



CARIBBEAN EXECUTIVE TRAVEL

MEMO OF UNDERSTANDING / SALES AGREEMENT

The Exit Club

December 4-8, 2025

Per Person Package Pricing*:

	2-6 travelers	7-11 travelers	12-20 travelers
Single Occupancy	\$5,000 per person	\$4,550 per person	\$3,885 per person
Double Occupancy	\$4,250 per person	\$3,800 per person	\$3,235 per person

Ground package includes:

- 4 nights’ accommodations in Havana, Cuba in luxury, privately owned boutique hotels
- Daily breakfast
- All activities, speaker fees, live entertainment, and event production as described on the program
- Dedicated professional guides
- Local ground transportation to and from all activities listed on program
- All meals listed on program
- Pre-trip departure information
- Compliance with U.S. Treasury Department regulations

Ground package does not include:

- Airfare
- Cuban Visas
- Personal hotel incidentals
- Meals, activities, or additional events not listed on the program
- Tips for hotel staff, guides, drivers, etc.

TERMS AND CONDITIONS

PAYMENT:

- A deposit payment of \$1,000 per person is due at this time.
- A signed copy of the Memorandum of Understanding should be turned in with the deposit.

- Full payment will be due 90 days prior to trip departure – September 4, 2025.
- Please inquire if you are interested in purchasing trip insurance from a certified, third party.

Payment can be made with a check, cashier's check, or money order. Credit cards are not accepted. Please make checks out to Caribbean Executive Travel and mailed to:

Caribbean Executive Travel

Attn: **The Exit Club**

136 Sequams Lane W.

West Islip, NY 11795

CANCELLATION and REPLACEMENT POLICIES:

- The sale is considered final.
- Cancellations made on or 120 days prior to trip departure are eligible for a full refund.
- Cancellations made between 119-76 days are eligible for a 50% refund.
- Cancellations made on or after 75 days of trip departure are nonrefundable.
- In some instances, time permitting, a different traveler can take the place of a scheduled participant for a processing fee of \$350.
- *If the US government changes policy, thus prohibiting the trip from happening, a full refund will be given in the form of a future credit and/or a cash value less any of the expenses that can't be recovered.*

TRIP CANCELLATION INSURANCE:

Due to financial transaction limitations stemming from OFAC's embargo on Cuba, the trip is non-refundable. We recommend [Allianz Global Travel Insurance](#) - specifically their **Classic with RTW** (Requirement to Work - allows you to cancel for work related reasons), **Premier Plan** or **Classic with Cancel Anytime**. The plans are based on individuals - so each member will need to purchase their own plan to cover their own per person trip cost.

UNUSED SERVICES & REFUNDS:

No refund or adjustment can be made for any portion of the services not used such as voluntary non-usage of hotel accommodations, scheduled meals or any planned activity described in your itinerary.

PASSPORT AND VISA:

All travelers are required to carry a valid passport and a Cuban visa.

IMPORTANT:

Those without a valid passport will not be allowed to enter. Passport should be valid for a minimum of 6 months after departure date. Cuba Educational Travel is not responsible for lost or stolen passports in Cuba.

RESPONSIBILITY STATEMENT

Cuba Educational Travel serves only to assist in making necessary travel arrangements for its participating members, and in no way represents, or acts as agent for, transportation carriers, hotels, and other suppliers of services connected with this tour. Therefore, is not liable for any injury, damage, loss, accident, delay or other irregularity which may be caused by the defect of any vehicle or the negligence or default of any company or person engaged in performing any of the services involved. Additionally, responsibility is not accepted for losses or expenses due to sickness, weather, strike, hostilities, wars, natural disasters or other such causes. All services and accommodations are subject to the laws of the country in which they are provided. Cuba Educational Travel does not accept liability for any airline cancellation or delay incurred by the purchase of an airline ticket. Baggage and personal effects are the sole responsibility of the owners at all times. Cuba Educational Travel reserves the right to make changes in the published itineraries whenever, in its sole judgment, conditions so warrant, or if they deem it necessary for the comfort, convenience or safety of the tour participants.

Cuba Educational Travel also reserves the right to decline to accept any person as a participant in the tours, or to require any participant to withdraw from the tour at any time, when such an action is determined by the appropriate Cuba Educational Travel staff representative to be in the best interests of the health, safety, and general welfare of the tour group, or of the individual participant.

The undersigned has read carefully the schedule of activities for this tour. The undersigned recognizes that there is a moderate level of physical activity involved in the tour and the tour may require participants to walk long distances and climb stairs. The undersigned accepts any risks thereof and the conditions set forth therein. The undersigned agrees to release and hold harmless Cuba Educational Travel and any of their officers or representatives from any and all liability for delays, injuries or death, or for the loss of or damage to, his/her property however occurring during any portion of the program.

Client Name Paul Giobbi

CET Representative Adam Linderman

Date 07/25/2025

Date 07/25/2025

Client Signature



CET Signature



Trip Date Dec 04, 2025

Roommate _____

MEMO OF UNDERSTANDING – The Exit Club - December 4-8, 2025