



Karthikeyan Palani

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QUALIFICATIONS

- 12 years of experience in networking trainings. 4+ year in TAC, holding good TS skills.
- Self-volunteers if it is known area of expertise, else willing to learn quicker to be there
- Always want to be adventurous in learning new things & do brainstorm with others.
- Self-motivated personality, easy going attitude. Accept only if I am deserver for it.
- I am willing to learn and lead the team for everyone's mutual growth.
- Did POC and learnt real time exposure and won 90% of it.
- A bit of Pre-sales exposure not too commercials of it.
- I will grasp and learn it faster for more productivity.

TRAININGS

- **Train On:** Products and Networking technology: Enterprise, Data Center & Wireless.
- **Train whom:** Business Partners, end-customers & Internals.
- **Training people in and around APAC & EMEA:** Singapore, South Korea, Philippines, Australia, Japan, Dubai, Qatar & Lebanon.

EXPERIENCE

2010 - Present

ALE India Private Limited

Chennai, IN

10+ years of rich network experience on training and pre-sales (last 2 years) in Alcatel-Lucent Enterprise DATA and Wireless products. Key responsibilities are Training (Prime), Pre-sales, Proof of Concept (PoC) and Professional Service (PS).

2006 - 2010

CSS Corp Private Limited

Chennai, IN

4+ years of experience in Alcatel-Lucent TAC for Data networking domain; Rich technical support experience, thorough understanding of Layer2/Layer3 concepts and technologies along with hands-on exposure. Worked twice at client place (Alcatel-Lucent) in Singapore.

2004 -2006

RJP Infotek Private Limited

Chennai, IN

2 Years Deliver of Cisco Curriculum for CCNA and CCNP Routing and Switching.

ACHIEVEMENTS

- **2018: KVMRT2; KL, MY**
Access Layer Solution (Hardened switch) along with Nokia.
- **2018: Mega Metro; Ahmadabad, IN**
POC & Training, Provide 150ms convergence on ERP Architecture.
- **2017: Internet for Every1; Maldives**
Distributed Architecture with 1800 Aps; connecting Schools & University across islands.
- **2016: Cochin Metro; Kerala, IN**
POC & Training, Provide 150ms convergence on ERP Architecture.

REWARDS

2015

BEST PERFORMER @ ALE

2009

BEST PERFORMER @ CSS

ACADEMY

2003

Master of Computer Application

University of Madras.

Chennai, IN

SKILL

Competency level & Cert

Reference

IP Enterprise Data	ACSE
IP Enterprise Wireless	ACSE; CWNA, CWSP, CWDP CWNP# 563618
Shortest Path Bridging	L2, L3, Dynamic & UNP
IP Routing Protocols	OSPF, ISIS
Data Center Protocols	DCBX, VXLAN, EVB, ETS & PFC
Firewalls	Pfsense Competent
Storage	Competent
Cloud	Started AWS towards AWS Solution Arch.
Pre-Sales Knowledge	Pre-sales competent