

BUILDING A NETWORK



Networking



- ❑ A huge amount of jobs are never publicized!
- ❑ Companies hire through the networks of their employees!
- ❑ Companies get overwhelmed with applications on their official site.

Building a Network

- Starting to build a network of contacts can be difficult
- Let's look at some options to build out your network!

Building a Personal Network

- Alumni organizations and Classmates
- Children's contacts: PTA, Little League, Scouts, parents of their friends.
- Former employers, including supervisors and coworkers.
- Friends and Relatives
- Members of clubs: Health club, softball team, hiking club.
- Members of your church, temple, synagogue or mosque.
- Neighbors: Current and past.
- Professionals: Attorneys, accountants, doctors, dentists, insurance agents, pharmacists, veterinarians.
- Volunteer associations: Past and present.

Building a Personal Network



- Be Proactive
- Give as much as you get
- Take full advantage of the opportunities

Building a Personal Network



- Next up, Networking events!