The battle of the neighborhoods

Finding the best location to open a restaurant in Madrid, Spain.



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Contents

1.	BUSINESS PROBLEM	3
2.	DATA	3
	2.1. Foursquare API data	3
	2.2. Madrid Neighborhoods	4
	2.3. Valencia City Neighborhoods	4
	2.4. Madrid Census data	4
3.	METHODOLOGY	5
	3.1 Data preprocessing	5
	Neighborhood basic information and census data	5
	Foursquare API data	
	3.2 Exploratory Data Analysis	
	3.3 Clustering	
4.	RESULTS DISCUSSION	
	CONCLUSSION	12

1. BUSINESS PROBLEM

Our customer, owner of the Italian restaurant "XYZ Fancy Dining" is interested in opening a new venue in Madrid. Madrid is one of the busiest cities in Europe, with more than three million residents and an average of almost 800.000 visitors each month.

This would be our customer's second restaurant location, after having successfully opened a venue in El Carme, a very lively neighborhood from Valencia city.

Considering that our customer has had very good results with their Valencia location, they have requested our data science team to find a neighborhood with similar characteristics.

The problem question would be: What neighborhood from Madrid has the most similar characteristics in terms of entertainment and dining options compared to El Carme in Valencia City?

2. DATA

The data to be used for this project comes from three different locations:

- Foursquare. It is a local search-and-discovery service which provides information on different types of entertainment, drinking and dining venues. Foursquare has an API that can be used to query their database and find information related to the venues, such as location, overall category, reviews and tips.
- Madrid Neighborhood Names and geographic coordinates. Available on https://datos.madrid.es/, this is used to obtain the neighborhood location information from the city.
- Valencia City Neighborhood Names and geographic coordinates. Data available on http://mapas.valencia.es/lanzadera/opendata/Barrios/SHAPE
- Madrid census data, were we can get the population and income statistics, available in http://www-2.munimadrid.es/CSE6/jsps/menuBancoDatos.jsp

Below the details of how we will use each data source during this project.

2.1. Foursquare API data

For this project we will use the Foursquare Places API. One of the features of this API is to provide a list of venues within a specific location, based on the Lat/Lon coordinates and a radius.

In order to obtain a list of venues within a specified area, we use the "explore" endpoint from the API. By passing the proper parameters via an HTTP request to the *explore* endpoint, we get a JSON object with the information shown in the table below:

Field	Description
id	A unique string identifier for this venue.
name	The best known name for this venue.
location	An object containing none, some, or all of address (street address), crossStreet, city, state, postalCode, country, lat, lng, and distance. All fields are strings, except for lat, lng, and distance. Distance is measured in meters. Some venues have their locations intentionally hidden for privacy reasons (such as private residences). If this is the case, the parameter isFuzzed will be set to true, and the lat/lng parameters will have reduced precision.
categories	An array, possibly empty, of <u>categories</u> that have been applied to this venue. One of the categories will have a primary field indicating that it is the primary category for the venue. For the complete category tree, see <u>categories</u> .

Figure 1. Information contained in response to request towards "explore" endpoint

The *location* object contains the coordinates of each venue, which will be used to associate it with its respective neighborhood.

The *categories* array will be used to categorize the neighborhood. Basically, we will count how many venues from all available categories are found on each neighborhood, and then use that information to compare neighborhoods from Madrid with El Carme in Valencia.

2.2. Madrid Neighborhoods

The Madrid city government has made available to the public a series of datasets with information of interest. We will be using the "Divisiones administrativas: distritos, barrios y divisiones históricas" dataset, available in the following URL: https://datos.madrid.es/egob/catalogo/200078-10-distritos-barrios.zip.

The data insinde the .zip file is in ESRI format. To convert this to a dataframe that we can use, *geopandas* python library.

2.3. Valencia City Neighborhoods

Valencia City Neighborhood Names and geographic coordinates. Data available on http://mapas.valencia.es/lanzadera/opendata/Barrios/SHAPE.

This data is also available in ESRI format.

2.4. Madrid Census data

To complement our analysis we will be using the statistics of the population and average income per neighborhood in madrid. This data is available in the municipality data bank, http://www-2.munimadrid.es/CSE6/jsps/menuBancoDatos.jsp

3. METHODOLOGY

3.1 Data preprocessing

Neighborhood basic information and census data

During the data preprocessing stage, we prepare the data to be used during the machine learning process. The data structure for the neighborhood information is different between Madrid and Valencia, so we need to adapt both of them.

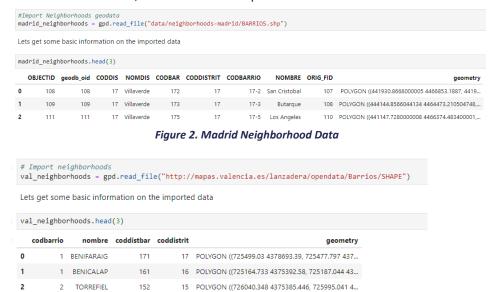


Figure 3. Valencia Neighborhood Data

After preprocessing, we came with the following dataset, containing the needed information for both cities:



Figure 4. "Neighborhoods" dataset, containing both Madrid and Valencia

As shown in Figure 4, during the data pre-processing stage we created a dataset containing each of the neighborhood's basic information for both cities.

Finally, we create a dataset that contains the census data per neighborhood, as shown below.



Figure 5. Income per neighborhood - Madrid

	2						
	$\label{eq:madrid_population} \begin{tabular}{ll} madrid_population = pd.read_excel('data/population-madrid) population-madrid.xls', skipfooter=4, skiprows=4, madrid_population.head() \\ \begin{tabular}{ll} madrid_population.head() & mad$						
	Distrito	Barrio	Edad	Total			
0	CENTRO	PALACIO	Total	22984			
1	CENTRO	EMBAJADORES	Total	45433			
2	CENTRO	CORTES	Total	10525			
3	CENTRO	JUSTICIA	Total	17205			
4	CENTRO	UNIVERSIDAD	Total	31809			

Figure 6. Population per neighborhood - Madrid

Foursquare API data

By using a custom function, calling the "explore" endpoint, we created a dataset with the top 100 venues within 500 meters of the center of each neighborhood.



Figure 7. Sample of the "venues" dataset

By using a custom function, calling the "explore" endpoint, we created a dataset with the top 100 venues within 500 meters of the center of each neighborhood.

We performed one-hot encoding on the "Venue Category" column, creating a new dataset as shown below.

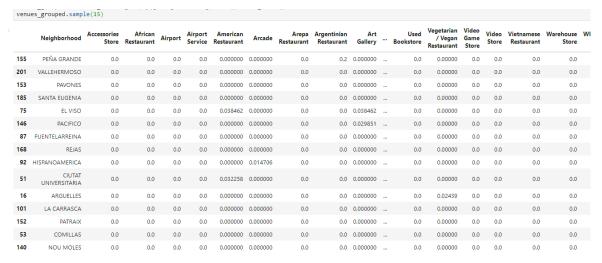


Figure 8. Venues_Grouped dataset (after one-hot encoding)

The dataset from the figure above will be used for clustering later.

3.2 Exploratory Data Analysis

First, let's check the number of neighborhoods we are working with on each city.

```
print('The number of neighborhoods in Madrid is: {}'.format(madrid_neighborhoods['Neighborhood'].nunique()))
print('The number of districts in Madrid is: {}'.format(madrid_neighborhoods['District'].nunique()))

The number of neighborhoods in Madrid is: 131
The number of districts in Madrid is: 21

print('The number of neighborhoods in Valencia is: {}'.format(val_neighborhoods['Neighborhood'].nunique()))
print('The number of districts in Valencia is: {}'.format(val_neighborhoods['District'].nunique()))

The number of neighborhoods in Valencia is: 88
The number of districts in Valencia is: 19
```

Figure 9. Number of neighborhoods per city

There are more neighborhoods in Madrid, being a larger city. However, the number is relatively comparable to Valencia's 88 neighborhoods.

Lets now evaluate the venues dataset to compare both cities:

```
#Get how many venues were found
print('A total of {} venues were found in Madrid'.format(venues[venues['City']=='Madrid'].shape[0]))
print('A total of {} venues were found in Valencia'.format(venues[venues['City']=='Valencia'].shape[0]))
A total of 3517 venues were found in Madrid
A total of 2553 venues were found in Valencia
```

Figure 10. Number of venues found for each city

And let's compare the distribution of types of venues found on each city:

```
# Count the number of Locations per Venue Category in Madrid venues[venues['City']=='Madrid'].groupby('Venue Category').count()['Neighborhood'].sort_values(ascending-False).head(10)
Venue Category
Restaurant
                               193
Bar
                               166
Tapas Restaurant
Café
Hotel
                               100
Coffee Shop
                                91
Bakery
Pizza Place
Italian Restaurant
                                73
# Count the number of locations per Venue Category in Valencia venues[venues['City']=-'Valencia'],groupby('Venue Category').count()['Neighborhood'].sort_values(ascending-False).head(10)
Venue Category
Spanish Restaurant
Tapas Restaurant
                                       153
Restaurant
Mediterranean Restaurant
Café
                                        87
Hotel
Grocery Store
Italian Restaurant
Bakery
                                        65
Pub 59
Name: Neighborhood, dtype: int64
```

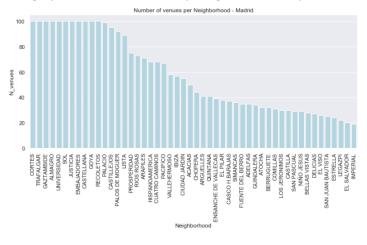
Figure 11. Number of venues per category Madrid and Valencia

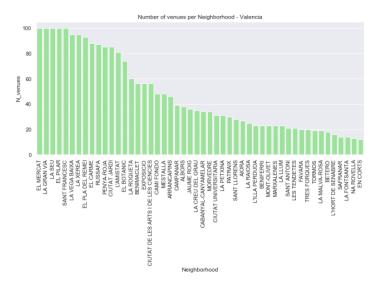
As shown, the types of venues are somehow similar between both cities. Traditional "Spanish restaurant" are in the top for both cities. As shown below, there is slightly more diversity in the types of venues available in Madrid.

```
#Number of unique venue categories per city
print('There are {} uniques categories in Madrid.'.format(len(venues[venues['City']=='Madrid']['Venue Category'].unique())))
print('There are {} uniques categories in Valencia.'.format(len(venues[venues['City']=='Valencia']['Venue Category'].unique())))
There are 269 uniques categories in Madrid.
There are 215 uniques categories in Valencia.
```

Figure 12. Types of venues per city

The graphs below show the top neighborhoods by venues:





3.3 Clustering

With the venues_grouped dataset (one-hot encoding of the venue types per neighborhood) we now group the neighborhoods into clusters using the KMeans Clustering method. For our project we selected K=20, aiming to desegregate as much as possible the data.

Now lets initialize the k-means model using K=20

```
|: k_means = KMeans(init = "k-means++", n_clusters = 20, n_init = 15)
|: # Fit the model
| k_means.fit(venues_grouped.drop('Neighborhood',axis=1))
|: KMeans(algorithm='auto', copy_x=True, init='k-means++', max_iter=300,
| n_clusters=20, n_init=15, n_jobs=None, precompute_distances='auto',
| random_state=None, tol=0.0001, verbose=0)
|: #Add the labels to the venues_grouped dataset
| venues_grouped['Cluster']=k_means.labels_
|: #Obtain the number of neighborhoods per cluster
| venues_grouped.groupby('Cluster')['Neighborhood'].count()
```

Figure 13. Clustering of neighborhood data

The figure below shows the amount of neighborhoods per each cluster. As we can see, there are 5 "dominant" clusters, out of which Cluster 12 has the highest amount of neighborhoods (81). Remember this analysis includes both Madrid and Valencia, now we have to separate only the Madrid results.

```
venues_grouped_count = venues_grouped.groupby('Cluster')['Neighborhood'].count().to_frame()
venues_grouped_count.reset_index(inplace=True)
ax = sns.barplot(x='Cluster', y='Neighborhood', data=venues_grouped_count, color='green')
ax.set_title('Number of neighborhoods per cluster');
```

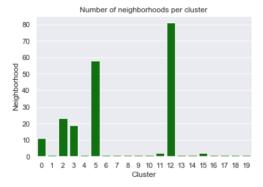


Figure 14. Number of neighborhoods per cluster

We identify that the target neighborhood "El Carme" is located in cluster 12:

```
target_cluster_df = neighborhoods_venues_sorted.loc[neighborhoods_venues_sorted['Neighborhood']=='EL CARME']
target_cluster_df.reset_index(inplace=True)
target_cluster=target_cluster_df.loc[0].at['Cluster']
print('The target cluster is: {} '.format(target_cluster))
The target cluster is: 12
```

Figure 15. EL Carme cluster location

And finally we can determine the neighborhoods from Madrid that belong to this cluster:

There are 48 neighborhoods in Madrid with similar characteristics than El Carme

Figure 16. Total number of potential neighborhoods to open the restaurant in Madrid

The number of neighborhoods for cluster 12 is still high, so we will create a ranking metric to order the list. The ranking will be based on the following criteria:

- a) Total Population. Weight: 50%
- b) Average income per household within each neighborhood. Weight: 25%
- c) Amount of already existing Italian restaurants. Weight: 25%

The first step is to normalize each of the metrics, so they can all be represented with a number from 0 to 1. For (a) and (b) we divide by the maximum value of the total population and income dataset. For (c), we create an index with the rate of non Italian restaurants.

:		District	Neigh	borhood	Population	Popu	ulation_Normalized
	0	CENTRO		PALACIO	22984		0.345406
	1	CENTRO	EMBA	JADORES	45433		0.682772
	2	CENTRO		CORTES	10525		0.158171
		District	Neighb	orhood	Average Inco	me l	ncome_Normalized
	0	CENTRO	F	ALACIO	34675	.85	0.308722
	1	CENTRO	EMBAJA	ADORES	25999	.83	0.231478
	2	CENTRO		CORTES	34952	.68	0.311186
		Neighb	orhood	Number	_ltalian_Restaur	ants	Non_Italian_Restaura
0		ABI	RANTES			0	1.0000
1		А	CACIAS			1	0.8888
2		А	DELFAS			0	1.0000

Figure 17. Normalized metrics used to calculate the ranking

The final step is to combine the three metrics for each of the possible neighborhoods and to order the neighborhoods based on this rank. This is shown in the figure below



Figure 18. Top 10 neighborhood recommendations to open new italian restaurant in Madrid

4. RESULTS DISCUSSION

After clustering the Madrid and Valencia neighborhoods based on the results from the Foursquare API data, we were able to separate our dataset into 5 distinct clusters, and then from our target cluster pick the best candidates for our customer to open their new Italian restaurant.

As shown in Figure 18. Top 10 neighborhood recommendations to open new italian

restaurant in Madrid The selected neighborhoods have similar characteristics. Most of them are dominated by Spanish Restaurants and Bars, are densely populated neighborhoods and have few or no Italian restaurants. These constitute good candidates for opening a restaurant.

One issue I noted during the clustering analysis was that, even though we set the KMeans Clustering method with K=20 (aiming to segregate the neighborhoods as much as possible) we found several "one neighborhood" clusters. This denotes the importance of properly selecting the K value when using this method. In our case, it wasn't relevant to redo the analysis with a different K, since we were only looking for one specific cluster.

The ranking procedure shown at the end of section 3.3 was necessary due to the high amount of results found for the target cluster. In our example, we integrated three different metrics (Population, Income and existing Competition). For a real-life project, probably additional metrics could be added to create a more robust index.

5. CONCLUSSION

We were able to determine a good set of ten options to propose to our customer to open a new restaurant, considering the variables described in the previous sections.

During this project I applied several methodologies used during the course, such as data wrangling with pandas, basic data visualization and machine learning techniques.

For future projects with similar characteristics, it should be considered to expand the amount of data available (for example, using the premium features of the Foursquare API) and other clustering algorithms such as DBSCAN.