

From Greetings to Corruption: Politicians, Political Parties, and Tweeting in India

Lia Bozarth

University of Michigan
Ann Arbor, United States
lbozarth@umich.edu

Ceren Budak

University of Michigan
Ann Arbor, United States
cbubak@umich.edu

Anmol Panda

Microsoft Research
Bangalore, India
anmolpanda07@gmail.com

Joyojeet Pal

Microsoft Research
Bangalore, India
joyojeet@gmail.com

ABSTRACT

We present an in-depth, language-centric, large-scale study of topical discussions on Twitter by 1,711 Indian politicians from 20 competing political parties in a 4-year timespan. We first show that politicians of all parties collectively indulge more in establishing personal branding through low-substance, personality-focused messaging as opposed to broadcasting policy stances. Additionally, compared to the party-in-power, opposition politicians collectively post more complex tweets and demonstrate higher negativity (e.g., using person-based attack hashtags) especially regarding the issue of corruption. Finally, through a contextual examination of the most retweeted messages from two key leaders—the prime minister and the leader of the largest opposition party, we find that there are qualitatively important distinctions between their styles—while the former focuses on positive-themed messaging, the latter employs confrontation and aggressive language with direct attacks on individuals and issues.

CCS CONCEPTS

- Human-centered computing → Social media; Social content sharing; Computer supported cooperative work.

KEYWORDS

online political communication, social media and political communication, the Global South, Indian politics, Indian politicians on Twitter

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1 INTRODUCTION

Information & Communication Technology (ICT) has fundamentally altered the social and economic lives of people in the Global South. Its significance can be seen in business transactions, healthcare, personal safety, education, to name a few. In the past decade, it has also become increasingly clear that ICTs including social media have impacted the content and channels of political communications in ways that have dramatically changed both campaign and non-campaign outreach [5, 42, 51]. New forms of rhetorical construction, which allow politicians to control what subjects they address, facilitate both the personalization of communication at the cost of policy-relevant discussions, and create a reward mechanism through tech-enabled rapid message dissemination [28, 52, 53]. Thus far, research has been largely centered on US and European adopters of social media. These studies have examined Western politicians' social media strategies on issues of brand building, and championing for or against salient legislative issues [16, 34]. In recent years, the growth of access to low-cost mobile devices has brought social media to center-stage for political communication in various parts of the world—with major world leaders such as Joko Widodo, Jair Bolsonaro, Rodrigo Duterte, and Narendra Modi all gaining reputations as masters of campaigning using Twitter.

Compared to Western societies, India bears a significantly distinct news media and political landscape. For instance, work [65] has shown that political journalists still treated public officials with a colonial legacy of deference, though the trend had started to reverse with the increase of vernacular journalism [65]. Additionally, there are over 20 competing political parties in India and, unlike the United States, party-ideology does not neatly fall into the liberal versus conservative spectrum. Rather, it is interwoven with religion, region, language, caste, and race complicated by India's long history. Lastly, in India, candidate selection and candidates' presentations of themselves on social media are typically managed and guided by parties and parties leaders [64].

Motivated by these unique circumstances, we set out to explore the characteristics of Indian politicians' online communication. Our work is primarily focused on examining the Bharatiya Janata Party (BJP), and the Indian National Congress party (INC). The former is the current governing party of India, it's a right-wing party with policies that reflect Hindu nationalist positions [18]. The later is

ideologically center-left and traditionally follows democratic socialist philosophy [18]. In our work, first, we use semi-supervised methods to populate a list of 1711 Indian politicians on Twitter and acquire 4.6 million tweets from their accounts. We then create two bins of topics: i) policy-relevant topics which typically appear on election manifestos, and ii) non-issue topics. For our paper, we select corruption, development, inflation, technology, poverty as policy-relevant topics¹ and greetings for non-issue topic². We annotate each applicable tweet into one of the aforementioned 6 categories of tweets. Finally, we examine the distribution of topics political elites choose to discuss online (e.g., what's the most frequently discussed issue?), and study the linguistic differences of such discussions (e.g., which topic is imbued with the most polarizing sentiment?). Our paper makes the following contributions:

- To the best of our knowledge, this is the first large scale study that uses both manual and automated approaches to identify thousands of politicians in an electoral system in a Global South setting. As such, this valuable dataset will be shared with the research community in the future to further advance non-Western political communications studies.
- We show that politicians more frequently tweet casual outreach subjects compared to political manifesto-relevant topics. This suggests that elites see value in signaling relatability through casual talk rather than lean more heavily towards a policy-centric message. Further, BJP clearly dominates other parties in both social media presence and tweets of soft topic greetings.
- We also observe that the ruling BJP party is relatively less engaged in antagonistic messaging — it has more engagement with sports-related and nationalistic hashtags. Further, tweets by BJP politicians are also more simplistic on average. In comparison, the opposition INC messages relatively more frequently on issue-centric and antagonistic hashtags aimed at the governing party. Non-governing parties were also found overall to have more complex tweets as well as more negative sentiments in their tweets.
- Finally, by qualitative examining tweets of key leaders, we demonstrate that tweets about “policy” are sometimes confrontations or political performance rather than substantive discussions. Further, opposition leaders are often rewarded with for being aggressive on social media.

These findings help further our understanding of both the affective logics that politicians aim to employ in reaching out to citizens, and offer a view into the ways political parties in the largest democracy in the world organized its media outreach efforts around specific narratives. Using text-based analysis, we demonstrate that not only are political elites collaborating with each other to build a common narrative for specific policy issues, they are also collectively building a “personality”—using party leaders as exemplars—for their own parties.

¹ Although there are other “policy-relevant” topics, such as defense, security, federalism, citizenship, etc. we stuck to issues that are not confounded by nationalistic or polarizing rhetoric, which can end up inflating metrics of resonance such as retweets or likes on Twitter, which we examine for effect.

²Non-issue tweets include those related to birthdays or festival greetings, condolences, etc. While messaging on such ‘non-issue’ tweets serves an important purpose such as contributing to personal branding, these are less likely to be immediately policy- or election manifesto-relevant.

2 RELATED WORK

The enthusiastic embrace of social media that followed spontaneous and affect-driven events such as the ‘Arab Spring’ [46, 54, 74] has since been tempered by the possibility that social media actually enhanced established political actors’ ability to systematically use social media to monitor citizens [22, 33, 67, 78], or to feed them a preferred narrative in an organized and sustained way [21, 56]. In this paper, we seek to understand politicians’ and their parties’ choices of what to talk about, and, to a lesser extent, what not to, in a medium that is primarily unidirectionally broadcast - in that politicians themselves do not engage with follow-up content such as comments, retweets etc, but may benefit from them in terms of message propagation. Here, we first discuss the changing media environment and its impact on political journalism [5, 11, 30, 51, 64, 66]. We then survey literature on individual politician’s communication strategies [2, 4, 20, 45, 45, 47, 61]. Finally, we review studies that address how political parties advance party-based agendas [17, 28, 34].

New Media Environment: Individual politicians’ strategies are particularly tied to the prevalent practices of journalism, and how these may enable certain personalization practices. With changes in the mediatization environment, independent journalists are less enabled to force politicians to address topics of traditional mainstream media interest [48] while partisan journalists are better enabled to promote a politician’s narrative both online and offline [11]. Structural changes in the media ecology brought about by online readership intersect with the ability of social media to enable the amplification of biases, making it profitable for journalists to toe a majoritarian line [75]. Focusing on India, there have been growing concerns regarding the state of media freedom since the start of the Modi-led BJP government in 2014 [64]. Commentators have further noted the intersection of social media with the emergence of sensationalism in the news in India, where investigative or probing journalism has been pushed towards theatrical events such as sting operations [73]. Issues of public importance such as corruption and development are mediated through the performance of outrage by Indian celebrities at these events on social media instead [66].

These studies suggest that the growth of social media as a source of news has exacerbated the challenges with quality news access, creating a heteronomous effect on journalistic practices, essentially enabling political hegemons to dominate the media discourse [49]. Given these considerations, researchers including Bennett and Pfetsch [7] stressed the importance of examining and understanding the changes in political discourse within the new media environment, and how these changes affect democratic institutions at large. Luckily, the digital prints, such as policy tweets on Twitter, left by these political entities [77], provide interested parties opportunities to study individual politicians at an unprecedented scale and depth.

Social Media and Personalized Communication by Political Elites: The subjects a politician chooses to address on their public Twitter feed directly relates to the brand image they choose to project. While much of the early work focused on Western societies, there is a growing body of work that examines the role of social media in the communications of individual politicians in the Global South [2, 4, 20, 45, 45, 47, 61]. Within the context of India, Jaffrelot [37], for instance, notes that “the second-largest independent PR firm in America, charged over \$25,000 a month to manage Modi’s

[media] account", underscoring the importance of digital branding to Prime Minister Narendra Modi. Additionally, Pal et al. [59] observe that politicians selectively put out policy-relevant or personal brand building oriented content in tweeting depending on the stage of the electoral cycle. Furthermore, political elites are not only using data mining techniques to classify potential supporters into granular groups and then personalize their campaign messages targeted at these groups accordingly, but these messages are also becoming increasingly focused on "lifestyle" messages instead of being policy and issue-based [6, 8, 35, 43]. Finally, in addition to personal branding, recent work [60] also demonstrates populists' ability to leverage social media to attack and discredit their opponents and erode the goodwill and opportunities of partnership between both citizens and political elites from competing parties.

Overall, studies here highlight the movement of online political discourse towards being more personal, affective yet trivial, rather than civil and informative.

Party-based Collaborative Strategies on Social Media: On one hand, a large body of work examining the ways social media has led to the personalization of politics, leading to individual personalities playing a more important role in party politics [14, 17, 28, 62]. However, parties offer structural support, professional brand management, and the potential of collaborative online action through their online networks. One of the early systematic studies of two-party online strategy by Hemphill et al [34] showed that Republican and Democratic officials collectively used distinct hashtags on Twitter to frame or counter-frame policy-relevant discussions.

Active collaboration using hashtags can reinforce individual politicians' stances or garner momentum for discussions on these issues. Studies also show that members of a party can perform collective antagonistic action and that this depended on their position of power. As an example, studies of the 2008 and 2012 US presidential elections have shown that Republicans in both cases—McCain and Romney—focused on attack, while Democrat Obama focused on acclaim, with parties in each scenario fell behind the narrative of the leader [10]. The 2012 campaign of Mitt Romney has also been used as a case study to propose that a second-term incumbent is likely to be an object of attack from an opposition party [29]. Additionally, political elites are more likely to interact with others from the same party [4, 26] than those from opposing parties, in an attempt to increase each others' visibility [26]. Moreover, Boggild and Pedersen [9] contend that while many recent studies indicate that politicians are using a more individualized approach in campaigns and elections, politicians from systems in which parties have direct control over the nomination process are less likely to engage in personalized campaigning. Thus, in India where candidate selection is typically managed by parties, social media usages by members of the same party are potentially more uniform due to centralized party-level outreach management, and the interactions or collaborations between same-party politicians more significant.

The studies listed above are all valuable contributions that provide deeper insights into how social media have fundamentally altered the media environment and political discourse online. Unlike these studies which are predominately Western-centric or focused only on a small set of key politicians, here, we dive deep into the

what and how of Indian politicians' speech on Twitter³. We leveraged Twitter networks to classify a substantially large number of influential Indian politicians both at national and regional levels. Our study has a dataset spanning 4 years and we use both qualitative and quantitative methods to examine social media strategies of these political entities.

3 DATA

Our dataset consisted of 4.6 million tweets⁴ in both English (2.94M) and Hindi (1.66M) from Jan, 2014 to October, 2018, contributed by 1711 Indian politicians from both state and national levels. We note that 779 accounts were Bharatiya Janata Party (BJP) politicians who supplied 2.34M tweets (or, 51.0% of total tweets); 417 accounts were from the principle national opposition the Indian National Congress (INC) politicians with an aggregated sum of 1.25M tweets (or, 26.9% of total tweets); and the remaining 515 politicians from other parties posted 1.02M tweets (or, 22.1% of total tweets). The data is thus significantly skewed towards BJP politicians. This underlines the party's dominance of social media, partly led by its leadership's diktat that only politicians with over a certain threshold of followers on social media could be offered party seats for elections [12].

The aforementioned 1.7K politician Twitter accounts are identified using a mixed-methods approach. Furthermore, we also used a cosine similarity-based unsupervised process to assign tweets into the following 7 non-exclusive categories: 1) information and communication technologies (technology) related tweets, 2) poverty & welfare (poverty), 3) economics and development (development), 4) corruption, scams, and bribery (corruption), 5) inflation and fuel price surge (inflation), 6) greetings and holiday celebrations (greetings), and 7) other (other). Both of these classification procedures are described below.

3.0.1 Twitter Account Classification. We used both manual and supervised learning methods to generate a comprehensive list of Indian politicians on Twitter. Our classification covered a considerable number of politicians from 20 distinct parties (both national and regional) including BJP, INC, Shiv Sena, CPI(M), AAP, etc.

Manual Approach: We used Twitter's native search function to query for politician Twitter accounts using the names of elected parliamentary representatives, key party officials (such as party presidents, general secretaries), chief ministers of states, and state legislators. We manually looked through the top 20 results returned for each query and identified all accounts matched to actual politicians. This procedure gave us a total of 1002 manually collected political handles.

Supervised Learning Method: We used a 2-step process to identify accounts of additional Indian politicians. First, we built a well-labeled dataset of 1002 known politicians (positive class) and the

³While there are several popular social media platforms all of which garnered significant interest from the academia, in the paper, we focused on Twitter due to the following reasons. Twitter has had early success in political use by key politicians, and has been used widely by various political parties since the 2014 general elections [3]. Additionally, Twitter, as pointed out by prior work [44], differs from other social media platforms due to its short effective diameter and non-power-law follower distribution. In other words, Twitter is ideal for information broadcasting. Consequently, much research has been done to examine the adoption of Twitter by political elites. See [39] for a review. Yet, in-depth studies that focus on the Global South are still lacking.

⁴We use *Tweepy*, a python library, to continuously stream tweets and store the results in a remote ElasticSearch instance.

top 800 retweeted non-political accounts (negative class). We then trained a LogisticRegression binary classifier adopting the common Bag-of-Words Ngram-based approach [38] using user profile description text⁵. We achieved a precision score of 0.967, a recall score of 0.659 and f1 score of 0.762. In the second step, we aggregated all Twitter accounts that are followed by at least one politician in the labeled data. We then used our classifier to label these additional accounts. For accounts that are classified as politicians, we keep those that meet at least 1 of the following criteria: i) has contributed more than 1000 tweets, ii) has more than 1000 followers. Finally, we manually examined all remaining accounts and discarded all false positives.

3.0.2 Tweet Classification. Keywords and/or Cosine similarity measurement based document clustering has been used extensively by many prior studies [1, 19, 72] focused on political communication on social media. In this paper, we used a similar approach to cluster tweets into different issue-based and personal-appeal-based categories (details in the Appendix).

Briefly, we generate a numeric vector for each unique word. For instance, the word “govt” can have the corresponding vector of [-1.9078784 1.654422 1.8524699...]. Vectors of words that share more similar contexts are closer together in space (i.e. having higher cosine similarity score). Here, we first manually selected a handful of keywords related to technology, such as “technology”, “digital”, et cetera, and then used cosine similarity scoring to discover additional keywords that share comparable semantic meanings to the selected words. Next, for each tweet, we categorized it as technology if it contains 1 or more technology keywords. We repeated the process for other categories. Using this approach, we generated 157 keywords for technology, 91 for poverty, 131 for development, 151 for corruption, 37 for inflation, and 275 for greetings. Due to the overlapping nature of political discourse on Twitter, some tweets were classified under multiple themes. Though, if a tweet has no matching keywords, it’s assigned to Other. Table 6 in the Appendix contains the complete lists of keywords.

Using this approach, we labeled 187.7K or 3.4% tweets as technology, 188.1K or 3.4%, as poverty, 568.1K or 10.2%, as greetings, 327.3K or 5.9% as development, 171.0K or 3.1% as corruption, 63.2K or 1.1% as inflation, and the remaining Other tweets. This distribution of tweets suggested that politicians generally tweet more about holiday celebrations and greetings in comparison to actual policies related to technology and development. In order to assess the performance of our classification, for each category of tweets, we randomly select a representative sample (e.g. we calculate sample size using 95% confidence level and $\approx 3\%$ confidence interval) and manually assess whether each tweet indeed focuses on technology, poverty, and/or development related topics. We see an 80.3% precision for technology, 82.0% for poverty, 90.0% for development, and comparable results for others. Finally, we aggregate all categories of tweets together and observe a combined precision and recall of 85.4%, and 82.0% respectively.

⁵For instance, words including “mp”, “minist”, and “parliamentari” in user profile have the largest positive weights, while the words “super”, “andhra”, and “columnist” have the largest negative weights.

4 ANALYSES

A look at the overall descriptive statistics from the sample gives a sense of the landscape of political twitter in India. Figure 2(a) shows that Prime Minister Narendra Modi was clearly the dominant figure both in terms of his following, and the extent to which his tweets got retweeted. However, there are several other political leaders with significant presence and influence online. For instance, the main leader of the rival INC party, Rahul Gandhi, gets more average retweets than Modi despite the later currently has several times as many followers. We also see a trend that all of the accounts with above-500-median-retweets were leaders of specific parties (e.g. Akhilesh Yadav of the Samajwadi Party, Arvind Kejriwal of the Aam Aadmi Party), even if they weren’t necessarily the most followed leaders from within the overall sample. This suggests a centralizing tendency for social media communications to coalesce around party leaders. Additionally, given that recent work observed high bot activities on Twitter [76], we also randomly sample a subset of (sample size corresponds to 99% confidence-level and +/-3 confidence interval) Narendra Modi and Rahul Gandhi followers and then use Botometer [24] to determine their bot scores (technical details are in the Appendix). We observe that 63% and 54.7% of randomly sampled Modi and Gandhi followers are bots. These numbers are much higher than the reported 9% to 15% by another study [76], suggesting high follower number inflation which occurs across parties⁶.

The Analyses section is structured as follows. We first assess the distribution of original tweets (i.e. not including retweets) for each category of tweets (e.g. greetings, inflation, etc.) across different parties. We then examine how politicians differ when talking about policy-related and non-substantive issues through the lens of i) hashtag usage, ii) text complexity, and iii) sentiment. Finally, we focus on qualitatively assess Twitter strategy differences of key party leaders: Narendra Modi and Rahul Gandhi.

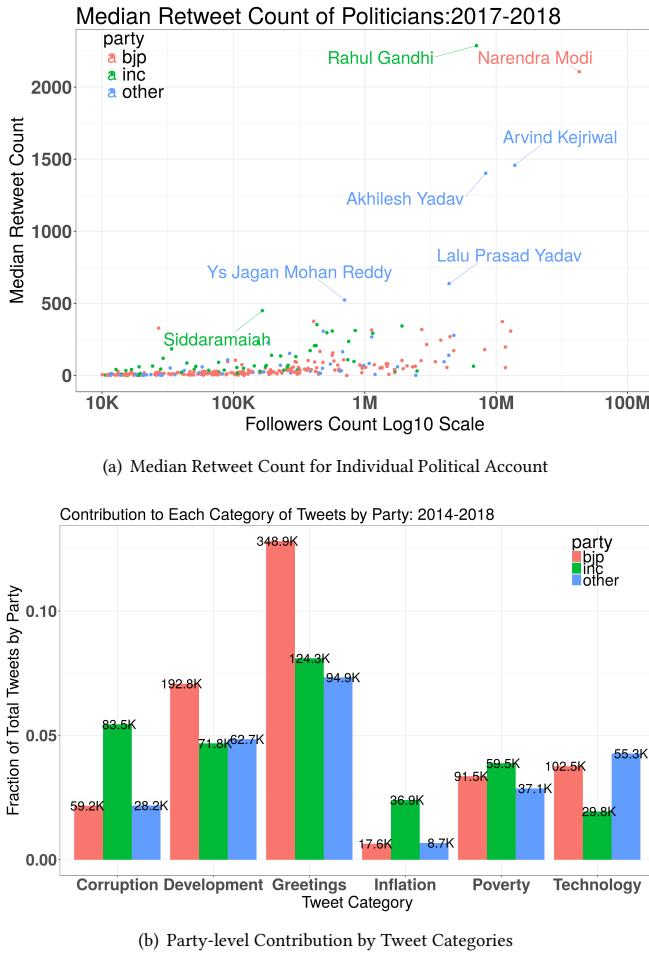
4.1 Frequency Distribution of Direct Contributions for Each Category of Tweets

Results are summarized in Figure 2(b). We observe that BJP contributed 348.9K greetings tweets, accounting for 12.8% of its total tweets. This is much higher than the INC which only contributed 124.3K or 8.1% of its total tweets to greetings (similar observation for politicians in 3rd parties). These numbers suggest that the governing party members are more frequently engaged in non-issue-based greetings (over 50% more than the main opposition party). Moreover, BJP also demonstrates a higher preference to discuss development related issues such as economic development and GDP. On the other hand, INC shows a higher affinity in discussing corruption and inflation: 83.5K or 5.4% of its total tweets are focused on corruption while the number is only 2.2% for both BJP and 3rd-party politicians. Similarly, the median number of tweets by BJP accounts on technology is 83 and development 167, significantly higher than those of INC (48 and 107). In comparison, the median number of tweets posted by INC on poverty is 101, inflation 46, and corruption 118, whereas the numbers are 76,

⁶Another possible explanation is that Botometer has a higher false-positive rate for professionally managed organizational accounts [24].

14 and 48 for BJP. Results suggest that opposition parties use social media more extensively for critical messaging aimed at the governing party.

Figure 1: Overview of Politicians' Social Media Presence.



The top 10 contributors for each category of tweets determined by the absolute number of tweets are shown in Table 1. Unsurprisingly, politicians associated with the tech industry such as the ministers of Electronics (RS Prasad), Science and Technology (Harsh Vardhan), and Commerce (Suresh Prabhu) contributed significantly to the Twitter conversation on technology, as well as Andhra Pradesh Chief Minister Chandrababu Naidu, and INC member, tech billionaire Nandan Nilekani. On development discussions we intersected with the most vocal leaders on issues of technology and poverty. Dharmendra Pradhan, Piyush Goyal and Suresh Prabhu who featured in the technology list also contributed significantly in discussing poverty, suggesting that these are co-occurring themes, an idea that has purchase in a body of *ICTD* work that proposes technology as fundamentally tied to the idea of development in the Global South.

In the greeting related tweets, Prime Minister Narendra Modi emerges as the leader, and all the highest tweeting politicians in this set are from the ruling party. This aligns well with previous research which suggests that Narendra Modi's online presence aims to build an image of national harmony [40], but also shows that parties in power are more likely to highlight a positive discourse. The top contributors of corruption are all key party spokespersons, rather than the top-ranking leaders themselves, suggesting that the less savory topics are left to be addressed by party mouthpieces. Also, as expected, opposition figures are more likely to engage with it – the main campaign of the INC against the BJP was eventually on the issue of corruption. The discussion on poverty is fairly diverse in terms of the actors involved—a significant presence of key opposition figures (Arun Yadav, Sitaram Yerchuri, Ashok Gehlot), and high contributions by the central government ministers who deal with issues of poverty and rural development as part of their office requirements.

The discussion on inflation is also dominated by non-BJP politicians. However, the list of biggest contributors to the subject is led by Dharmendra Pradhan, who is a false positive due to his position as petroleum minister (he dominates the list by repeatedly tweeting about petroleum which is otherwise typically an inflation-related subject), and Sanju Verma, a BJP economist whose tweets are largely about defending the party against inflation-related charges. The lukewarm tweeting of BJP members on inflation and corruption reaffirms that the party in power is less inclined to engage with negative topics.

Overall, results here are comparable to work on the topical spread of politicians' tweets by Hemphill et al. [34], who find that about 9% of US Congresspeople's tweets are on soft topics (2% thanks or regards and 7% on telling a story about their day), while the two major parties in India - the BJP scores in greetings at 12.8% while the opposition INC has about 8.1%.

Table 1: Top 10 Contributors (Followers \geq 100K) by Absolute Tweet Count for Each Category of Tweets

Category	Top10 CONTRIBUTORS
Technology	DIPP India(other 2073); Ravi Shankar Prasad(bjp 1977); Amitabh Kant(other 1696); Dr. Harsh Vardhan(bjp 1550); Suresh Prabhu(bjp 1252); Dharmendra Pradhan(bjp 1075); Jayant Sinha(bjp 908); Narendra Modi(bjp 896); Manoj Sinha(bjp 861); data.gov.in(other 796)
Poverty	Agriculture INDIA(other 1991); Yogendra Yadav(other 1297); Radha Mohan Singh(bjp 1182); Jitu Patwari(inc 877); Shivraj Singh Chouhan(bjp 828); Raghubar Das(bjp 785); Narendra Modi(bjp 573); UP Congress(inc 565); Narendra Singh Tomar(bjp 557); BJP Delhi(bjp 536)
Greetings	Narendra Modi(bjp 2762); Kailash Vijayvargya(bjp 2647); Sudarsan Pattnaik(other 2125); Raghubar Das(bjp 2091); Mukhtar Abbas Naqvi(bjp 2012); Sidharth Nath Singh(bjp 1784); Nand Kishore Yadav(bjp 1776); Ashwini Kr. Choubey(bjp 1741); Vasundhara Raje(bjp 1687); Yogi Adityanath(bjp 1617)
Development	Raghubar Das(bjp 2180); Suresh Prabhu(bjp 1922); Agriculture INDIA(other 1852); Dharmendra Pradhan(bjp 1485); Radha Mohan Singh(bjp 1308); Narendra Modi(bjp 1259); Vasundhara Raje(bjp 1229); CMO Chhattisgarh(bjp 1228); Piyush Goyal(bjp 1118); Dr. Pankaj Shukla(bjp 1078)
Corruption	Sanjay Jha(inc 1277); Tejaswi Yadav(other 833); Subramanian Swamy(bjp 765); BJP Delhi(bjp 679); Jitu Patwari(inc 655); Sanjay Singh AAP(other 644); Sanjay Nirupam(inc 638); Sambit Patra(bjp 607); Amit Malviya(bjp 576); Randeep Singh Surjewala(inc 552)
Inflation	Dharmendra Pradhan(bjp 839); Jitu Patwari(inc 307); Sanju Verma(bjp 277); Sanjay Nirupam(inc 244); Alka Lamba(other 238); Randeep Singh Surjewala(inc 229); Harish Rawat(inc 215); Sanjay Jha(inc 202); Sitaram Yerchuri(other 159); Yogendra Yadav(other 154)

4.2 Linguistic Attributes Comparison Across Parties

Here, i) we first analyze the most commonly used hashtags by each political party given that prior research observes that parties strategically use hashtags to frame or counter-frame specific narratives on controversial issues [34]. ii) We then determine the difference in language complexity between tweets of substantive topics and greetings tweets. Finally, sentimental appeal in political communication has important consequences (e.g. altering voter behavior) [68, 71]. Thus, iii) we also conduct sentiment analysis on each category of tweets to evaluate politicians' strategic use of emotional appeals and assess whether party-based differences exist.

4.2.1 Hashtag Usage. In this section, we focus on BJP and INC politicians' use of hashtags in greetings and corruption tweets: the former category is a non-issue while the later is a very contentious topic in India [13].

First, we hand-coded each of the top 50 hashtags from either BJP or INC under the thematic heading of greetings into 5 subtypes: i) party-based greetings (such as birthday greetings to party members), ii) nationalistic greetings (e.g. greetings for soldiers on independence day), iii) sports-related, iv) Hinduism-related, and v) generic. We then apply the following regression model to show the usage likelihood of these hashtags as a comparison between BJP and INC. First, we write H as the entire set of hand-coded hashtags, and $P_{greetings}$ as accounts who posted at least 1 greetings tweet. For a given hashtag $h \in H$ and politician $p \in P_{greetings}$, we assign dependent variable $y_{p,h} = 1$ if p used h at least 1 time, and $y_{p,h} = 0$ otherwise. We denote $type_h$ as h 's subtype, and $party_p$ as p 's party. Further, we write $status_count_p$, $follower_count_p$, and $friend_count_p$ to control for p 's overall Twitter activity level. Finally, we apply logistic regression equation:

$$y_{h,p} = \beta_0 + \beta_1 * type_h * party_p + \beta_2 * status_count_p + \beta_3 * follower_count_p + \beta_4 * friend_count_p \quad (1)$$

As shown in Table 2, INC politicians are significantly less likely to tweet with greeting hashtags as a whole. Additionally, the likelihood of a nationalistic hashtag being used by a politician is reduced by a log odds of 1.36 if the politician is from INC. We can therefore conclude that the use of nationalistic greetings as well as shout-outs to sports are a consistent part of the brand image of the BJP in the period studied. Further, we also see that INC party members are less likely to greet each other on social media compared to BJP. This is consistent with our prior observations: the BJP party as a whole, lead by Narendra Modi, is more invested in branding itself as, warm, optimistic and personable.

Similarly, we manually labeled each of the top 50 hashtags from either BJP or INC in corruption into 3 subtypes: i) personal (targeting an individual or a group), ii) issue-based (targeting a particular incident or issue), and iii) generic (neither personal nor issue-specific). We observe that BJP is significantly more likely to talk about corruption using generic terms #SaafNiyatSahiVikas (Clean Intent Good Development), #AntiBlackMoneyDay, #IndiaFightsCorruption, and #BlackMoneyCrackdown. These hashtags address corruption but do not have an explicit target or villain. In

Table 2: BJP and INC Politicians' Likelihood of Using Various Subtypes of Greeting-related Hashtags

	<i>Dependent variable:</i>
	had_used_hashtag
Hashtag Type	
hindu	−0.172* (0.093)
national	−0.405*** (0.110)
party	−0.623*** (0.107)
sports	0.073 (0.100)
Party	
INC	−0.383*** (0.114)
Hashtag Type:Party	
hindu:INC	−0.077 (0.181)
national:INC	−1.357*** (0.335)
party:INC	−0.700*** (0.254)
sports:INC	−0.300 (0.208)
Followers Count	0.107*** (0.037)
Friends Count	0.092* (0.051)
Statuses Count	0.283*** (0.052)
Constant	−6.373*** (0.240)
Observations	168,597
Log Likelihood	−6,680.171
Akaike Inf. Crit.	13,386.340

Note: *p<0.1; **p<0.05; ***p<0.01

Table 3: BJP and INC Politicians' Likelihood of Using Various Subtypes of Corruption-related Hashtags

	<i>Dependent variable:</i>
	had_used_hashtag
Hashtag Type	
issue	−1.700*** (0.127)
personal	−2.471*** (0.147)
Party	
INC	−0.238*** (0.091)
Hashtag Type:Party	
issue:INC	2.199*** (0.159)
personal:INC	1.488*** (0.193)
Followers Count	0.189*** (0.040)
Friends Count	0.187*** (0.053)
Statuses Count	0.388*** (0.055)
Constant	−7.080*** (0.255)
Observations	161,700
Log Likelihood	−6,104.820
Akaike Inf. Crit.	12,227.640

Note: *p<0.1; **p<0.05; ***p<0.01

contrast, the INC is significantly more likely to tweet about corruption using hashtags that are issue-centric such as #GreatRafaleCoverUp or #ModiRafaleLiesExposed, both of which refer to the Rafale defence deal which has been a center of a corruption controversy involving the prime minister's office. INC politicians also use hashtags that are personality-centric such as #ModiRobbsIndia, or #ChowkidarChorHai (The Watchman is the thief), both of which

are direct personal attacks on the prime minister, Narendra Modi, implying that he himself is corrupt. Indeed, as shown in Table 3 (regression results generated using a comparable model), INC politicians are significantly more likely to use both issue and personal corruption hashtags.

To summarize, our results on hashtags extend prior work focused on the West: similar to the U.S. political actors, Indian politicians are also strategically using hashtags on Twitter for brand and narrative building purposes [34, 58]. Here, the ruling BJP party is using optimistic and nationalistic hashtags to market itself as a party that can move India forward. In comparison, INC is more focused on advancing the narrative that BJP is corrupt and unfit to govern. In other words, our results suggest that not only are established political elites with comparable agendas leveraging social media to collectively broadcast a narrative or counter-narrative for policy-relevant discussions, they are also collaboratively building a “personality” for their party.

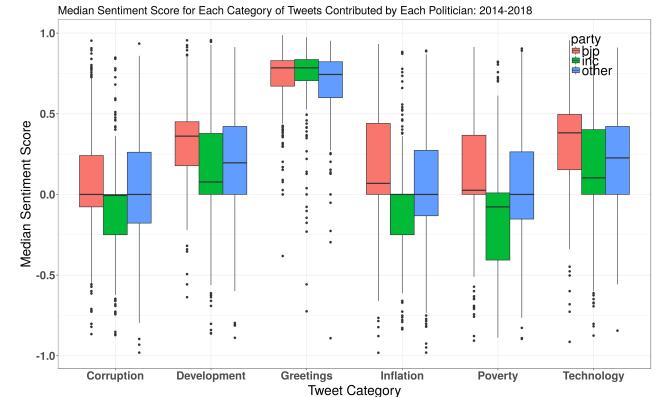
Table 4: Regression Results for Readability and Sentiment with Respect to Party and Tweet Categories. Readability is Measured by Flesch, Gunning, and Smog Index. Sentiment is Measured Using VADER. Insignificant results are not included.

	Dependent variable:				
	Flesch (1)	Smog (2)	Gunning (3)	Pos Emo (4)	Neg Emo (5)
Party					
INC	0.620*** (0.085)	0.371*** (0.067)	0.367*** (0.101)	-0.030*** (0.003)	0.043*** (0.002)
Other	0.115 (0.083)	0.111* (0.065)	0.075 (0.098)	-0.027*** (0.003)	0.020*** (0.002)
Tweet Category					
Corruption	0.724*** (0.116)	0.735*** (0.092)	1.144*** (0.138)	-0.299*** (0.004)	0.109*** (0.003)
Development	2.039*** (0.112)	1.616*** (0.089)	2.506*** (0.134)	-0.259*** (0.004)	0.022*** (0.003)
Inflation	-0.322*** (0.124)	-0.106 (0.098)	-0.169 (0.147)	-0.303*** (0.004)	0.072*** (0.003)
Poverty	1.349*** (0.114)	1.033*** (0.090)	1.377*** (0.136)	-0.286*** (0.004)	0.104*** (0.003)
Technology	1.592*** (0.112)	1.183*** (0.089)	1.939*** (0.134)	-0.252*** (0.004)	0.016*** (0.003)
Friends Count	-0.286*** (0.060)	-	-	-	-
Followers Count	0.260*** (0.047)	0.336*** (0.036)	0.469*** (0.054)	0.013*** (0.002)	-0.007*** (0.001)
Statuses Count	0.108 (0.066)	-0.009 (0.046)	-0.276*** (0.069)	-0.018*** (0.002)	0.006*** (0.002)
Constant	11.193*** (0.282)	10.819*** (0.214)	13.199*** (0.323)	0.449*** (0.010)	-0.00001 (0.007)
Observations	8,116	8,116	8,116	8,116	8,116
R ²	0.080	0.072	0.073	0.519	0.254
Adjusted R ²	0.079	0.071	0.072	0.518	0.253

4.2.2 Language Complexity. Going beyond hashtag similarity measures at high level, we also assessed the complexity of language for each category of tweets using 3 measurements of readability: Flesch-Kincaid Reading grade, Smog Index, and Gunning Fog Index [70]⁷. These metrics were used by many prior studies focused on studying the complexity of political communications [31, 57]. Here, for each original English tweet with more than 2 word tokens

⁷For all 3 metrics, a higher score indicates that the reading material is more complex. For instance, a Flesch-Kincaid reading grade of 10.0 suggests that the text corresponds to 10th grade reading-level.

Figure 2: Overall Compound Sentiment Score for Each Category of Tweets



, we use the ReadCal python library to compute all three scores and denote as the value as $readability_{i,flesch}$, $readability_{i,smog}$, $readability_{i,gunning}$. Then, we run OLS treating $readability$ as the dependent variable, and $category_i$, and $party_i$ as the independent variables.

As shown in Table 4, compared to greetings, all other categories of tweets except for inflation are correlated with higher language complexity (e.g. development tweets have roughly 2 grades higher reading-level than greetings), suggesting that tweets about substantive issues such as corruption, development, poverty and welfare are associated with higher language complexity. Further, we see that INC and 3rd party politicians contribute tweets with higher reading-levels. While a clear conclusion cannot be drawn from this alone, the suggestion is that the BJP exhibits a simpler messaging approach using more straightforward language.

4.2.3 Sentiment Appeal. Here, we first used VADER (Valence Aware Dictionary and sEntiment Reasoner), a sentiment analysis library [36] specifically attuned to social media and short texts, to generate positive, negative, and the compound affect sentiment scores of each tweet. This library is adopted by many related research [23, 50, 69] due to it has better performance compared to similar tools such as LIWC [36], as well as its ease of use. To assess VADER’s performance specifically on our dataset, here we randomly sample 50 tweets with positive sentiment scores higher than negative scores, we observe 41 tweets are positive; similarly, we randomly sample 50 tweets with higher negative scores, 40 out of which are indeed negative. Looking at the visual representation of the differences between each category of tweets in Figure 2, we can see that median affect scores are more positive for both greetings and technology, indicating that politicians, as a whole, tend to utilize more positive emotional appeals when discussing celebrations or information technology. Furthermore, we also saw that INC demonstrates noticeable negativity in their tweets about corruption, inflation, and poverty comparing to BJP and 3rd party politicians. Next, for each tweet i , we apply OLS with pos_i and neg_i as the dependent variables (pos_i and neg_i are the positive, negative sentiment scores of i), and $type_i$ and $party_i$ as the independent variables.

As shown on Table 4, all substantive topics are associated with lower positive and higher negative sentiment when comparing to greetings. Additionally, INC and third party politicians demonstrate lower positivity and higher negativity compared to the BJP. This result aligns with prior work which suggests that politicians from non-governing parties collectively spend more effort criticizing the policies and leaders of the current majority ruling party [39]. Furthermore, previous India-specific analysis has also shown a preference for non-controversial tweeting as part of the BJPs online strategy [58].

4.3 Qualitative Analysis of the Two Key Party Leaders

Finally, we qualitatively analyzed the characteristics of tweets from key politicians: Narendra Modi and Rahul Gandhi⁸. While such tweets are a small sample, they are useful indicators of the politician's branding as well as what drives their popularity online. For both politicians, we took one representative viral tweet from each category to compare the differences.

Development: As demonstrated in Figure 3, while Modi talks about development in a tweet with positive valence, presenting an optimistic vision of India in a tweet that congratulates the average Indian citizen, Rahul Gandhi includes a link to a news story alongside a confrontational tweet attacking the government for a development-related fiscal policy. This contrast in styles also underlines the overall difference between the more positive-toned governing party and the more confrontational opposition party approaches.

Technology: In Figure 3, we show a viral tweet from Prime Minister Modi from 2016 urging young Indians to use more digital technology for financial transactions as part of the demonetization effort by the Indian government. The tone is again optimistic, aligning with the techno-optimistic style that Modi has been known for [61]. In contrast, the viral tweet from Rahul Gandhi, shown in Figure 3, includes a link to a story that claims to expose the prime minister's role in a data breach that exposed the personal information of millions of Indians. Unlike the positive tone on technology that Modi has, Gandhi presents a dystopian view of technology, of companies tracking citizens through their mobile devices. While the tweet refers to technology, the underlying intent is to attack the prime minister.

Poverty: On poverty, as shown in Figure 3, Modi highlights the role of his supporters in a political victory "for the poor", and has it alongside an image of himself striking a pose. The viral tweet from Rahul Gandhi uses the technical term "real wages" and adds facts to support his attack on the prime minister's economic policies. He then uses wordplay ("Modi Made Disaster" - MMD) in sarcasm.

Inflation: Modi's inflation tweets on average received fewer retweets than his other tweets; his most retweeted message offers discounts on petrol for cashless buyers, which is arguably more about demonetization than the price of gas. As seen in Figure 3, Modi also uses a strategy he employs frequently, of posting a picture of himself alongside the discount announcement. Rahul Gandhi,

⁸Out of the top 200 most retweeted tweets for each category, Modi alone accounted for 41% of the total tweets and Rahul Gandhi's tweets accounted for 37%. This highlights the importance of these two key leaders in the political social media universe.

in comparison, tweets frequently and aggressively about inflation, which has been a hot-button topic for the opposition. Here, referring to Modi as a "king of misinformation", Gandhi uses excerpts from Modi's own speech to discredit his claims on inflation.

Corruption: Modi tweeted significantly on corruption when he was an opposition politician. However, being in power makes that difficult since one would presumably be responsible for corruption. His highly retweeted message, in Figure 3, was a quasi-greeting to citizens. Following the Rafale arms deal scandal, corruption has been a major topic for Rahul Gandhi. He referred to Modi as "Supreme Leader" on his tweets, suggesting that the prime minister had dictatorial tendencies. The tweet highlighted here is reflective both of the frontal, insulting tone towards Modi, and of Gandhi's own appropriation of the soldier metaphor, borrowed from his opponent the long-successful value of bringing patriotism into an antagonistic exchange.

Greetings: Modi's tweets are overwhelmingly positive and usually around festivals or key moments. While Rahul Gandhi also posts positive, non-confrontational greeting tweets, he has also used congratulations on occasion with sarcasm. As shown, Modi's tweet from early 2018 congratulates the blind cricket team for its victory. His tweet uses upbeat language to present the disabled sportspersons as being a source of inspiration. In contrast, Rahul Gandhi uses combative language and irony in congratulating Narendra Modi's chief ally, the BJP party president Amit Shah, specifically calling out a financial concern that had destructive outcomes for some Indians (Figure 3).

Although these tweets are a small selection from the large body of tweets from both leaders, their virality lends them important symbolic value. The common thread is a tone of combativeness and sarcasm from Rahul Gandhi, compared to the positive-toned tweets from the Prime Minister. It is important to note, however, that all of the viral tweets came from a period when Modi has been in power. If the roles were reversed, we may well see Modi being the more aggressive one.

5 DISCUSSION

In this paper, we first classified a large list of Indian politicians. We then presented a picture of the social media behaviors of Indian politicians when tweeting various topics. We presented these—technology, development, poverty, corruption, and inflation—as policy-centric, whereas the comparative category of greetings is relatively less policy-centric. An important motivator of this comparison was to contextualize past research [15, 27, 29, 32, 34, 41, 55] that has suggested a dramatic shift in the media environment for politicians and political parties in terms of their choice of subjects of discussion, their use of various platform affordances (e.g., hashtags) and language strategies (e.g., sentiment), as well as their evolving interactions with each other.

Focusing on the distribution of tweet frequency across all topics, we observed that politicians do indeed more frequently tweet about greetings and celebrations as compared to policy-relevant issues. This confirmed past research findings that politicians are focused more on building soft, personal ties rather than broadcasting their

Figure 3: Narendra Modi and Rahul Gandhi's top tweets on development, technology, poverty, inflation, corruption, and greetings

(a) Modi on Development

Narendra Modi (@narendramodi)
A new India is emerging, which is being powered by the strength & skills of 125 crore Indians. This India stands for development.

10:52 PM - 11 Mar 2017
7,607 Retweets 28,000 Likes

(b) Rahul on Development

Rahul Gandhi (@RahulGandhi)
FM Jaitley's genius combines with Mr Modi's Gross Divisive Politics (GDP) to give India:

New Investments: 13 year ↓
Bank credit Growth: 63 year ↑
Job creation: 8 year ↓
Agriculture GVA growth: 1.7% ↓
Fiscal Deficit: 8 year ▲
Stalled Projects ▲

GDP Growth Seen Slowing To 6.5% In 2017-18, From 7.1% In 2016-17
GDP growth recovered to 6.3 per cent in the September quarter, higher than a three-year low of 5.7 per cent recorded in the April-June quarter.
ndtv.com

7:16 PM - 5 Jan 2018
9,280 Retweets 20,146 Likes

(c) Modi on Technology

Narendra Modi (@narendramodi)
Time has come for everyone, particularly my young friends, to embrace e-banking, mobile banking & more such technology.

8:00 PM - 20 Nov 2016
8,149 Retweets 21,981 Likes

(d) Rahul on Technology

Rahul Gandhi (@rahulgandhi)
Hi! My name is Narendra Modi. I am India's Prime Minister. When you sign up for my official App, I give all your data to my friends in American companies.

Ps. Thanks mainstream media, you're doing a great job of burying this critical story, as always.

10:24 PM - 24 Mar 2018
11,951 Retweets 25,214 Likes

(e) Modi on Poverty

Narendra Modi (@narendramodi)
I asked the people to bless me & what they did overwhelmed me beyond words. This is a fight for the poor, against those who are corrupt.

9:34 AM - 13 Nov 2016
10,123 Retweets 23,987 Likes

(f) Rahul on Poverty

Rahul Gandhi (@RahulGandhi)
Real wages stagnant for 3 yrs, bank lending lowest in 60 yrs, inequality highest in 100 yrs. In Modiji's words, this is a MMD (Modi Made Disaster)

Congress (@INCIndia)
Watch CVP Rahul Gandhi's full @phdchamber address to SME owners on the state of the Indian economy. youtube.com/watch?v=4WINMp...

8:15 AM - 26 Oct 2017
7,903 Retweets 16,234 Likes

(g) Modi on Inflation

Narendra Modi (@narendramodi)
Benefit at petrol pumps.

Special Incentives to encourage Digital Payment
Discount of 0.75% on digital payments at Central Govt Petroleum PSUs

Benefits:
Will benefit nearly 4.5 crore customers at petrol pumps per day.
This incentive has the potential of shifting at least 30% customers to digital payments
This will reduce the cash requirement of nearly Rs. 2 lakh crore per year at petrol pumps.

6:19 AM - 9 Dec 2016
4,132 Retweets 11,193 Likes

(h) Rahul on Inflation

Rahul Gandhi (@rahulgandhi)
The King of Misinformation
On Petrol & Diesel Prices

2:56 AM - 4 Apr 2018
12,346 Retweets 26,259 Likes

(i) Modi on Corruption

Narendra Modi (@narendramodi)
I bow to the people of India for steadfastly supporting the several measures taken by the Government to eradicate corruption and black money. #AntiBlackMoneyDay

5:51 PM - 7 Nov 2017
11,441 Retweets 39,099 Likes

(j) Rahul on Corruption

Rahul Gandhi (@RahulGandhi)
The PM personally negotiated & changed the #Rafale deal behind closed doors. Thanks to François Hollande, we now know he personally delivered a deal worth billions of dollars to a bankrupt Anil Ambani.

The PM has betrayed India. He has dishonoured the blood of our soldiers.

7:57 AM - 21 Sep 2018
18,467 Retweets 50,092 Likes

(k) Modi on Greetings

Narendra Modi (@narendramodi)
Congratulations to our cricket team for winning the 2018 Blind Cricket World Cup! They make the nation proud and inspire every Indian with their game as well as phenomenal attitude. True champions!

5:37 AM - 20 Jan 2018
12,723 Retweets 64,401 Likes

(l) Rahul on Greetings

Rahul Gandhi (@rahulgandhi)
THE DIRECTOR THE PRESIDENT
of the bank that collected the highest number of demonetised notes got 81% richer after demonetisation

1:34 AM - 22 Jun 2018
10,405 Retweets 36,003 Likes

policies. The mapping of specific politicians with repeat engagement on specific topics including corruption, poverty, and development intuitively suggests that active engagement in these areas is related to the domains of practice of these politicians. Further, politicians in power significantly lean towards the less controversial topics. For instance, the messaging of the prime minister—in particular his avoidance of the inflation topic altogether—hints at this important trend. In other words, while social media may present the spectre of political leaders constantly communicating with the general public, the lack of professional journalists engaging with political leaders affords them the ability to pick and choose topics to discuss. This may present serious challenges to the free media-led checks and balances process. Overall, we found that BJP politicians demonstrated a clear dominance in setting the agenda with many of these topical areas in part through their sheer numbers on social media.

By using text analysis, we illustrated that policy-focused tweets tend to have much higher language complexity. Additionally, by comparing the BJP and INC on corruption-related hashtags, we also found that parties in opposition are more likely to use personal or issue-based attacks on corruption, rather than talk about it in a relatively generic fashion. Moreover, we also observed higher use of nationalistic greetings hashtags in BJP's positive-themed tweets. On aggregate, we argue that politicians' preferential use of hashtags of particular sentiments in each topic clearly depicted party-based collaborative efforts in narrative-building. Next, by using qualitative methods, we saw that tweets about what would seem to be "policy" topics such as technology or inflation can sometimes a priori be examples of political performance, or confrontation, rather than substantive discussion about policy. Likewise, we also saw that greetings may not necessarily be benign or free of political implication. Finally, a deeper look at the tweets of the two most important leaders in our sample in terms of following and retweet activity—Narendra Modi and Rahul Gandhi—is instructive on both their individual styles and on the differences in sentiment between governing and opposition parties. While the governing party politician steers clear of controversy and gets widely retweeted for his non-combative, positive tweeting, the opposition politician is rewarded for being aggressive and confrontational on social media.

In sum, the engagement of politicians on casual and non-issue tweeting, and the evidence that messaging tends to be relatively straightforward, requiring less intellectual engagement from the reader, suggests that politicians gain more reward by leaning towards emotional and performative rather than substantive content. This is arguably more true if there isn't a tradition of press briefings or an empowered journalist corps asking questions to power, as is the case of India. This has ramifications for the substance of democratic communication. Leaders can appear to be communicative and responsive when they largely indulging in public relations. In particular, during times of crisis, such as right after demonetization (see Figure 4(e)), it can be deeply consequential if social media allow a leader to indulge in populist braggadocio rather respond substantively to issues. These are timely considerations during a global shock such as COVID-19, in which the demands of political actors to respond credibly to citizens' anxieties and concerns for concrete steps may be shortchanged by what emerges as the political culture of platitudes.

There are several caveats in our study worth noting here. First, the study is about India, as such some of the specifics may not apply outside of the unique context, as is often true for literature based on western cases. Nevertheless, we argue that India is the largest democracy and, given the scale of social media use in the election, this is a critical case for close examination. Second, not everyone is on Twitter. Given that India still has a substantial share of its population without access to technology or functional literacy, any study of politics and social media is likely to be biased towards those who are technology savvy and belong in higher economic classes [25]. Furthermore, other technologies such as WhatsApp and Facebook have important implications because of their widespread use among younger populations in India. However, these are largely private. The goal of our work is to study the public and performative discourse of politicians themselves, for which Twitter is a uniquely powerful tool. Equally importantly, Twitter has widespread second-order effects, in that the mainstream media as well as other social media pick up and engage with material that first appears on Twitter, which is known to be the primary form of output for many of the top political figures including Modi, Gandhi, and Shah. While we provided an in-depth assessment of politicians' Twitter priorities and strategies, our paper did not define or address the issue of success with these strategies. Future work should focus on building normative measurements of politicians' success on Twitter. One possible metric could be how many new followers, retweets or mentions politicians gain by, for instance, providing higher emotional appeal in their tweets or engaging more with prominent news media account on Twitter for different type of issues. We also did not delve deep into politicians' social media strategies within different time periods (e.g. before, during, and after elections). Future work that makes this distinction can provide valuable insights into how politicians and politically inclined individuals shift their personal branding with time. Lastly, we have invested significant effort into identifying Indian politicians at scale, and building pipelines for long-term data streaming and storage (e.g. create a database to store tweets). This dataset can be valuable to study additional ICTD-related research questions (e.g., focusing on technology, how do politicians discuss renewable energy compared to computer science?). While it would be difficult for researchers to replicate this process, we are happy to share the dataset.

6 APPENDIX

6.1 Additional Material on the Data Section

6.1.1 Twitter Account Classification: We used features including user follower count, friend count, tweet count, etc. Additionally we also used a *Bag of Words* [38] model, implemented in the *CountVectorizer* package provided by *scikit learn*, to represent the *profile description*. Furthermore, we also experimented with 5 different classification algorithms: *NaiveBayes*, *RandomForest*, *StochasticGradientDescent*, *LogisticRegression*, and *SupportVectorMachine*. Additionally, for each classifier, we apply *GridSearchCV* to find the optimal parameters. As shown on Table 5, we find that the *SVM* classifier with an *rbf* kernel is the best. It has an accuracy score of 0.898, recall score of 0.847, precision score of 0.930, and an F1 score of 0.887.

Table 5: Performance metrics of different classifiers.

Classifier	Accuracy	Precision	Recall	F1 score
RandomForest	0.805	0.901	0.673	0.770
NaiveBayes	0.817	0.737	0.969	0.837
LogisticRegression	0.898	0.918	0.860	0.887
StochasticGD	0.894	0.910	0.860	0.882
SVM (linear)	0.907	0.904	0.898	0.901
SVM (rbf)	0.898	0.930	0.847	0.887
SVM (poly)	0.898	0.924	0.853	0.887

6.1.2 Tweet Classification: We used *gensim*, an open source natural language processing (NLP) toolkit in python, to produce a 300-dimensional vector space representation of our corpus. Here, our input is the 4.6 million English tweets and each tweet is a single document. Further, we use *gensim*'s default parameter settings. Within this space, each unique word is assigned a numeric vector. Next, for each seed word in a category (e.g. Technology), we first identified the top 25 other words that had the highest cosine similarity scores to the given seed word, using *gensim*'s native function, and then manually selected the ones that made contextual sense. We repeat this process for all categories. The complete lists of keywords are in Table 6.

6.2 Additional Material on the Analyses Section

6.2.1 Bot Detection: At the time of the writing, Narendra Modi has 45.5M followers and Rahul Gandhi 8.5M. We first queried Twitter API for 1.65M and 975K most recent followers of Modi and Gandhi (we were not able to obtain the entire follower lists due to Twitter API's rate limit). Then, we randomly sampled 5K accounts from each follower list ⁹ and used Botometer [24] to determine their bot scores. Out of the 10K accounts, 38.4% had not posted a single tweet and 2.5% had set their accounts to private, therefore we were not able to determine if they were bots. For each of the remaining accounts, Botometer returned a score between 0 and 1 with a higher value indicating greater likelihood of being a bot. Here, an account was labeled as a bot if its score was above 0.5.

6.2.2 Identify News Media Accounts: We identify influential news media Twitter accounts using the following procedure: i) We first determined the entire list of accounts being retweeted or mentioned by politicians, and filtered out all the accounts with less than 1K followers. ii) We then generated a list of keywords that are associated with news media and careers relating to journalism such as "news", "reporter", "blogger" ¹⁰. iii) We obtained a sublist of accounts that contain at least 1 of the keywords in the user profile description field. iv) Finally, we manually examine each account and remove the non-media accounts. A similar approach was used by Priante et al. [63] in identifying the occupations of Twitter users.

⁹The sample size for a population of 1.65M with 99% confidence-level and +/-3 confidence interval is 1848. Thus, a sample size of 5K is more than sufficient here.

¹⁰The complete list of keywords are: news, editor, journalist, columnist, magazine, blogger, anchor, newspaper, journalism, correspondent, coverage, radio, reporter, press, network, commentator.

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Table 6: List of Keywords and Terms Used to Generate Each Category of Tweets. Note: all Hindi Tokens were Translated.

Category	Keywords
Technology	comput, internet, kiosk, scienc, scient, technolog, telecom, satellite, digital, engineer, innovati, biotech, start up, software, startup, wifi, fintech, pslv, computer, device, multimodal, biometric, imsme, electrical, 4g , aviation, electronic, cisf , app , battery, isro , automobile, portal, bhimapp, digitalindia, engineering, hotspot, wi-fi, web , multi-modal, innovate, iot , technological, real-time, automatic, dashboard, automated, csir , brahmos, software, digitisation, nano , tracking, rocket, smartphones, invention, test-firing, drdo , digital, smartphone, gsat-19, bsnl , sime , start-up, world-class, electronics, msmes, biotech, gps , mfg , digitalpayments, cashless, internet, jio , railwire, digitalpayment, petrochemical, e-commerce, robotics, technology, apps , virtual, technologis, mobileapp, entrepreneur, wifi , hardware, drone, prototype, resourcesat-2a, ip , broadband, ict , scientist, orbit, makeinindia, entrepreneurship, eco friendly, tech , e-wallets, android, technical, innovation, upi , state-of-the-art, evinindia, cng , startup, google, multi-purpose, pioneer, umang, cipet, srichtizen science, nobelprize, cartosat-2, mangalyaan, scientific, petroleum, startupindia, hydrocarbon, gsat , digita, tablet, digit, ecommerce, techno, android, aeps , choupal, pslvc38, cartosat-2, dispensaryautomotive, kampyootar, vigyaan, paaribhaashikee, vaigyaanik, kampyootar, shilp-kala, injeemiyar, praudygikkee, phesabuk, tvitar, intaranet, infrastraagana, vaigyaanikon, aadhuunik, elektroniks, fesabuk, tvitar, atyahuunik, kampyootar, vaigyaanik, ilektronik, takanekee, intaranet, brodabaind, vigyaanan, vaeephae, soptaveyar, teknolojee, vebasait, sikyoritee, laeef , tweeter, injeeniyar, ee-mitr, vigyaan, klastar, phesabuk, post, kampyootar, googal
Poverty	accessib, poor , alleviation, malnutrition, financialinclusion, low-income, homeless, unemploy, handicap, amenity, prostitution, marginalized, neo-middle, mortality, worldfooddaytrapped, destitute, rightsnotcharity, casteism, neglected, exploited, inequality, backwardness, starving, illiteracy, deprivation, foodwater, robbed, upliftment, struggling, downtrodd, shortage, benefiting, govtthatares, child labourvulnerable, untouchab, deprived, under-privileged, poorest, underserved, emancipation, casteless, downtrodden, poverty, marginali, unprivileged, exploiting, underprivileged, jobless, mrega, slumsdisadvantaged, childlabour, labourer, hard-working, morbidity, survival, globalhungerindex, assisted-living, elderly, unskilled, exploitation, affordab, mathrupoorna, dwinding, remotest, hardslivelihood, divyang, welfare, needy, universalhealthcoverage, rural, garib, houseless, daridr, niraashrit, besahaara, nirdhan, bekas , mufali, abhaa, gareeb , nirbal, muhataaj, zarooratmand, bhookh , peedit, shoshit, kisan, krsh , laachara, bebas , peedit, laachar
Development	self-reliance, iip , developmental, economy, cleanenergy, socio-economic, indiameansbusiness, gdpgrowth, gva , patenting, employability, growth, consumption, growth, urbanisation, infrastructure, year-on-year, budgetforbetterindia, double-digit, agricultural, macro-economic, globalization, trajectory, fiscal, q3 , deflation, growt, industrialization, q2 , modernity, competitiveness, expanding, infrastructural, dvpt , urbanization, macroeconomic, newindiatakeoff, accelerating, development, liquidity, budget2017, wpi , infra, devpt, psbs , investment, modernising, expenditure, productivity, mfg , accessibility, disparity, gdp , infrastruct, connectivity, dvlp , devt , devl, productivity, globalisation, protectionism, fy17, q4 , production, upliftment, economicssurvey2018, shrinking, efficiency, crisi, inflow, slowdown, logistics, grwth, connectivity, q1 , macro, oilseed, transport, transportation, output, yoy , diversification, equality, steep, borrowing, deficit, profitability, maize, sectoral, indianeconomy, stimulate, export, krishiyatanabhyani, ikaas, vrddhi, sanvrddhi, utpaadan, umati, samrddhi, baagaavaanee, badhotaree, petrol-deejal, khetihar, phal-sabjiyon, vrddhi, vikaas, mahangaee, badhottaree, mahangaee, pushpaalaakon, utthaan, svarogaazar, utpaadakata, kushalata, keematon, vikaas, karz , pratishat, utpaadan, vrddhi, sinchae, arthavyavastha, utpaadan, badhottaree, kheetee, badhottaree, paidaavaar, unnayan, vrddhi, rojagar, udyanaankee
Greetings	harvest, vijayadashami, sankranti, mubarakmay, b'day, republican day, wonderful, gurupurnima, utkaladibasa, christmas, cheiraoba, celebrated, tranquility, ramadan, gratitude, eiduladha, new year, warmth, celebrating, eidmubarak, festivity, xmas , mahashivaratri, makarsankranti, birthday, long life, colourful, compassion, festival, childrensday, holi , prosper, id-e-milad, bday , loving, greetings, fantastic, peacefulness, joyful, prosperi, wishing, wish , brotherhood, birthday, happybirthday, fabulous, greeting, joy , baisakh, bless, heartiest, gudipadwa, peace, oneness, merr, beloved, bathukamma, longlife, eidaldaha, akshayatritiya, happyholi, eidulfitr, bohagbhui, joyous, harmonious, blessed, heartfull, boishakh, congradulations, congradul, congratulation, congratulat, happydiwali, delightful, reopens, puthandu, holiday, dhanteras, onam , easter, greeted, happiness, auspicious, janmashtami, sankranti, bliss, mahavirjayanti, greets, abundance, samvatsari, colorful, praying, carnival, heartwarming, harmony, heartfelt, prosperity, cherish, contentment, blissful, pongal, terrific, jesus, divine, diwali, gudhi padwa, good health, independence day, sincerest, harvest, vijayadashami, sankranti, mubarakmay, b'day, republican day, wonderful, gurupurnima, utkaladibasa, christmas, cheiraoba, celebrated, tranquility, ramadan, gratitude, eiduladha, new year, warmth, celebrating, eidmubarak, festivity, xmas , mahashivaratri, makarsankranti, birthday, long life, colourful, compassion, festival, childrensday, holi , prosper, id-e-milad, bday , loving, greetings, fantastic, peacefulness, joyful, prosperi, wishing, wish , brotherhood, birthday, happybirthday, fabulous, greeting, joy , baisakh, bless, heartiest, gudipadwa, peace, oneness, merr, beloved, bathukamma, longlife, eidaldaha, akshayatritiya, happyholi, eidulfitr, bohagbhui, joyous, harmonious, blessed, heartfull, boishakh, congradulations, happydiwali, delightful, reopens, puthandu, holiday, dhanteras, onam , easter, greeted, happiness, auspicious, janmashtami, sankranti, bliss, mahavirjayanti, greets, abundance, samvatsari, colorful, praying, carnival, heartwarming, harmony, heartfelt, prosperity, cherish, contentment, blissful, pongal, terrific, jesus, divine, diwali, gudhi padwa, good health, independence day, haardik, shubh , jannadin, chhutte ka din, avasar par, shubhakaamanan, holee , naya saal, tyohaar, gaandhee jayantee, mahaaveer jayantee, buddhi poornima, lohadee, jaanmadivas, raanavanamee, jaanmadan, baisakhee, jaanadman, pongal, punyatithi, shubhakaamanayen, holika, shubhakaamanaa, shubhakaamanaa, deep-aavalee, jeevanaparv, navaraatr, shubhakaamanana, navaraatre, shubhakaamanan, shubh , jayantee, shubhakaamananayen, shubhakaamanaye, jaammashtamee, krisamas, dhanateras, shubhakaamanana, mubaarakabaad, mahaaparv, makar , vijayadashamee, badhaiyaan, jayantee, jamm , eed , shubhakaamanana, jammotsav, mahaashivaraatri, jaammadeen, tyahaar, utsav, par , makarsankranti, shubhakaamanana, shubhakaama, badhaiyaan, paavan , vijayadashamee, rakshaabandhan, phitar, janyatee, mubaarak, mangalam
Corruption	rafaale, corruption, deal , scam, rafalescam, rafaledeal, cag , mumbaigagainstrafescam, middleman, rafalescamsilence, corrupt, anothercongressdefencescam, congressdefencescam, hal , crony, dealers, deals, doublestandards, scandal, cheating, transparency, quattrochi, truothrofrafale, bofors, 130000crorerafalescam, scams, dubious, exposed, iafbacksrafale, rafalerobbery, modiscandals, blackmoneycrackdown, siphoning, rafalescammdn30th, hawala, defaulter, proberafalescam, modiscam, vyapam, modianbanirafaleblockbuster, thegreatrafealemystry, kickback, blackmoney, augusta, westland, bribe, chowkidarnahibaghid, fraudster, rafalechargesheet, jpc , embezlement, corruption-free, fraudulent, rahulgandhiwithhal, bribery, rafalepejhoothbandkar, agusta, agustawestland, mehulchoksi, modianbanirafalescam, airceldeal, favouritism, aircel-maxis, pnbfraudcase, rafalescamexpose, pnbscam, modighthotal, choksi, pnbfraud, dealmeinkuchkalhai, niravmodiloootsindia, niravmodi, robert vadra, mehul choksi, adarsh scam, national herald, rahulkapurakhandanchor, 2g spectrum, antigua, vijay mallya, puricongresschorhai, raahel, raphael , raphael, rafael, bhrasti, bhrashtaachaar, jhoot , sauda , saude , agasta, vestalaina, vestaland, dholka , dholka , dhokhaadhadee, dhokaadhadee, dholebaaj, dholebaaz, vyapam, vyapam, khaoonga, ophaset, ghotalebaajon, ghotalaon, ghotaa, ghotale, dalaalee, dalaal , kameeshankhore, kameeshan, kamishan, kameeshanakhor, kamishanakhor, kameeshanabaazee, lokapaal, janalokapaal, poonjeepati, kaaledhan, kaalaadhan, aadarshgho-taala_sangharsh_yaatra, rishwat, rishwat, rishwatakhor, rishwatakhor, rishwatabaabazee, jhaansa, karapshan, robart, vaadra, vaadra, aadarsh ghotala, 2g , bophors, bofors, vijay maalya, maalaya, aanteegva, enteegva, entigva, aanteegua, ghotalapradeshmp, puricongresschorhai, ghotala, rafale, vyapam
Inflation	petrol, diesel, bharatbandh, pricing, loot , fuelloot, lpg , inflation, cylinder, highdiesel, fuelhikeprice, bharatbandhinflation, petropricehike, mehngaikiaag, rocketed, fuelonfire, crude, fuellootbyusuit, wpi , petrochormodi, inflation, petrodieselpicehike, daam , silendar, petrol, deezal, petrol-deezal, mahangaee, silendar, silindar, daamon, petroladejal, paitrol, rasoe , elapeejee, manhangae, mahangaee

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