

""Twitter handle (and profile name): ECHOListening (ECHO Listening Intelligence)

Twitter description: We provide the communication tools necessary to develop successful management teams and strong companies.

Description of the organization from a third party source: "ECHO stands for Effective Communication for Healthy Organizations. ECHO Listening Intelligence is out to change the way the corporate and sales world thinks about listening. People spend 70-80% of their workday engaged in some form of communication, and 55% of that time is devoted to listening. At the day-to-day level, effective listening can mean the difference between closing a sale that satisfies both parties or the sinking feeling that everything went flat. More broadly, effective listening can infuse an entire company's culture, improving workplace communications, enhancing team collaboration and driving up employee engagement. At ECHO, we teach more than "active" listening. We're harnessing the latest scientific research that suggests that listening is a trainable skill with applications far beyond the old notion of simply paying better attention. Listening is a brain-based function, and no two brains are the same. Therefore, different people often hear things in different ways. This is why ten highly competent people can leave a meeting all with varying impressions about what they just heard. In order to work effectively with this cognitive diversity, we developed the ECHO Listening Assessment, a scientifically validated tool that helps each person understand what kinds of information they listen "to" and "for," and how they apply the information they hear. With an increased awareness of individual listening habits, managers and sales leaders can objectively observe their own management style, shift to increase effectiveness and address any areas to improve communication and the sharing of information throughout all levels of the company."

Scraped text from their home page of their website: Titles: ECHO LISTENING PROFILE - ECHO Listening Intelligence | Denver & Boulder CO

Headings: EFFECTIVE COMMUNICATION FOR HEALTHY ORGANIZATIONS; A Listening Assessment and Training Program for Leaders, Teams, and Sales Professionals; THE Cost of poor LISTENING; Miscommunication costs the large organization as much as \$62.4 million annually.; Over 70% of small businesses claim "ineffective communication" is their primary problem.; The average company spends 17.5 hours of the workweek clarifying misunderstandings.; CONNECT WITH US

Paragraphs:

Scraped text from their about page of their website: Titles: About ECHO Listening Intelligence - ECHO LISTENING PROFILE

Headings: USING THE ART OF LISTENING TO TRANSFORM BUSINESS; about echo listening intelligence; Letter from our founder; PARTNER WITH US; CONNECT WITH US

Paragraphs:

Scraped text from their mission page of their website: Titles: NA

Headings: NA

Paragraphs: NA

Scraped text from their history page of their website: Titles: NA

Headings: NA

Paragraphs: NA

Summaries of Links: Based solely on the provided information, it can be inferred that this organization is called "Echo Listening" and it appears to be focused on the concept of "listening intelligence." The organization offers various services and resources related to listening skills, including training programs, assessments, and certification for practitioners. They also have a blog and provide resources for individuals and organizations interested in improving their listening skills. Additionally, they have a presence on social media platforms such as Facebook, Twitter, and LinkedIn, and they have a contact email address for inquiries. The organization seems to place emphasis on the importance of listening in various contexts, including sales, teams, leadership development, and higher education. They also have a section dedicated to showcasing their impact and a privacy policy and terms of service for users. Overall, the organization appears to be dedicated to promoting and developing listening skills and intelligence."""