

Team GeekHub

Brian Feng Tony Li Mike Liu Logan Luo

Outline

Motivation

Problem Definition

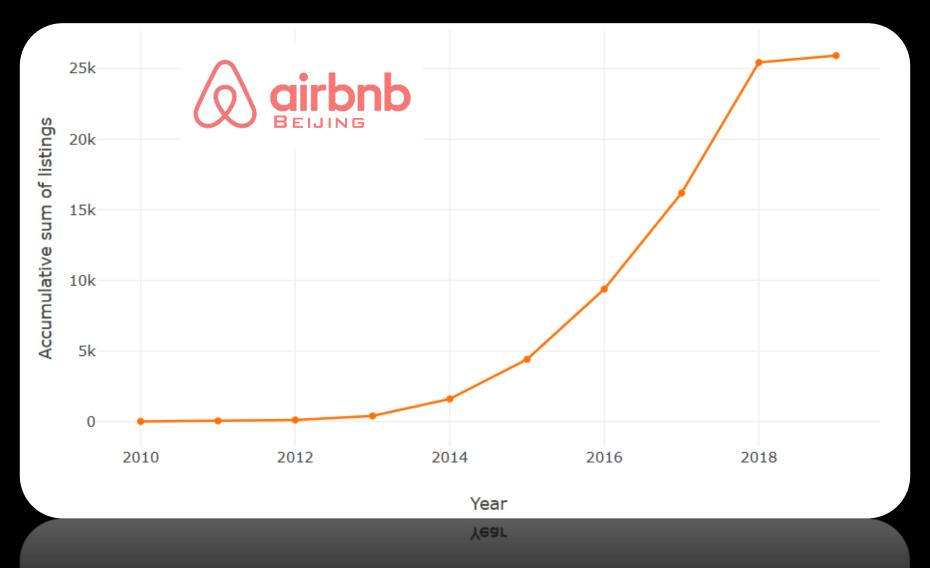
State-of-the-Art

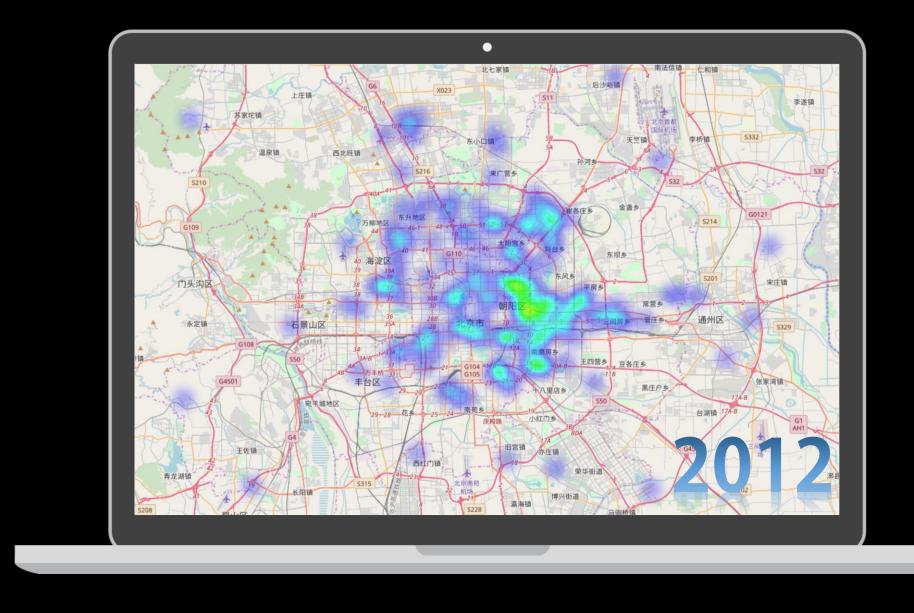
Methodology

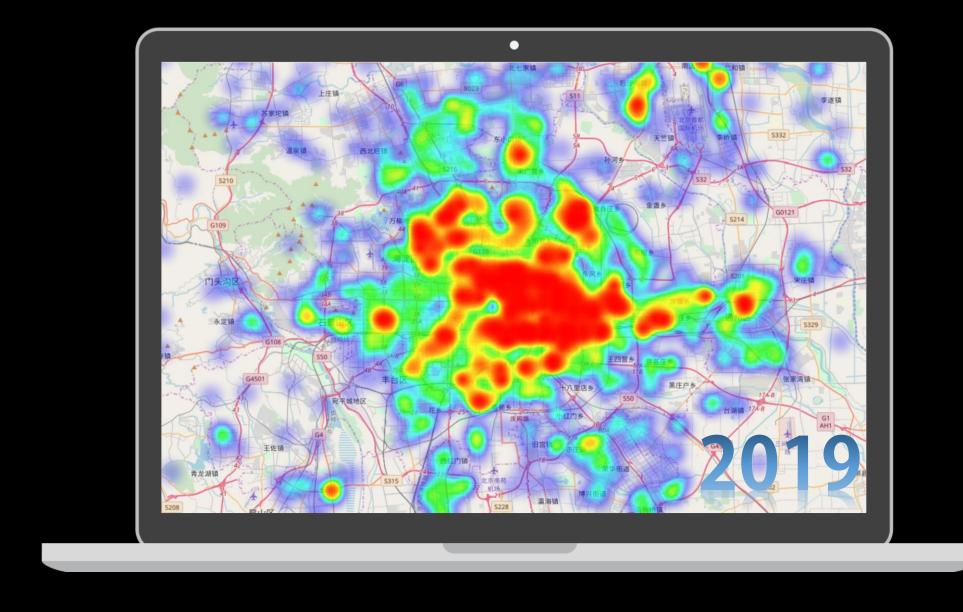
Evaluation

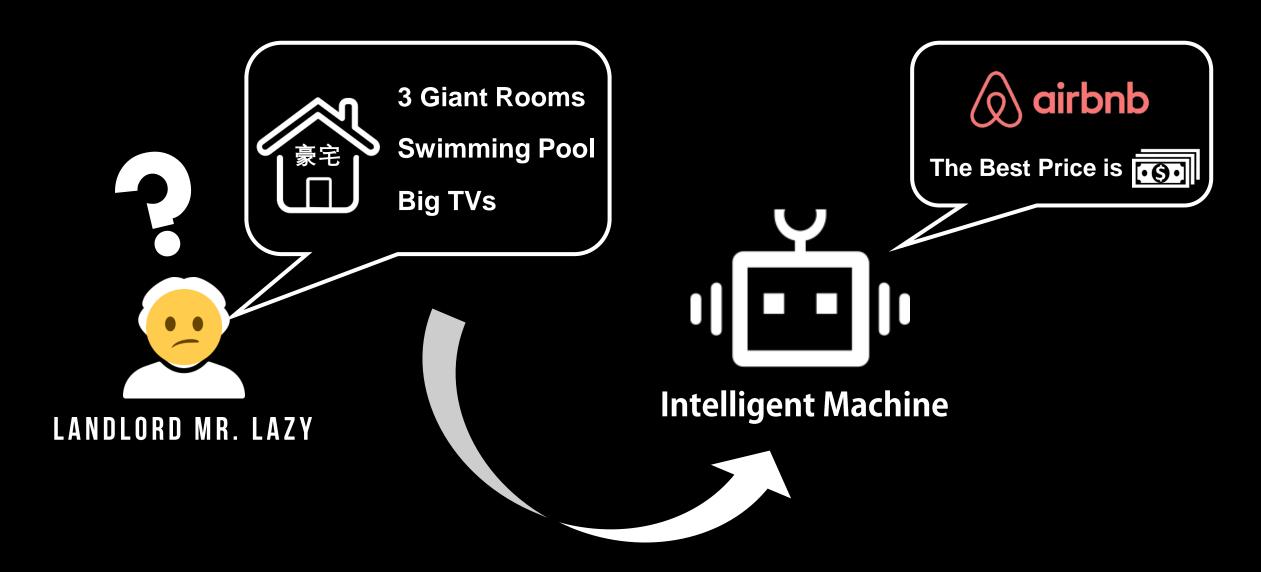
Motivation

Accumulative number of listings year by year since 2010 in Airbnb Beijing





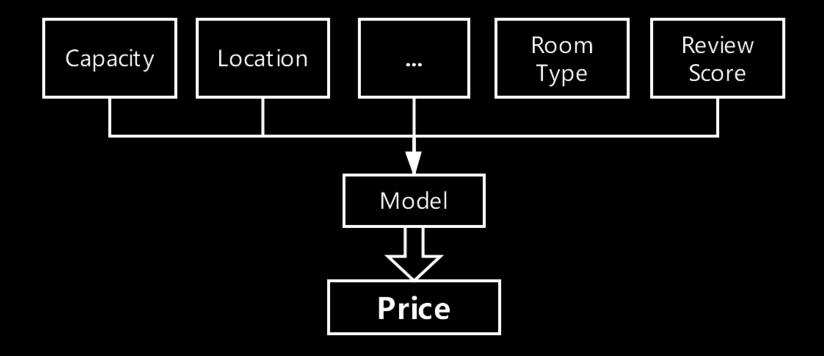


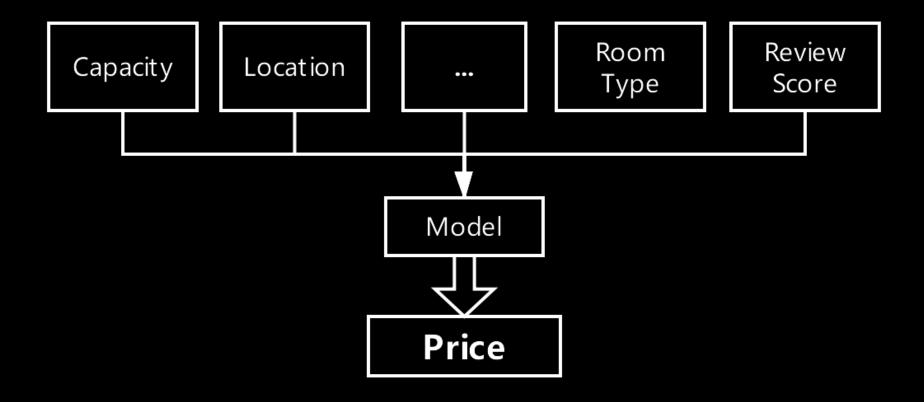


Problem Definition

Problem Statement

Given a series of data describes the property's **features**. Output the reasonable/best **price** point for the host.





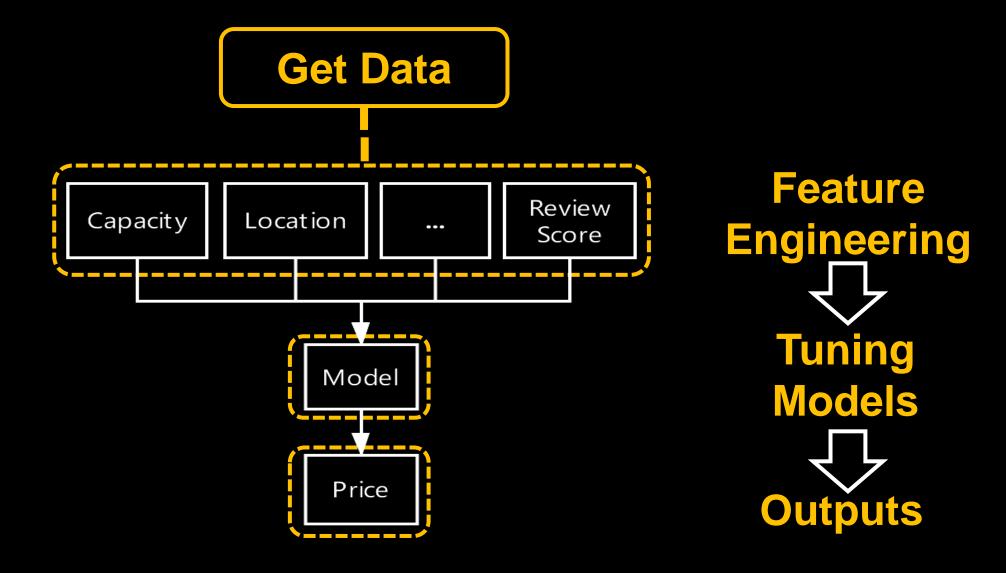
 $f(Capacity, Location, ..., RoomType, ReviewScore) + \beta_0 \Rightarrow Price$

State-of-the-Art

Motivation · Problem Definition · State-of-the-Art · Methodology · Evaluation

A brief review of the literature on price influencing factors

Dimension	Factors	Effects	Author
	Price in cities	N/A	Stephen and Andrew(2016)
External	Number of owners Distance between owners	Pos/Neg	Balaguer and Pernias(2013), Becerra(2013)
Location	Distance	Negative	Bull(1994), Wang & Nicolau(2017), Li (2016), Huang(2010)
House	Room type	Negative	Wang & Nicolau(2017), Zhang(2017)
nouse	Room type	Positive	
Room	Bedroom, bathroom, bed	Positive	
Rule	Instant bookable	Negative	
	Cancellation policy	Positive	
Sociality	Number of reviews per year	Negative	Wang & Nicolau(2017), Zhang(2017)
		Positive	Zhu Lv(2017), Gutt & Herrmann(2015)
	Host identity verified	Pos/Neg	Wang & Nicolau(2017)
		Positive	Zhu Lv(2017)



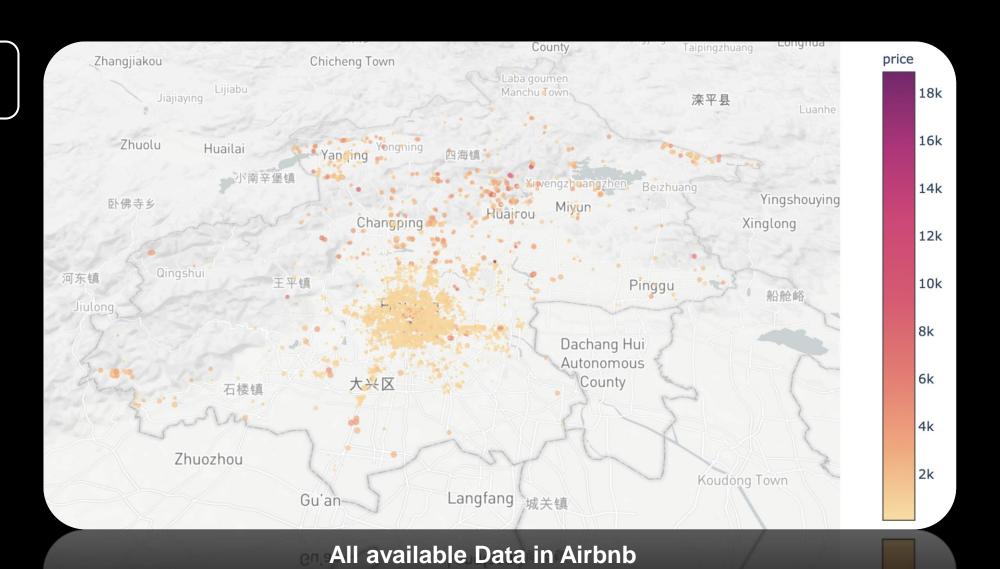
Methodology

Get Data



Raw_Data-Airbnb_Beijing.csv

Total: 19360 Listings



Data Pre-Processing

- Drop Properties that lacks too many features (less than 100)
- Drop Properties with unreasonable prices (i.e. the host didn't actually want to Airbnb it)

```
[Price < (¥50 * accommodates) OR (¥50 * beds)]

[Price > ¥20,000 OR Price = ¥9999]

[Beds=50 OR Bathrooms=101 OR min_nights > 3]
```

• Fill up a few fixable nulls.



Airbnb_listings_Beijing.csv

ID	Capacity	Room types	Price	
44054	9	Entire home	816	
100213	2	Entire home	1203	
128496	3	Private room	401	
161902	2	Private room	387	
162144	4	Private room	553	
279078	2	Entire home	401	
282825	4	Entire home	657	
287026	3	Entire home	415	
287511	3	Entire home	415	
317195	2	Private room	546	
322292	2	Entire home	436	

19360 Listings → **17224 Listings**

bathrooms

bedrooms

beds

bed type

• • • • • •

availability

Extra people

Our apartments are located in the CBD ...

description

summary

amenities

name

.....

overview

abstract

2562442

host_id

host_location

city

zipcode

• • • • • •

thumbnail

host verifications

bathrooms

bedrooms

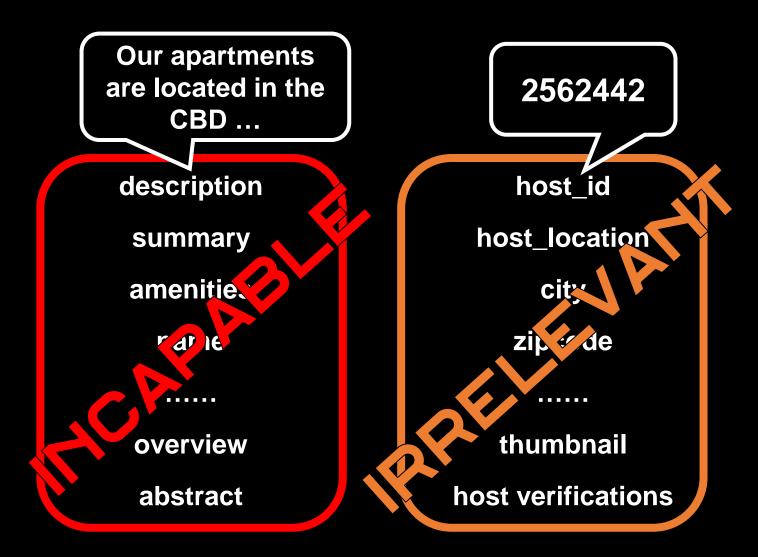
beds

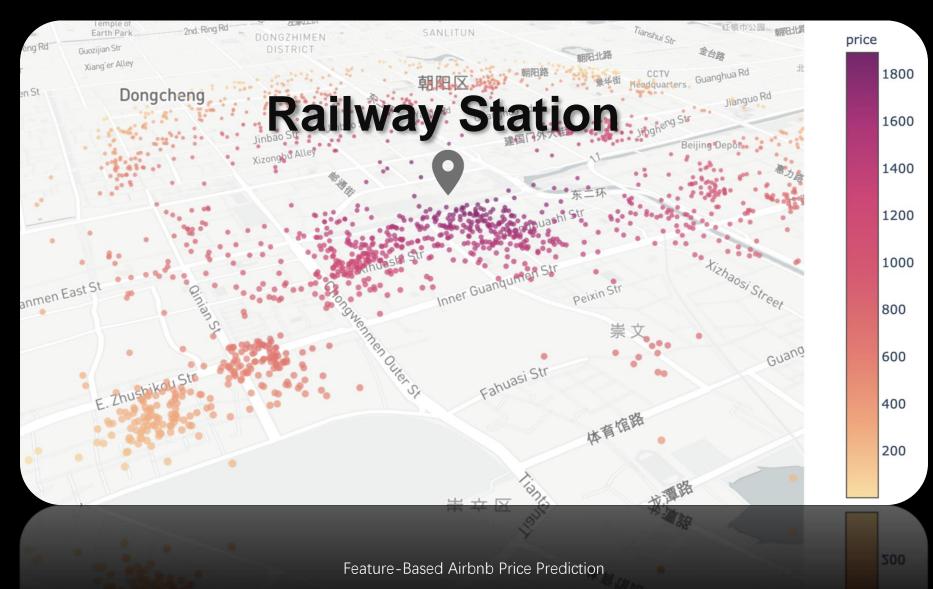
bed type

.....

availability

Extra people





bathrooms

bedrooms

beds

bed type

.....

availability

Extra people

Train Station

Airport

Wangjing SOHO

Yanqing IHE

•••••

Sanlitun

Subway

Feature A / B / C



Α	В	С
0	0	1
0	1	0
1	0	0



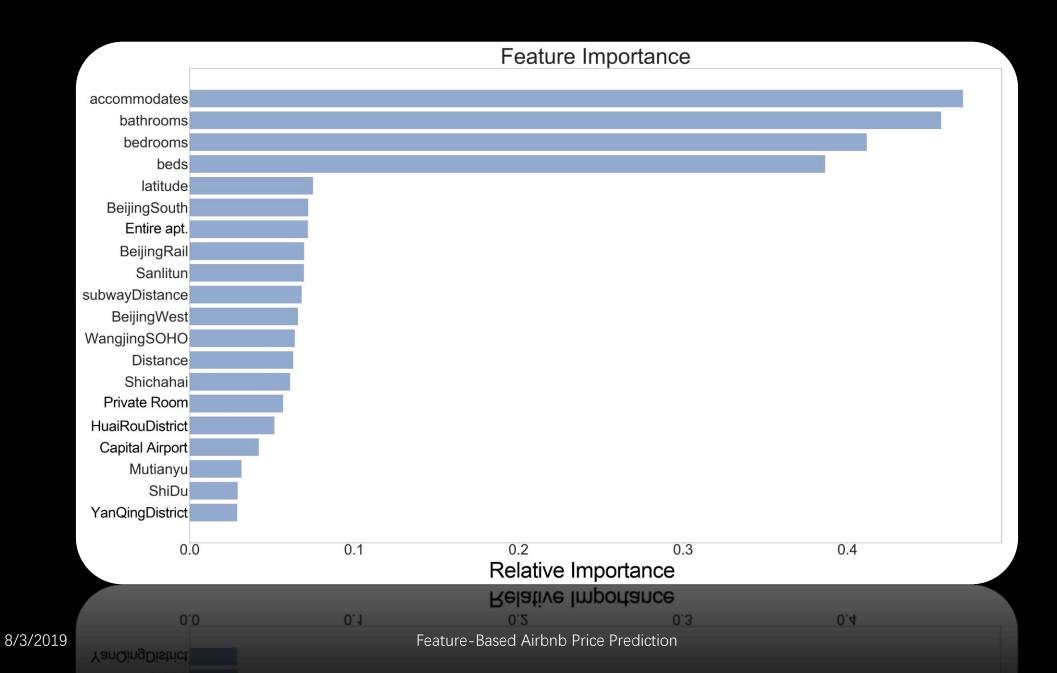
Features in total

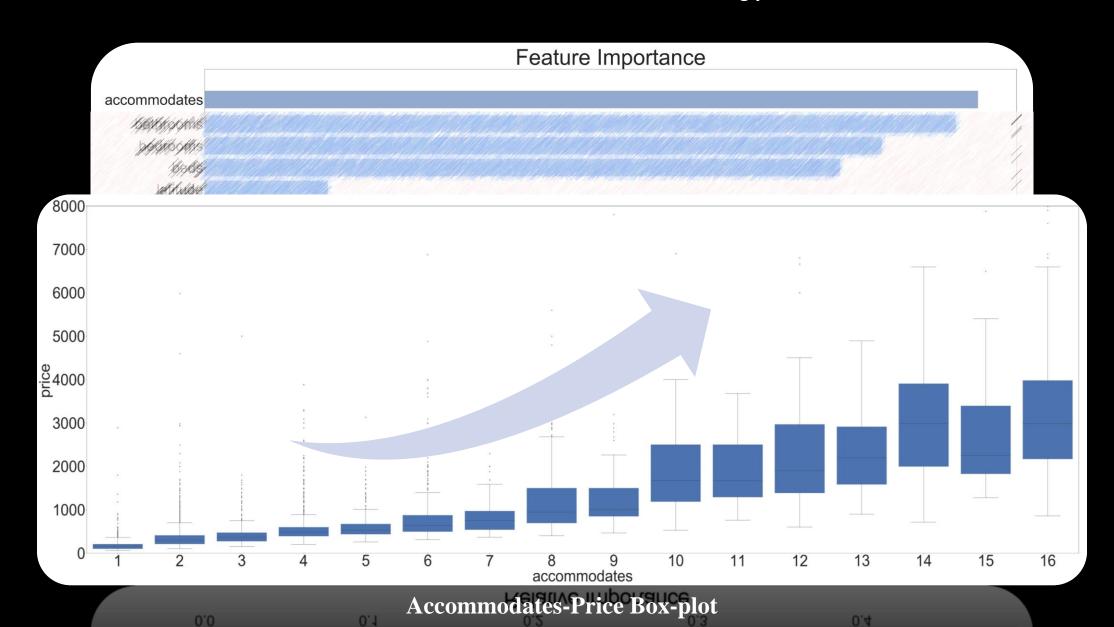
Adding Features

One-Hot Encoding

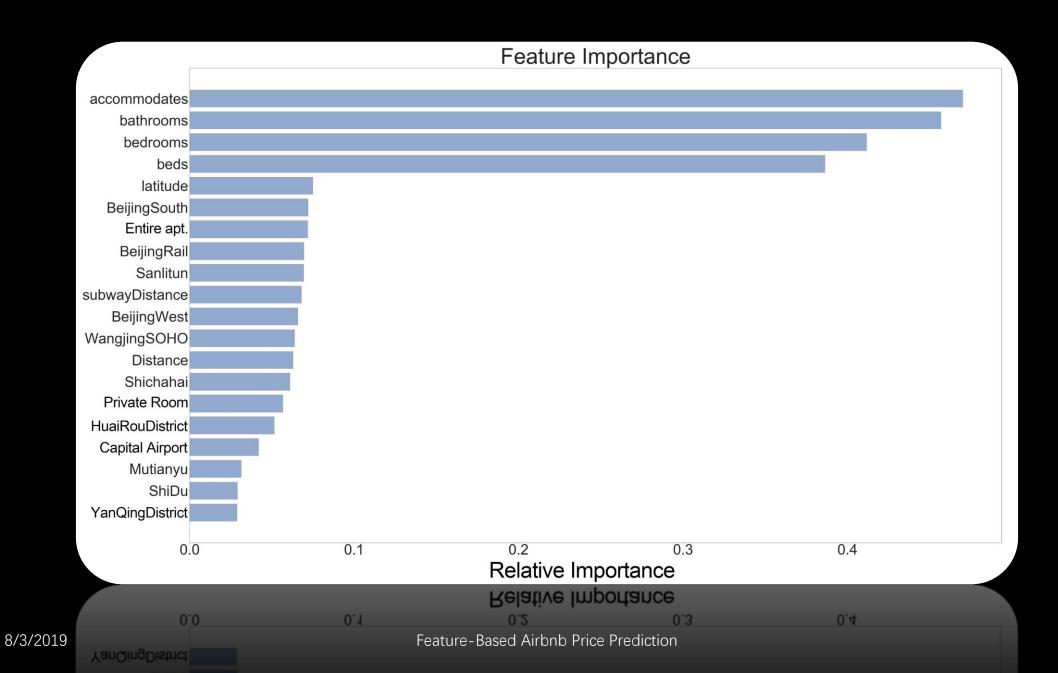
4

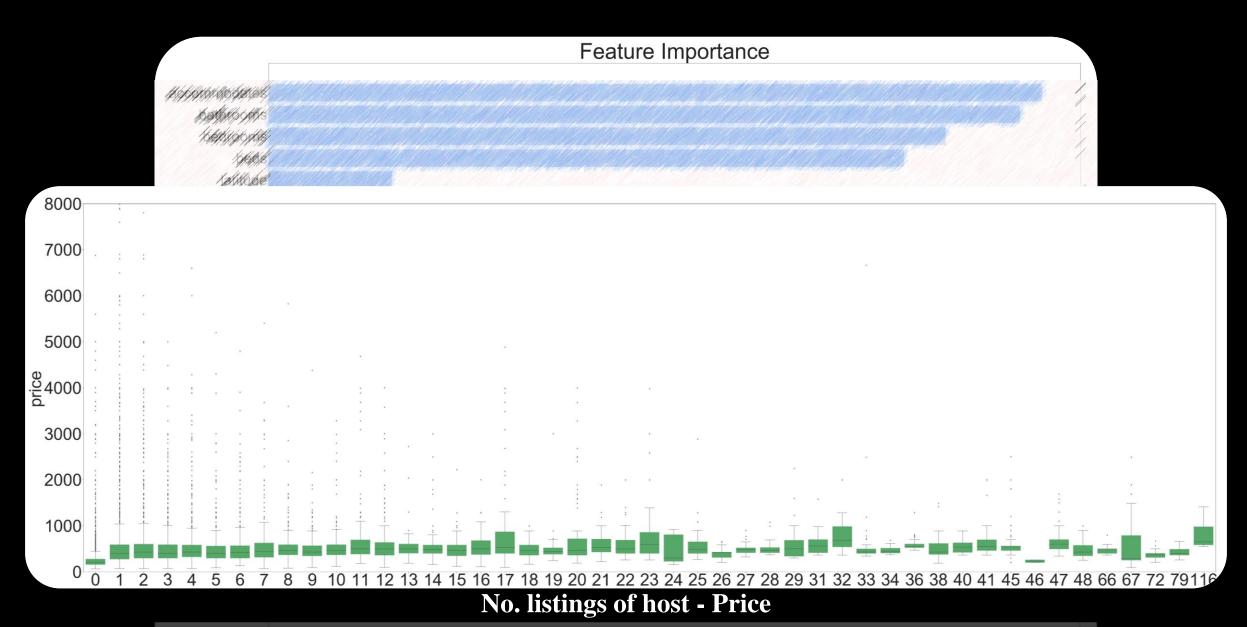
Motivation · Problem Definition · State-of-the-Art · Methodology · Evaluation



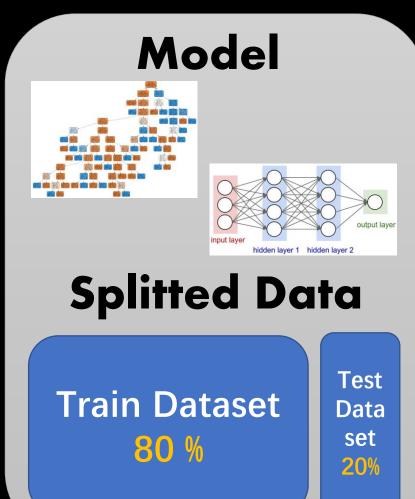


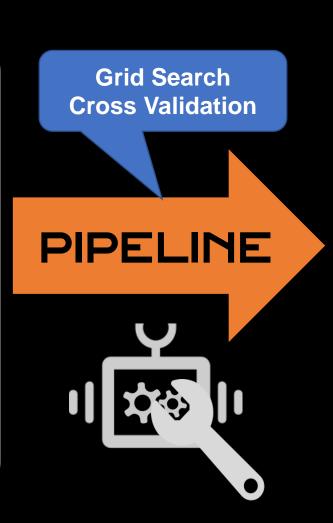
Motivation · Problem Definition · State-of-the-Art · Methodology · Evaluation

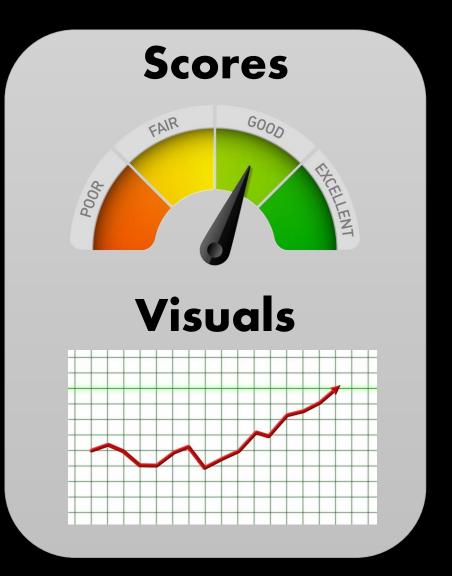




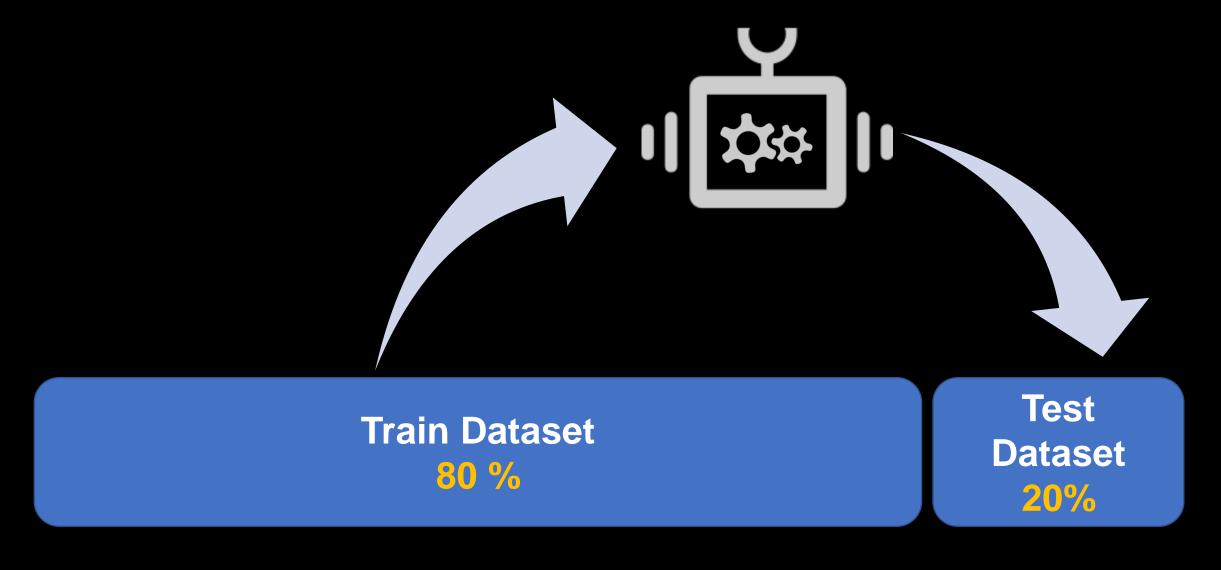
Model Building



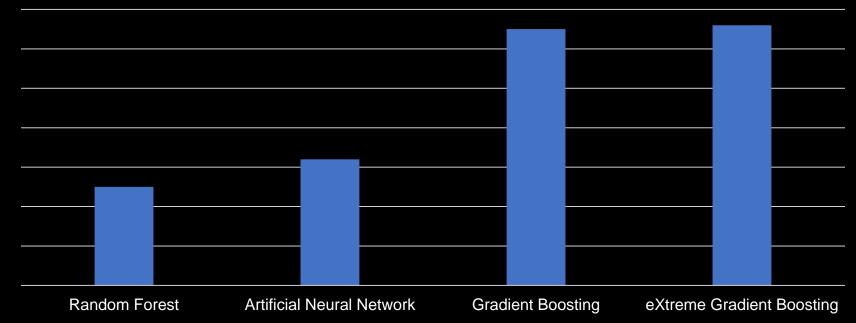




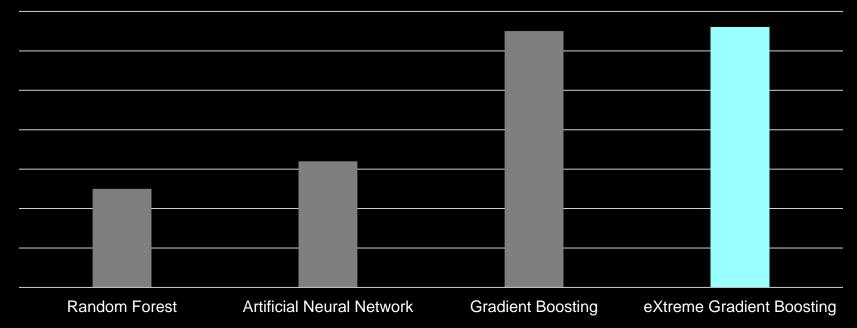
Evaluation

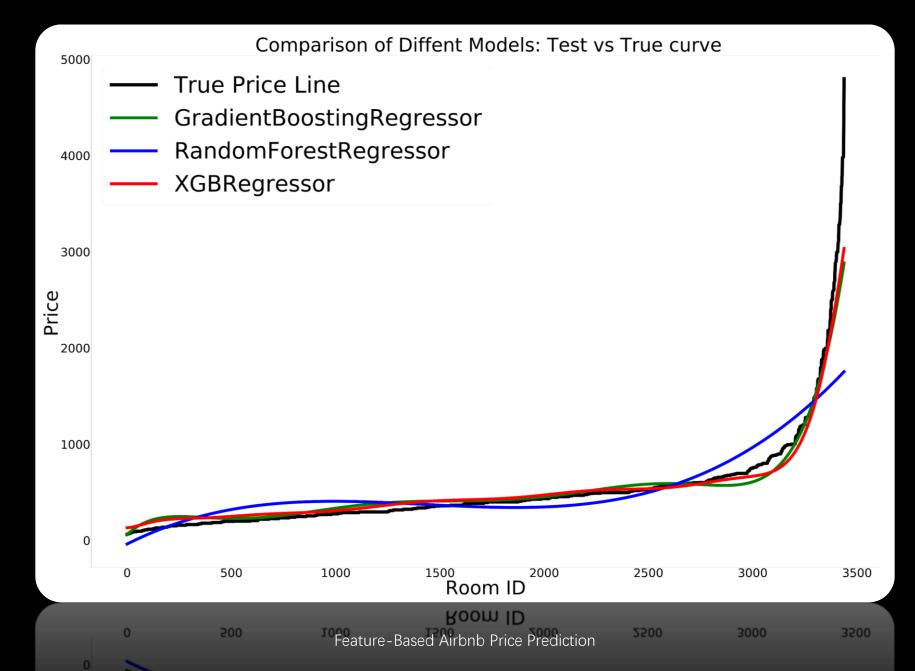


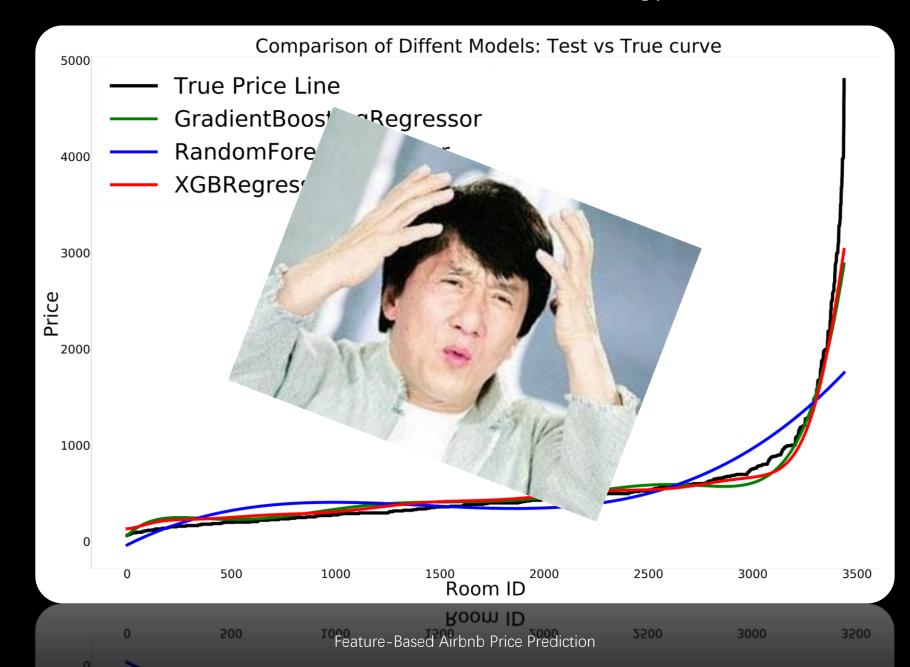
Model Name	R ² Score
Random Forest	0.705
Artificial Neural Network	0.712
Gradient Boosting	0.745
eXtreme Gradient Boosting	0.746



Model Name	R ² Score
Random Forest	0.705
Artificial Neural Network	0.712
Gradient Boosting	0.745
eXtreme Gradient Boosting	0.746







Model Name	R ² Score	Prediction
Random Forest	0.705	¥ 1798.06
Artificial Neural Network	0.712	¥ 1820.95
Gradient Boosting	0.745	¥ 1882.24
eXtreme Gradient Boosting	0.746	¥ 1887.61

Beijing

♠ Entire house

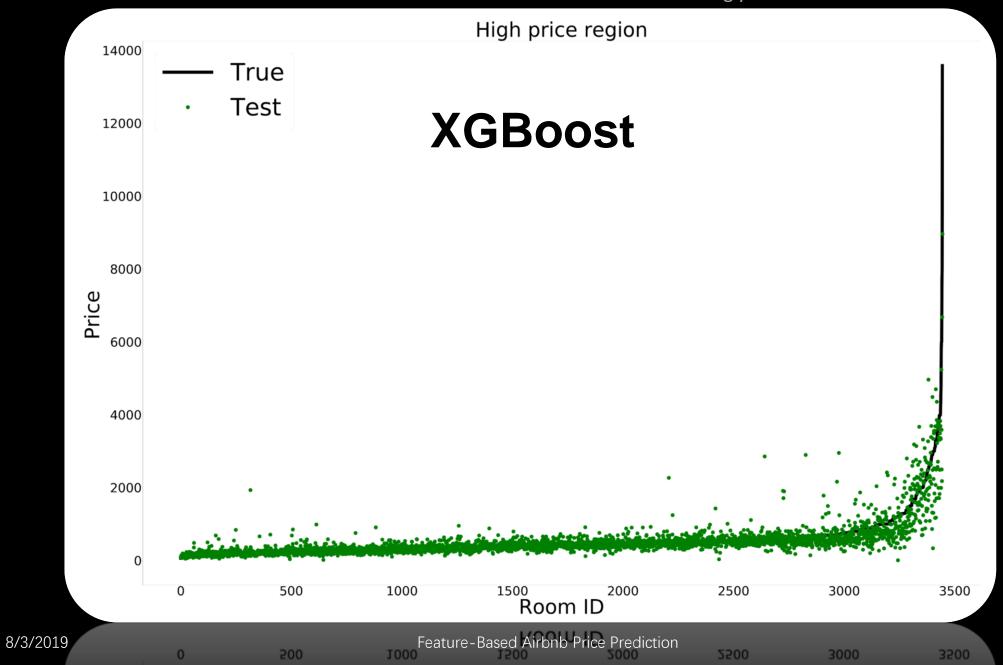
12 guests 6 bedrooms 6 beds 2 baths

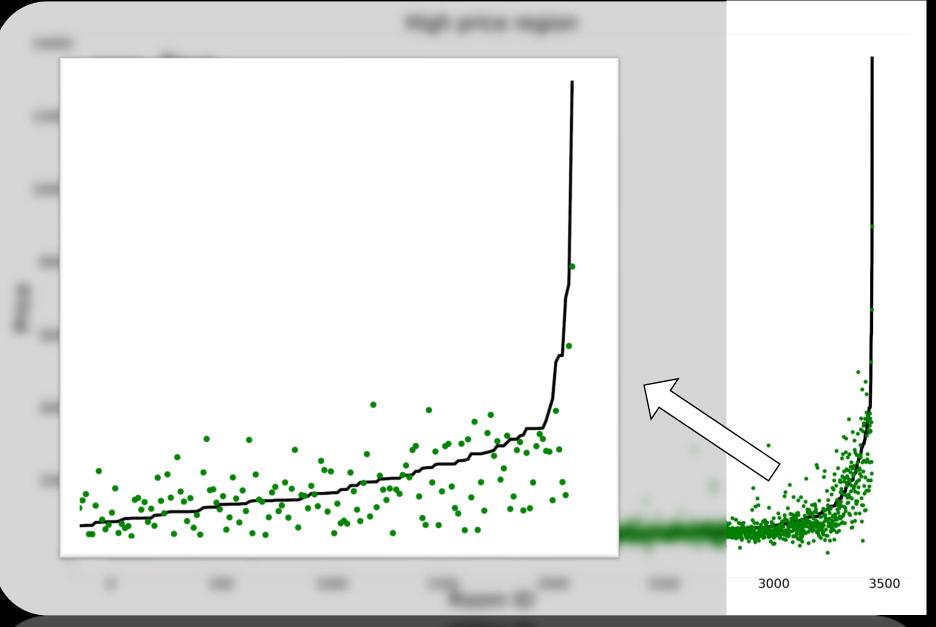


¥ 1,888 per night









Error Analysis

Expensive listings have less data compared to inexpensive listings

Inexpensive Listings

Expensive Listings

Feature isn't everything for price.



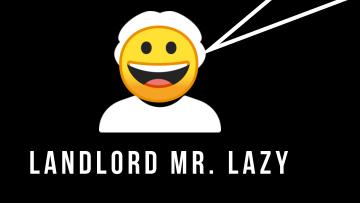
¥ 2348

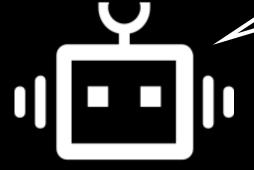


¥ 200

To Wrap Up, 3 Giant Rooms Swimming Pool Big TVs





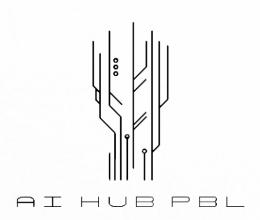


XGBoost

Intelligent Machine

0.746

Thank you!



Thank you! AI HUB



Q & A

