

RISK PREMIA STRATEGIES

Julien TurcPhone: + 33 1 42 13 40 90julien.turc@sgcib.com

Important Notice: The circumstances in which this publication has been produced are such that it is not appropriate to characterise it as independent investment research as referred to in MiFID and that it should be treated as a marketing communication even if it contains a research recommendation. This publication is also not subject to any prohibition on dealing ahead of the dissemination of investment research. However, SG is required to have policies to manage the conflicts which may arise in the production of its research, including preventing dealing ahead of investment research.



RISK PREMIA STRATEGIES

INVESTING INTO RISK PREMIA	5
EQUITY FACTOR INVESTING	9
INTRODUCING A PORTFOLIO OF CROSS-ASSET RISK PREMIA	17
OUR RECOMMENDATIONS FOR Q3 2015	22
RISK PREMIA SELECTION	33
PORTFOLIO OPTIMISATION	44
RISK PREMIA ROTATION	48
INTRODUCING OUR CREDIT MOMENTUM STRATEGY	54
IDENTIFYING FACTORS IN HEDGE FUNDS	58

SG RESEARCH ON RISK PREMIA STRATEGIES



Quant Team of the Year





CROSS ASSET RESEARCH - QUANTITATIVE ANALYSIS GROUP



Julien Turc (Head) (33) 1 42 13 40 90 julien.turc@sgcib.com



Sandrine Ungarl (33) 1 42 13 43 02 sandrine.ungari@sgcib.com

Frederic Gu (33) 1 57 29 03 60 frederic.gu@sgcib.com



Lorenzo Ravagli (33) 1 42 13 73 76 lorenzo.ravagli@sgcib (33) 1 42 13 73 76 lorenzo.ravagli@sqcib.com



Raphael Dando (33) 1 42 13 89 79 raphael.dando@sgcib.com



Shivaram Ramegowda (91) 80 2803 7081 shivaram.ramegowda@socgen.com



Thomas Kovarcik (33) 1 42 13 94 75 thomas.kovarcik@sgcib.com



Dheeral Pandey (91) 80 2802 4527 dheeraj.pandey@sgcib.com



CROSS ASSET RESEARCH - EQUITY QUANT GROUP



London Andrew Lapthome (44) 20 7762 5762 and www.lipthomellsocib.com



John Carson (44) 20 7762 4979 john.camon@sgcb.com



Georgios Olkonomou (44) 20 7762 5261 georgios.pikonomou@agob.com



Rui Antunes (44) 20 7762 5875 rut.anturweillsocib.com



(82) 2 2195 7431



CROSS ASSET RESEARCH - EQUITY DERIVATIVES GROUP



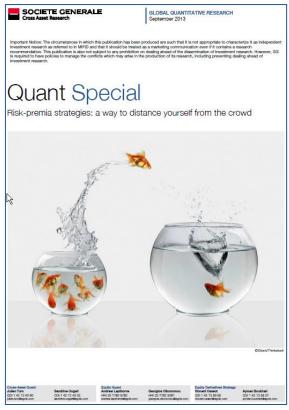
(33) 1 42 13 59 55 vincent.cassot@sgcib.com



Aymen Boukharl (33) 1 42 13 55 07 aymen.boukhari@sgcib.com

SG RESEARCH ON RISK PREMIA STRATEGIES

SOCIETE GENERALE









Recent research

- January 2015: risk premia scorecard update
- March 2015: harvesting the volatility premium a tactical approach
- April 2015: which strategies to buy in the wake of Eurozone QE?
- June 2015: Risk premia outlook

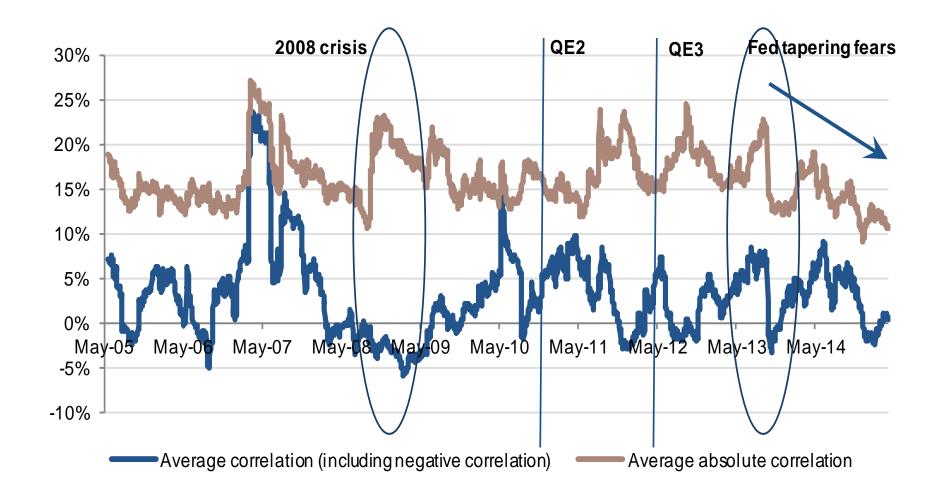


INVESTING INTO RISK PREMIA

THE DEFINITION OF A RISK PREMIA

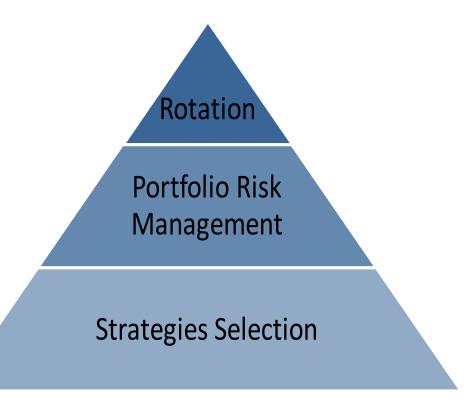
- There is no formal definition of what constitutes a risk premium beyond the concept that investors should reap a reward for bearing some kind of risk. We've discovered there are just as many ways of classifying risk premia as there are suggestions for risk premia themselves.
- So to simplify, we have decided that a risk premium has:
 - 1. Demonstrated an attractive positive historical return profile;
 - 2. A fundamental value that allows a judgement on future expected returns; and
 - 3. Diversification benefits when combined into a multi-asset portfolio.
- An important point here is that the investor gets paid, i.e. the understanding is that the returns generated through exposure to risk premia are in some way more useful and dependable than exposures to more traditional asset classes.

DIVERSIFICATION IS KEY





3 CRITICAL STEPS FOR SUCCESSFUL PORTFOLIO MANAGEMENT



- Identify market regimes
- Idenity trends and relative value opportunities
- Pick up the most attractive risk premia
- Select a risk criterion
- Optimise the portfolio
- Manage leverage
- Identify clusters among strategies
- Identify risk factors
- Strive for balance in terms of clusters and risk factors exposure

Equity Factor Investing

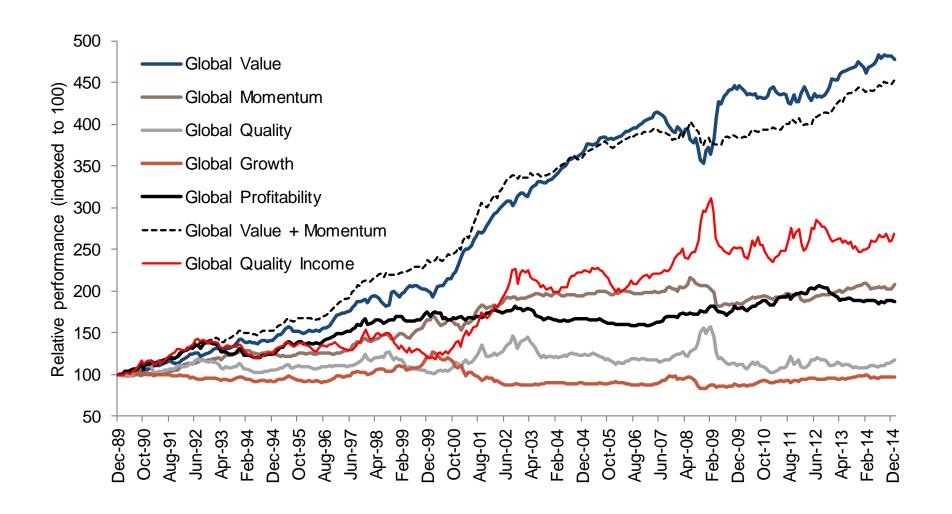
From theory to implementation

Andrew Lapthorne

Phone: (44) 207 762 5762



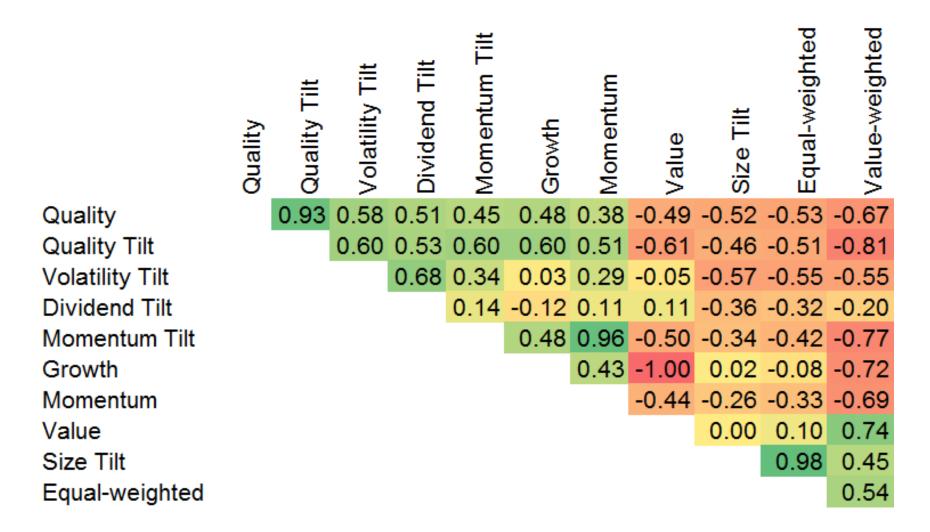
WE AGREE - GLOBALLY VALUE AND QUALITY INCOME WORK BEST



Source: SG Cross Asset Research/Equity Quant, Global Style Counselling factor indices



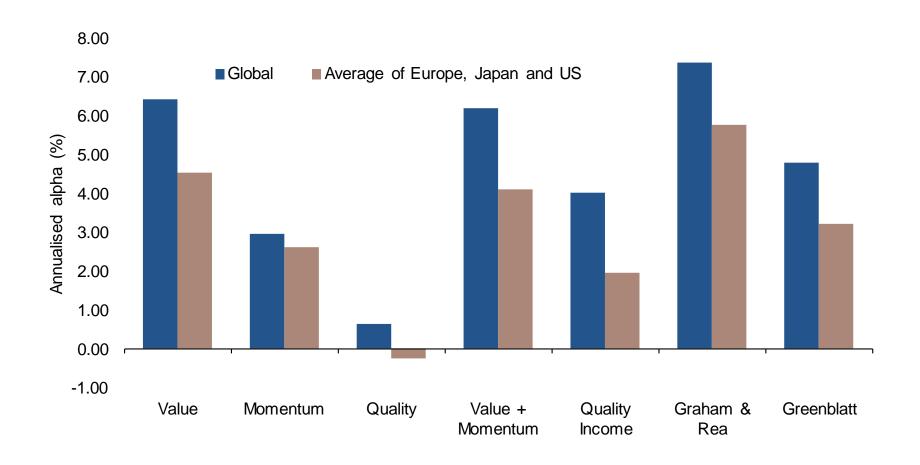
GLOBALLY IT IS LARGELY ABOUT QUALITY VERSUS VALUE



Source: MSCI



INVEST GLOBALLY NOT REGIONALLY FOR THE BEST FACTOR RETURNS



Source: SG Cross Asset Research/Equity Quant, Global Style Counselling factor indices



SG VALUE BETA INDEX

Our index ranks companies relative to their sector peers on the basis of valuation. We define value using the equalweighted quintile score of a set of five traditional value factors, which have all been associated with positive returns in academic literature:

- Book to Price
- Earnings to Price
- One Year forward Earnings to Price
- EBITDA to Enterprise Value*
- Free Cash Flow to Price*

The index consists of an equal-weighted basket of the cheapest 200 stocks based on the above value score. These are chosen from a universe of global developed market companies with a free float market capitalisation of US\$1bn or more at today's prices and where average daily volume has exceeded US\$3mn over the past six months.

^{*}excludes financials

SG QUALITY INCOME INDEX (SGQI)

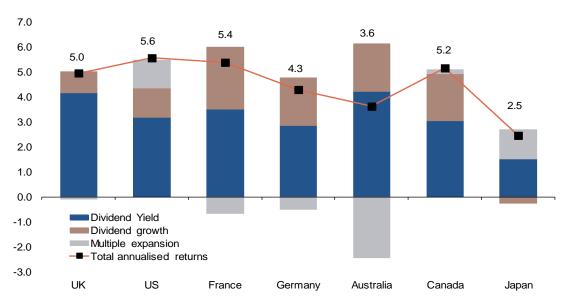
The index includes companies with attractive and sustainable dividends. The criteria are:

- Top 40% of the universe by Merton's distance-to-default
- A score of 7 or better with Piotroski's fundamental score
- A high dividend yield of 4% or more, (consensus estimate for next-12-months).

The universe is global developed, excluding all financial companies.

We also have a European version, **SGQE Index**.

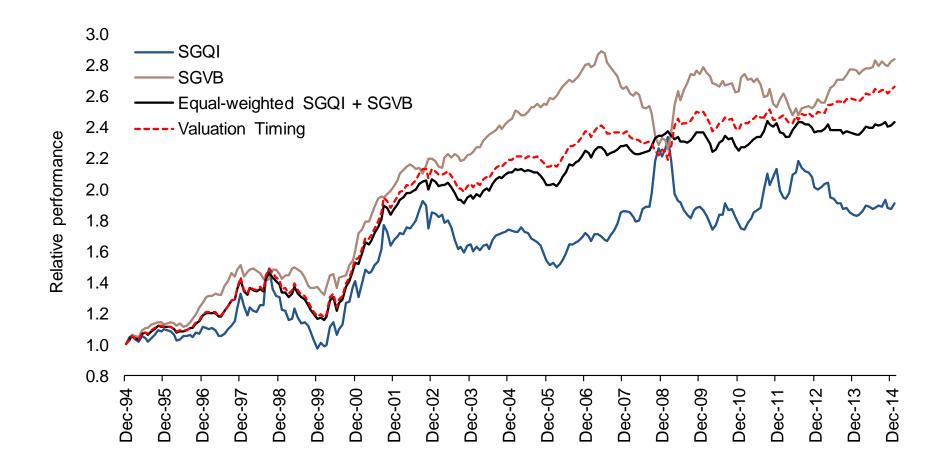
Compounding effects of dividend yield dominates returns in the long term (1970-2011)



Source: SG Quantitative Research



COMBINING SGVB AND SGQI BASED ON THEIR RELATIVE VALUATION



Source: SG Quantitative Research/ Equity Quant, MSCI

Note: Past performance is not indicative of future performance. Portfolio presented assumes no transaction costs. For additional details on portfolio performance please contact us.



INTRODUCING OUR FLAGSHIP RISK PREMIA PORTFOLIO

DIVERSIFICATION IS KEY

- To build our new flagship portfolio, we have followed two simple rules.
- Firstly, the portfolio is diversified across asset classes. We cover five traditional asset classes (equity, rates, credit, FX, and commodities) and consider volatility as one additional asset class. We include at least one strategy per asset class.
- Secondly, the portfolio is evenly balanced between income and hedging strategies and includes five income strategies and five hedging strategies.

Asset class	In come portfolio	Research paper	Asset class	H ed ge portfolio	Research paper
Equity	Value	<u>Mar-14</u> ()	Equity	Quality Income	<u>Sep-13</u> ()
Rates	Optim ised carry	Oct-13 ()	Rates	IR futures momentum	<u>Jul-13</u> ()
FX	FX carry	<u>May-12</u> ()	Credit	Cre dit m o mentu m	<u>May-13</u> ()
Commodities	Commodities carry	Oct-14 ()	Commodities	Commodities futures curve	Oct-14()
Volatility	X-asset short volatility	<u>Dec-12</u> ()	Volatility	VIX futures curve	Oct-14 (10)



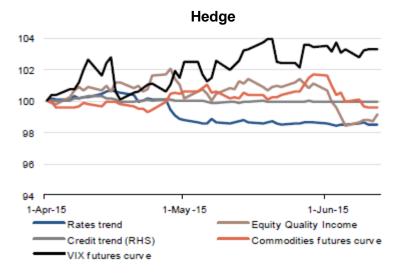
DIVERSIFICATION IS KEY

Performance statistics for the strategies in our current portfolio

	Rates Carry	Equity Value	Commoditie s income	FX Carry	Volatility Income	Rates Trend	Equity Quality Income	Credit trend	Commodity futures curve	VIX futures curve
Return (p.a. 2002-2015)	6.1%	7.2%	4.8%	6.5%	5.5%	1.7%	3.4%	0.6%	5.1%	22.4%
Stdev (p.a. 2002-2015)	3.8%	7.8%	5.0%	9.9%	5.8%	2.8%	6.2%	1.7%	6.2%	25.6%
Sharpe (2002-2015)	1.63	0.92	0.97	0.66	0.95	0.63	0.54	0.37	0.82	0.87
Return (since Oct 14)	2.7%	8.7%	1.2%	0.9%	-5.1%	1.0%	-1.6%	0.2%	0.1%	-5.2%
Stdev (since Oct 14)	4.6%	5.3%	1.4%	8.9%	3.8%	2.6%	5.1%	0.7%	3.8%	8.4%
Sharpe (since Oct 14)	0.60	1.64	0.86	0.11	-1.31	0.41	-0.31	0.32	0.04	-0.62
Return (since 1st April 15)	-0.3%	2.3%	-0.7%	0.6%	-4.9%	-1.7%	-0.9%	0.0%	-0.3%	4.8%
Stdev (since 1st April 15)	1.9%	2.3%	0.5%	4.2%	3.3%	1.2%	2.7%	0.4%	1.9%	4.6%
Sharpe (since 1st April 15)	-0.17	0.99	-1.30	0.14	-1.50	-1.43	-0.33	-0.12	-0.14	1.04
MDD	8.6%	20.2%	14.9%	28.9%	17.0%	5.7%	24.3%	4.0%	9.6%	40.3%
MDD/stdev	2.27	2.58	3.00	2.92	2.92	2.04	3.93	2.27	1.54	1.58

Source: SG Cross Asset Research/Cross Asset Quant.

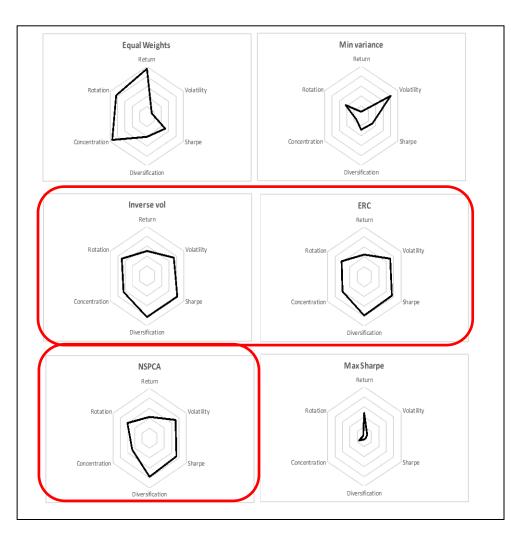
Income 104 102 1-May -15 1-Apr-15 1-Jun-15 Equity Value 'Rates carry FX carry Commodities income ■Volatility income



RISK PREMIA PORTFOLIO – COMPARING ALLOCATION TECHNIQUES

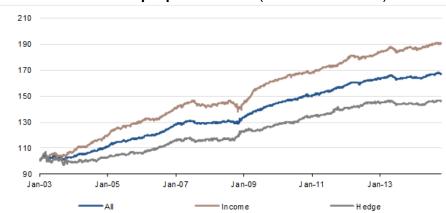
- Allocation on a portfolio of 10 risk-premia strategies (low average correlation) balanced between income and hedging strategies.
- Inverse vol, NSPCA and ERC are relatively similar.
- Inverse vol exhibits the best Sharpe ratio (1.98) closely followed by ERC (1.89) and NSPCA (1.87).
- Equal-weight portfolio has the lowest Sharpe ratio despite best returns (3.57%). This strategy is indeed the riskiest with a volatility of 2.14% and a 3.8% max drawdown

	Equal weights	Inverse vol	Min variance (sample)	ERC (sample)	NSPCA	Sharpe
avg	3.57%	2.60%	1.83%	2.52%	2.50%	2.58%
stdev	2.14%	1.31%	1.21%	1.34%	1.34%	2.29%
sharpe	1.67	1.98	1.51	1.89	1.87	1.13
skew	-0.71	-0.30	-0.06	-0.24	-0.24	-0.58
kurt	3.45	2.55	3.50	2.80	2.73	12.40
MDD	3.78%	2.20%	2.22%	2.19%	2.20%	3.58%
DR	2.46	2.84	2.33	2.79	2.78	2.00
rotation	17.54%	41.77%	76.61%	51.47%	54.39%	164.16%



REBALANCING OUR RISK PREMIA PORTFOLIO EVERY YEAR

In-sample performance (October'14 basket)

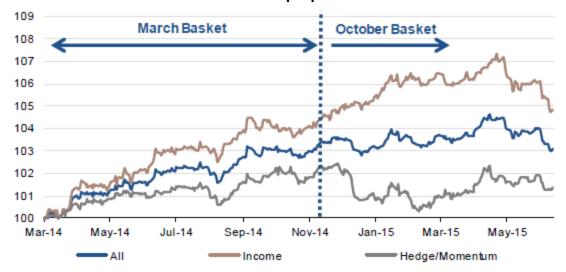


Performance statistics for our flagship risk premia portfolio - yearly rebalancing (excess return)

	Income	Hedge / Momentum	All
Return (p.a. 2002-2014)	4.2%	2.8%	3.5%
Stdev (p.a. 2002-2014)	2.7%	2.1%	1.7%
Sharpe (2002-2014)	1.6	1.3	2.1
Return (since Oct'14)	1.0%	-0.9%	0.0%
Stdev (since Oct'14)	1.8%	1.8%	1.3%
Sharpe (since Oct'14)	0.5	-0.5	0.0
MDD	9.8%	2.9%	3.0%
MDD/stdev	3.6	1.4	1.8

Source: SG Cross Asset Research/Cross Asset Quant

Out-of-sample performace

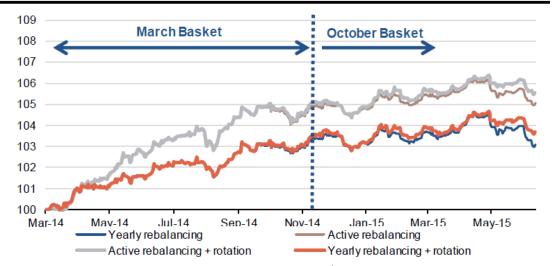


Source: SG Cross Asset Research/Cross Asset Quant

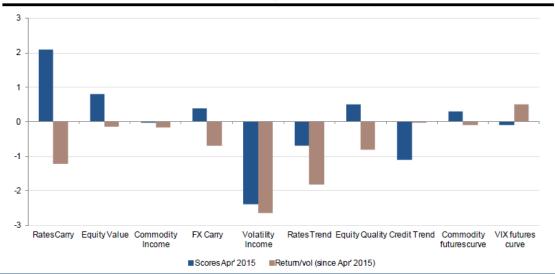


IN PRAISE OF WILLINGNESS

Performance with and without rotation



How our previous scorecard performed (starting on the 15th of April)



WHICH STRATEGIES TO BUY IN THE WAKE OF EUROZONE QE?

Our recommendations for Q3 2015

OUR RECOMMENDATIONS FOR Q3 2015

Commodities to the rescue

- The futures curve strategy may benefit from rising commodity prices.
- Those two strategies look cheap compared to other risk premia

Increase exposure to FX carry

- FX carry is less exposed to the global macro we monitor.
- FX carry tend to perform better when US rates are higher. This strategy remains relatively cheap

Aggregated Scorecard

Strategies	Regime	Switching	Tech	nnical	Potential	Aggregate	Sharpe Ratio	Change in Sharpe	Score
	Macro	Financial	Relative Value	Time Patterns					
Rates Carry	+3.9	-4.5	-2.7	-1.7	-5.2	-2.6	1.34	↑ 0.05	
Equity Value	-4.4	+2.9	-1.1	+0.4	+2.4	+0.4	0.46	↓ -0.01	
Commodities Income	-2.4	-0.5	+3.7	+3.6	+4.2	+2.1	1.63	1 0.26	++
FX Carry	+1.4	+1.6	+0.6	+2.8	+0.6	+1.2	0.28	1 0.00	+
Volatility Income	-3.0	-2.0	-0.3	-5.4	-0.7	-2.0	1.26	1 0.23	
Rates Trend	+2.1	-3.8	-3.3	-0.5		-1.4	0.67	1 0.05	_
Equity Quality	+4.0	+0.4	+1.8	-1.3	-2.5	-0.01	0.65	1 0.02	
Credit Trend	+0.5	-1.6	-4.7	+1.8		-1.0	0.56	1 0.03	_
Commodities futures curve	-1.6	+3.0	+3.7	+4.0		+2.3	1.00	↓ -0.05	++
VIX futures curve	-0.5	+3.7	+2.2	-4.2		+0.3	0.61	- 0.03	

WHAT DOES THE MACRO PICTURE SUGGEST?

- We have stepped into a new interest rates regime in euro rates. Our model has not yet identified a regime shift in the US.
 - Judging from the past ten to 15 years, higher rates have almost inevitably been detrimental to most income strategies, with the exception of commodities income.
 - Equity value and volatility premium would be the most impacted. So it makes sense to shift out of Equity Value into Equity Quality.

Macro Variables	Low High	Rates Carry	Equity Value	Commodi ties Income	FX Carry	Volatility Income	Rates Trend	Equity Quality	Credit Trend	Commodi ties futures curve	VIX futures curve
US GDP Growth										ourve	
US Inflation										_	+
US unemployment Rate		+	+	+							
Change in US 10Y Rate											
US 10Y Rate			_								
US 10Y Real Yield				+		_					
Equity Analysts' Upgrades/Downgrades		+					+	_			
Eco US Surprise Index		++	_	_		_	+	++			
Eurozone GDP Growth											
Eurozone Inflation		_					_		_		
Eurozone Unemployment Rate		_			_	++			+	_	
Change in EUR 10Y Rate		_		+				+		+	
EUR 10Y Rate											
EUR 10Y Real Yield						-					
Change in Sharpe		4	T.		4	4	4	•	Ŧ	•	Ŷ
Current Rank		1	10	9	4	- 8	3	2	5	7	- 6
Performance adjusted scores		3.90	-4.37	-2.36	1.41	-2.99	2.08	3.98	0.45	-1.62	-0.53



WHAT ARE THE FINANCIAL MARKETS TELLING US?

- Our indicators are supportive for VIX futures curve and the Commodities future curves.
 - The MSCI World Index and the VIX have remained in a bullish state, supporting Equity Value and the VIX futures curve strategy.
- Other markets have switched to a new bearish regime.
 - This is bad news for rates and credit trends that tend to be hurt at the beginning of a crisis

Financial markets regimes scorecard

Strategies	Relevant financial features	Low High	Signal	Change i	n Sharpe	Current Rank	Performance adjusted scores
Rates Carry	Total Return FI G7			<u> </u>	0.00	10	-4.5
Equity Value	MSCI World Return			•	0.06	3	+2.9
Commodities Income	S&P Commodity		_	Ť	0.00	6	-0.5
FX Carry .	DXY Return			1	0.03	4	+1.6
Volatility Income	Change in Agg Vol. Indicator			4	-0.07	8	-2.0
Rates Trend	Total Return FI G7			1	0.03	9	-3.8
Equity Quality	MSCI World Return			1	-0.07	5	+0.4
Credit Trend	Total Return Credit Index		_	•	0.02	7	-1.6
Commodities futures curve	S&P Commodity			1	-0.05	2	+3.0
VIX futures curve	Change in VIX		+	1	-0.07	1	+3.7

RELATIVE VALUE AND TIME PATTERNS

■ The commodities future curve, commodities income and FX carry look particularly cheap, when compared to other strategies. Our strongest mean-reversion signal is for the commodity futures curve rates trend.

Strategies	Auto-Correlation	Strength of Momentum	Change in	n Sharpe	Rank using signal	Performance adjusted scores
Rates Carry	+	-0.6	T	-0.13	8	-1.7
Equity Value	+	+0.3	Ţ	-0.06	5	+0.4
Commodity Income	_	-0 .7	•	0.18	3	+3.6
FX Carry	-	-1.1	ı.	-0.09	2	+2.8
Volatility Income	+	-1.9	•	0.09	10	-5.4
Rates Trend	-	+0.0	4	-0.01	6	-0.5
Equity Quality	+	-0.5	Ţ.	-0.04	7	-1.3
Credit Trend	_	-0.5	•	0.08	4	+1.8
Commodity futures curve	-	-1.4	Ţ	-0.04	1	+4.0
VIX futures curve	+	-0.8	•	0.09	9	-4.2

Source: SG Cross Asset Research

■ The two futures curve strategies, in commodities and VIX, now look relatively cheap

Strategies	Residual	Half-Life (in qua	arters)	Z-score	Change in Sharpe		Rank using signal	Performance adjusted scores
Rates Carry	7.0%		3.7	+2.1	- T	-0.17	10	-2.7
Equity Value	3.1%		2.8	+0.6	1	-0.11	7	-1.1
Commodities Income	-6.0%		5.0	-0.9	1	0.20	3	+3.7
FX Carry	-2.3%		1.7	-0.5	1	0.09	5	+0.6
Volatility Income	6.1%		10.0	+0.6	1	-0.14	6	-0.3
Rates Trend	2.5%		2.5	+1.2	1	0.14	8	-3.3
Equity Quality	-2.2%		1.7	-0.6	1	0.08	4	+1.8
Credit Trend	2.5%		2.5	+2.0	1	0.14	9	-4.7
Commodities futures curve	-6.0%		22	-1.8	1	-0.08	1	+3.7
VIX futures curve	-13.3%		2.9	-1.1	1	-0.16	2	+2.2

FACING THE YIELD CHALLENGE

- In the wake of global QE, the hunt-for-yield has depressed the income potential in risk premia. Most of the strategies provide income below their historical averages.
 - Commodity futures, with their steep contango, and Equity Value, look like the two most attractive sources of income.
 - Equity value stands out, as a lot of shares pass our equity quant team's value filter.

Income potential scorecard

Strategy	Current Potential	Avg Potential	Potential/Vol ratio	Z-score	Sharpe Ratio with Indicator	Change in Sharpe	Rank a	Performance djusted scores
Rates Carry	1.24%	1.78%	0.33	-0.8	1.43	1 0.06	10	-5.2
Equity Value	2.32	2.29	-	+0.1	0.52	4 -0.02	3	+2.4
Commodity Income	0.32%	0.80%	0.31	+0.1	1.37	4 -0.03	1	+4.2
FX Carry	3.52%	5.29%	0.49	-0.4	0.37	1 0.05	5	+0.6
Volatility Income	0.13%	1.21%	0.01	-0.6	1.20	1 0.18	6	-0.7
Equity Quality	2.60%	3.39%	0.45	-0.7	0.70	4 -0.01	8	-2.5

INVESTIGATING THE VOLATILITY PREMIUM

- Looking at implied and realised volatility, strategies involving equity options in the US and credit options look attractive, especially on the US market.
 - FX is the only strategy that currently provides a negative income.

Income potential scorecard

Strategies	Current Potential	Avg Potential	Potential/Vol ratio	Z-score	Sharpe Ratio with Indicator	Change in Sharpe		erformance sted scores
Equity Vol (US)	4.54%	1.51%	2.14	+1.3	0.81	4 -0.04	1	+1.4
Equity Vol (EU)	0.79%	2.57%	0.17	-0.7	0.82	-0.06	4	-1.3
FX Vol	-6.94%	2.38%	-2.04	-1.2	1.10	1 0.09	5	-3.1
Rates Vol	0.17%	1.75%	0.03	-0.7	0.83	1 0.08	3	-0.6
Credit Vol	1.18%	1.64%	3.00	+0.6	0.94	1 0.04	2	+0.6

Source: SG Cross Asset Research

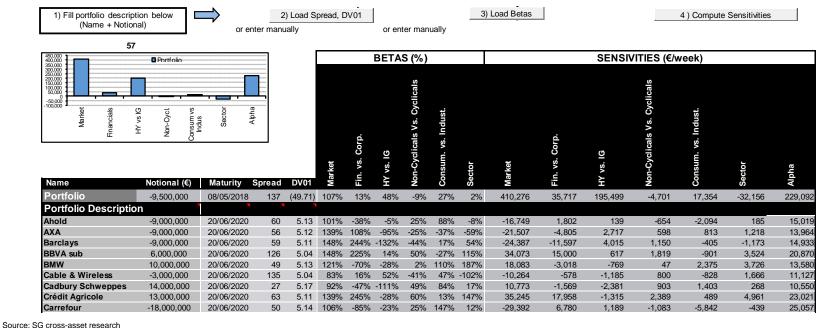
Putting all things together, the analysis confirms that equity options in US are the only volatility strategy with positive prospects. We are also neutral on credit volatility and we do not recommend exposure to the rest of the volatility strategies.

Aggregated scorecard

Reg	ime Switching	Technical		Potential	Aggregate	Score
Macro	Financial	Relative Value	Time Patterns			
+1.3	+1.2	-0.5	-0.5	+1.4	+0.7	+
+0.4	-2.8	+1.5	+0.3	-1.3	-0.5	_
-0.6	-0.5	-0.7	-1.9	-3.1	-1.6	_
-1.8	-1.5	+0.5	-2.5	-0.6	-1.1	_
-2.4	+0.4	-1.7	+1.9	+0.6	-0.1	
	Macro +1.3 +0.4 -0.6 -1.8	+1.3 +1.2 +0.4 -2.8 -0.6 -0.5 -1.8 -1.5	Macro Financial Relative Value +1.3 +1.2 -0.5 +0.4 -2.8 +1.5 -0.6 -0.5 -0.7 -1.8 -1.5 +0.5	Macro Financial Relative Value Time Patterns +1.3 +1.2 -0.5 -0.5 +0.4 -2.8 +1.5 +0.3 -0.6 -0.5 -0.7 -1.9 -1.8 -1.5 +0.5 -2.5	Macro Financial Relative Value Time Patterns +1.3 +1.2 -0.5 -0.5 +1.4 +0.4 -2.8 +1.5 +0.3 -1.3 -0.6 -0.5 -0.7 -1.9 -3.1 -1.8 -1.5 +0.5 -2.5 -0.6	Macro Financial Relative Value Time Patterns +1.3 +1.2 -0.5 -0.5 +1.4 +0.7 +0.4 -2.8 +1.5 +0.3 -1.3 -0.5 -0.6 -0.5 -0.7 -1.9 -3.1 -1.6 -1.8 -1.5 +0.5 -2.5 -0.6 -1.1

LOOKING FOR ALTERNATIVE INCOME STRATEGIES

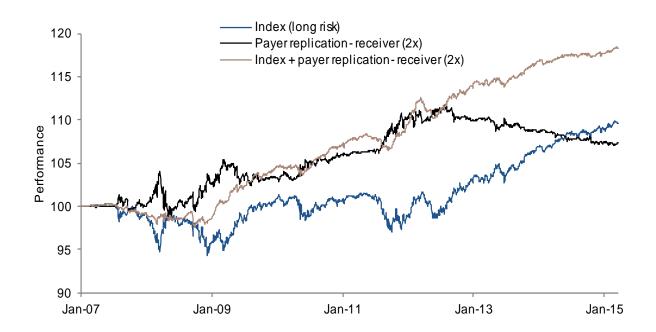
- Additional return can be already be harvested by considering innovative strategies that collect new sources of income.
 - We would like, for example, to point to the fixed income model for forward trading in rates (DyFoT) or our credit Spread Market Scoring (SMS) model. In the derivatives space, consider variance swaps and long dividend yield strategies as alternative sources of returns.
- Given the good performance of equity styles, it is quite tempting to look for similar opportunities in the credit market.
 - Investors may wish to identify statistical risk factors, and increase the exposure of their portfolios to the smaller, and more alternative, risk factors. We explored this idea with our SHARP model.





KEEP A BALANCE BETWEEN RISK PROFILES

- Hedge strategies may turn useful when the liquidity wave starts to break.
- Our first model portfolio included call overwriting as a way to buy some form of gap protection for a positive premium. Our latest article on credit hedging investigates a potent combination of call overwriting with a replication strategy.



HOW TO HEDGE A PORTFOLIO? THREE SIMPLE STRATEGIES

Performance of the hedging strategies in different market conditions, positive in blue and negative in brown

Scenario	Payer	Payer replication	Short receiver	Short receiver + payer
Coordination	, ayer	i ayor ropnoation	Short resolver	replication
Spread widening, crisis periods	Positive performance, but	Good performance,	It gains if spreads widen, the	Good hedge, it combines the
	gains from spread widening	particularly in extended	premium received provides a	positive premium of the short
	are partly compensated by	periods of widening	cushion to market downturns	receiver and the gains from
	the high cost of the option			the long index protection
Gap event, sudden sharp widening of	Good hedge against sudden	Weak protection against gap	It gains if spreads widen	
credit spreads	jumps as there is no timing		sharply, but gains are	positive premium from the
	issue, benefits from the		capped at the amount of the	short receiver but timing
	positive convexity of the		premium	issue from the payer
	option			replication
Range-bound market, no big change	Bad performance because of	, ,	Positive performance,	Flat performance, the
	the negative time value of the	, ,		
	option	•	time value of the short	
		the time value is less	receiver	by the positive premium of
		negative than for payer		the receiver
		options		
Spread tightening, bull market	Bad performance because of		It depends on the quickness	Negative performance,
	the high cost of the option		of the tightening. It is	
	but losses are floored		exposed to losses in case of	tightening of credit spreads
		periods of low volatility and	a sharp tightening while the	
		when spreads tighten sharply	premium may compensate	
			the spread narrowing in case	
			of a slow and extended	
			bullish momentum	

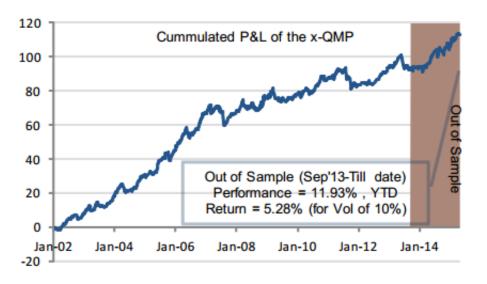
Source: SG Cross Asset Research/Cross Asset Quant



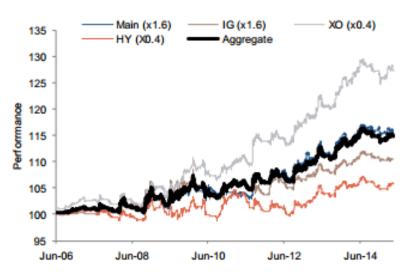
TRADING MOMENTUM

- Trading momentum across a wide range of assets is another well-established means of diversifying an income portfolio.
 - Our flagship risk premia portfolio considers a combination of trend in rates and credit, together with futures curves in commodities and VIX. The portfolio could be diversified even further.

A diversified momentum strategy



Our credit momentum strategy

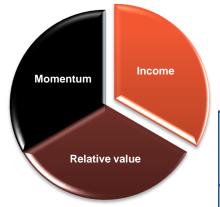




RISK PREMIA SELECTION

Sandrine Ungari, Thomas Kovarcik

UNDERSTANDING THE RISK PROFILE OF EACH STRATEGY



	Style	Name (SG Research)	Strategy					
	Income	Term Income	IR flateners					
Rates	Momentum	M o mentum	IR future momentum					
Rates	Relative Value	DyFoT	G10 payer vs. receiver					
	Income	Roll-down	Slope IR curves					
	Income	Carry	Buy CDS indices					
Credit	Relative Value	SMS	Buy undervalued, sell overvalued CDS					
	Momentum	M o mentum	Momentum + mean-reversion					
	Income	Short VIX Contango	Volterm structure					
Equity	Income	Variance Swaps	Implied vs. historical Vol					
derivatives	Income	Dividend Yield	Carry					
	Momentum	Overwriting	Short upside +short vol					
	Income	Value	Buy undervalued, sell overvalued stocks					
	M o mentum	M o mentum	Buy outperformers, sell underperformers					
Equity	M o mentum	Quality	Buy defensive stocks					
	Income	Dividend	Buy high dividends stock					
	Income	Size	Small cap vs. large cap					
FX	Momentum	FX Quant fund	Momentum					
FX	Income	FX Quant fund	Carry					
X-Asset	Momentum	QMP	Second generation momentum					
FX, Rates,	Income	Volatility risk Income	Implied vs. historical Vol					
Credit volatility	Income	Tail event risk Income	Short vol					

Perfor	mance
Normal	
	Period
++/	#
++/	++
++	++
++	-
++	
++/-	
+/-	+++
++	
++	
+/-	
++/	+++
++/-	
+	++
	++
++/-	
+/-	-
+/-	+++
+++	
+/-	+++
++	
++	

YOU LEARN WHO YOUR TRUE FRIENDS ARE IN TIMES OF HARDSHIP

- Momentum and income strategies correlate even further during crises
 - Momentum strategies benefit
 - Income strategies are exposed to potential big losses
- Relative value strategies appear to be very little correlated with the other strategies

		'normal'																								
_	times					Credit Equity Derivatives						Equity					FX 2nd gen.			Vol.						
2007 ₋	-08		Carry	Moment.	DyFoT	Roll- dow n	Carry	Alpha	Moment.	VIX Contango	Variance Sw aps	Dividend Yield	Overw riting	Value	Moment.	Quality	Dividend	Size	Moment.	Carry	QMP	Rate tail- event	Credit tail- event	FX vol premium	Credit vol premium	Rate vol premium
		Carry	0%	1%	3%	-2%	4%		5%	-16%	-3%	-4%	-7%	-6%	6%	3%	-4%	-7%	2%	1%	2%	4%	2%	-1%	1%	0%
	ž.	Momentum	-2%	0%	7%	-3%	4%		7%	-15%	-3%	-10%	-8%	-4%	4%	0%	0%	-3%	-1%	-1%	-9%	-1%	-8%	-7%	-6%	-2%
	Rat	DyFoT	-7%	-20%	0%	20%	2%		4%	-18%	-5%	-5%	3%	7%	-8%	-2%	14%	6%	3%	-5%	-14%	10%	-6%	5%	4%	7%
ļ.	_	Roll-dow n	9%	6%	-40%	0%	-2%		10%	8%	-20%	16%	-8%	-17%	3%	7%	-19%	-10%	-4%	-3%	25%	2%	-11%	-1%	-16%	16%
	=	Carry	-11%	-17%	-3%	-5%	0%		11%	13%	-3%	4%	12%	-1%	-2%	0%	-3%	6%	7%	-3%	2%	4%	4%	1%	9%	3%
	Š	Alpha							0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
L	U	Momentum	-13%	-20%	-16%	-20%	-32%		0%	-1%	8%	3%	9%	20%	-23%	-7%	14%	10%	-8%	2%	-1%	1%	8%	6%	2%	3%
	S	VIX Contango	23%	19%	36%	-12%	-21%		-3%	0%	-20%	-28%	4%	-13%	-1%	2%	-15%	-23%	34%	-15%	12%	12%	33%	1%	12%	7%
	uity	Variance Swaps	9%	3%	16%	7%	0%		-8%	8%	0%	8%	-5%	-14%	-9%	-5%	-2%	-13%	10%	-13%	12%	-4%	-13%	-6%	-22%	9%
		Dividend Yield	7%	21%	14%	-21%	-16%		-7%	32%	-9%	0%	11%	10%	-3%	8%	-1%	13%	8%	-13%	-41%	6%	18%	-3%	12%	-1%
	۵	Overw riting	6%	29%	-20%	42%	-4%		-37%	12%	26%	-22%	0%	-22%	15%	-6%	-8%	-30%	-5%	6%	-3%	-11%	-19%	-21%	-18%	-1%
F		Value	39%	22%	-11%	12%	-14%		-37%	7%	13%	-15%	61%	0%	49/	8%	0%	-7%	20%	-10%	16%	2%	-15%	9%	-14%	3%
	₽	Momentum	-49%	-37%	27%	-4%	12%		74%	2%	19%	7%	-60%	-36%	0%	10/2	4%	0%	-5%	1%	-1%	1%	5%	4%	-1%	3%
	Equity	Quality	-29%	6%	6%	-2%	5%		21%	-2%	8%	-14%	-8%	-34%	-13%	0%	10%	4%	-7%	5%	-8%	-12%	-24%	-4%	-13%	0%
	ш	Dividend	28%	-3%	-27%	17%	-2%		-30%	10%	-4%	-1%	30%	-3%	-33%	-58%	0%	-4%	14%	-4%	15%	1%	2%	12%	2%	-1%
L		Size	41%	27%	-17%	18%	-27%		-25%	29%	27%	-23%	72%	52%	-3%	-36%	29%	0%	9%	-6%	13%	-5%	-10%	0%	-14%	3%
	FX	Momentum	-11%	5%	-12%	8%	-21%		21%	-41%	-17%	-14%	3%	-48%	24%	33%	-42%	-31%	0%	14%	3%	-5%	-3%	1%	-5%	1%
L		Carry	6%	7%	18%	-4%	-8%		-9%	23%	25%	28%	23%	14%	-3%	-13%	-2%	27%	-54%	0%	3%	2%	4%	-3%	-5%	3%
	2nd gen.	QMP	0%	26%	14%	-24%	-11%		-2%	-10%	-18%	42%	16%	-37%	5%	31%	-40%	-32%	-3%	-12%	0%	14%	27%	-18%	13%	2%
		Rate tail-event	-21%	-21%	10%	57%	34%		-13%	4%	13%	-15%	1%	18%	-17%	-26%	11%	9%	-23%	9%	0%	100%	59/	-8%	-3%	8%
		Credit tail-event	1%	-11%	15%	28%	29%		-42%	20%	36%	-31%	9%	22%	-20%	-16%	11%	10%	-9%	18%	-2%	32%	100%	21%	8%	19%
	۱ <u>۵</u>	FX vol premium	2%	5%	3%	3%	-3%		-24%	22%	10%	33%	17%	17%	-12%	4%	5%	2%	2%	8%	15%	13%	31%	100%	0%	-2%
	-	Credit vol premium	-1%	1%	15%	22%	12%		-9%	24%	42%	-21%	10%	9%	-11%	-11%	0%	11%	-10%	13%	-9%	32%	71%	24%	100%	17%
		Rate vol premium	-17%	-10%	11%	28%	27%		-18%	10%	-6%	-1%	-8%	4%	-13%	-15%	10%	-6%	-23%	7%	7%	70%	5%	5%	-2%	100%



DIVERSIFYING A PORTFOLIO USING RISK PREMIA

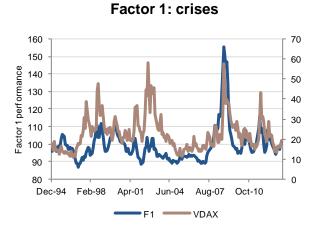
■ Risk premium strategies exhibit an average correlation of 16% between themselves. This compares with 50% observed across traditional benchmarks and 25% or so between benchmarks and risk premia

	Credit TR	Rates		Equity		
						350 1
у						
						300
ia						
nentum	8%	-18%	-20%	5%	4%	
Contango	49%	-20%	-1%	65%	57%	250
ance Swaps	33%	-20%	-11%	45%	48%	250
dend Yield	2%	4%	8%	-10%	-21%	
writing	-29%	23%	33%	-42%	-43%	
ie	26%	-7%	2%	16%	17%	200
nentum	-36%	12%	22%	-47%	-39%	
lity	-67%	41%	37%	-82%	-78%	W W
lend	38%	-3%	-2%	30%	33%	
	2%	15%	11%	-2%		150
nentum	-12%	0%	-4%	-17%	-12%	150
y	42%	-10%	-11%	33%	35%	*
>	25%	7%	5%	-1%	0%	
e tail-event	27%	-25%	-18%	22%	18%	100
lit tail-event	26%	-8%	-2%	18%	15%	1994 1996 1998 2000 2001 2003 2005 2007 2008 2010 2012
						1004 1000 1000 2001 2000 2001 2000 2010 201
vol premium	30%	17%	9%	21%	15%	Classical portf olio Classical portf olio + 10% risk premiu
ue of correl	29%	20%	18%	27%	27%	
o cylan Cale venille	rentum DT down a a a a centum Contango ance Swaps end Yield writing e entum ity end anti-event tail-event of premium it vol premium it vol premium	Xover / / -50% entum	Xover Treasury	Xover Treasury Bund	Xover Treasury Bund Stoxx 600	Xover Treasury Bund Stoxx 600 S&P

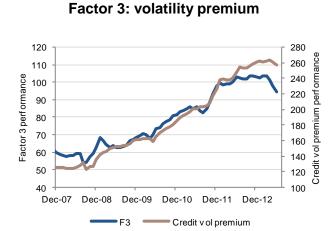
KNOW YOUR RISK

- 3 factors explain more than 50% of variance
- A crisis factor: long momentum, short income
- An equity factor
- One factor for volatility premia

Crises stand out as the main risk factor







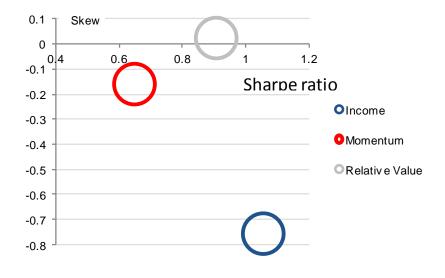
HISTORICAL RISK CHARACTERISTICS

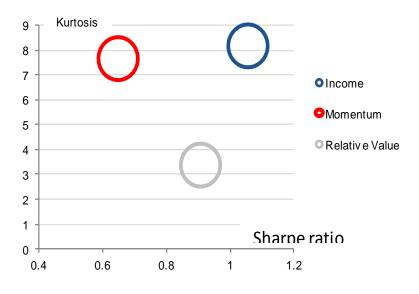
■ The best strategies in terms of Sharpe ratio are income strategies

- But income strategies are exposed to higher downside risks (skewness, kurtosis)
- The equity value, equity dividend and FX carry strategies delivered the strongest returns

■ Momentum strategies offer the safest risk profiles

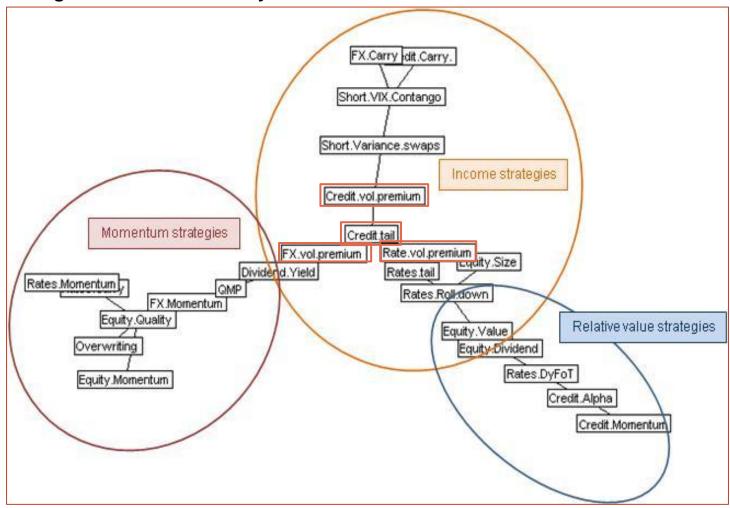
- This comes at the cost of lower Sharpe ratios.
- The skew of momentum and relative value strategies is close to zero, or in some cases positive





INVESTMENT STYLES MATTER

Spanning tree based on monthly correlations

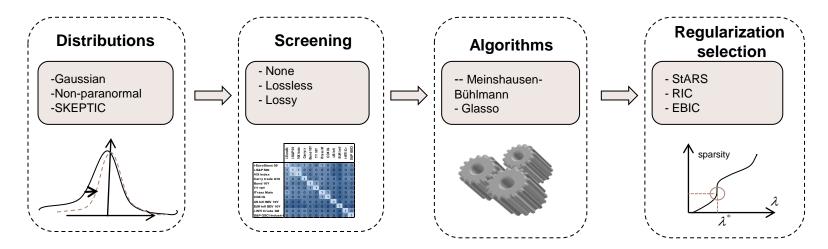




COVARIANCE SELECTION

Covariance selection:

- Sparsity created by a 11 penalization of the loglikelihood function. Similar to a lasso problem in regression-type optimization: named "graphical lasso"
- Advanced machine-learning methods (subsampling-based stability) to select the regularization parameter
- Extension to non-Gaussian variables

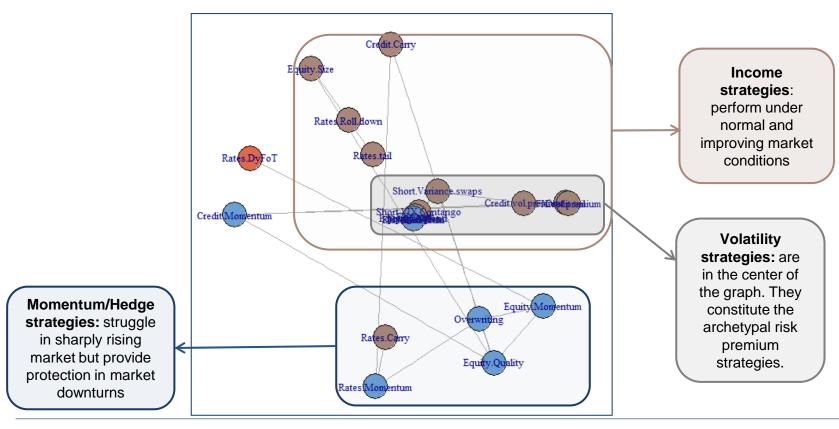


Applications of covariance selection

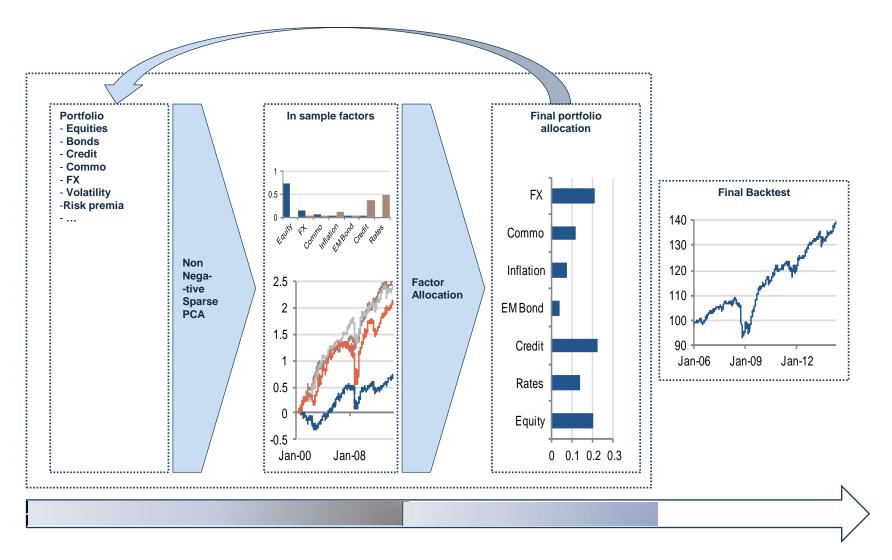
- Graphical representation: intuitive, simple, stable
- Clustering: several algorithms provide an automatic clustering based on the undirected graph edges.
- Covariance matrix cleaning: the resulting covariance matrix is cleaned, improving stability in the graph/clustering.
- Fair-value model: provides a fair-value based on the cleaned correlation matrix

USING STABLE CLUSTERING TECHNIQUES

- Covariance selection reveals more information on the relationships between variables:
 - Dependence mainly by asset-class
 - In each asset class: anti-correlated strategies (different behaviour in vol environment)

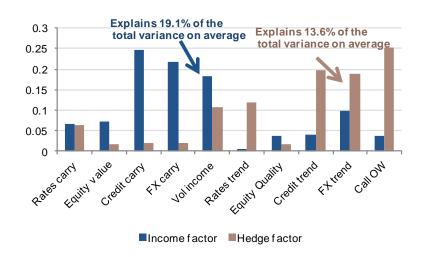


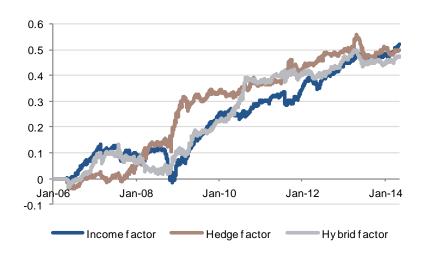
A LONG ONLY INVESTMENT FRAMEWORK - SPARSE PCA





NON NEGATIVE SPARSE PCA - FACTOR ANALYSIS





- Implicit factors confirms its main characteristics.
- Two main factors: income/hedging split between
- Using NSPCA allows for a dynamic classification of the risk premia rather than a static, expost classification.
- This might be suitable when some risk premia have a versatile nature: for example, G10 rates carry in 2008 behaved more as a hedging strategy thanks to the safe-haven nature of G10 rates.
- Graph illustrates the out-of-sample times series of these two factors and of the additional third factor, which captures an average of 13% of the total variance

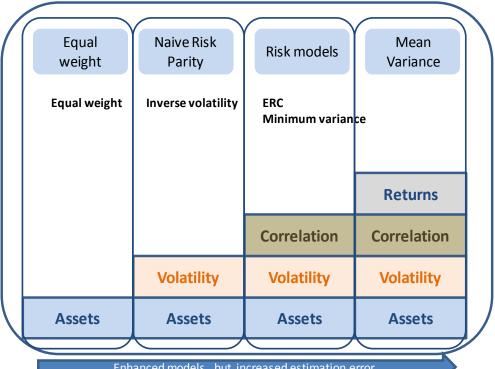


PORTFOLIO OPTIMISATION

Comparing filtering techniques

Thomas Kovarcik

RISK PARITY VS. MINIMUM VARIANCE: WHICH ONE TO CHOSE?



SOCIETE GENERALE
Cross Asset Research

CROSS ASSET QUANT RESEARCH 02 September 2014 RESEARCH SPECIAL

important before. The circumstance is which this publishation has been proclaimed are such that it is not appropriate to characterise it as independent inventment research are inferred to is MRIV and that it should be resented as a makering promunication over it of contains a research incorrementation. The publishation is also not subject to any prohibition on desling shead of the dissemination of inventment research. However, ES is required to have policies to make put the contained are inventment to also the contained the contained are inventment to approximate the contained are inventment to a second the contained are inventment to approximate the contained are inventmentally approximate the contained are inventment to approximate the contained are inventme

Risk parity vs minimum variance

A comparative study of portfolio optimisation techniques

In this paper we aim to compare the benefits and drawbacks of different commonly used allocation techniques ranging from the most simple heuristic methods (equal weights, inverse volatility) to traditional optimisation techniques (minimum variance, Markowitz) and more recent risk parity portfolios (ERC). At the same time, we also introduce our new algorithms (covariance selection algorithm and non-negative sparse PCA [NSPCA]) to find out whether they bring some performance in an asset allocation framework. To this end, we apply the techniques on three distinct data sets: a mid-size and balanced x-asset portfolio, a small and low-correlated risk-premia portfolio, and a pure equity portfolio.

Among the allocation techniques, used in our three portfolios and for long-only portfolios the ERC method provides the best results overall in terms of the Sharpe ratio. This performance is mainly due to the strong diversification obtained with this method, though at the cost of a diminished absolute performance. For investors wary of achieving a good return performance without leveraging their portfolio, the NSPCA or the basic inverse volatility frameworks provide a good opportunity, with a relatively similar Sharpe ratio but a higher return. Generally, minimum variance and Markowitz portfolios are slightly less efficient than those methods used in our portfolios.

Still, for allocations relying on optimisation using the covariance matrix, it is extremely valuable to use good estimators of the matrix in the process. Our recent covariance selection algorithm provides a good way to filter the correlation matrix. We found that it provides results similar to the shrinkage matrix proposed by Ledolt and Wolf. On the other hand, filtering the covariance matrix using PCA-truncation techniques is a tad less efficient





Enhanced models...but increased estimation error

Comparison of allocation techniques:

- ranging from most simple heuristic methods (equal weights, inverse volatility)...
- traditional optimisation techniques (minimum variance, Markowitz)...
- To more recent risk parity portfolios (ERC)
- and our latest non-negative sparse PCA (NSPCA).

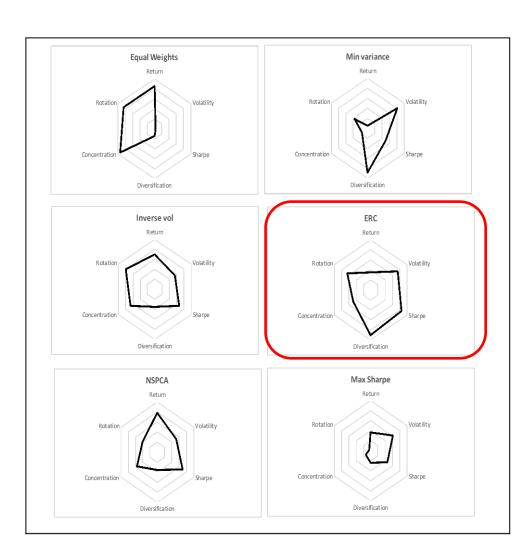
We test the models on 3 data sets:

- a x-asset portfolio: 32 assets, 5 asset-classes, strong intra-correlation, low inter-correlation
- a risk-premia portfolio: 10 almost uncorrelated strategies, two categories: hedging and income
- a pure equity portfolio: larger portfolio, strong correlation

X-ASSET PORTFOLIO – COMPARING ALLOCATION TECHNIQUES

- Allocation on a portfolio of 32 assets in 5 asset classes (equity, rates, credit, commodities, FX).
- ERC portfolio delivers the best Sharpe ratio (2.27) and is well diversified (DR=3.9). This performance comes at the cost of a diminished absolute performance (annualized return of 3.75%).
- NSPCA or inverse volatility are to be considered for investors seeking an enhanced return (4.9%) with a relatively similar Sharpe ratio (2).

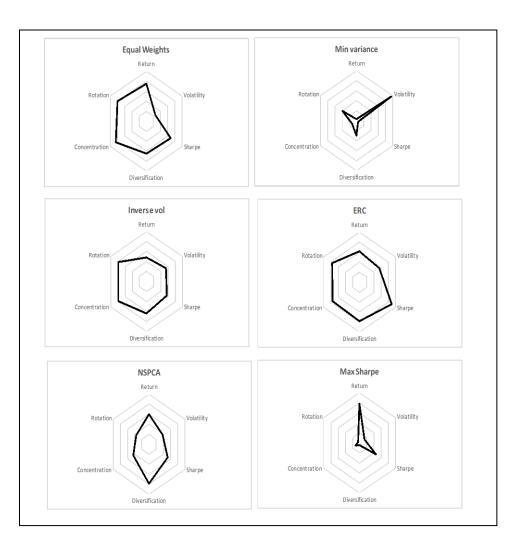
	Equal weights	Inverse vol	Min variance (sample)	ERC (sample)	NSPCA	Sharpe
avg	5.22%	4.68%	2.43%	3.75%	4.95%	3.79%
stdev	5.02%	2.32%	1.33%	1.65%	2.42%	2.13%
sharpe	1.04	2.01	1.82	2.27	2.04	1.78
skew	-0.58	-0.94	-0.65	-0.76	-0.59	-1.13
kurt	5.72	8.56	7.13	5.32	5.54	9.09
MDD	23.93%	13.14%	3.90%	6.50%	10.78%	5.20%
DR	2.37	2.81	3.86	3.94	2.82	2.60
rotation	23.39%	52.75%	201.99%	107.97%	186.57%	372.47%



EQUITY PORTFOLIO – COMPARING ALLOCATION TECHNIQUES

- Allocation on a portfolio of 50 stocks chosen as the largest-caps in S&P 500.
- Differences between ERC, inverse vol, **NSPCA** and even equal weights are very slight.
 - ERC slightly outperforms the equal weights with a Sharpe ratio of 0.61 but also a decrease in the max drawdown and a better diversification ratio.
 - NSPCA struggles to build stable synthetic factors: high turnover
 - The min variance portfolio based on the sample covariance matrix reduces considerably the volatility (from above 20% to 13.8%) but destroys the performance by more than half

	Equal weights		Min variance (sample)	ERC (sample)	NSPCA	
avg	12.03%	10.62%	6.89%	11.26%	11.19%	
stdev	20.63%	18.54%	13.78%	18.40%	19.69%	
sharpe	0.58	0.57	0.50	0.61	0.57	
skew	0.05	0.12	0.46	0.15	0.30	
kurt	11.08	11.83	18.07	12.61	14.85	
MDD	52.66%	47.27%	37.77%	46.84%	43.28%	
DR	1.66	1.65	1.57	1.69	1.70	
rotation	42.53%	53.00%	258.20%	67.06%	279.37%	



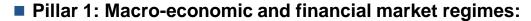


RISK PREMIA ROTATION

A sensible idea or a step too far?

Dobromir Tzotchev, Shivaram Ramegowda

INTRODUCING A RISK-PREMIA SCORECARD



 We identify the current macro-economic and financial market regimes using an econometric model.

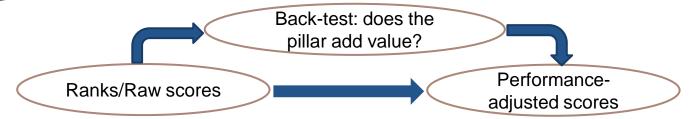
 Using historical data, we calculate the expected impact of the current regime on the performance of the risk-premia strategies

Pillar 2: Technical indicators

- Time-series patterns- the trend-following or mean-reverting nature of the strategies' returns
- Relative value the deviation of the strategies' returns from a modelbased forecasted return

■ Pillar 3: Income-earning potential

- Relevant just for the income strategies
- The size of the income (or carry, yield etc) that the strategy provide



Source: SG Cross Asset Research

AGGREGATE

SCORE CARD

RELATIVE VALUE + TIME PATTERNS

POTENTIAL

NCOME

MACRO AND FINANCIAL REGIMES

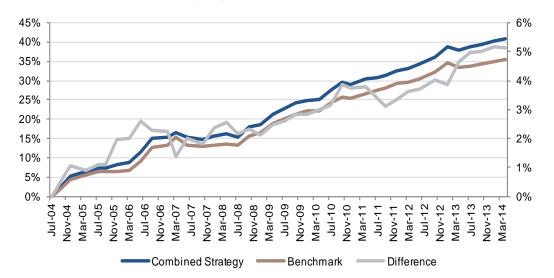


WHAT VALUE DOES THE SCORECARD APPROACH BRING?

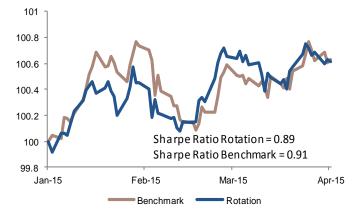
- Over the approximately 10 years of backtest results, the aggregated scorecard improves performance by around 40bp annually
 - and hence the proportional increase in the annualised return is approximately 10%.
- The overall Sharpe ratio has been increased by around 0.2
- The maximum drawdown has been cut to 1.69% or just around 40% of the annualised return.

	Benchmark strategy	Aggregated scorecard
Annualised return	3.59%	3.98%
Annualised volatilty	2.21%	2.21%
Sharpe ratio	1.62	1.80
Max. drawdown	2.2%	1.69%
Max. drawdown as % of avg return	61.8%	42.5%

In-sample performance

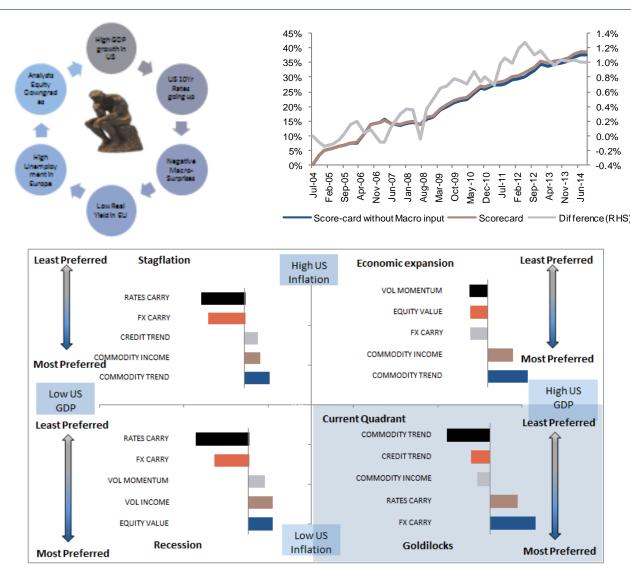


Out-of-sample performace - 2015





THE MACRO REGIME SCORECARD





RISK-PREMIA PERFORMANCE IN VARIOUS MACRO REGIMES

Performance in various regimes

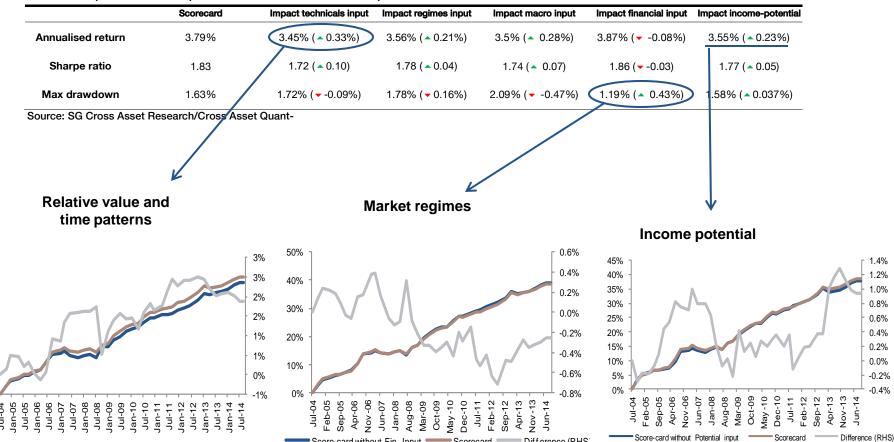
Z-scores	States	Rates Garry		Commoditi es Income	FX Carry	Volatility Income	Rates Trend	Equity Quality		Commoditi es futures curve	VIX futures curve
US GDP Growth	Low		++	++		++	+		+	++	
	High										
US Inflation	Low									-	+
	High					+		+		++	
US unemployment Rate	Low	+	+	+							
	High		-		-	+++		+	++		
Change in US 10Y Rate	Low										
	High		+++	++					+++		++
US 10Y Rate	Low		-								
	High	+++	+++	-	++	+++	-				
US 10Y Real Yield	Low			+		-					
	High	+	+++	-		+++	++		-	++	+++
Equity Analysts' Upgrades/Downgrades	Low	+					+	-			
	High	-	+	++			-	++		++	++
CitiSurprise G10 Index	Low	++	-	-		-	+	++			
	High		+	++		+	-				-
Eurozone GDP Growth	Low		++	+		+++		++		++	++
	High										
Eurozone Inflation	Low	-					-		-		
	High	++	++	++			+++		++	-	
Eurozone Unemployment Rate	Low	+	++	+		-			-	+	+
	High	-			-	++			+	-	-
Change in EUR 10Y Rate	Low		+								+
	High	-		+				+		+	
EUR 10Y Rate	Low										
	High										
EUR 10Y Real Yield	Low					-					
	High		+++		-	+++	-	-	-	+++	



PERFORMANCE ANALYSIS

Results for performance impact of the various scorecard inputs

Difference (RHS)



Score-card without Fin. Input =

Source: SG Cross Asset Research

Score-card without Tech. input

45%

40%

35%

30%

25%

20%

15%

10%

5%



INTRODUCING OUR CREDIT MOMENTUM STRATEGY

Harvesting credit momentum

Raphael Dando



FINDING THE RIGHT SOLUTIONS

Market patterns	Solutions
Fast changing market	Reactive signal
Strong movements	Solutions Binary trading
Periods of oscillation	Solutions Filtering
Regime switching	Adaptive mechanism



THE STRATEGY - DESCRIPTION

■ The trend signal is based on regression lines applied to total return time series

More reactive than moving averages

Only significant signals are kept by comparing the beta of the regression with its 2-month standard deviation

- Upward signal: +1 if beta > 1.5 x Stdev
- Downward signal: -1 if beta < -1.5 x Stdev
- Neutral signal: 0 otherwise

25 "sub-strategies" are run:

- Five different time windows to calculate Exponential Weighted Moving Average (EWMA) of the total returns and smooth the time series: 1, 5, 10, 20 and 40 days
- Five different time periods to estimate the historical regression slopes on the total returns: 20, 25, 30, 35 and 40 days
- 1/5 of the exposure is rolled on a daily basis

The final trend signal is a weighted average of the signals of the 25 "sub-strategies"

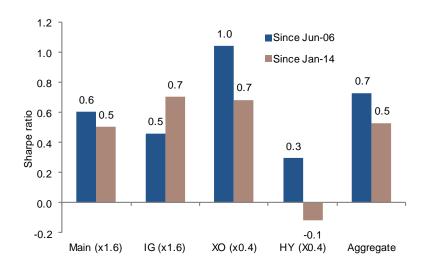
- For each "sub-strategy" the weight is based on its 1Y historical Sharpe ratio
- Gives more weight if the strategy performed well

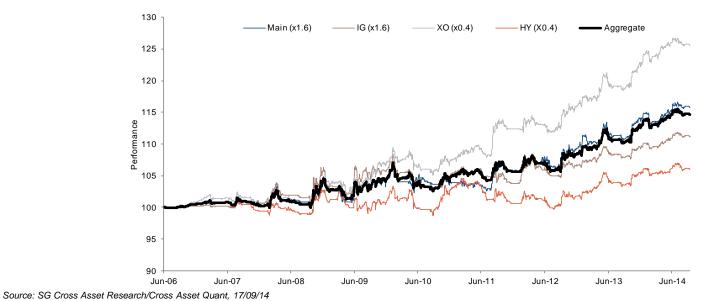
A volatility target mechanism is used

- It increases the exposure of the strategy when the short-term volatility (20 days) is below the long-term one (1 year)
- It decreases the exposure when the short-term volatility is higher than the long-term volatility

FINAL PERFORMANCE

- The strategy is run on four credit indices
 - iTraxx Main, iTraxx X-Over, CDX IG, CDX HY
 - Aggregate strategy: 0.4*Main + 0.4*IG + 0.1*XO+0.1*HY
- Simulated performance is strong and persistent, starting in 2006
- Performance is positive on all indices
- Aggregate Sharpe ratio is 0.7







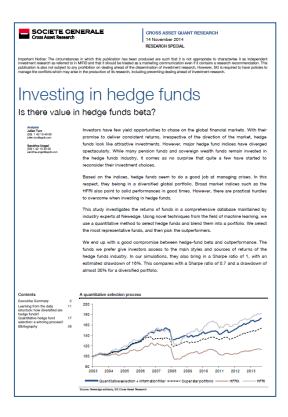
IDENTIFYING FACTORS INHEDGE FUNDS

Sandrine Ungari



A TALE OF TWO INDICES

■ The two major hedge funds indices have diverged spectacularly



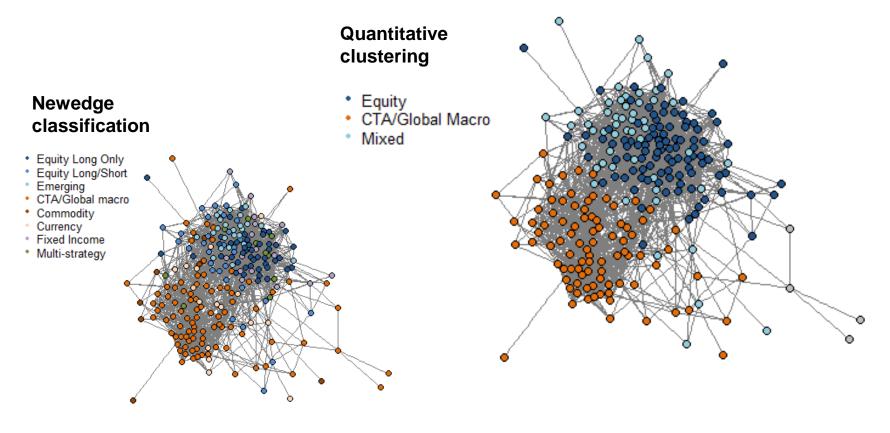


Source: HFR, SG cross-asset research



THERE ARE DATABASES, AND THERE ARE DATABASES...

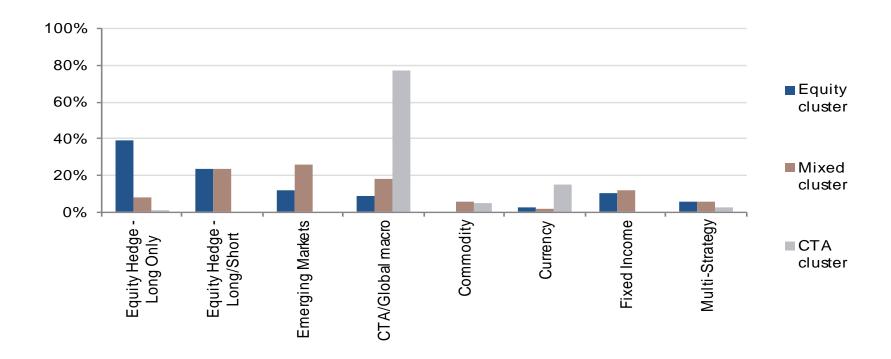
- We have worked with the Newedge Advisory group, which has long-standing experience in monitoring and investigating the performance of hedge funds.
- Most funds tend to cluster into three main groups.



Source: Newedge advisory, SG cross-asset research

IDENTIFYING CLUSTERS IN HEDGE FUNDS

- The vast majority of equity long-only funds fall into the equity cluster, whilst CTA funds fall into the CTA cluster.
- **Equity long/short and fixed income funds may fall into either the equity or the mixed cluster.**

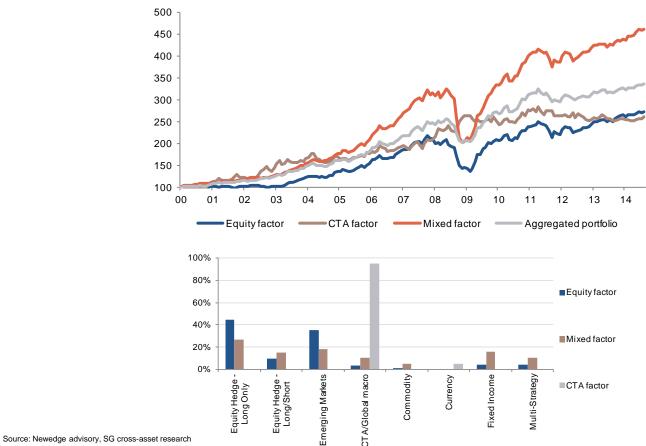


Source: Newedge advisory, SG cross-asset research



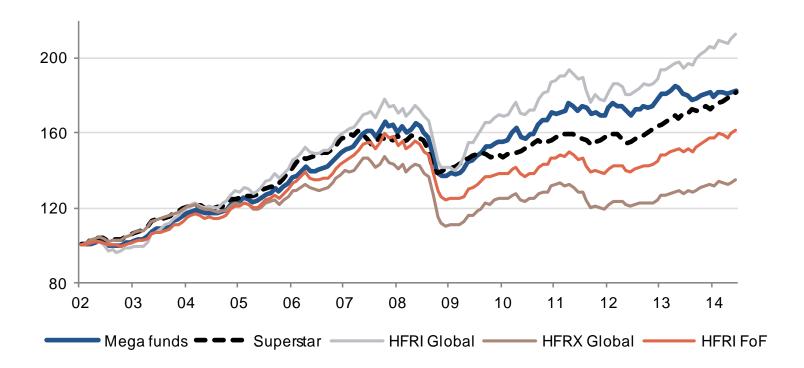
REPLICATING THE MAIN GROUPS OF FUNDS

- With non-negative sparse PCA, the main portfolios are long-only and are invested in a limited number of funds. So, NSPCA looks very much like PCA made simple and investable.
- NSPCA gives us yet another way to identify the main groups of funds.



HOW TO CHOOSE THE RIGHT HEDGE FUNDS

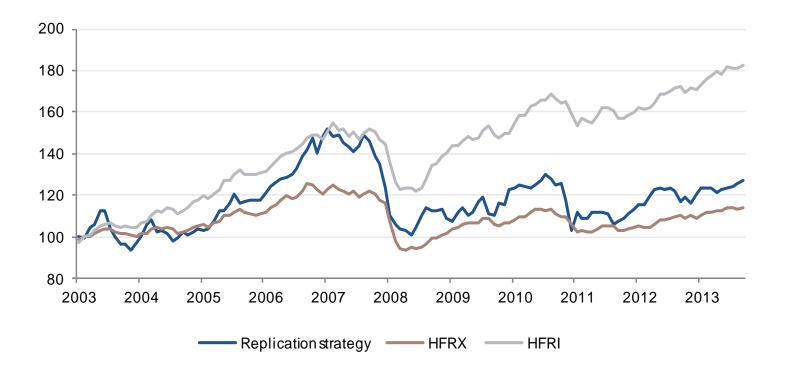
- How to best select hedge funds has been the subject of intense debate.
 - One way is to look at correlations.
 - Another approach consists in picking funds that meet certain criteria, like size or past performance.



Source: HFR, Newedge advisory, SG cross-asset research

REPLICATING A HEDGE FUND UNIVERSE

■ As a first step, we use our analysis of clusters and correlations to build a portfolio that best replicates the investment universe.

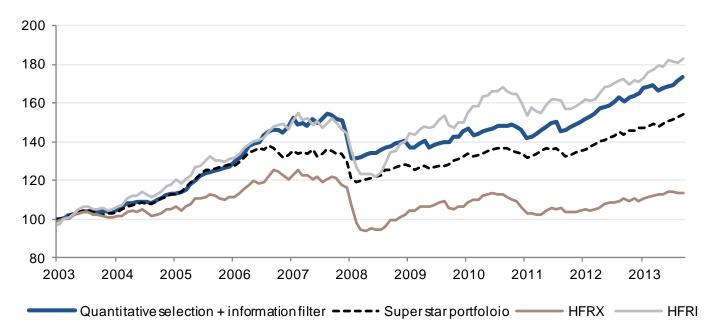


Source: HFR, Newedge advisory, SG cross-asset research



A QUANTITATIVE SELECTION PROCESS

- In a second step, we add a number of information filters to the strategy.
- Our quantitative strategy is a combination of superstars and replication. It benefits from the best of these two investment styles.



	Quantitative strategy	Superstars	HFRX	HFRI	Diverdified potfolio
Return (p.a.)	5.1%	4.2%	1.5%	6.1%	6.5%
stdev	5.0%	4.0%	5.8%	6.3%	9.0%
Sharpe ratio	1.03	1.04	0.25	0.97	0.72
Max Drawdown	16%	14%	25.1%	21.4%	29%
MDD/vol	3.1	3.4	4.3	3.4	3.2

Source: HFR, Newedge advisory, SG cross-asset research

APPENDIX - DISCLAIMER

ANALYST CERTIFICATION

Each author of this research report listed on the cover hereby certifies that the views expressed in the research report accurately reflect his or her personal views, including views about subject securities or issuers mentioned in the report, if any. No part of his or her compensation was, is or will be related, directly or indirectly to the specific recommendations or views expressed in this report.

The information herein is not intended to be an offer to buy or sell, or a solicitation of an offer to buy or sell, any securities or other financial instrument and including any expression of opinion, has been obtained from or is based upon sources believed to be reliable but is not guaranteed as to accuracy or completeness although Société Générale ("SG") believe it to be fair and not misleading or deceptive. SG, and their affiliated companies in the SG Group, may from time to time deal in, profit from the trading of, hold or act as market-makers or act as advisers, brokers or bankers, in relation to the securities, or derivatives of persons, firms or entities mentioned in this publication, or be represented on the board of such persons, firms or entities. Employees of SG, and their affiliated companies in the SG Group, or individuals connected to them may from time to time have a position in or be holding any of the investments or related investments mentioned in this publication. SG and their affiliated companies in the SG Group are under no obligation to disclose or take account of this publication when advising or dealing with or for their customers. The views of SG reflected in this publication may change without notice. To the maximum extent possible at law, SG does not accept any liability whatsoever arising from the use of the material or information contained herein. Dealing in warrants and/or derivative products such as futures, options, and contracts for differences has specific risks and other significant aspects. You should not deal in these products unless you understand their nature and the extent of your exposure to risk. This publication is not intended for use by or targeted at retail customers. Should a retail customer obtain a copy of this report they should not base their investment decisions solely on the basis of this document but must seek independent financial advice.

The financial instruments discussed in this report may not be suitable for all investors and investors must make their own informed decisions and seek their own advice regarding the appropriateness of investing in financial instruments or implementing strategies discussed herein. The value of securities and financial instruments is subject to currency exchange rate fluctuation that may have a positive or negative effect on the price of such securities or financial instruments, and investors in securities such as ADRs effectively assume this risk. SG does not provide any tax advice. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized. Investments in general, and derivatives in particular, involve numerous risks, including, among others, market, counterparty default and liquidity risk. Trading in options involves additional risks and is not suitable for all investors. An option may become worthless by its expiration date, as it is a depreciating asset. Option ownership could result in significant loss or gain, especially for options of unhedged positions. Prior to buying or selling an option, investors must review the "Characteristics and Risks of Standardized Options" at http://www.optionsclearing.com/about/publications/character-risks.jsp or from your SG representative. Analysis of option trading strategies does not consider the cost of commissions. Supporting documentation for options trading strategies does not consider the cost of commissions. Supporting documentation for options trading strategies is available upon request.

CONFLICTS OF INTEREST

This research contains the views, opinions and recommendations of Société Générale (SG) analysts and/or strategists. Analysts and/or strategists routinely consult with SG sales and trading desk personnel regarding market information including, but not limited to, pricing, spread levels and trading activity of a specific fixed income security or financial instrument, sector or other asset class. Trading desks may trade, or have traded, as principal on the basis of the analyst(s) views and reports. In addition, analysts receive compensation based, in part, on the quality and accuracy of their analysis, client feedback, trading desk and firm revenues and competitive factors. As a general matter, SG and/or its affiliates normally make a market and trade as principal in fixed income securities discussed in research reports.

.

APPENDIX – DISCLAIMER (CONT'D)

Notice to French Investors: This publication is issued in France by or through Société Générale ("SG") which is authorised and supervised by the Autorité de Contrôle Prudentiel et de Résolution (ACPR) and regulated by the Autorité des Marchés Financiers (AMF).

Notice to U.K. Investors: Société Générale is a French credit institution (bank) authorised by the Autorité de Contrôle Prudential (the French Prudential Control Authority) and the Prudential Regulation Authority and subject to limited regulation by the Financial Conduct Authority and Prudential Regulation Authority. Details about the extent of our authorisation and regulation by the Prudential Regulation Authority, and regulation by the Financial Conduct Authority are available from us on request.

Notice to Swiss Investors: This document is provided in Switzerland by or through Société Générale Paris, Zürich Branch, and is provided only to qualified investors as defined in article 10 of the Swiss Collective Investment Scheme Act ("CISA") and related provisions of the Collective Investment Scheme Ordinance and in strict compliance with applicable Swiss law and regulations. The products mentioned in this document may not be suitable for all types of investors. This document is based on the Directives on the Independence of Financial Research issued by the Swiss Bankers Association (SBA) in January 2008.

Notice to Polish Investors: this publication has been issued in Poland by Societe Generale S.A. Oddzial w Polsce ("the Branch") with its registered office in Warsaw (Poland) at 111 Marszałkowska St. The Branch is supervised by the Polish Financial Supervision Authority and the French "Autorité de Contrôle Prudentiel". This report is addressed to financial institutions only, as defined in the Act on trading in financial instruments. The Branch certifies that this publication has been elaborated with due diligence and care.

Notice to US Investors: SG research reports issued by non-US SG analysts or affiliates on securities are issued solely to major US institutional investors pursuant to SEC Rule 15a-6. Any US person wishing to discuss this report or effect transactions in any security discussed herein should do so with or through SG Americas Securities, LLC to conform with the requirements of US securities law. SG Americas Securities LLC has its registered office at 245 Park Avenue, New York, NY, 10167. (212) 278-6000.

Notice to Canadian Investors: This publication is for information purposes only and is intended for use by Permitted Clients, as defined under National Instrument 31-103, Accredited Investors, as defined under National Instrument 45-106, Accredited Counterparties as defined under the Derivatives Act (Québec) and "Qualified Parties" as defined under the ASC, BCSC, SFSC and NBSC Orders.

Notice to Singapore Investors: This publication is provided in Singapore by or through Société Générale ("SG"), Singapore Branch and is provided only to accredited investors, expert investors and institutional investors, as defined in Section 4A of the Securities and Futures Act, Cap. 289. Recipients of this publication are to contact Société Générale, Singapore Branch in respect of any matters arising from, or in connection with, the publication. If you are an accredited investor or expert investor, please be informed that in SG's dealings with you, SG is relying on the following exemptions to the Financial Advisers Act, Cap. 110 ("FAA"): (1) the exemption in Regulation 33 of the Financial Advisers Regulations ("FAR"), which exempts SG from complying with Section 25 of the FAA on disclosure of product information to clients; (2) the exemption set out in Regulation 34 of the FAA, which exempts SG from complying with Section 36 of the FAA on disclosure of certain interests in securities.

Notice to Hong Kong Investors: This report is distributed in Hong Kong by Société Générale, Hong Kong Branch which is licensed by the Securities and Futures Commission of Hong Kong under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) ("SFO"). This publication does not constitute a solicitation or an offer of securities or an invitation to the public within the meaning of the SFO. This report is to be circulated only to "professional investors" as defined in the SFO.

Notice to Japanese Investors: This publication is distributed in Japan by Societe Generale Securities (North Pacific) Ltd., Tokyo Branch, which is regulated by the Financial Services Agency of Japan. This publication is intended only for the Specified Investors, as defined by the Financial Instruments and Exchange Law in Japan and only for those people to whom it is sent directly by Societe Generale Securities (North Pacific) Ltd., Tokyo Branch, and under no circumstances should it be forwarded to any third party. The products mentioned in this report may not be eligible for sale in Japan and they may not be suitable for all types of investors.

Notice to Korean Investors: This report is distributed in Korea by SG Securities Korea Co., Ltd which is regulated by the Financial Supervisory Service and the Financial Services Commission.

Notice to Australian Investors: Societe Generale is exempt from the requirement to hold an Australian financial services licence (AFSL) under the Corporations Act 2001 (Cth) in respect of financial services, in reliance on ASIC Class Order 03/8240, a copy of which may be obtained at the web site of the Australian Securities and Investments Commission, http://www.asic.gov.au. The class order exempts financial services providers with a limited connection to Australia from the requirement to hold an AFSL where they provide financial services only to wholesale clients in Australia on certain conditions. Financial services provided by Societe Generale may be regulated under foreign laws and regulatory requirements, which are different from the laws applying in Australia.

http://www.sgcib.com. Copyright: The Société Générale Group 2014. All rights reserved.

This publication may not be reproduced or redistributed in whole in part without the prior consent of SG or its affiliates.

