# lab5

#### December 4, 2019

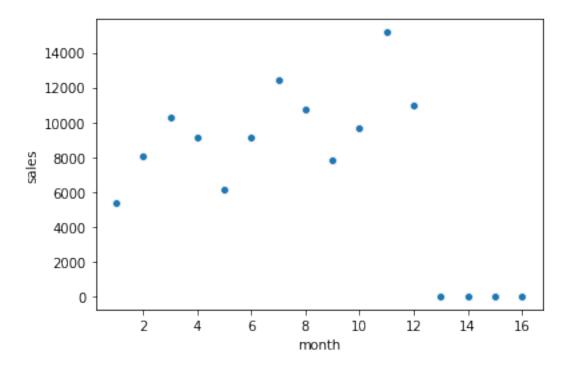
```
[57]: import pandas as pd
import numpy as np
import seaborn as sns
from statistics import mean
```

#### 0.0.1 1. Visualize and interpret the pattern of this time-series

```
[3]: sales_pd = pd.read_excel("./sales.xls",encoding="utf8")
sales_pd = sales_pd.set_index("month")
sales_pd
```

```
[3]:
            sales
    month
    1
             5384
    2
             8081
    3
            10282
    4
             9156
    5
             6118
    6
             9139
    7
            12460
            10717
    8
             7825
    10
             9693
    11
            15177
    12
            10990
    13
                 0
    14
                 0
    15
                 0
                 0
    16
```

- [4]: sns.scatterplot(sales\_pd.index,sales\_pd['sales'])
- [4]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1cdc9fd12b0>



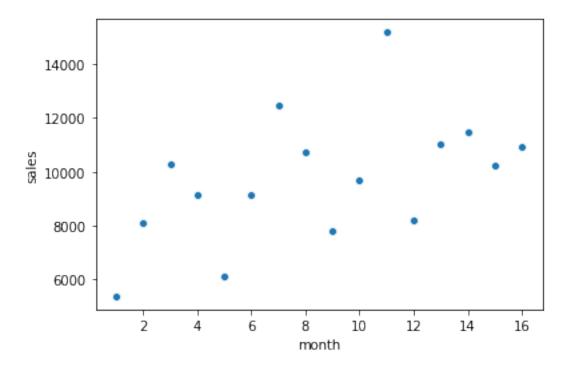
```
[55]: type(sales_pd.loc[10]['sales'])
```

[55]: numpy.int64

have seasonality

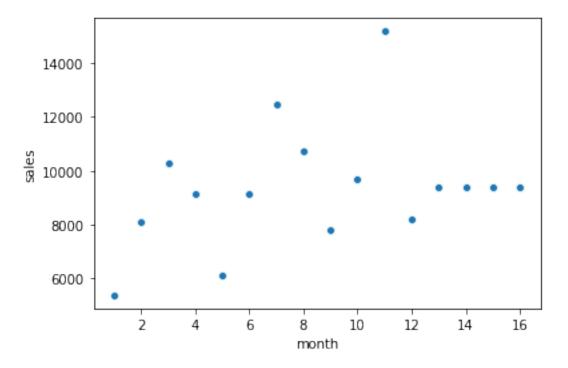
### 0.0.2 moving averge method

[54]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1cdcc0a94a8>



#### 0.0.3 exponential smoothing

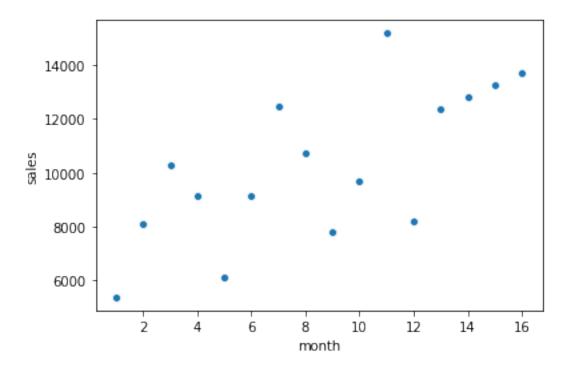
[53]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1cdcc0a4b70>



### 0.0.4 linear regression

```
[52]: from sklearn.linear_model import LinearRegression
   import numpy as np
   lr = LinearRegression()
   lr.fit(np.array(sales_pd.index).reshape(-1,1),sales_pd['sales'])
   #lr.predict([[idx]])
   for idx in range(13,17):
        sales_pd.loc[idx].sales = lr.predict([[idx]])[0]
   sns.scatterplot(sales_pd.index,sales_pd['sales'])
```

[52]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1cdcbfe0cf8>

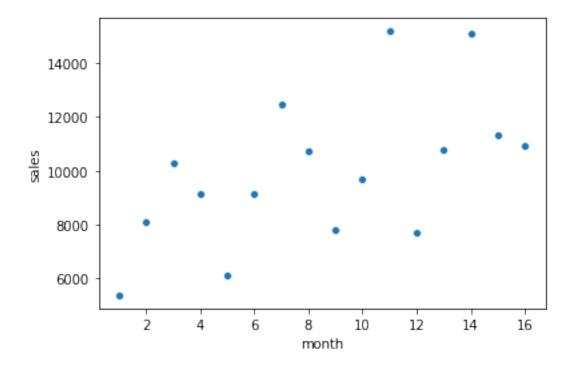


#### 0.0.5 Predict future demand in month 13,14,15,16 with seasonality

```
[56]: avg = []
     for x in range(0,3):
         avg.append(mean([sales_pd.loc[x*4+1].sales,sales_pd.loc[x*4+2].
      \rightarrowsales,sales_pd.loc[x*4+3].sales,sales_pd.loc[x*4+4].sales]))
     avg
     # array of season index
     t_index=[]
     for g in range(0,3):
         #season index for a group
         s_index= []
         for e in range(1,5):
             s_index.append(sales_pd.loc[g*4+e].sales/avg[g])
         t_index.append(s_index)
     avg_4 = avg[2]+mean([avg[2]-avg[1],avg[1]-avg[0]])
     avg_4
     avg_index =[]
     for e in range(0,4):
         avg_index.append(mean([t_index[0][e],t_index[1][e],t_index[2][e]]))
     avg_index
```

```
for e in range(0,4):
    sales_pd.loc[12+e].sales = avg_4*avg_index[e]
sns.scatterplot(sales_pd.index,sales_pd['sales'])
```

[56]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1cdcc16b7f0>



## 0.0.6 1. Basics of Recommendation Algorithm