

## Methods: Game Theory 1

Fall 2015

### Problem Set 3: Dynamic Games, Repeated Games

**Problem 1:** Consider the game in Figure 1 in extensive form in which first player 1, then player 2, and then again player 1 moves. In the payoff vector, the upper (lower) entry in the payoff of player 1 (2). The payoff  $x$  for player 1 after his move  $R$  is some real number. For each of the two possible

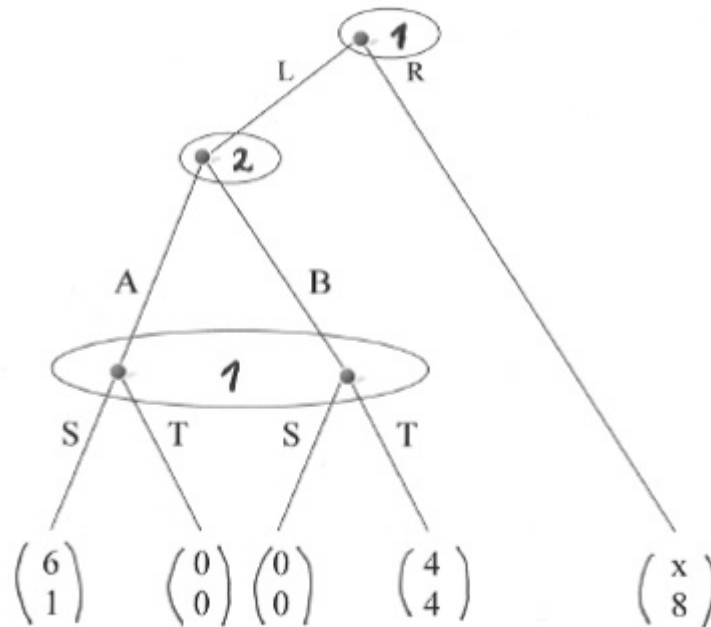


Figure 1: The Game for Problem 1

values  $x = 1$  and  $x = 5$  find all (both pure and mixed) subgame perfect Nash equilibria of the game. Make sure you describe the equilibria fully.

**Solution:** The subgame of the game (starting with player 2's move) has the following strategic form:

Player 2

	<i>A</i>	<i>B</i>
<i>S</i>	6,1	0,0
<i>T</i>	0,0	4,4

This game has two pure equilibria and one mixed equilibrium.

**Problem 2:** Consider the following situation: Two upstream suppliers  $U_1$  and  $U_2$  of widgets compete for sales to downstream manufacturers  $D_1$  and  $D_2$  who in turn sell to final consumers. Widgets are identical and constitute a homogenous good. The upstream firms  $U_1$  and  $U_2$  have respectively unit costs of  $c_1 = 0$  and  $0 < c_2 < 0.5$ . Downstream firms  $D_1$  and  $D_2$  use a one-to-one production technology to turn one widget into one gadget. Gadgets are identical and constitute a homogenous good. The downstream firms have no other costs than the costs for the input (widgets). The downstream firms face final consumer demand for gadgets with inverse demand given by  $p = 1 - q_1 - q_2$ , where  $q_i$  is the individual gadget output by downstream firm  $D_i, i = 1, 2$ . There are no capacity constraints.

(a) Consider the following two-stage game. In the first stage, the two upstream firms  $U_1$  and  $U_2$  choose prices (Bertrand competition), independently and simultaneously choosing prices  $w_1$  and  $w_2$  for their widgets. After observing  $w_1$  and  $w_2$ , the two downstream firms  $D_1$  and  $D_2$  buy widgets and then independently and simultaneously choose quantities  $q_1$  and  $q_2$  of gadgets to be sold in the final consumer markets. (That is, the two downstream firms compete à la Cournot). Determine the subgame perfect Nash equilibrium of this game! [Hint: Assume that if both upstream firms choose the same price, every downstream firm will buy from upstream firm  $U_1$ ]. Determine also the final consumer price and the profits of all firms in the market!

**Solution:** Each of the downstream firms will receive the input from firm  $U_1$  at price  $c_2$  (or slightly below). Since the upstream firms are playing a Bertrand game with asymmetric costs. That is,  $U_1$  will choose a price of  $c_2$  (or slightly below) and  $U_2$  would choose a price of  $c_2$ . The downstream firms play a standard Cournot game with cost  $c_2$ . That is, their profit function would read  $\pi_{D_i} = (1 - c_2 - q_1 - q_2)q_i$  and the equilibrium quantities for the downstream firms in the Nash equilibrium in the subgame are given by

$$q_1^{vs} = q_2^{vs} = (1 - c_2)/3,$$

where the label "vs" stands for vertically separated. The final consumer

price is  $p^{vs} = (1 + 2c_2)/3$ . Firm  $U_1$ 's profits are given by

$$\pi_{U_1} = 2c_2(1 - c_2)/3,$$

whereas each downstream firm earns

$$\pi_{D_i} = (1 - c_2)^2/9.$$