

# Lawrence Lin Murata

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## Education:

9/13–present **Stanford University**, Stanford, CA

- Pursuing BS degree in Computer Science with focus on Artificial Intelligence and a minor in Economics
- Coursework includes Programming Methodology, Accelerated Programming Abstractions, Language Acquisition, Entrepreneurship, Chinese Language, and Accelerated Calculus

2/13–4/13 **University of São Paulo**, São Paulo, Brazil

- Took classes in Computer Engineering including Experimental and General Physics for Engineering, Computer Science, Differential and Integral Calculus, Linear Algebra, Graphical Geometry for Engineering, Engineering and Technical/General Chemistry

2/10–12/12 **Colegio Bandeirantes**, São Paulo, Brazil

- One of the most prestigious and competitive schools in Brazil
- Focused on Science and Mathematics
- Rank: 1 / 520 - GPA: 9.5/10
- University-level courses included Advanced Mathematics, Advanced Chemistry, and Programming

## Honors/Awards:

- Merit-based scholarship for college (\$50,000) provided by renowned businessman (2013)
- Brazilian Physics Olympiad – Finalist, Honorable Mention (2012)
- Writers' Festival – 1<sup>st</sup> place/Gold Medal (2012)
- Sao Paulo Chemistry Olympiad – Finalist, text published by University of Sao Paulo as model (2011)
- Brazilian Programming Olympiad – Top 15% (2010)

## Experience:

9/13–present **Director of Marketing**, SELA Stanford

- Stanford's group for entrepreneurship in Latin America. Responsible for marketing/social media.
- Board member, help make decisions, manage activities and develop new projects

9/13–present **Columnist/Vlogger**, Estudar Fora, São Paulo, Brazil

- Write and speak about studying abroad and entrepreneurship. Reached 1.5 million views in little time

3/13–present **Founder/CEO**, Apoie Um Talento, São Paulo, Brazil

- Founded a startup that helps talented Brazilian students find sponsors for educational opportunities in the USA through crowd funding and sponsorship
- Started partnership with BTG Pactual and Fundação Estudar. Gave interviews for most popular news sites, magazines, newspapers, radio stations, TV programs. Received support from influential educators, entrepreneurs, businessmen, economists and other notable people
- Made \$300,000+ in a few months

2/12–4/13 **Founder/Tutor/President**, Tutoring Club, "Education in the USA" Club, Colegio Bandeirantes, São Paulo, Brazil

- Tutored students from my year and recruited tutors.
- Assisted students in studying abroad by connecting current students with alumni studying abroad
- Each club attracted 40+ members. This was a new model in Brazil (Brazilian schools don't have academic/extracurricular clubs)

2/11–12/12 **Team Leader/Coordinator** (science fair in which MIT's D-Lab participated), Colegio Bandeirantes, São Paulo, Brazil

- Conducted nutrition research with GRSA, food catering company, and University of São Paulo
- Also worked with natural gas research group in partnership with Comgas (Brazil's biggest gas distributor) and University of São Paulo

7/11–3/13 **Founder/President**, Universal Artists Organization, city, country

- Founded international non-profit group that uses art as a means to promote social change

2/10–12/12 **Business Manager**, Mil Presentes, São Paulo, Brazil

- Attended international business fairs and traveled to China on business to import containers
- Met with businessmen, visited factories, analyzed prices and chose the products to be imported

## Additional information:

- Fluent in Spanish and English, native speaker of Portuguese, intermediate skills in Mandarin, beginning skills in Japanese
- SAT 1: 2200 (W: 800/ M: 720/ CR: 680) • SAT 2: 2350 (Math 2: 800/ Chem: 790/ Phys: 760) • TOEFL: 110
- Participated in Model UN conferences/debates/speeches