

# Lawrence Lin Murata

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## Education:

- 9/13–present **Stanford University**, Stanford, CA
- Pursuing BS degree in Computer Science with focus on Artificial Intelligence and a minor in Economics
  - Coursework includes Programming Methodology, Programming Abstractions, Chinese Language, and Accelerated Calculus
- 2/13–4/13 **University of São Paulo**, São Paulo, Brazil
- Took classes in Computer Engineering including Experimental and General Physics for Engineering, Computer Science, Differential and Integral Calculus, Linear Algebra, Graphical Geometry for Engineering, Engineering and Technical/General Chemistry
  - Class Representative. “Introduction to Engineering” Leader.
- 2/10–12/12 **Colegio Bandeirantes**, São Paulo, Brazil
- One of the most prestigious and competitive schools in Brazil
  - Focused on Science and Mathematics. Rank: 1 / 520 - GPA: 9.5/10
  - University-level courses included Advanced Mathematics, Advanced Chemistry, and Programming

## Honors/Awards:

- Merit-based scholarship for college (\$50,000) provided by renowned businessman (2013)
- Brazilian Physics Olympiad – Finalist, Honorable Mention (2012)
- Writers’ Festival – 1<sup>st</sup> place/Gold Medal (2012)
- Sao Paulo Chemistry Olympiad – Finalist, text published by University of Sao Paulo as model (2011)
- Brazilian Programming Olympiad – Top 15% (2010)

## Experience:

- 9/13–present **Director of Marketing/Board Member**, SELA (Stanford's group for entrepreneurship in Latin America), Stanford, CA
- Oversee marketing/social media
  - Help make decisions, manage activities and develop new projects
- 9/13–present **Columnist/Vlogger**, Estudar Fora, São Paulo, Brazil
- Write and speak about studying abroad and entrepreneurship
  - Reached 1.5 million views in a very short time
- 3/13–present **Founder/CEO**, Apoie Um Talento, São Paulo, Brazil
- Founded a startup that helps talented Brazilian students find sponsors for educational opportunities in the USA through crowd funding and sponsorship
  - Started partnership with BTG Pactual and Fundação Estudar. Gave interviews for most popular news sites, magazines, newspapers, radio stations, TV programs. Received support/acclaim from influential educators, entrepreneurs, businessmen, economists and other notable people
  - Made \$300,000+ in a few months
- 2/12–4/13 **Founder/Tutor/President**, Tutoring Club, "Education in the USA" Club, Colegio Bandeirantes, São Paulo, Brazil
- Tutored students and recruited tutors
  - Assisted students in studying abroad by connecting current students with alumni studying abroad
  - Each club attracted 40+ members. This was a new model in Brazil (Brazilian schools don't have academic/extracurricular clubs)
- 2/11–12/12 **Team Leader/Coordinator** (science fair in which MIT’s D-Lab participated), Colegio Bandeirantes, São Paulo, Brazil
- Conducted nutrition research with GRSA, food catering company, and University of São Paulo
  - Also worked with natural gas research group in partnership with Comgas (Brazil's biggest gas distributor) and the University of São Paulo
- 7/11–3/13 **Founder/President**, Universal Artists Organization, São Paulo, Brazil
- Founded international non-profit group that uses art as a means to promote social change
- 2/10–12/12 **Business Manager**, Mil Presentes, São Paulo, Brazil
- Attended international business fairs and traveled to China on business to import containers
  - Met with businessmen, visited factories, analyzed prices and chose the products to be imported
- Additional information:**
- Fluent in Spanish and English, native speaker of Portuguese, intermediate skills in Mandarin, beginning skills in Japanese
  - SAT 1: 2200 (W: 800/ M: 720/ CR: 680) • SAT 2: 2350 (Math 2: 800/ Chem: 790/ Phys: 760) • TOEFL: 110
  - Participated in Model UN conferences/debates/speeches