

Lawrence Lin Murata

lmurata@stanford.edu • (650) 390-3867 • P.O. Box 15363 • Stanford, CA 94309

Education:

9/13–present **Stanford University**, Stanford, CA

- Pursuing BS degree in Computer Science with focus on Artificial Intelligence and a minor in Economics
- GPA: 4.0/4.0. Coursework includes Programming Methodology (Java), Programming Abstractions (C++), Computer Organization and Systems (C), Database and Information Management, Nano and Micro Engineering (practical projects), Chinese Language, Accelerated Calculus. Side projects in Perl for research and Web Development.

2/13–4/13 **University of São Paulo**, São Paulo, Brazil

- Took classes in Computer Engineering including Experimental and General Physics for Engineering, Computer Science (Python), Differential and Integral Calculus, Linear Algebra, Graphical Geometry for Engineering, Engineering and Technical/General Chemistry
- Class Representative. “Introduction to Engineering” Leader.

2/10–12/12 **Colegio Bandeirantes**, São Paulo, Brazil

- One of the most prestigious and competitive schools in Brazil
- Focus on Science and Mathematics. Rank: 1 / 520 - GPA: 9.5/10
- University-level courses included Advanced Mathematics, Advanced Chemistry, and Programming (C++/C)

Honors/Awards:

- Merit-based scholarship for college (\$50,000) provided by renowned businessman (2013)
- Featured by 40+ media sources, including Yahoo Noticias and Official page of US Embassy in Brazil.
- Scholarship for college by Fundação Estudar (founded by richest man in Brazil; most selective scholarship in country) and BTG Pactual (multinational investment bank)
- Brazilian Physics Olympiad – Finalist, Honorable Mention (2012)
- Writers’ Festival – 1st place/Gold Medal (2012)
- Sao Paulo Chemistry Olympiad – Finalist, text published by University of Sao Paulo as model (2011)
- Brazilian Programming Olympiad – Top 15% (2010)

Experience:

9/13–present **Head of Business/ Director of Marketing/Board Member**, SELA (Stanford's group for entrepreneurship in Latin America), Stanford, CA

- Oversee marketing/social media
- Make decisions, manage activities, develop new projects, organize conferences/summits, invite/network with famous speakers

9/13–present **Columnist/Vlogger**, Estudar Fora, São Paulo, Brazil

- Write and speak about studying abroad and entrepreneurship
- Reached 1.5 million views in a very short time

3/13–present **Founder/CEO**, Apoie Um Talento, São Paulo, Brazil

- Founded a startup that helps talented Brazilian students find sponsors for educational opportunities in the USA through crowd funding and sponsorship, to make high-quality education accessible to every student in Brazil.
- Started partnership with BTG Pactual and Fundação Estudar. Gave interviews for most popular news sites, magazines, newspapers, radio stations, TV programs. Received support/acclaim from influential educators, entrepreneurs, businessmen, economists and other notable people
- Made \$300,000+ in first few months

2/12–4/13 **Founder/Tutor/President**, Tutoring Club, "Education in the USA" Club, Colegio Bandeirantes, São Paulo, Brazil

- Tutored students and recruited tutors
- Assisted students in studying abroad by connecting current students with alumni studying abroad
- Each club attracted 40+ members. New model in Brazil (Brazilian schools don't have extracurricular clubs)

2/11–12/12 **Team Leader/Coordinator** (science fair in which MIT's D-Lab participated), Colegio Bandeirantes, São Paulo, Brazil

- Conducted nutrition research with GRSA, food catering company, and University of São Paulo
- Also worked with natural gas research group in partnership with Comgas (Brazil's biggest gas distributor) and the University of São Paulo

7/11–3/13 **Founder/President**, Universal Artists Organization, São Paulo, Brazil

- Founded international non-profit group that uses art as a means to promote social change

2/10–12/12 **Business Manager**, Mil Presentes, São Paulo, Brazil

- Attended international business fairs and traveled to China on business to import containers
- Met with businessmen, visited factories, analyzed prices and chose the products to be imported

Additional information:

- Fluent in Spanish and English, native speaker of Portuguese, intermediate skills in Mandarin, beginning skills in Japanese
- SAT 1: 2200 (W: 800/ M: 720/ CR: 680) • SAT 2: 2350 (Math 2: 800/ Chem: 790/ Phys: 760) • TOEFL: 110
- Participated in Model UN conferences/debates/speeches.
- I'm interested in developing technology that can dramatically change people's lives.