sales : good morning ms.angel, do u have problem joining this meeting

buyer: morning sir, no everything is fine.

sales: ahh okay, how's ur day miss? I hope you and you’re family doing well during this pandemic

buyer : thank you ravo, im doing great, how about you

sales: oh me too. um btw thank u for your time u gave to me. Firstly let me introduce myself, My name is ravo aulia gromico and u can call me ravo, I am a sales representative of Salesforce, one of World’s most innovative companies. And I am charge in the ASEAN region.

Buyer : nice to meet you ravo

Sales : nice to meet u too ms. angel. So, I know you're busy with your corporation today so today we expect to do 20 minutes meeting, it's that alright miss?

Buyer: Yeah no problem, I already told my secretary to do a meeting with you today, and thank you for considering my task in firm.

Sales : Alright. So how’s your company miss? Or maybe do you have problem?

Buyer : Umm yaa, so our company has a not really small problem. So basically on this digital transformations, we have problem to connect to our customers. Meanwhile we want to expand our online retail globally but we’re still looking for the right platform.

Sales : Well, u meet the right person sir. So I can help you with our product called Costumer 360, may I tell a little bit with this product sir?

Buyer : sure, take your time

Sales : Okay, so The Costumer 360 is an CRM (Customer Relationship Management) that will connect the costumer to sales, marketings, IT departements, etc. So this system will integrate with your sales systems to the customer too. Im sure our platform is the right answer for you to solver your problem because our company, Salesforce helps companies transform their businesses to deliver personalized experiences, and to connect with their customers in whole new ways. Salesforce is a customer relationship management solution that brings customers and companies together. It is one integrated Customer 360 CRM platform that gives all of your departments — including marketing, sales, commerce, and service — a single, shared view of every customer. Salesforce champions a 1:1:1 philanthropic model where 1% of our time, 1% of our equity, and 1% of our product benefits the community.

Buyer : well, that’s interesting. But as we all know, we’re facing a big pandemic, can your product helps us to gain more customer?

Sales : yes sir, 100 % im really sure our platform can help your company in the eCommerce sector to proactively and rapidly transform, to thrive and be ever ready for more changes to come.

Buyer : Okay, that’s a nice answer. May I ask you some question sir?

Sales : Sure miss, I’ll answer all of your question

Buyer : okay, so can you tell me a lil bit about your company?

Sales : well, Salesforce helps companies transform their businesses to deliver personalized experiences, and to connect with their customers in whole new ways. Salesforce is a customer relationship management solution that brings customers and companies together.

Buyer : okay, then what is the surplus while using your product?

Sales : our CRM can give you a lot of surplus such as :

* Get free access to Quip during this crisis. Collaborate with employees and customers to stay connected.
* Gives teams a shared view of every customer
* Automates workflows using artificial intelligence
* Integrates easily with existing data and systems
* Keeps your business data safe and secure
* Customises and scales for any size company

Buyer : Then may ask another question? is any corporate using your system too? I need to know is your system is trusted enough so that used form any company too?

Sales : yes of course ms. Angel, many company that been using our system, for now it around 25,000 corporation in total in any form like big corporate like Adidas, Toyota and even startup use our system too. In ASEAN it's around 5,000 corporation that colaboration with us. They give us positive feedback and award to Salesforce to be an best Innovation in 2019 late also we got an title about #1 Best CRM system in the world. This is made us proud to deliver such a great platform to get better in sales.

Buyer : Im really happy to hear that mr. ravo. But I think our meeting will just only up here cause I have another meeting.

Sales : ah yaa of course ms angel, I will send you the summarize of our meeting to your email, and I will send you an email about our next meeting.

Buyer : Okay, I’ll waiting for your email.

Sales : Okay ms angel, thankyou for your time. Have a nice day!

Buyer : have a nice day too!