

Service Packages — Levels 0 to 3

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WTP offers four engagement tiers. Each level builds on the previous one. The recommended level is determined during the pre-screen phase based on client needs and risk profile.

Level 0 — Advisory

For: Clients who need clarity before committing to execution.

ITEM	DETAILS
Scope	Diagnostics, feasibility assessment, roadmap
Deliverable	Written advisory report with recommended path
Duration	3–5 business days
Price Range	\$1,500 – \$3,000
Includes	Risk pre-screen, banking scenario assessment, jurisdiction recommendation
Does Not Include	Any execution, document filing, or appointments
Best For	YELLOW-classified clients, complex structures, clients comparing options

When to recommend LO:

- Client has unclear goals or multiple possible paths
- Risk verdict is YELLOW — need to establish conditions first
- Partner wants a documented feasibility assessment before pitching to client
- Client is early in planning and not ready for commitment

Level 1 — Entry

For: Individual clients who need basic UAE setup — visa, bank account, tax residency.

ITEM	DETAILS
Scope	Personal residency + banking + tax strategy
Deliverable	Active visa, Emirates ID, personal bank account, tax residency path
Duration	4–8 weeks
Price Range	\$5,000 – \$12,000

Services included:

- Visa application (investor/freelancer/Golden Visa assessment)
- Emirates ID processing

- Personal bank account opening (1 bank, 1 account type)
- Tax residency strategy document
- Banking scenario + appointment coordination
- Travel itinerary (if visit required)

Not included:

- Company formation
- Corporate banking
- Real estate
- Family member processing (available as add-on)

Level 2 — Setup

For: Clients who need a full business setup with company, corporate banking, and optional real estate.

ITEM	DETAILS
Scope	Company + corporate account + personal setup + optional real estate
Deliverable	Registered company, trade license, corporate bank account, visa, Emirates ID
Duration	6–12 weeks
Price Range	\$15,000 – \$35,000

Services included:

- Everything in Level 1
- Company formation (Mainland or Free Zone)
- Trade license
- Corporate bank account opening (1 bank)
- Corporate tax registration
- Registered agent / PRO services (first year)
- Real estate advisory (search + viewing coordination)
- Family visa processing (spouse + children)
- School admission support (research + applications)

Add-ons available:

- Additional bank accounts (+\$2,000–5,000 per bank)
- Real estate purchase conveyancing (+\$3,000–8,000)
- Mortgage coordination (+\$2,000)

Level 3 — Control

For: Clients with ongoing operational needs — accounting, employee management, wealth structuring.

ITEM	DETAILS
Scope	Full operations + ongoing support + wealth management
Deliverable	Fully operational entity with accounting, HR, and wealth structures
Duration	Initial setup 8–16 weeks, then ongoing

ITEM	DETAILS
Price Range	\$35,000 – \$80,000+ (initial) + retainer

Services included:

- Everything in Level 2
- Accounting and bookkeeping setup
- VAT registration and filing
- Employee visa processing (up to 5)
- Wealth management advisory
- DIFC Foundation setup (asset protection)
- Custody account coordination
- Will registration (DIFC Courts)
- Quarterly review meetings
- Dedicated account manager

Retainer (post-setup):

- Monthly retainer: \$2,000 – \$5,000/month
- Covers: annual renewals, ongoing accounting, HR support, ad-hoc advisory

Package Selection Guide

CLIENT NEED	RECOMMENDED LEVEL
"I just want to understand my options"	L0 — Advisory
"I need a visa and bank account"	L1 — Entry
"I'm relocating my business to UAE"	L2 — Setup
"I need a visa for a specific purpose"	L1 — Entry
"I want to buy property and set up a company"	L2 — Setup
"I need full operations: company, accounting, employees"	L3 — Control
"I want asset protection and wealth structuring"	L3 — Control
"My profile is complex / YELLOW risk"	L0 first, then reassess

Upsell Path

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L0 Advisory → L1 Entry → L2 Setup → L3 Control
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Roadmap Visa+Bank Company+RE Operations
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Each level completion creates a natural upsell conversation:

- L0 → "Based on the roadmap, here's what L1 would cover"
- L1 → "Now that banking is in place, company formation is the logical next step"

- L2 → "Your company is operational — let's set up accounting and employee visas"
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Partner Revenue by Level

LEVEL	AVG REVENUE	PARTNER COMMISSION (INDICATIVE)
L0	\$2,000	\$200 – \$400
L1	\$8,000	\$800 – \$1,600
L2	\$25,000	\$2,500 – \$5,000
L3	\$60,000	\$6,000 – \$12,000
Retainer	\$36,000/yr	Recurring share
