SASS  
Javascript  
React.js  
Node.js  
Express.js  
MySQL  
GIT

## ABILITIES

Task and project management  
Efficient problem-solving  
Analytical skills in code optimization  
Team collaboration  
Detail orientated

## LANGUAGES

English - Fluent  
Lithuanian - Native

## PORTFOLIO

<https://portfolio-1-srea.onrender.com/>

## PREVIOUS EDUCATION - COURSES

### Baltic Institute of Technology

2024/02 - 2024/08 | Programming

- Javascript programming environment, DOM, OOP
- Web server environment in the operating system, Node.js, Axios, Express.js
- CRUD and Programming basics using React.js
- Processing data using SQL
- Layered application architecture and MVC structure

### Vilnius Coding School

2019/11 - 2019/12 | WEB Development studies

- Learned to create HTML pages
- Stylize a website using CSS
- Create a content management system using PHP
- Learned to use frameworks jQuery and Bootstrap

### Kaunas University of Technology

2010 - 2014 | Bachelor of Public Sector Economics

## Career break

2024 02 - Present | Courses and self learning

During this period, I dedicated myself to learning programming through formal courses and self-study, successfully building a portfolio of projects in JavaScript, React.

### UAB Linea

2015 07 - 2024 01 | Sales manager

- Managed client relationships, advised architects and designers on solutions, and successfully delivered projects that met customer needs.
- Demonstrated strong organizational and problem-solving abilities while coordinating complex sales and logistics operations.
- Enhanced communication and collaboration skills, working cross-functionally with stakeholders, fostering a team-oriented environment.

### UAB Proreal

2014 - 2015 | Real Estate Manager

- Developed a keen ability to manage negotiations, prepare commercial offers, and handle customer-facing responsibilities.
- Oversaw the entire lifecycle of real estate transactions, from initial client consultations to the closing of deals, ensuring client satisfaction and maximizing company profits.
- Conducted market research to assess property values and trends, providing accurate pricing strategies and insightful recommendations to clients for both buying and selling decisions.