Thanks for clarifying! Based on your early-career stage—just finishing training, passing qualification exams, and beginning to price smaller client inquiries—here’s a realistic, rewarding, and tailored self-assessment draft that reflects growth potential while showcasing meaningful contributions in your first months:

⸻

Overall Summary

Since completing my qualification exams and officially joining the desk, I’ve proactively transitioned from training into a contributing member of the Credit Trading team. I’ve focused on learning core trading workflows, building product knowledge across IG and HY bonds, and supporting the team in real-time execution. I have begun to price smaller inquiries independently, assist with run generation, and provide timely market color to sales. My goal has been to ramp up as quickly and effectively as possible, and I’ve taken initiative to ask questions, shadow senior traders, and study market behavior across APAC credits. I’m proud to have laid a strong foundation for my long-term development as a trader.

⸻

Drive Growth (What)

While still early in my trading journey, I’ve taken concrete steps to contribute to commercial outcomes:

• Successfully priced small client inquiries across liquid IG names (e.g., WYNMAC, CHINAMOB) and followed up on executions with timely trade recap and axes updates.

• Assisted with preparing daily runs and axes for sales, ensuring formatting consistency and up-to-date pricing, particularly during Asia morning hours.

• Flagged pricing dislocations in short-dated Macau gaming names, which helped the team identify an attractive switch idea that was later pitched to clients.

• Participated in primary market updates by helping track new issue pricing evolution, investor demand commentary, and post-deal secondary performance.

These experiences have helped me build confidence in market navigation and deliver incremental value to the desk.

⸻

Manage Risk (What)

Risk awareness and discipline have been core to my learning curve:

• Followed escalation protocols closely and checked levels with senior traders before pricing any axes, especially in wider or less liquid names.

• Monitored bid-offer spreads during macro-sensitive events (e.g., FOMC, China credit headlines), learning how pricing and liquidity shift in real time.

• Asked questions around risk unwinds and inventory management, especially in the context of hedge fund selling or large RM derisking in TMT names.

• Shadowed how traders adjust risk ahead of key data prints and gained familiarity with risk-off indicators such as “comps selling off” and street being “flat.”

I’ve internalized a mindset of respecting risk while seeking growth in exposure and responsibility.

⸻

Drive Operational Excellence (What)

Even at an early stage, I’ve helped improve small aspects of workflow:

• Took ownership of updating internal tracking sheets for Asia flows and new issue pricing comps, reducing data gaps across morning shifts.

• Flagged inconsistencies in run formatting and proposed a cleaner template that’s now adopted for Asia IG axes.

• Kept a personal log of pricing decisions and market color to support my learning, which has also been useful for sales follow-ups and morning recaps.

• Volunteered to update sales with summary recaps after flow-heavy sessions, helping bridge comms between trading and coverage teams.

These contributions, while small, have made a visible impact on team coordination and information sharing.

⸻

Great Place to Work (How)

I’ve made a deliberate effort to integrate into the team culture:

• Built rapport with both trading and sales colleagues by staying open to feedback, asking thoughtful questions, and offering support when others are swamped.

• Joined team calls even outside my shift hours to stay updated and show initiative.

• Shared market updates I found interesting (e.g., CDS moves, macro headlines) in team chats, sparking useful discussions.

• Supported fellow graduate joiners by sharing study tips and helpful terminal shortcuts post-training.

My approach has been to contribute not only through tasks but through attitude and team spirit.

⸻

Areas of Focus

Looking ahead, my priorities are:

• Gain confidence in pricing mid-sized inquiries independently, including more HY and off-the-run IG names.

• Improve familiarity with primary market mechanics, such as new issue allocation logic, grey market behavior, and pricing rationale.

• Deepen product knowledge, especially in APAC high-yield sectors, including China TMT, India renewables, and Indonesian quasi-sovereigns.

• Continue shadowing senior traders to learn more about positioning decisions, idea generation, and flow interpretation.

I’m committed to growing into a trader who not only executes well, but who thinks commercially and contributes ideas that drive the desk forward.

⸻

Would you like me to help adjust this further based on your actual desk (e.g., IG vs HY, Asia vs Global), or are you ready for a formatted version (PDF or Word)?