# Laura Ashley Walker

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Front End Web Developer with a background in agriculture and education. Trained at the University of Richmond Coding Bootcamp and earned a Certificate in Full Stack Web Development. Innovative problem-solver passionate about developing apps; focused on mobile-first design and development. Strengths in project management, teamwork, creativity and building projects from ideation to execution.

#### **Skills**

Sales Management | Project Management | Excel | Marketing Management | Inventory Management | Sales
Training | Relationship Building | Hospitality Management | Social Media Management | Greenhouse
Management | Budget Building and Management | Computer Programming |

#### **Technical Skills**

Languages: JavaScript, HTML, SQL, NoSQL, REACT Applications: GitHub, MongoDB, MySQL, HubSpot, Google Analytics Tools: Express, React, Node, Handlebars, Query, Bootstrap

#### **Projects**

The Recipe Pantry | http://shrouded-gorge-6445.herokuapp.com/

- GitHub: http://github.com/charliebear2000/Food-andDrink-DB
- This application allows users to store food and drink recipes in one place. Users can also comment on other user's recipes.
- Core responsibilities: Handlebars, README, Project Management
- Tools / languages used: Handlebars, SQL, Sequelize, Express.js,

**Brews for Bootcampers** https://lawalker4.github.io/date-night-for-bootcampers/

- GitHub: https://github.com/lawalker4/date-night-for-bootcampers
- This is an application that can have the clients pick a restaurant, directions and events in the area.
- Core responsibilities: JavaScript, README, Project Management
- Tools / languages used: JavaScript, HTML, CSS

**Note Taker** | https://ancient-island-85133.herokuapp.com/

- GitHub: https://github.com/lawalker4/notetaker
- Using Express.js this application, called Note Taker, will allow you to save and retrieve notes that you have saved on your application.
- Core responsibilities: Creation, README, Project Management
- Tools / languages used: Express.js, DB-JSON, Heroku,

# **Experience**

# CTE Horticulture Teacher, Hanover High School- Mechanicsville, VA

August 2021- Present

Horticulture and Plant Science Educator

Greenhouse Management

Classroom Management

# Operations Manager, Shockoe Solar, LLC- Richmond, VA

September 2020- August 2021

Project Management

**Customer Service** 

Social Media Manager

Permit and inspection submission

Inventory and supply management

#### Owner, Capital Gardens RVA - Richmond, VA

June 2019 - Present

Sales and marketing management

Work with local school systems to educate Pre-K – High School students about gardening

On-Site project manager and installer

Office management: scheduling, bookkeeping, sales and inventory

# Wholesale Manager, Trump Winery - Charlottesville, VA

March 2014 - January 2019

Managed all sales for 26 states and 6 countries

Setting budgets for department

Strong negotiation skills for expanding new sales territories

Working with Key Accounts throughout the US

Setting pricing programs and SKU approval for Key Accounts

Warehouse and logistics management

Responsible to monthly and yearly inventory

Hosting events and festivals both in state and nationally

Extensive travel experience

Company social media experience- Instagram controller

#### **Education**

Ferrum College - May 2008 - Bachelor's Degree of Science in Agriculture Minored in Horticulture, Business and Enology

#### **Certifications**

University of Richmond- Graduation Date August 2022- Certificate in Full Stack Computer Programming Certified WSET Levels 1 & 2 Certified CSW Level 1

#### **Awards and Boards**

Manager of the Quarter; Trump Winery - March 2018

Philanthropic Manager of the Quarter; Trump Winery January 2018 and September 2018

Virginia Wine Board: Governors Cup Committee and Events Committee Member 2015-2018

Monument Avenue Park Association, Richmond VA- Social Media Chair 2018- Present

Children's Home Society- Junior Board Member- Events Chair 2019- Present