### **SUMMARY:**

- Over 6+ years in the IT sector, I initially thrived as a web developer for 2 years, followed by a focused 4-year immersion in Salesforce. I have worked with Panoplysoft Pvt. Ltd. And Foraysoft Pvt. Ltd.
- Strong experience in Salesforce customization and configuration.
- I have worked in Sales & Service Cloud.
- Exceptional proficiency in Apex Classes, Lightning Web Component, Salesforce Integration, Big Objects, Migration Tool and other programs in Salesforce developer toolkit.
- Work with business leaders and the current development team to document and develop enhancements to our current Salesforce.com org.
- Performs administrative responsibilities to include security models, custom fields, workflows, process builder, flow, validation rules and user management.
- Experience in SFDC Development implementing the APEX Classes, APEX Triggers, Lightning Web Component, Lightning Component, SOQL and SOSL.
- Detailed knowledge of Salesforce.com architecture.
- Extensive experience with the Salesforce.com development life cycle, application design patterns, integration patterns and deployment planning.

### **TECHNICAL SKILLS:**

- CRM TOOLS: Salesforce.com
- SALESFORCE TECHNOLOGIES: Apex Classes, Test Classes, SOQL, SOSL, Lightning Web Component, Aura, Triggers, Custom Objects, Web services, Validation Rules, Work Flows, Dashboards, Reports, Sandbox development and Testing.
- LANGUAGES: Apex, LWC
- WEB TECHNOLOGIES: Web Services, XML, HTML, CSS Dreamweaver, Java Script, Query, php
- Web services: SOAP, WSDL, XML, JSON, REST
- Databases: SOQL, SOSL, SQL

## **EDUCATION:**

- Master of Computer Science (M.sc) from Subharti University Meerut while working job in 2021.
- Post-Graduation Diploma in Computer Application (PGDCA) in 2016.
- Bachelor of Computer Application (B.C.A) from Krishna Institute of Education
   &Management (CCS University, Meerut) in 2014.

## SKILLS:

- Salesforce development, business knowledge, sales management
- Collaboration, communication, interpersonal skills.

#### **WORK SUMMARY**

# **Current Employee:**

Foraysoft Pvt. Ltd., Hyderabad, Telangana 500081 As Salesforce Consultant from 11th Oct, 2022 to 5<sup>th</sup> Sep 2023: Forasoft have been offering premier IT consultancy to Fortune 500 companies. We promise superior performance, quality-focused approach and world-class service delivery, while reducing overhead costs by approximately 70%. Forasoft is the pioneer in Custom Software Development, Data Analytics and AI, Cloud Infrastructure, Cybersecurity, UI/UX Design, Mobile Applications etc.

## **PROJECTS AT Foraysoft:**

Currently Worked with Project:

Project Title : NCA(News Corp Australia)

Client : TCS

Technology : Salesforce CRM

❖ Team Member : 40+

Duration : Worked 11 months (Ongoing Project)

URL : newscorpaustralia.com/

- Designing, coding, and implementing Salesforce applications, Rest API, SOAP API, XML and JSON.
- Coding, configuration, regular maintenance, installation, testing, and debugging.
- Salesforce Developer and lots of customization in

**Responsibilities** : Aura, Apex and triggers.

Test Class coverage, Payment Gateway Integration

Panoplysoft Pvt. Ltd., Mohali As Salesforce Consultant from 12th June, 2017 to 5th

**September 2022:** PanoplySoft is an excellence premises of imagination and creation, here we manage, arrange and built the best collection of IT products. PanoplySoft is a Global Software and It solution firm offering all software solution in various categories. We are the pioneer in software development, Web Design, Cloud Computing Services, Mobile Applications etc.

**PROJECTS AT PanoplySoft:** 

Email. balips2444@gmail.com

❖ Project Title : Icix

Technology : Salesforce CRM

❖ Team Member : 20

Duration : Worked 3 years (Ongoing Project)

❖ URL : icix.com

 Designing, coding, and implementing Salesforce applications using Apex, LWC, Rest API, XML, JSON.

 Coding, configuration, regular maintenance, installation, testing, and debugging.

Responsibilities

Salesforce Developer and lots of customization in LWC, Apex and triggers. Transferring records from one object to another object with the help of Big Object and also admin part.

❖ Project Title : Kiki Ramsey

Technology : Wordpress, AJAX, MySQL

❖ Team Member : 6

Duration : 4 monthsURL : kikiramsey.com

Responsibilities : Built the Website as per the design instructions from client

Project Title : Ghizafoods

Technology : Codeigniter, AJAX, Restful APIs, MySQL

❖ Team Member : 15

Duration : 8 months

URL : ghizafoods.com

Responsibilities DBMS, Integration of cart and client location system with

zip code

❖ Project Title : Relo AI

Technology : Wordpress, AJAX, MySQL

❖ Team Member : 6

Duration : 3 monthsURL : relo.ai

Responsibilities

Built the Website as per the design instructions from

client. It was previously built in pure JS

Email. balips2444@gmail.com

Project Title : Smilesmith

Technology : Codeigniter, AJAX, Restful APIs, MySQL

❖ Team Member : 15

Duration : 6 months

URL : smilesmith.dental

Responsibilities Maintaining current codebase and implementing new

features under guidance of TL

Project Title : Bebuzee

\* Technology : Core PHP, AJAX, Restful APIs, MySQL

❖ Team Member : 15

❖ Duration : 8 months❖ URL : bebuzee.com

Maintaining current codebase and implementing new

Responsibilities features under guidance of TL

## PERSONAL DETAILS

Current Address : # SCF 219, Sector 70 SAS, Nagar Mohali Chandigarh (Punjab)

❖ Father name
 ❖ Date of Birth
 ❖ Languages
 ∴ English, Hindi

**Declaration and Signature:** I hereby confirm that the information in this document is accurate and true to the best of my knowledge.

Bali