## Beijing City Feature-Based wirbnb Price Prediction

Team GeekHub

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#### **Outline**

Motivation

**Problem Definition** 

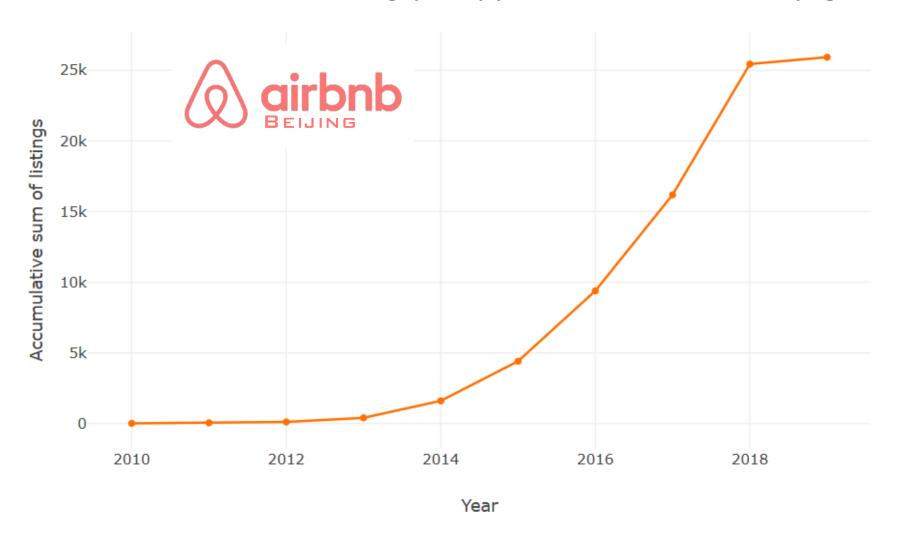
State-of-the-Art

Methodology

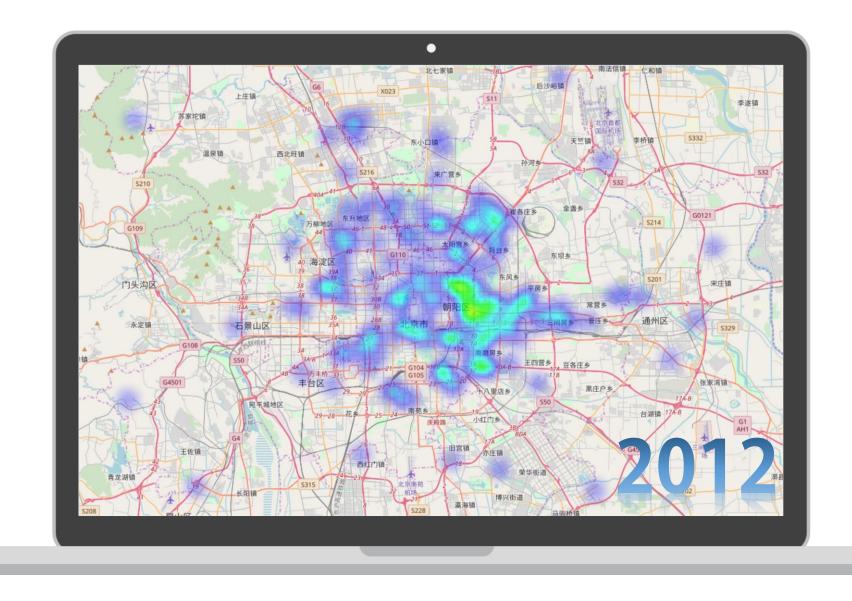
**Evaluation** 

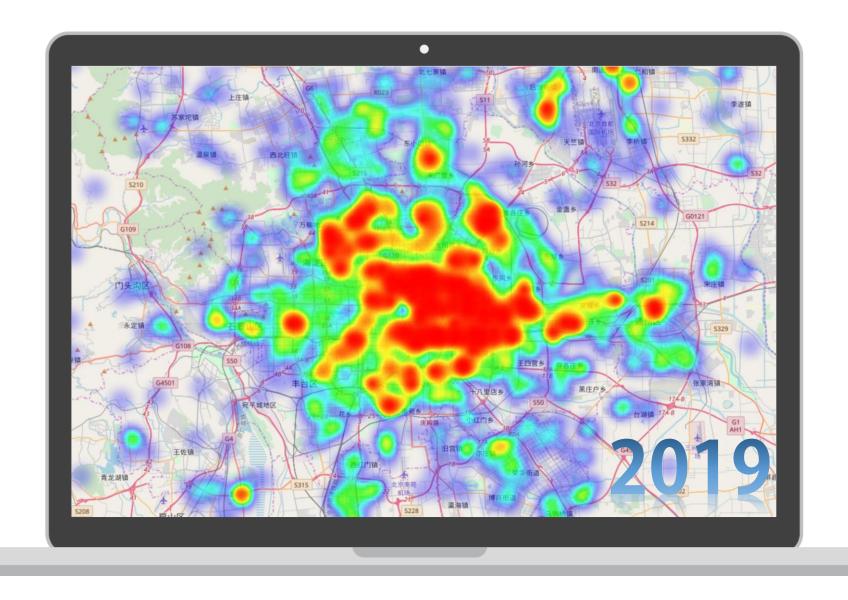
## Motivation

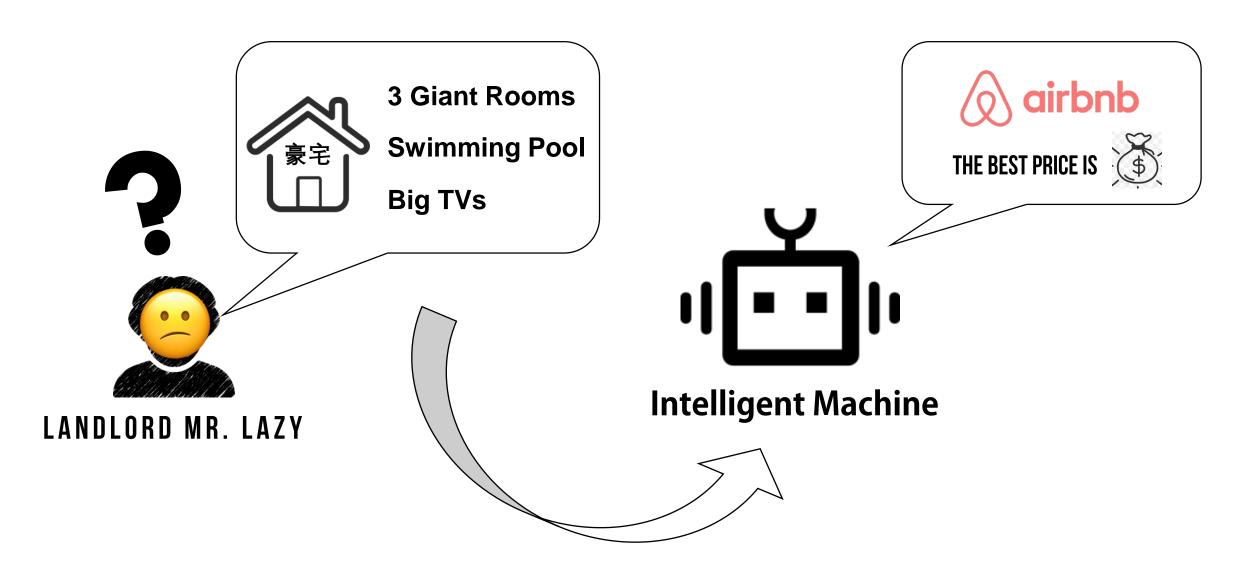
#### Accumulative number of listings year by year since 2010 in Airbnb Beijing



#### **Motivation** · Problem Definition · State-of-the-Art · Methodology · Evaluation





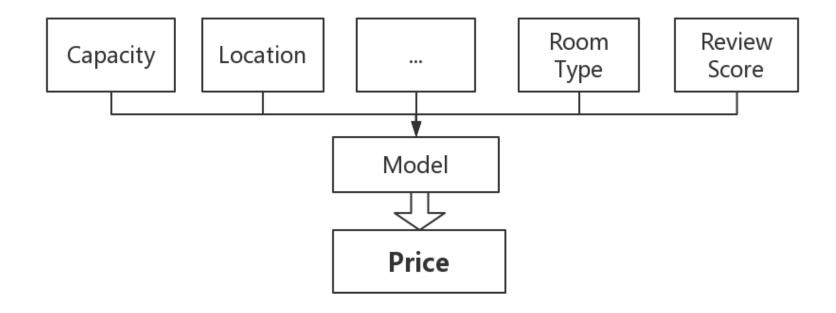


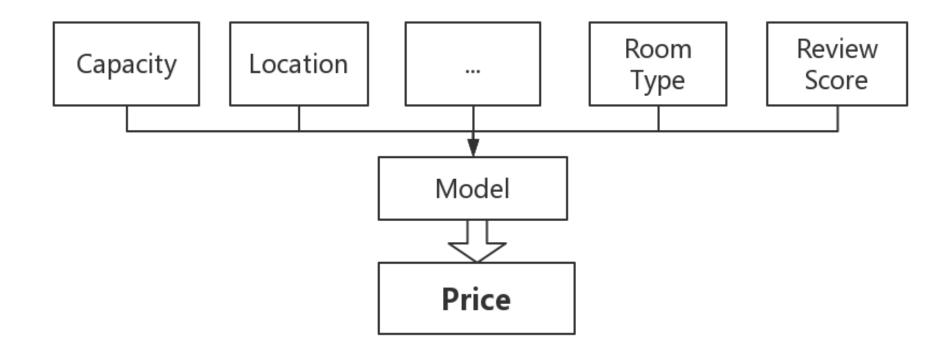
## **Problem Definition**

#### **Problem Statement**

Given a series of data describes the property's features.

Output the reasonable/best price point for the host.



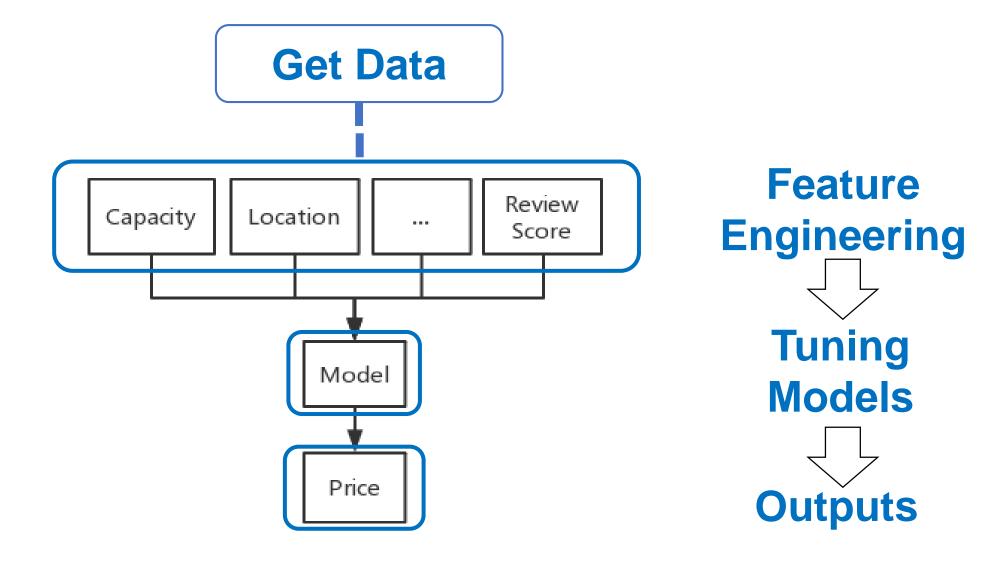


 $f(Capacity, Location, ..., RoomType, ReviewScore) + \beta_0 \Rightarrow Price$ 

## State-of-the-Art

#### A brief review of the literature on price influencing factors

Dimension	Factors	Effects	Author
	Price in cities	N/A	Stephen and Andrew(2016)
External	Number of owners Distance between owners	Pos/Neg	Balaguer and Pernias(2013), Becerra(2013)
Location	Distance	Negative	Bull(1994), Wang & Nicolau(2017), Li (2016), Huang(2010)
House	Room type	Negative	Wang & Nicolau(2017), Zhang(2017)
nouse	Room type	Positive	
Room	Bedroom, bathroom, bed	Positive	
Dula	Instant bookable	Negative	
Rule	Cancellation policy	Positive	
Sociality	Number of reviews per year	Negative	Wang & Nicolau(2017), Zhang(2017)
		Positive	Zhu Lv(2017), Gutt & Herrmann(2015)
	Host identity verified	Pos/Neg	Wang & Nicolau(2017)
		Positive	Zhu Lv(2017)

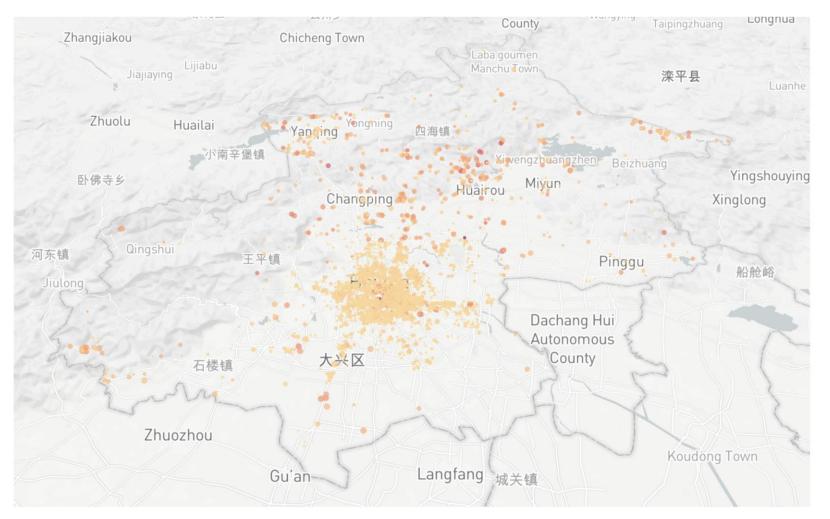


# Methodology









All available Data in Airbnb

price

18k

16k

14k

12k

10k

8k

6k

4k

2k

#### Data Pre-Processing

- Drop Properties that lacks too many features (less than 100)
- Drop outliers handpicked via inspection (i.e. Check the Actual ID on www.airbnb.com)
- Drop Properties with unreasonable prices (i.e. the host didn't actually want to Airbnb it)

```
[Price < ( ¥ 50 * accommodates) OR ( ¥ 50 * beds)]
[Price > ¥ 20,000 OR Price = ¥ 9999]

[Beds=50 OR Bathrooms=101 OR min_nights > 3]
```

Fill up a few fixable nulls.



ID	Capacity	Room types	Price	
44054	9	Entire home	816	
100213	2	Entire home	1203	
128496	3	Private room	401	
161902	2	Private room	387	
162144	4	Private room	553	
279078	2	Entire home	401	
282825	4	Entire home	657	
287026	3	Entire home	415	
287511	3	Entire home	415	
317195	2	Private room	546	
322292	2	Entire home	436	
•••				

**19360 Listings** → **17224 Listings** 

bathrooms

bedrooms

beds

bed type

• • • • • •

availability

Extra people

description

summary

amenities

name

• • • • • •

overview

abstract

host\_id

host\_location

city

zipcode

• • • • • •

thumbnail

host verifications

bathrooms

bedrooms

beds

bed type

• • • • • •

availability

Extra people

Our apartments are located in the CBD ...

description

summary

amenities

name

• • • • • •

overview

abstract

host\_id

host\_location

city

zipcode

• • • • • •

thumbnail

host verifications

bathrooms

bedrooms

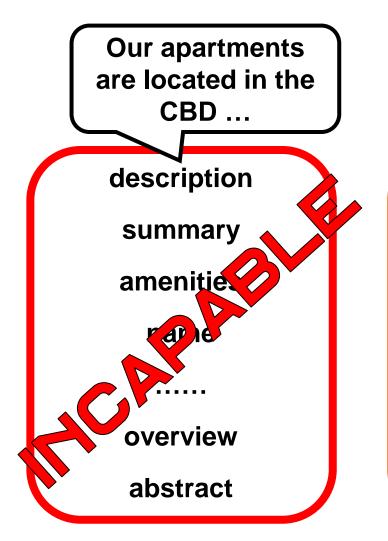
beds

bed type

. . . . . .

availability

Extra people



host\_id

host\_location

city

zipcode

. . . . .

thumbnail

host verifications

bathrooms bedrooms beds bed type availability Extra people

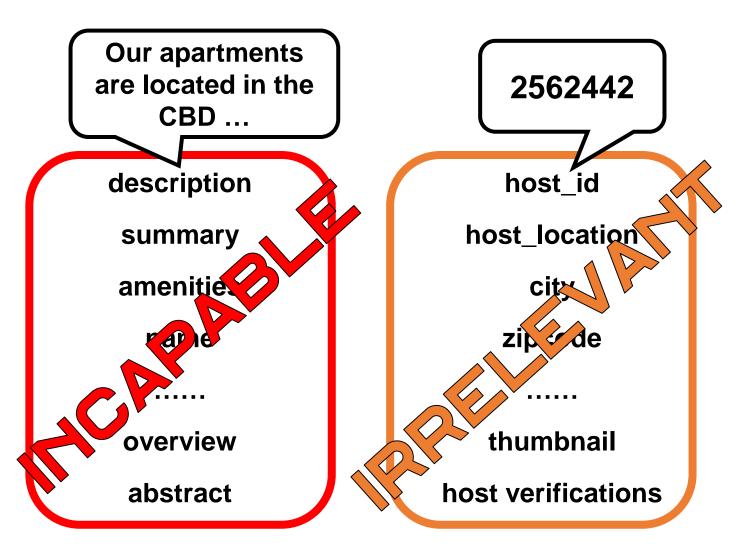




Figure 7 Hot-zone Near Beijing Railway Station

8/3/2019 Feature-Based Airbnb Price Prediction

bathrooms

bedrooms

beds

bed type

. . . . .

availability

Extra people

**Train Station** 

**Airport** 

**Wangjing SOHO** 

**Yanqing IHE** 

.....

Sanlitun

**Subway** 

Feature A/B/C



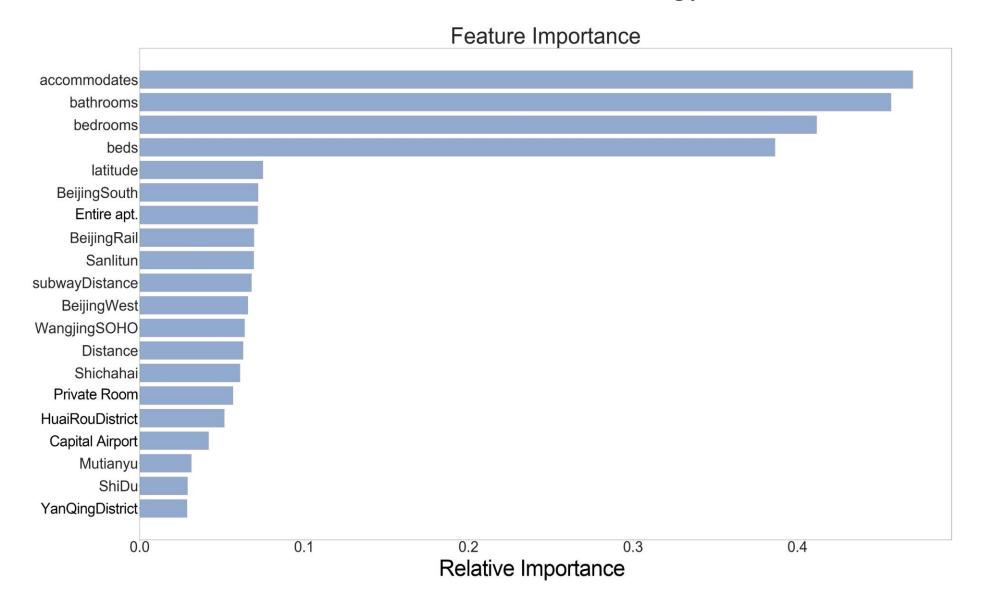
Α	В	С
0	0	0
1	1	1

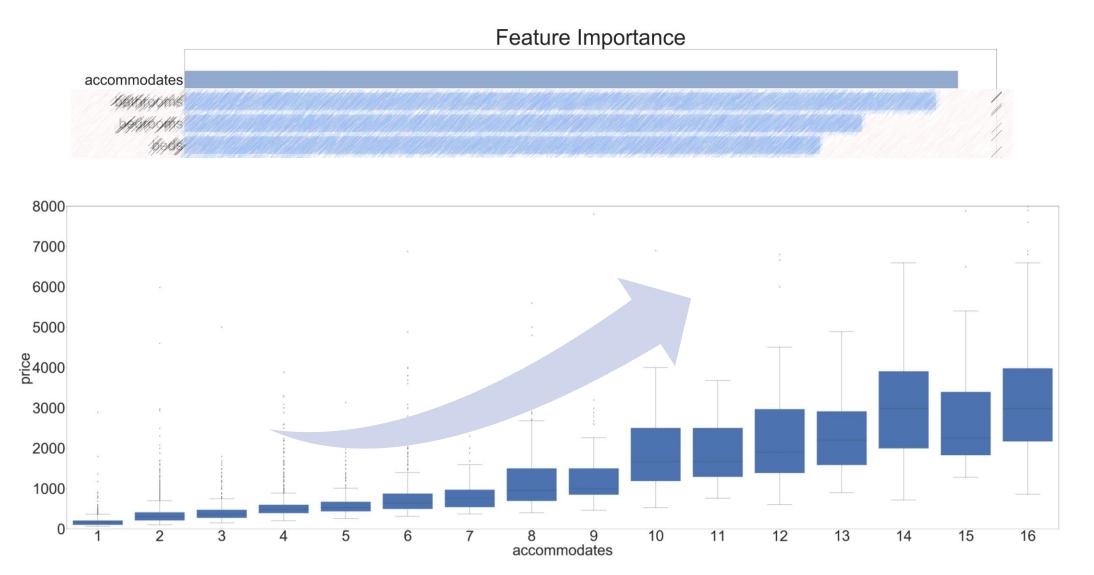
Features in total

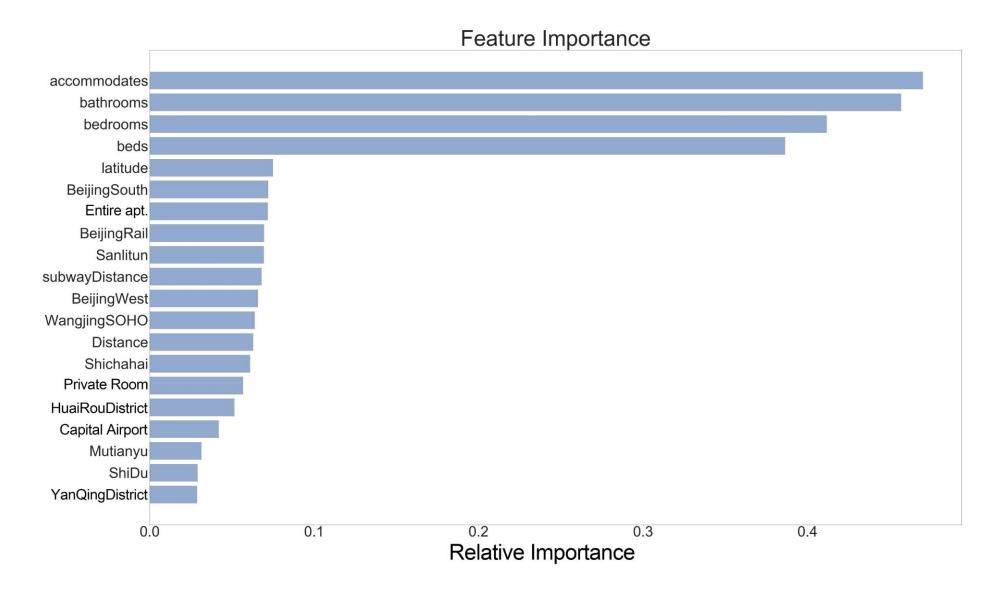
**Adding Features** 

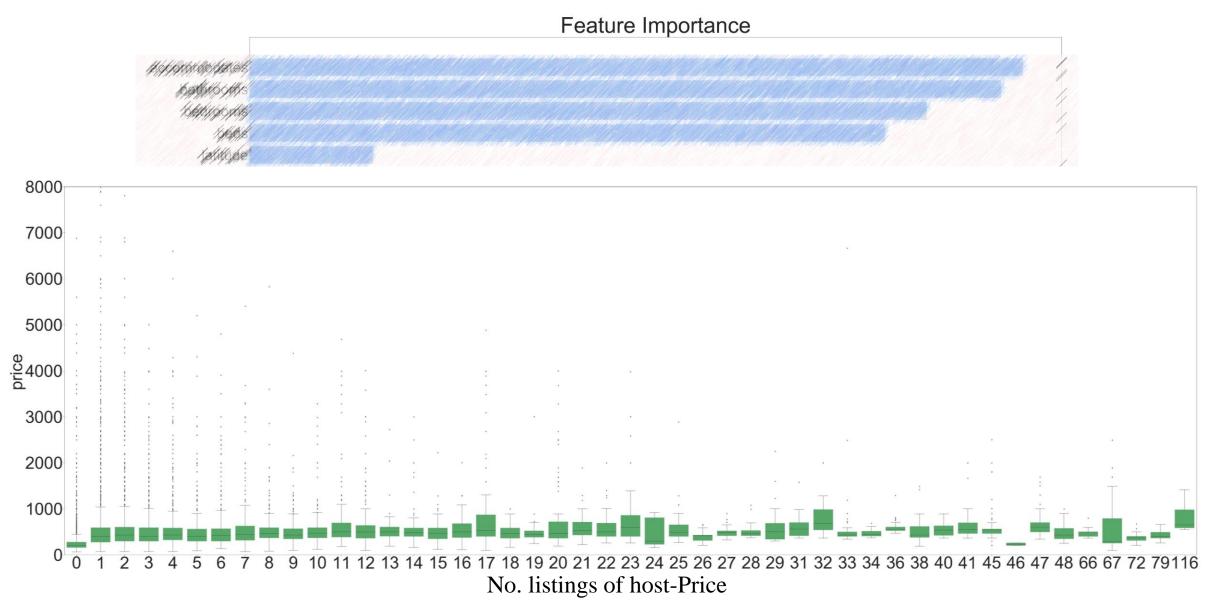
One-Hot Encoding

+

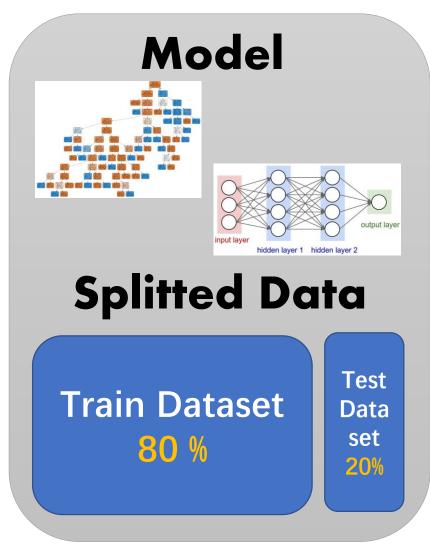


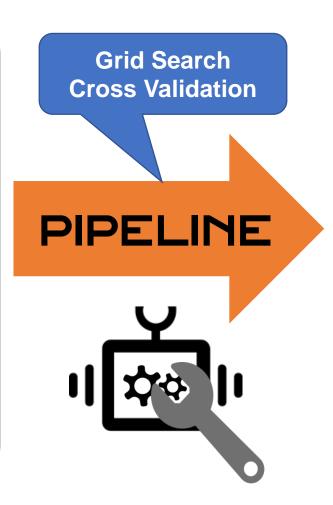


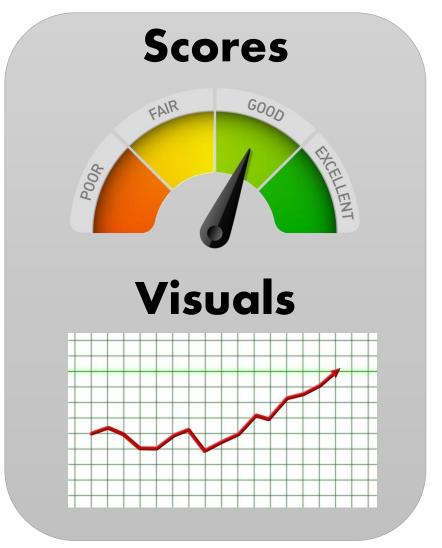




#### **Model Building**

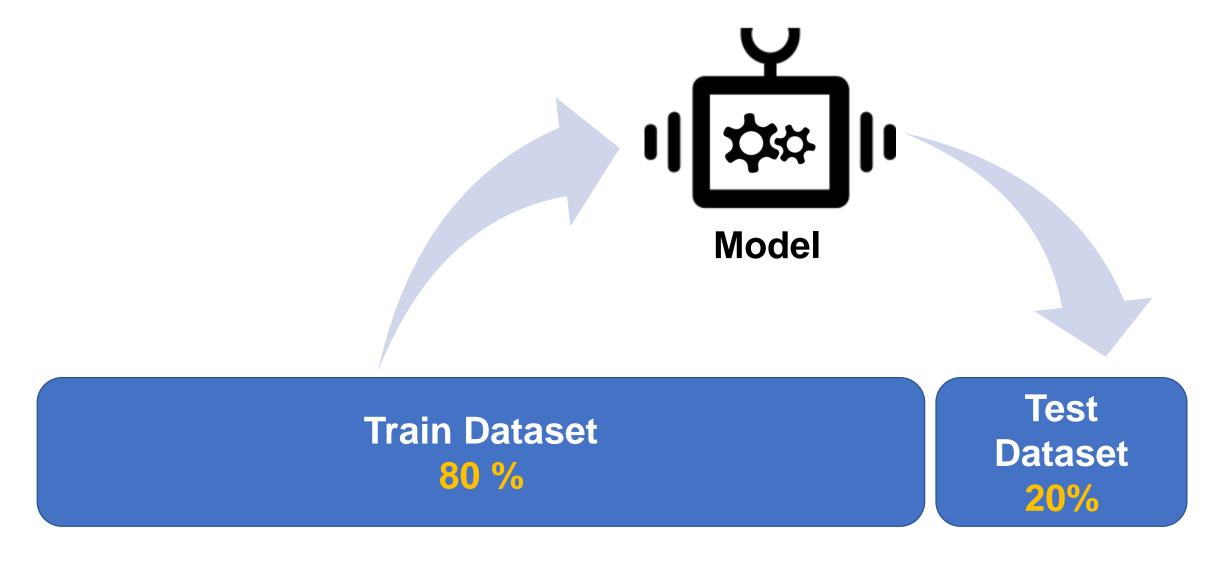




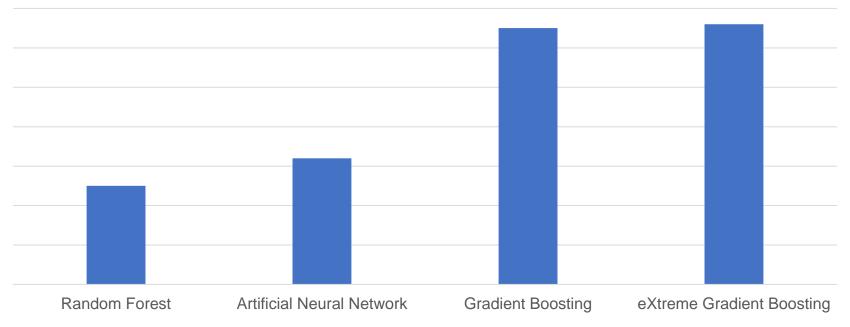


8/3/2019

#### Evaluation



Model Name	R <sup>2</sup> Score
Random Forest	0.705
Artificial Neural Network	0.712
Gradient Boosting	0.745
eXtreme Gradient Boosting	0.746

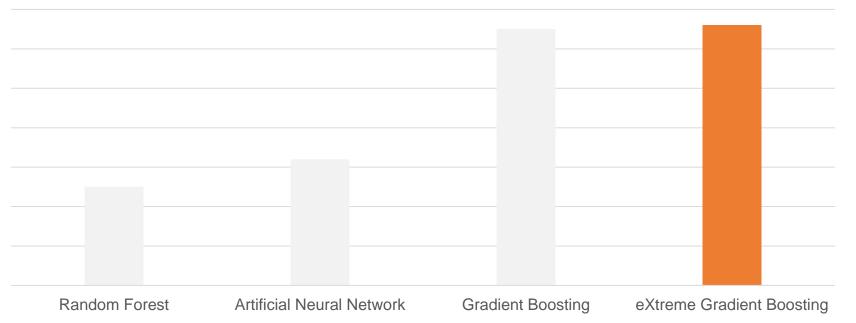


8/3/2019 Feature-Based Airbnb Price Prediction

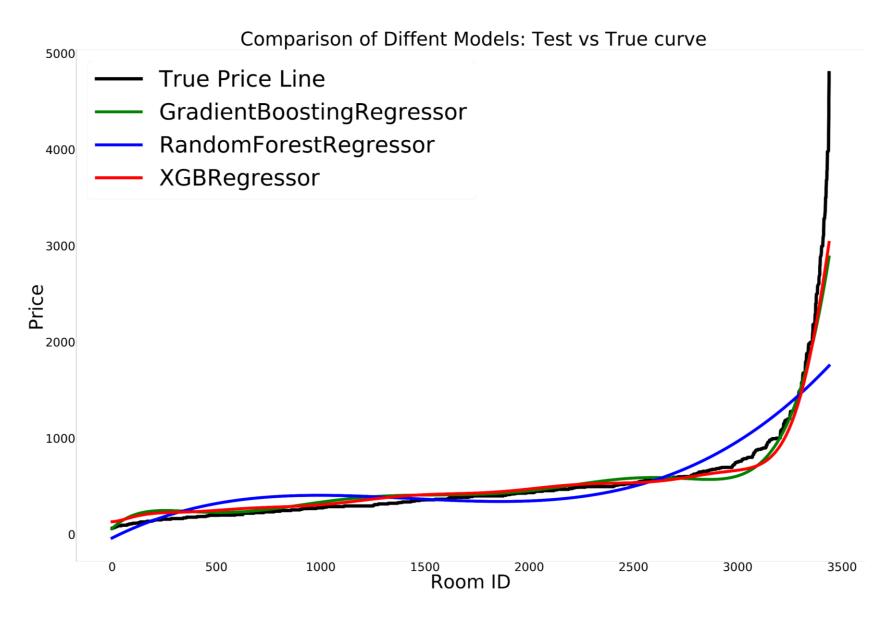
31

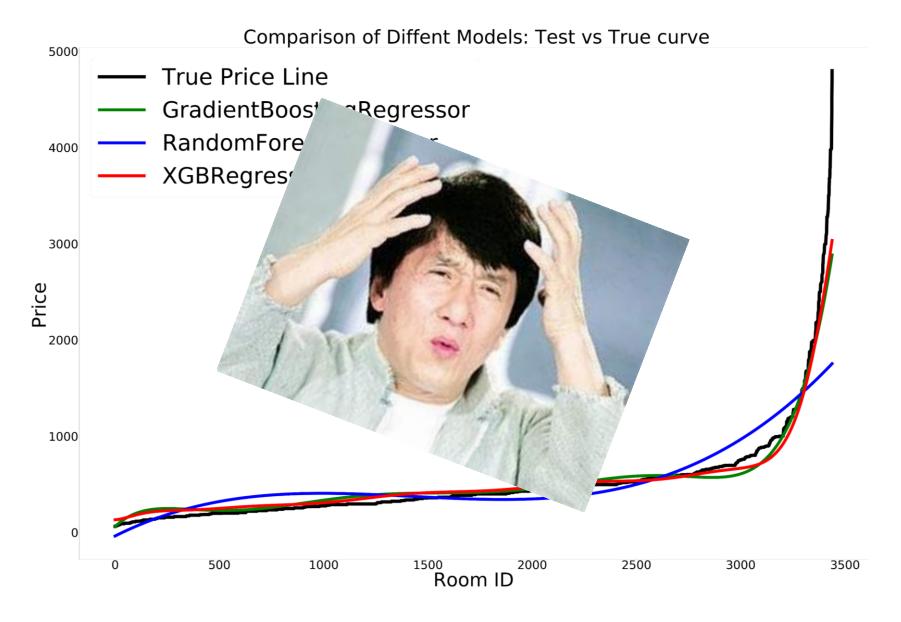
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Artificial Neural Network	0.712
Gradient Boosting	0.745
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8/3/2019





Model Name	R <sup>2</sup> Score	Prediction
Random Forest	0.705	¥ 1798.06
Artificial Neural Network	0.712	¥ 1820.95
Gradient Boosting	0.745	¥ 1882.24
eXtreme Gradient Boosting	0.746	¥ 1887.61

#### Beijing

#### **★** Entire house

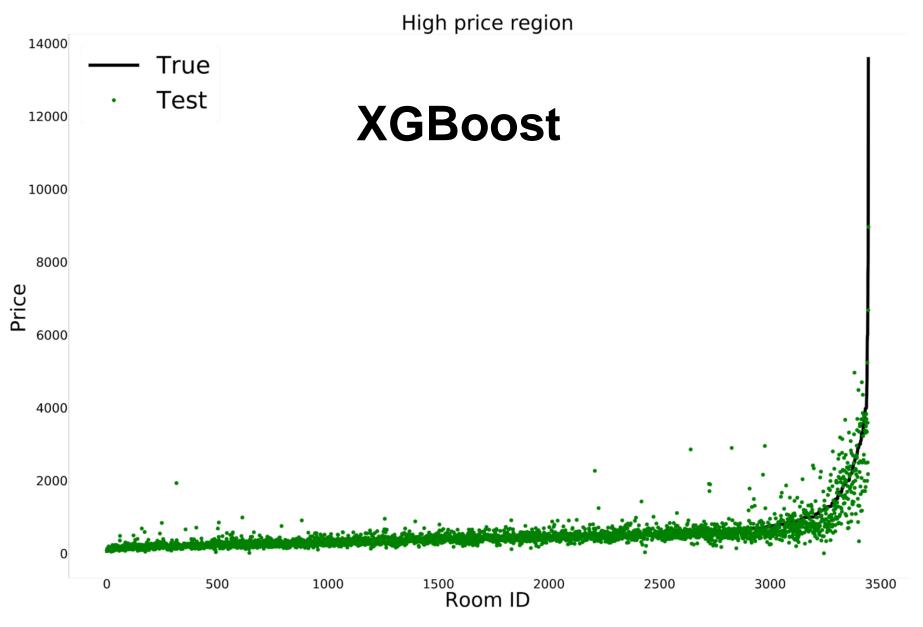
12 guests 6 bedrooms 6 beds 2 baths

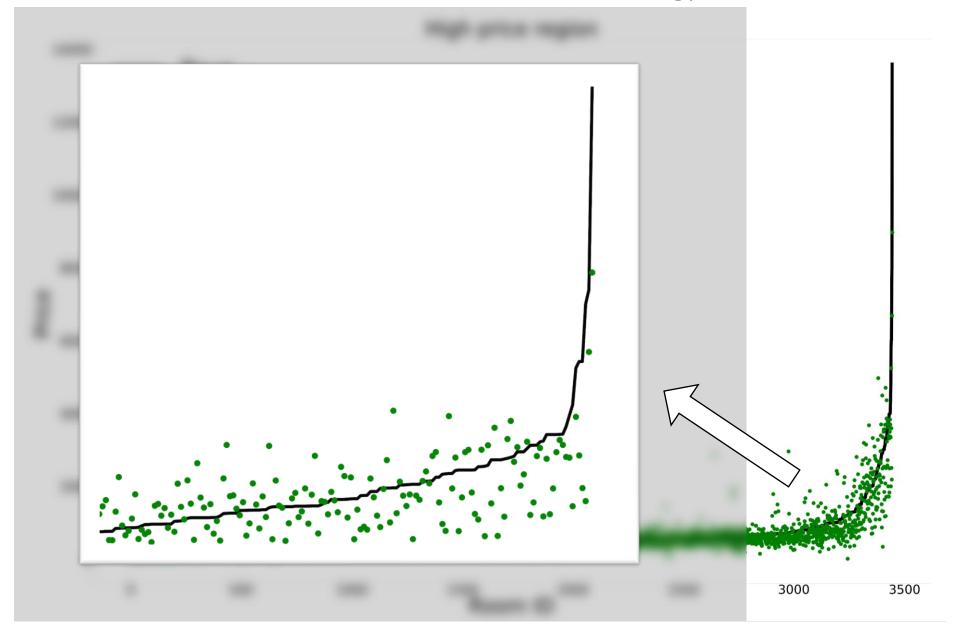


**¥ 1,888** per night









#### **Error Analysis**

Expensive listings have less data compared to inexpensive listings

**Inexpensive Listings** 

**Expensive Listings** 

Feature isn't everything for price.

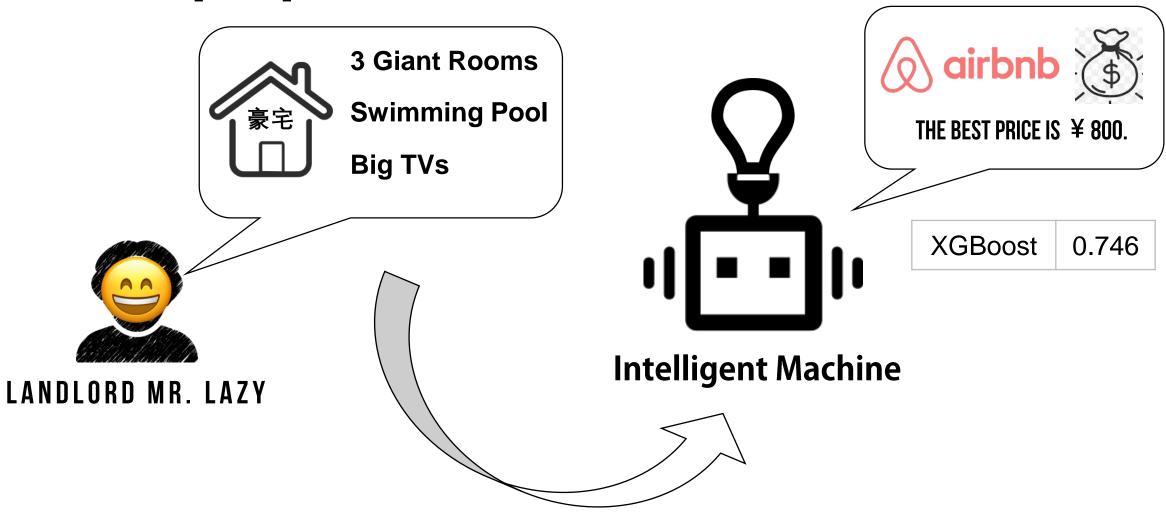


¥ 2348

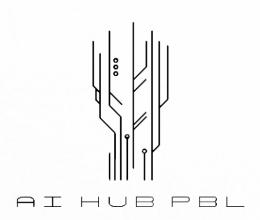


¥ 200

#### To wrap up,



# Thank you!



# Thank you! AI HUB



Q & A

