# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

#### February 1, 2024

Date of Report (Date of earliest event reported)



## Apple Inc.

(Exact name of Registrant as specified in its charter)

#### California

(State or other jurisdiction of incorporation)

#### 001-36743

(Commission File Number)

#### 94-2404110

(I.R.S. Employer Identification No.)

#### One Apple Park Way Cupertino, California 95014

(Address of principal executive offices) (Zip Code)

#### (408) 996-1010

(Registrant's telephone number, including area code)

#### Not applicable

(Former name or former address, if changed since last report.)

Check the appr	opriate box below	if the Form 8-K	filing is intended	d to simultaneously	satisfy the filing	g obligation of the	e Registrant under	any of	the following
provisions:									

Written communications	pursuant to Rule 425 under the Securities Act	(17 CFR 230.425)
------------------------	---	------------------

So	liciting material	I pursuant to F	Rule 14a-12	under the Excl	hange Act (17	CFR 240 14a-12)	ı

- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, \$0.00001 par value per share	AAPL	The Nasdaq Stock Market LLC
0.000% Notes due 2025	_	The Nasdaq Stock Market LLC
0.875% Notes due 2025	_	The Nasdaq Stock Market LLC
1.625% Notes due 2026	_	The Nasdaq Stock Market LLC
2.000% Notes due 2027	_	The Nasdaq Stock Market LLC
1.375% Notes due 2029	_	The Nasdaq Stock Market LLC
3.050% Notes due 2029	_	The Nasdaq Stock Market LLC
0.500% Notes due 2031	_	The Nasdaq Stock Market LLC
3.600% Notes due 2042	_	The Nasdaq Stock Market LLC

	Emerging growth company □
an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transivised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$	tion period for complying with any new o
vised initiational accounting standards provided parsuant to deciden 19(a) of the Exchange Act.	

#### Item 2.02 Results of Operations and Financial Condition.

On February 1, 2024, Apple Inc. ("Apple") issued a press release regarding Apple's financial results for its first fiscal quarter ended December 30, 2023. A copy of Apple's press release is attached hereto as Exhibit 99.1.

The information contained in this Current Report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Exhibit Description
99.1	Press release issued by Apple Inc. on February 1, 2024.
104	Inline XBRL for the cover page of this Current Report on Form 8-K.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 1, 2024 Apple Inc.

By: /s/ Luca Maestri

Luca Maestri Senior Vice President, Chief Financial Officer

## Apple reports first quarter results

#### Services revenue reaches new all-time record

#### EPS up 16 percent to new all-time high

CUPERTINO, CALIFORNIA — Apple® today announced financial results for its fiscal 2024 first quarter ended December 30, 2023. The Company posted quarterly revenue of \$119.6 billion, up 2 percent year over year, and quarterly earnings per diluted share of \$2.18, up 16 percent year over year.

"Today Apple is reporting revenue growth for the December quarter fueled by iPhone sales, and an all-time revenue record in Services," said Tim Cook, Apple's CEO. "We are pleased to announce that our installed base of active devices has now surpassed 2.2 billion, reaching an all-time high across all products and geographic segments. And as customers begin to experience the incredible Apple Vision Pro tomorrow, we are committed as ever to the pursuit of groundbreaking innovation — in line with our values and on behalf of our customers."

"Our December quarter top-line performance combined with margin expansion drove an all-time record EPS of \$2.18, up 16 percent from last year," said Luca Maestri, Apple's CFO. "During the quarter, we generated nearly \$40 billion of operating cash flow, and returned almost \$27 billion to our shareholders. We are confident in our future, and continue to make significant investments across our business to support our long-term growth plans."

Apple's board of directors has declared a cash dividend of \$0.24 per share of the Company's common stock. The dividend is payable on February 15, 2024 to shareholders of record as of the close of business on February 12, 2024.

Based on the Company's fiscal calendar, the Company's fiscal 2024 first quarter had 13 weeks, while the Company's fiscal 2023 first quarter had 14 weeks.

Apple will provide live streaming of its Q1 2024 financial results conference call beginning at 2:00 p.m. PT on February 1, 2024 at apple.com/investor/earnings-call. The webcast will be available for replay for approximately two weeks thereafter.

Apple periodically provides information for investors on its corporate website, apple.com, and its investor relations website, investor.apple.com. This includes press releases and other information about financial performance, reports filed or furnished with the SEC, information on corporate governance, and details related to its annual meeting of shareholders.

This press release contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include without limitation those about payment of the Company's quarterly dividend. These statements involve risks and uncertainties, and actual results may differ materially from any future results expressed or implied by the forward-looking statements. Risks and uncertainties include without limitation: effects of global and regional economic conditions, including as a result of government policies, war, terrorism, natural disasters, and public health issues; risks relating to the design, manufacture, introduction, and transition of products and services in highly competitive and rapidly changing markets, including from reliance on third parties for components, technology, manufacturing, applications, and content; risks relating to information technology system failures, network disruptions, and failure to protect, loss of, or unauthorized access to, or release of, data; and effects of unfavorable legal proceedings, government investigations, and complex and changing laws and regulations. More information on these risks and other potential factors that could affect the Company's business, reputation, results of operations, financial condition, and stock price is included in the Company's filings with the SEC, including in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of the Company's most recently filed periodic reports on Form 10-K and Form 10-Q and subsequent filings. The Company assumes no obligation to update any forward-looking statements, which speak only as of the date they are made.

Apple revolutionized personal technology with the introduction of the Macintosh in 1984. Today, Apple leads the world in innovation with iPhone, iPad, Mac, Apple Watch, and Apple TV. Apple's five software platforms — iOS, iPadOS, macOS, watchOS, and tvOS — provide seamless experiences across all Apple devices and empower people with breakthrough services including the App Store, Apple Music, Apple Pay, and iCloud. Apple's more than 100,000 employees are dedicated to making the best products on earth, and to leaving the world better than we found it.

#### **Press Contact:**

Josh Rosenstock Apple jrosenstock@apple.com (408) 862-1142

#### **Investor Relations Contact:**

Suhasini Chandramouli Apple suhasini@apple.com (408) 974-3123

NOTE TO EDITORS: For additional information visit Apple Newsroom (www.apple.com/newsroom), or email Apple's Media Helpline at media.help@apple.com.

© 2024 Apple Inc. All rights reserved. Apple and the Apple logo are trademarks of Apple. Other company and product names may be trademarks of their respective owners.

#### Apple Inc.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In millions, except number of shares, which are reflected in thousands, and per-share amounts)

	Thre	Three Months Ended		
	December 30 2023		December 31, 2022	
Net sales:				
Products	\$ 96	458 \$	96,388	
Services		117	20,766	
Total net sales (1)	119		117,154	
Cost of sales:			,	
Products	58	440	60,765	
Services		280	6,057	
Total cost of sales		720	66,822	
Gross margin		855	50,332	
Gross margin		333	50,332	
Operating expenses:				
Research and development	7	696	7,709	
Selling, general and administrative	6	786	6,607	
Total operating expenses	14	482	14,316	
	40	070	00.040	
Operating income	40	373	36,016	
Other income/(expense), net		(50)	(393)	
Income before provision for income taxes		323	35,623	
Provision for income taxes		407	5,625	
Net income	\$ 33	916 \$	29,998	
Earnings per share:				
Basic	\$	2.19 \$	1.89	
Diluted		2.18 \$	1.88	
Shares used in computing earnings per share:	<b>,</b>	<b></b>		
Basic	15,509	763	15,892,723	
Diluted	15,576		15,955,718	
Bridge	10,570	,	10,000,110	
(1) Net sales by reportable segment:				
Americas	\$ 50	430 \$	49,278	
Europe		397	27,681	
Greater China	20	819	23,905	
Japan	7	767	6,755	
Rest of Asia Pacific	10	162	9,535	
Total net sales	\$ 119		117,154	
(1) Net sales by category:				
iPhone		702 \$	65,775	
Mac		780	7,735	
iPad		023	9,396	
Wearables, Home and Accessories		953	13,482	
Services		117	20,766	
Total net sales	<u>\$ 119</u>	575 \$	117,154	

### Apple Inc.

CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (In millions, except number of shares, which are reflected in thousands, and par value)

	De	ecember 30, 2023	Se	ptember 30, 2023
ASSETS:				
Current assets:				
Cash and cash equivalents	\$	40,760	\$	29,965
Marketable securities		32,340		31,590
Accounts receivable, net		23,194		29,508
Vendor non-trade receivables		26,908		31,477
Inventories		6,511		6,331
Other current assets		13,979		14,695
Total current assets		143,692		143,566
Non-current assets:				
Marketable securities		99,475		100,544
Property, plant and equipment, net		43,666		43,715
Other non-current assets		66,681		64,758
Total non-current assets		209,822		209,017
Total assets	\$	353,514	\$	352,583
LIABILITIES AND SHAREHOLDERS' EQUITY:				
Current liabilities:				
Accounts payable	\$	58,146	\$	62.611
Other current liabilities	Ψ	54,611	Ψ	58,829
Deferred revenue		8,264		8.061
Commercial paper		1,998		5,985
Term debt		10,954		9,822
Total current liabilities		133,973		145,308
Non-current liabilities:				
Term debt		95,088		95,281
Other non-current liabilities		50,353		49,848
Total non-current liabilities		145,441		145.129
Total liabilities		279,414		290,437
Commitments and contingencies				
Shareholders' equity:				
Common stock and additional paid-in capital, \$0.00001 par value: 50,400,000 shares authorized; 15,460,223 and 15,550,061 shares issued and outstanding, respectively		75,236		73.812
Retained earnings/(Accumulated deficit)		8,242		(214)
Accumulated other comprehensive loss		(9,378)		(11,452)
Total shareholders' equity		74,100		62,146
Total liabilities and shareholders' equity	\$	353,514	\$	352,583

#### Apple Inc.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In millions)

	Three Months Ended		
	December 30, 2023	De	ecember 31, 2022
Cash, cash equivalents and restricted cash, beginning balances	\$ 30,737	\$	24,977
Operating activities:			
Net income	33,916		29,998
Adjustments to reconcile net income to cash generated by operating activities:			
Depreciation and amortization	2,848		2,916
Share-based compensation expense	2,997		2,905
Other	(989	)	(317)
Changes in operating assets and liabilities:			
Accounts receivable, net	6,555		4,275
Vendor non-trade receivables	4,569		2,320
Inventories	(137	•	(1,807)
Other current and non-current assets	(1,457		(4,099)
Accounts payable	(4,542		(6,075)
Other current and non-current liabilities	(3,865	)	3,889
Cash generated by operating activities	39,895		34,005
Investing activities:			
Purchases of marketable securities	(9,780	)	(5,153)
Proceeds from maturities of marketable securities	13,046	•	7,127
Proceeds from sales of marketable securities	1,337		509
Payments for acquisition of property, plant and equipment	(2,392		(3,787)
Other	(284		(141)
	1.927		(1,445)
Cash generated by/(used in) investing activities	1,927		(1,443)
Financing activities:			
Payments for taxes related to net share settlement of equity awards	(2,591		(2,316)
Payments for dividends and dividend equivalents	(3,825		(3,768)
Repurchases of common stock	(20,139	)	(19,475)
Repayments of term debt	_		(1,401)
Repayments of commercial paper, net	(3,984	)	(8,214)
Other	(46	)	(389)
Cash used in financing activities	(30,585	)	(35,563)
Increase/(Decrease) in cash, cash equivalents and restricted cash	11,237		(3,003)
Cash, cash equivalents and restricted cash, ending balances	\$ 41,974		21,974
Cash, Sash Squitaishis and roomstod Sash, Shaing Balaness	Ψ 41,974	= Ψ	21,374
Supplemental cash flow disclosure:			
Cash paid for income taxes, net	\$ 7,255	\$	828