# Statistical modelling

04. Linear models

Léo Belzile, HEC Montréal 2024

## Recap of the previous episode

Assuming  $Y_i \sim \text{normal}(\mathbf{x}_i \boldsymbol{\beta}, \sigma^2)$  for  $i=1,\ldots,n$  are independent, we showed that the ordinary least squares (OLS) estimator

$$\widehat{oldsymbol{eta}} = \left(\mathbf{X}^{ op}\mathbf{X}
ight)^{-1}\mathbf{X}^{ op}oldsymbol{y} \sim \mathsf{normal}\left\{oldsymbol{eta}, \sigma^2(\mathbf{X}^{ op}\mathbf{X})^{-1}
ight\}.$$

- We define the ith ordinary residual as  $e_i = y_i \mathbf{x}_i \widehat{\boldsymbol{\beta}}$ .
- The sum of squared errors is  $\sum_{i=1}^n e_i^2 = \mathsf{SS}_e$ .
- We can show that  $S^2 = \mathsf{SS}_e/(n-p-1)$  is an unbiased estimator of the variance  $\sigma^2$ .
- More importantly,  $\mathsf{SS}_e \sim \sigma^2 \chi^2_{n-p-1}$  and  $\mathsf{SS}_e$  is independent of  $\widehat{\boldsymbol{\beta}}$ .

#### Prediction

If we want to predict the value of a new observation, say  $Y^*$ , with known explanatories  $\mathbf{x}^* = (1, x_1^*, \dots, x_p^*)$ , the prediction of the value will be  $\hat{y}^* = \mathbf{x}^* \hat{\boldsymbol{\beta}}$  because

$$\mathsf{E}(\widehat{Y}^* \mid \mathbf{X}, \mathbf{x}^*) = \mathsf{E}(\mathbf{x}^* \widehat{oldsymbol{eta}} \mid \mathbf{X}, \mathbf{x}^*) = \mathbf{x}^* oldsymbol{eta}.$$

## **Prediction uncertainty**

Individual observations vary more than averages: assuming the new observation is independent of those used to estimate the coefficients,

$$egin{aligned} \mathsf{Va}(Y^* - \widehat{Y}^* \mid \mathbf{X}, \mathbf{x}^*) &= \mathsf{Va}(Y^* - \mathbf{x}^* \widehat{oldsymbol{eta}} \mid \mathbf{X}, \mathbf{x}^*) \ &= \mathsf{Va}(Y^* \mid \mathbf{X}, \mathbf{x}^*) + \mathsf{Va}(\mathbf{x}^* \widehat{oldsymbol{eta}} \mid \mathbf{X}, \mathbf{x}^*) \ &= \sigma^2 \mathbf{x}^* (\mathbf{X}^ op \mathbf{X})^{-1} \mathbf{x}^{* op} + \sigma^2, \end{aligned}$$

The variability of new predictions is the sum of

- the uncertainty due to the estimators (based on random data) and
- the intrinsic variance of the new observation.

## Distribution of predictions

The distribution of  $Y^*$  is  $Y^* \mid \mathbf{x}^* \sim \mathsf{normal}(\mathbf{x}^* \boldsymbol{\beta}, \sigma^2)$ .

Using properties of the estimators, we can base the prediction interval on the Student distribution, as

$$rac{Y^* - \mathbf{x}^* \widehat{oldsymbol{eta}}}{\sqrt{S^2 \{1 + \mathbf{x}^* (\mathbf{X}^ op \mathbf{X})^{-1} \mathbf{x}^{* op}\}}} \sim \mathsf{Student}(n-p-1).$$

where  $S^2 = \mathsf{SS}_e/(n-p-1)$  is the unbiased estimator of the variance  $\sigma^2$ .

We obtain 1-lpha prediction interval for  $Y^*$  by inverting the test statistic,

$$\mathbf{x}^*\widehat{oldsymbol{eta}} \pm \mathfrak{t}_{n-p-1}(lpha/2)\sqrt{S^2\{1+\mathbf{x}^*(\mathbf{X}^{ op}\mathbf{X})^{-1}\mathbf{x}^{* op}\}}.$$

#### Inference for the mean

Given a (p+1) row vector of explanatories  $\mathbf{x}$ , we can compute a summary  $\mu(\mathbf{x}) = \mathbf{x}\boldsymbol{\beta}$ . Similar calculations yield the formula for pointwise **confidence intervals for the mean**,

$$\mathbf{x}^*\widehat{oldsymbol{eta}} \pm \mathfrak{t}_{n-p-1}(lpha/2)\sqrt{S^2\mathbf{x}^*(\mathbf{X}^ op\mathbf{X})^{-1}\mathbf{x}^{* op}}.$$

The two differ only because of the additional variance of individual observations.

#### Example

Sokolova, Krishna, and Döring (2023) consider consumer bias when assessing how ecofriendly packages are. They conjecture that, paradoxically, consumers tend to view the packaging as being more eco-friendly when the amount of cardboard or paper surrounding the box is larger, relative to the sole plastic package (e.g., cereal boxes). In Study 2A, they measures

- the perceived environmental friendliness (PEF, variable pef) as a function of
- the proportion of paper wrapping (either none, half of the area of the plastic, equal or twice).

We fit a simple linear regression of the form

$$\mathtt{pef} = eta_0 + eta_1 \mathtt{proportion} + arepsilon$$

with  $\varepsilon \sim {\sf normal}(0,\sigma^2)$  and observations are assumed independent.

# Prediction for simple linear regression

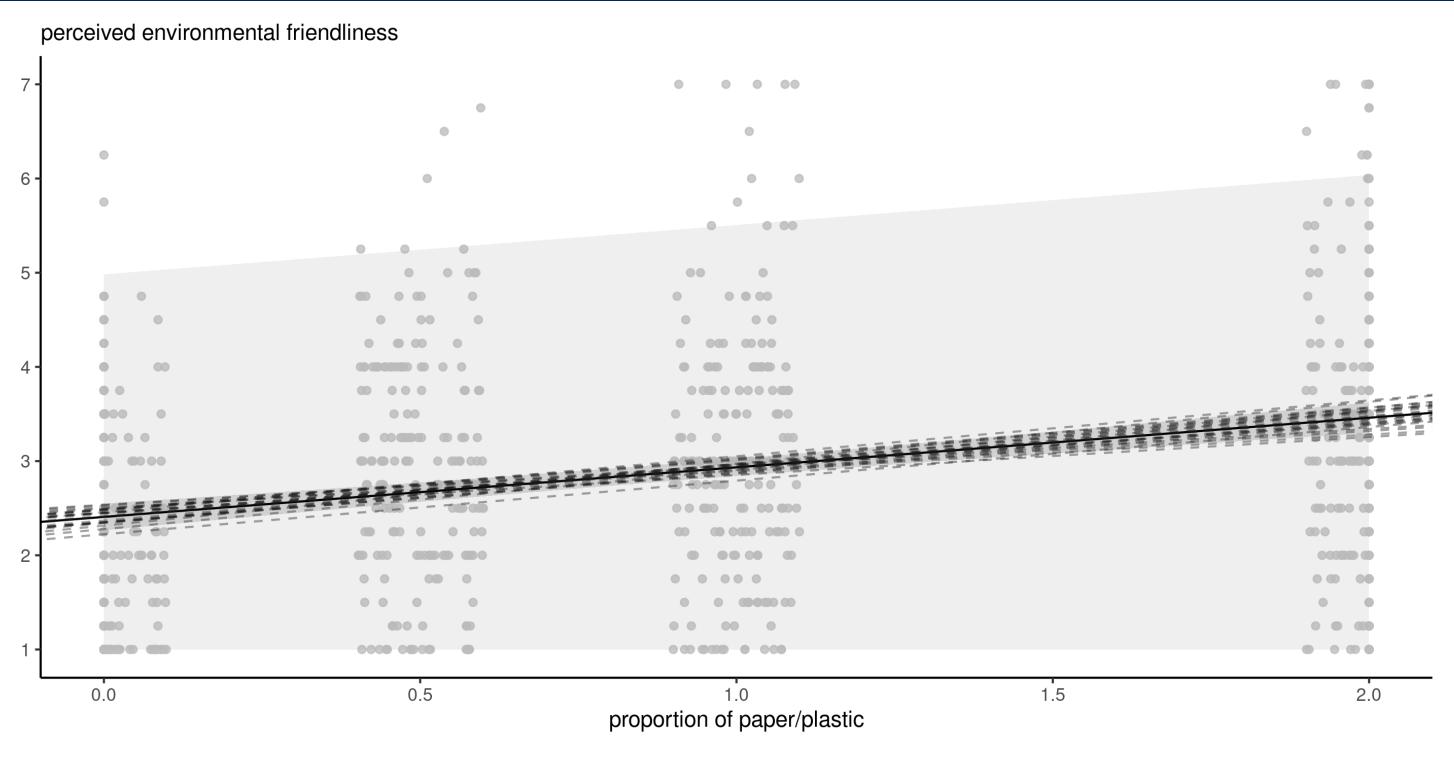


Figure 1: Mean predictions with prediction intervals (left) and confidence intervals for the mean (right).

# Width of intervals

Table 1: Predictions with prediction intervals (left) and confidence intervals for the mean (right).

proportion	prediction	lower	upper		mean	lower CI	upper CI
0.0	2.41	-0.168	4.98	_	2.41	2.27	2.55
0.5	2.67	0.097	5.24	_	2.67	2.57	2.77
1.0	2.93	0.361	5.51	_	2.93	2.84	3.02
2.0	3.46	0.884	6.04		3.46	3.30	3.62

#### **Predictions in R**

#### The generic predict takes as input

- a model and
- a newdata argument containing a data frame with the same structure as the original data
- a type, indicating the scale ("response" for linear models).
- an interval, either "prediction" or "confidence", for objects of class lm.

## Tests for linear regression

In linear models, we compare different models (simple versus alternative, or complete models) as before by imposing constraints on the mean coefficient vector  $\beta$ .

- Typically, we test for the effect of explanatory variables (i.e., fix the mean coefficients from  $\beta$  corresponding to this variable to 0), equivalent to comparing models with and without the explanatory.
  - For continuous or binary variables, this is a single coefficient, say  $\beta_j$ .
  - For categorical variables with K levels, there are K-1 coefficients to set simultaneously to zero.

## Wald tests in linear regression

The Wald test statistic for the hypothesis  $\mathscr{H}_0:eta_j=b$  is

$$W = rac{\widehat{eta}_j - b}{\mathsf{se}(\widehat{eta}_j)}.$$

The Wald test statistic is reported by most software for the hypothesis b=0.

Since  $\mathsf{Var}(\widehat{\beta}_j) = \sigma^2 v_{j,j}$ , where  $v_{k,l}$  is the (k,l)th element of  $(\mathbf{X}^\top \mathbf{X})^{-1}$ , we can estimate  $\sigma^2$  from  $S^2$ .

The distribution of W under the null hypothesis is  $\mathsf{Student}(n-p-1)$ , hence the terminology t-values and t-tests.

#### Confidence intervals for parameters

Wald-based confidence intervals for  $\beta_j$  are

$$\widehat{eta}_j \pm \mathfrak{t}_{n-p-1,lpha/2} \mathsf{se}(\widehat{eta}_j),$$

with  $\mathfrak{t}_{n-p-1,\alpha/2}$  denoting the  $1-\alpha/2$  quantile of the  $\mathsf{Student}(n-p-1)$  distribution.

```
summary(lm_simple)$coefficients # t-tests (Wald) for beta=0 with p-values

## Estimate Std. Error t value Pr(>|t|)

## (Intercept) 2.407 0.0723 33.31 2.56e-153

## proportion 0.526 0.0618 8.51 8.40e-17

confint(lm_simple) # confidence intervals for betas

## 2.5 % 97.5 %

## (Intercept) 2.266 2.549

## proportion 0.405 0.648
```

The test for  $\beta_0=0$  is **not** of interest, since the response variable ranges from 1 to 7.

#### Comparison of nested models

Consider the *full* linear model which contains p predictors,

$$\mathbb{M}_1: Y = \beta_0 + \beta_1 X_1 + \cdots + \beta_g X_g + \beta_{k+1} X_{k+1} + \ldots + \beta_p X_p + \varepsilon.$$

Suppose without loss of generality that we want to test

$$\mathscr{H}_0: \beta_{k+1} = \beta_{k+2} = \ldots = \beta_p = 0.$$

The restricted model corresponding to the null hypothesis contains only the covariates for which  $\beta_i \neq 0$ ,

$$\mathbb{M}_0: Y = \beta_0 + \beta_1 \mathbf{X}_1 + \ldots + \beta_k \mathbf{X}_k + \varepsilon.$$

## Sum of square decompositions

Let  $SS_e(\mathbb{M}_1)$  be the residuals sum of squares for model  $\mathbb{M}_1$ ,

$$\mathsf{SS}_e(\mathbb{M}_1) = \sum_{i=1}^n (Y_i - {\widehat{Y}}_i^{\mathbb{M}_1})^2,$$

where  $\widehat{Y}_i^{\mathbb{M}_1}$  is the ith fitted value from  $\mathbb{M}_1$ . Similarly define  $\mathsf{SS}_e(\mathbb{M}_0)$  for the residuals sum of square of  $\mathbb{M}_0$ .

#### *F*-statistic

The F-test statistic is

$$F = rac{\{\mathsf{SS}_e(\mathbb{M}_0) - \mathsf{SS}_e(\mathbb{M}_1)\}/(p-k)}{\mathsf{SS}_e(\mathbb{M}_1)/(n-p-1)}.$$

Under  $\mathscr{H}_0$ , the F statistic follows a Fisher distribution with (p-k) and (n-p-1) degrees of freedom,  $\mathsf{Fisher}(p-k,n-p-1)$ 

- p-k is the number of restrictions (i.e., the number of additional parameters in  $\mathbb{M}_1$  relative to  $\mathbb{M}_0$ ).
- n-p-1 is sample size minus the number of coefficients for the mean of  $\mathbb{M}_1$ .

#### Quid of likelihood ratio tests?

For normal linear regression, the likelihood ratio test for comparing models  $M_1$  and  $M_0$  is a function of the sum of squared residuals: the usual formula simplifies to

$$egin{aligned} R &= 2(\ell_{\mathbb{M}_1} - \ell_{\mathbb{M}_0}) \ &= n \ln\{\mathsf{SS}_e(\mathbb{M}_0)/\mathsf{SS}_e(\mathbb{M}_1)\} \ &= n \ln\left(1 + rac{p-k}{n-p-1}F
ight) \end{aligned}$$

Both the likelihood ratio test and the F tests are related via an monotone transformation, so they are equivalent (up to null distribution).

## Example 1 - Testing for amount of donations

Moon and VanEpps (2023) considered the impact of providing suggested amounts for donations to a charity (as opposed to an open-ended request).

The test of interest is  $\mathcal{H}_0: \beta_1 = 0$ , where  $\beta_1 = \mu_{oe} - \mu_{qty}$  is the mean difference between open-ended amounts and pre-specified amounts for proposals (quantity).

```
data("MV23_S1", package = "hecedsm")

MV23_S1 <- MV23_S1 |>

dplyr::mutate(amount2 = ifelse(is.na(amount), 0, amount))

linmod_MV23 <- lm(amount2 ~ condition, data = MV23_S1)

# Wald tests with coefficients

summary(linmod_MV23)$coefficients

## Estimate Std. Error t value Pr(>|t|)

## (Intercept) 6.77 0.377 17.95 1.69e-61

## conditionquantity 1.93 0.517 3.73 2.05e-04
```

We reject the null hypothesis  $\beta_1 = 0$  in favour of the two-sided alternative  $\beta_1 \neq 0$ : there is a significant difference in average donations, with participants in quantity giving on average 1.93\$ more out of 25\$.

#### *F*-test versus *t*-test

Both F and t-statistics are equivalent for testing a single coefficient  $\beta_j = b$ : the F-statistic is the square of the Wald statistic and they lead to the same p-value.

```
1 # Wald tests with coefficients
2 summary(linmod_MV23)$coefficients
      Estimate Std. Error t value Pr(>|t|)
4 ## (Intercept) 6.77 0.377 17.95 1.69e-61
  ## conditionquantity 1.93 0.517 3.73 2.05e-04
6 # Analysis of variance table with F tests
7 anova(linmod_MV23)
  ## Analysis of Variance Table
10 ## Response: amount2
      Df Sum Sq Mean Sq F value Pr(>F)
12 ## condition 1 805
                           805 13.9 2e-04 ***
  ## Residuals 867 50214
                        58
14 ## ---
15 ## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Indeed, if  $Z\sim \mathsf{Student}(\nu)$ , then  $Z^2\sim \mathsf{Fisher}(1,\nu)$ , it follows that both tests are equivalent.

# Example 2 - Testing for linearity

Let  $\mu_0$ ,  $\mu_{0.5}$ ,  $\mu_1$ ,  $\mu_2$  denote the true mean of the PEF score as a function of the proportion of paper for the data from Sokolova, Krishna, and Döring (2023).

We could compare the linear regression model (in which the PEF score increases linearly with the proportion of paper to plastic)

$$\mathsf{E}(\mathsf{pef} \mid \mathsf{proportion}) = \beta_0 + \beta_1 \mathsf{proportion},$$

against the ANOVA which allows each of the four groups to have different means.

$$\mathsf{E}(\mathsf{pef} \mid \mathsf{proportion}) = lpha_0 + lpha_1 \mathbf{1}_{\mathsf{proportion}=0.5} + lpha_2 \mathbf{1}_{\mathsf{proportion}=1} + lpha_3 \mathbf{1}_{\mathsf{proportion}=2}.$$

#### Parameter constraints

We need to impose the constraints

$$egin{align} \mu_0 &= eta_0 = lpha_0 \ \mu_{0.5} &= eta_0 + 0.5eta_1 = lpha_0 + lpha_1 \ \mu_1 &= eta_0 + eta_1 = lpha_0 + lpha_2 \ \mu_2 &= eta_0 + 2eta_1 = lpha_0 + lpha_3. \end{align}$$

The test comparing the simple linear regression with the analysis of variance imposes two simultaneous restrictions, with  $\mathcal{H}_0: \alpha_3 = 2\alpha_2 = 4\alpha_1$ .

#### Testing linear restrictions

```
1 data(SKD23_S2A, package = "hecedsm") # load data
 2 linmod <- lm(pef ~ proportion, data = SKD23_S2A) # fit simple linear regression
 3 anovamod <- lm(pef ~ factor(proportion), # one-way ANOVA</pre>
                 data = SKD23 S2A)
  # Compare simple linear regression with ANOVA via 'anova' call
 6 anova(linmod, anovamod) # is the change in PEF linear?
 7 ## Analysis of Variance Table
 8 ##
9 ## Model 1: pef ~ proportion
10 ## Model 2: pef ~ factor(proportion)
11 ## Res.Df RSS Df Sum of Sq F Pr(>F)
12 ## 1
         800 1373
13 ## 2
         798 1343 2 29.3 8.69 0.00018 ***
14 ## ---
15 ## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

# Specifying linear restrictions

```
1 # Specifying the linear restriction
 2 car::linearHypothesis(model = anovamod,
    hypothesis = rbind(c(0, -2, 1, 0),
                        c(0, 0, -2, 1))
 5 ## Linear hypothesis test
 6 ##
 7 ## Hypothesis:
 8 \# \# - 2 factor(proportion) 0.5 + factor(proportion) 1 = 0
 9 \#\# - 2 factor(proportion)1 + factor(proportion)2 = 0
10 ##
11 ## Model 1: restricted model
12 ## Model 2: pef ~ factor(proportion)
13 ##
14 ## Res.Df RSS Df Sum of Sq F Pr(>F)
15 ## 1 800 1373
16 ## 2 798 1343 2 29.3 8.69 0.00018 ***
17 ## ---
18 ## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

#### More tests

Suppose we perform an analysis of variance and the F-test for the (global) null hypothesis that the averages of all groups are equal leads to  $\mathcal{H}_a$ : at least one of the group average is different.

We could be interested in

- comparing different options relative to a control group or
- determine whether specific combinations work better than separately, or
- find the best treatment by comparing all pairs.

If the global F-test leads to rejection of the null, there exists a contrast which is significant at the same level.

#### **Linear contrasts**

A **contrast** is a linear combination of averages: in plain English, this means we assign a weight to each group average and add them up, and then compare that summary to a postulated value a, typically zero.

If  $c_i$  denotes the weight of group average  $\mu_i$   $(i=1,\ldots,K)$ , then we can write

$$C = c_1 \mu_1 + \cdots + c_K \mu_K$$

with the null hypothesis  $\mathscr{H}_0: C=a$  versus  $\mathscr{H}_a: C \neq a$  for a two-sided alternative.

The weights for linear contrasts (relative to the mean) must sum to zero.

## Testing for contrasts

The sample estimate of the linear contrast is obtained by replacing the unknown population average  $\mu_i$  by

- ullet the sample average of that group,  $\widehat{\mu}_i=\overline{y}_i$  (no other covariates), or
- the prediction for that group forcing some common value for the other explanatories.

The variance of the contrast estimator assuming subsample size of  $n_1,\ldots,n_K$  and a common variance  $\sigma^2$  is

$$\mathsf{Va}(\widehat{C}) = \sigma^2 \left( rac{c_1^2}{n_1} + \cdots + rac{c_K^2}{n_K} 
ight).$$

We can build a Wald t-test as usual by replacing  $\sigma^2$  by  $S^2$ .

# Example 1 - contrasts for reading comprehension methods

The purpose of Baumann, Seifert-Kessell, and Jones (1992) was to make a particular comparison between treatment groups. From the abstract:

The primary quantitative analyses involved two planned orthogonal contrasts—effect of instruction (TA + DRTA vs.  $2 \times DR$ ) and intensity of instruction (TA vs. DRTA).

With a pre-post model, we will want to compare the means for a common value of pretest1, hereafter taken to be the overall mean of the pretest1 score.

## **Coding contrasts**

The result of the analysis of variance table shows that there are indeed differences between groups.

## Estimated marginal means

We can thus look at the estimated marginal means, which are the average of each group (here for pretest1 set to the overall average).

Table 2: Estimated group averages with standard errors and 95% confidence intervals for post-test 1 for pre-test 1 score of 10.

terms	marg. mean	std. err.	dof	lower (CI)	upper (CI)
DR	6.19	0.52	62	5.14	7.23
DRTA	9.81	0.52	62	8.78	10.85
TA	8.22	0.52	62	7.18	9.27

## Weights for first contrast

The hypothesis of Baumann, Seifert-Kessell, and Jones (1992) is

$$\mathscr{H}_0: \mu_{\mathrm{TA}} + \mu_{\mathrm{DRTA}} = 2\mu_{\mathrm{DRA}}$$
 or, rewritten slightly,

$$\mathcal{H}_0: -2\mu_{\mathrm{DR}} + \mu_{\mathrm{DRTA}} + \mu_{\mathrm{TA}} = 0.$$

with weights (-2,1,1)

- ullet The order of the levels for the treatment are (DR, DRTA, TA) and it must match that of the coefficients.
- An equivalent formulation is (2, -1, -1) or (1, -1/2, -1/2): in either case, the estimated differences will be different (up to a constant multiple or a sign change).

# Weights for the second contrast

The vector of weights for

$$\mathscr{H}_0: \mu_{\mathrm{TA}} = \mu_{\mathrm{DRTA}}$$

is (0, -1, 1): the zero appears because the first component, DR doesn't appear.

# **Computing contrasts**

```
1 # Identify the order of the level of the variables
 2 with(BSJ92, levels(group))
 3 ## [1] "DR" "DRTA" "TA"
 4 # DR, DRTA, TA (alphabetical)
 5 contrasts list <- list(</pre>
   # Contrasts: linear combination of means, coefficients sum to zero
   "C1: average (DRTA+TA) vs DR" = c(-1, 0.5, 0.5),
     "C2: DRTA vs TA" = c(0, 1, -1)
 8
9 )
10 contrasts_post <-</pre>
11
     contrast(object = emmeans_post,
12
              method = contrasts_list)
13 contrasts_summary_post <- summary(contrasts_post)</pre>
```

#### Conclusions of analysis of contrasts

Table 3: Estimated contrasts for post-test 1.

contrast	estimate	std. err.	dof	stat	p-value
C1: average (DRTA+TA) vs DR	2.83	0.64	62	4.40	0.00
C2: DRTA vs TA	1.59	0.73	62	2.17	0.03

- The methods involving thinking aloud have a strong impact on reading comprehension relative to only directed reading.
- The evidence is not as strong when we compare the method that combines directed reading-thinking activity and thinking aloud.

#### Testing for offset

Another potential hypothesis of interest is testing whether the coefficient of pretest1 is one, i.e. whether a model for posttest1-pretest1 would be as good as the linear regression.

This amounts to the Wald test

$$w = (\widehat{\beta}_{\mathtt{pretest1}} - 1) / \mathsf{se}(\widehat{\beta}_{\mathtt{pretest1}}).$$

```
# Extract coefficients and standard errors
beta_pre <- coefficients(mod_post)['pretest1']
se_pre <- sqrt(c(vcov(mod_post)['pretest1', 'pretest1']))
wald <- (beta_pre - 1)/se_pre # Wald statistic, signed version
# P-value based on Student-t distribution, with n-p-1 dof
pval <- 2*pt(abs(wald), df = mod_post$df.residual, lower.tail = FALSE)

# Model comparison via 'anova' call
mod0 <- lm(posttest1 ~ offset(pretest1) + group, data = BSJ92)
# The 'offset' fixes the term and so this is equivalent to a coefficient of 1
aov_tab <- anova(mod0, mod_post)</pre>
```

The test statistic is -3.024 and the p-value is 0.004.

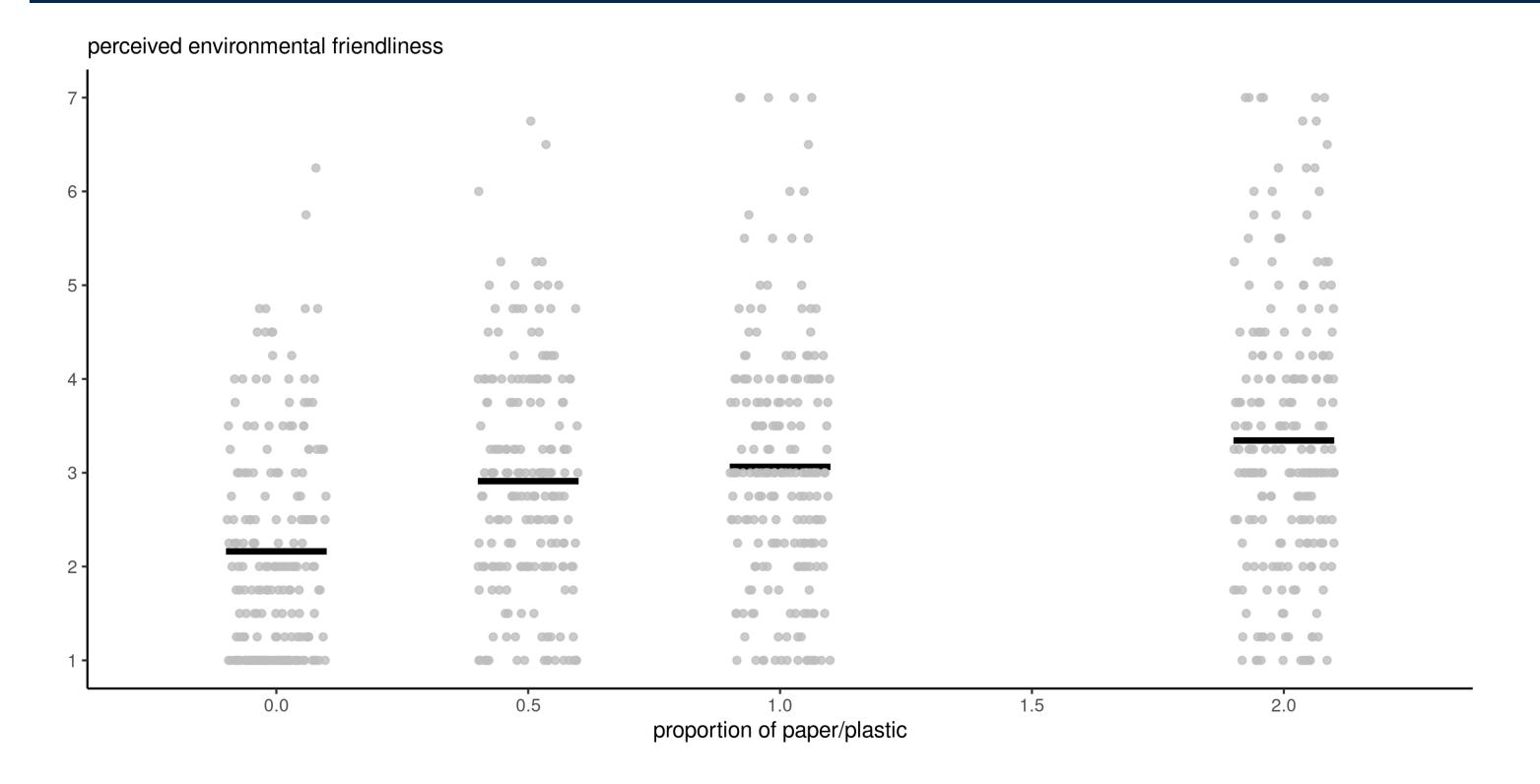
## Example 2 - contrasts for differences to a reference category

Sokolova, Krishna, and Döring (2023) were interested in comparing none with other choices: we are interested in pairwise differences, but only relative to the reference  $\mu_0$ :

$$\mu_0 = \mu_{0.5} \iff 1\mu_0 - 1\mu_{0.5} + 0\mu_1 + 0\mu_2 = 0$$
 $\mu_0 = \mu_1 \iff 1\mu_0 + 0\mu_{0.5} - 1\mu_1 + 0\mu_2 = 0$ 
 $\mu_0 = \mu_2 \iff 1\mu_0 + 0\mu_{0.5} + 0\mu_1 - 1\mu_2 = 0$ 

so contrast vectors (1, -1, 0, 0), (1, 0, -1, 0) and (1, 0, 0, -1) for the marginal means would allow one to test the hypothesis.

## Raw data



#### **Code for contrasts**

```
anovamod <- lm(pef ~ factor(proportion), data = SKD23_S2A) # one-way ANOVA
margmean <- anovamod |>
memeans::emmeans(specs = "proportion") # group means

contrastlist <- list( # specify contrast vectors

refvshalf = c(1, -1, 0, 0),
refvsone = c(1, 0, -1, 0),
refvstwo = c(1, 0, 0, -1))

# compute contrasts relative to reference
contrast <- margmean |>
memeans::contrast(
method = contrastlist)
```

# Marginal means

Table 4: Estimated group averages of PEF per proportion with standard errors

upper (CI)	lower (CI)	dof	std. err.	marg. mean	proportion
2.34	1.98	798	0.093	2.16	0.0
3.09	2.73	798	0.093	2.91	0.5
3.24	2.88	798	0.092	3.06	1.0
3.52	3.17	798	0.089	3.34	2.0

The group averages suggest an increased perceived environmental friendliness as the amount of paper used in the wrapping increases.

#### Linear contrasts

Table 5: Estimated contrasts for differences of PEF to no paper.

contrast	estimate	std. err.	dof	stat	p-value
refvshalf	-0.75	0.13	798	-5.71	0
refvsone	-0.90	0.13	798	-6.89	0
refvstwo	-1.18	0.13	798	-9.20	0

- All groups have significantly different perceived environmental friendliness scores relative to the plastic wrapping.
- The effect isn't however linearly related to the proportion of paper to plastic.

#### References

- Baumann, James F., Nancy Seifert-Kessell, and Leah A. Jones. 1992. "Effect of Think-Aloud Instruction on Elementary Students' Comprehension Monitoring Abilities." *Journal of Reading Behavior* 24 (2): 143–72. https://doi.org/10.1080/10862969209547770.
- Moon, Alice, and Eric M VanEpps. 2023. "Giving Suggestions: Using Quantity Requests to Increase Donations." *Journal of Consumer Research* 50 (1): 190–210. https://doi.org/10.1093/jcr/ucac047.
- Sokolova, Tatiana, Aradhna Krishna, and Tim Döring. 2023. "Paper Meets Plastic: The Perceived Environmental Friendliness of Product Packaging." *Journal of Consumer Research* 50 (3): 468–91. https://doi.org/10.1093/jcr/ucad008.