

Leah Anestos

Savannah, GA
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EDUCATION

Nucamp Coding Bootcamp/ Full Stack in Web Development

HTML, CSS, JavaScript, Front-End Web UI Framework for Bootstrap, Front End JavaScript Library with React, Multiplatform Mobile App Development with React Native, Server-side Development with NodeJS, Express and MongoDB

Armstrong College/ Some College, Performance in Music

2015 - 2016, Savannah, GA

Took some core math classes, english, and economics. I spent most of my time in my 18 hours a week, taking music classes for my major.

Savannah Arts Academy High School / Choral Major

2011 - 2015, Savannah, GA

An audition-only honors school, with a grade average of 85 or higher to get in, and to remain in the school.

EXPERIENCE

Savannah Riverboat Cruises / Cruise and Event Planning Manager and Specialist

July 2016 - July 2023, Savannah GA

Starting as server/bartender here, I worked my way up to serving supervisor, then into bar management, to dining room manager, and then to general boat management. I stepped down from this position to get into beer sales, only to be asked to return full-time in sales, as an event planning manager.

Executive Office - Cruise and Event Planning Manager

Skills, expectations, and my responsibilities included:

- » Receiving and managing a high volume of inquiries and clientele, for events and responding in a timely fashion
- » Setting up a wide variety of events for high-end clients
- » Acting as accounts payable for all deposits for each event
- » Updating old menus and packages to fit modern dining standards
- » Promoting our brand at local functions to gain client growth
- » Frequent scheduled meetings with the CEO to ensure that all group sales and event pricing remains accurate and aligned with the



WEB DEVELOPMENT PORTFOLIO

<https://leahportfolio-df935.web.app>

SKILLS

- » Junior Full Stack Web Developer
- » Experience with Outlook, Word, and Excel, Canva, and Adobe, & VS Code.
- » Sales and Marketing: 2+ years
- » Management, and leadership 5+ years
- » Capable of finding new creative and logical ways for problem-solving and planning.
- » Customer Service 12+ years
- » Can remain collected and professional under pressure, or in high stress situations

LANGUAGES

- » English - Fluent
- » Japanese - Basic (actively learning)

dynamic fluctuations of the market based on my constant research.

- » Clear communication and early planning, and high organizational skills are needed to act as the in-between from the boat to the client.
- » Deliver weekly note presentations for upcoming events, ensuring comprehensive communication of clients' requirements, contract details, and expectations to all company members. This may involve speaking for extended periods to ensure a thorough understanding by everyone in the company.
- » Executing dining room layouts from verbal site visits.

Food & Beverage Boat Manager

Skills, expectations, and my responsibilities included:

- » Responsible for scheduling staff members
- » Executed all charters: weddings, corporate events, and different events/parties being followed through to contract, including being a point person for hosts/hostesses or charter. Charters included up to 1000 persons.
- » Staff kept to company standards and expectations and created a happy and healthy environment.
- » Created standards and manuals for serving and bartending.
- » Input new and different items, and employees on POS systems
- » Knowledge of different dining room layouts, place settings, and different types of dining room service. Plated dinners, buffet style, and hors d'oeuvre
- » On the hiring team for front and back of the house
- » Co-managing between the CEO, the Captain, and Executive Chef.

Southern Eagle Distributing (Local Anheuser-Busch Distribution) / Sales Rep

July 2020 - August 2021, Savannah, GA

- » Sales and marketing new product releases including scheduling and planning promotional events to push products, and tastings.
- » Problem solving, and solutions for different products no longer in stock, and helping others in our team meet monthly sales targets even through industry shortage
- » Constant knowledge of an immense and growing portfolio to be able to sell the product, and knowledge of what popular products would work best for your restaurant style.
- » Collecting orders for a large jurisdiction of local restaurants
- » Driving and time management for daily projects

CERTIFICATIONS

- » NuCamp Coding Bootcamp: Full Stack Web Development
- » Transportation Security Administration Card (TWIC)

