



**Cô Vũ Thị Mai Phương**

## **TÀI LIỆU ĐI KÈM BÀI GIẢNG**

### **THI ONLINE : PART 7 (2)**

Tài liệu **ĐỌC QUYỀN** đi kèm bài giảng thuộc khóa học  
**Luyện thi TOEIC Nghe – Đọc ( Mục tiêu 450-600+)**

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#### **Question 1 to 2 refer to the following article.**

September 19

Theresa Long

40 Stuart Street Boston, Massachusetts 02116

Dear Ms. Long,

I was pleased to see your advertisement for a Manager of Financial Services in the Boston Record on September 17. I think my background and experience match well with your requirements. My resume is enclosed for your review.

At my former post as financial manager at the Cromwell Land Initiative, I was able to improve operating efficiency by reducing outstanding balances and expenses. If you are seeking an experienced, successful financial manager, please consider what I have to offer. I would be honored by an opportunity to speak with you further about the position. My phone number is (781) 324-7732.

Thank you for your time and consideration. I look forward to hearing from you.

Sincerely,

Ryan Graham

**Question 1.** What is the purpose of Mr. Graham's letter?

- (A) To ask for advice
- (B) To promote a product
- (C) To comment on an article
- (D) To apply for a job opening

**Question 2.** What did Mr. Graham enclose in the letter?

- (A) A resume
- (B) An advertisement
- (C) An expense report
- (D) A newspaper article

#### **Question 3 to 4 refer to the following article.**

The Alexander Wendell Agency (AWA)

The Alexander Wendell Agency is the leading advertising agency in the country. Founded 167 years ago by Alexander R. Wendell, the agency has grown to represent more than 1,000 clients, including Lysik Pharmaceuticals, Phonetel, and Atlas Air.

The AWA currently employs more than 9,000 people and operates more than 300 offices in 80 countries. Ten years ago, CEO Dominique Lawrence created a division called AWA-Ethix to guide AWA clients in implementing socially responsible campaigns and projects.

**Question 3.** What is true about the Alexander Wendell Agency?

- (A) It is a leading travel agency.
- (B) It employs less than 1,000 people.
- (C) It does not have overseas offices.
- (D) It represents about 1,000 clients

**Question 4.** According to the information, what did Ms. Lawrence do?

- (A) Appoint a new CEO
- (B) Found the company
- (C) Start a new program
- (D) Resign from her post.

**Question 5 to 7 refer to the following message**

Special Offer

Subscribe to Photography Today and get 60 percent off the newsstand price.

Please select one of the following options:

- ☒ Send me 12 issues (one year) for \$21
- ☐ Send me 24 issues (two years) for \$42

Subscriber Information

E-mail address: toni8h@community.net

Full name: Tonette Hawkins

Mailing address: 251 West 38th Street

Bayonne, New Jersey 07002

Phone number: (201) 858-1110 President, Kratschen Pharmaceutical Canada, Inc.

**Question 5.** What is Ms. Hawkins requesting

- (A) Internet service
- (B) A concert ticket
- (C) Camera accessories
- (D) A magazine subscription

**Question 6.** How much will Ms. Hawkins be billed?

- (A) \$12
- (B) \$21
- (C) \$24
- (D) \$42.

**Question 7 to 9 refer to the following advertisement**

Travel Free with the North-Rail Rewards Program

With the North-Rail Rewards Program, your business will earn travel points for every North-Rail business-class ticket purchased with a company credit card. Travel points can later be redeemed for commuter train tickets, allowing businesses with employees who travel often to ride North-Rail trains for free to presentations, meetings with clients, and other business-related events.

Signing up to receive travel rewards is easy:

- \* First, visit [www.north-rail.com/business](http://www.north-rail.com/business) and register your company's credit card information.
  - \* Next, choose up to five employees who will have authorization to use the company credit card to purchase North-Rail tickets.
  - \* Then, visit our Website and complete a reservation form to reserve tickets, or call 1-800-4473339.
- You can also purchase tickets at any regional North-Rail train station.

**Question 7.** What type of tickets must customers purchase?

- (A) One-way tickets
- (B) Round-trip tickets
- (C) First-class tickets
- (D) Business-class tickets

**Question 8.** What information are customers asked to provide?

- (A) Their travel dates
- (B) Their travel itinerary
- (C) The names of five employees
- (D) The city they are traveling to.

**Question 9.** What is NOT listed as a way for customers to purchase tickets?

- (A) Visiting an office
- (B) Calling a phone number
- (C) Going to a train station
- (D) Completing an online form

**Question 10 to 12 refer to the following advertisement**

From: The Hilton Preservation Society [membermail@preservehilton.org]

To: Doreen Arie [dareen@weblife.com]

Subject: A special offer for HPS members

Date: September 8

Dear Ms. Arie,

As a valued member of the Hilton Preservation Society, we would like to extend the following offer to you on behalf of Century Card.

The new Century Platinum Card offers you a chance to support the Hilton Preservation Society every time you use it. Each time you use your Century Platinum Card, a donation equaling 15 percent of your purchase will be made to the Hilton Preservation Society's Restoration Campaign to help restore historic buildings and landmarks. Century Bank's Century Platinum Card also offers HPS members these additional benefits:

- (A) Discounts at affiliated hotels and airlines,
- (B) 0% APR on high-interest balance transfers and cash advances,
- (C) No annual fee and low APR on all purchases, and
- (D) Secure online access to your account information.

**Question 10.** What is the purpose of the e-mail?

- (A) To request membership fees
- (B) To advertise an upcoming event
- (C) To offer Ms. Arie a credit card service
- (D) To remind Ms. Arie to renew her membership

**Question 11.** For what will money be donated?

- (A) Restoring historic buildings
- (B) Funding environmental projects
- (C) Producing a monthly newsletter
- (D) Supporting political campaigns

**Question 12.** What is stated about annual fees?

- (A) They are not collected.
- (B) They depend on account activity.
- (C) They can be paid in installments.
- (D) They make up 15 percent of funding

**Question 13 to 15 refer to the following advertisement**

From: Daniel Travers [dtravers@soundbyte.com]

To: Sandrine Walters [waternsand@fijiweb.com]

Subject: Your Sound Byte order

Dear Ms. Walters,

Thank you for purchasing from the Sound Byte online store. Your order has been received, processed, and will be shipped within 2 business days. Please review this summary of your order and notify customer service if there are any discrepancies.

Order Reference Number: 7833091

Order Summary

Billing address

Sandrine Walters

12 Market Street

Saint Louis, Missouri 63103

Shipping address

Same as billing address

Order Details

Quantity	Description	Item Price	Item Total
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1	Greyson 5-disc CD Player	\$129.99	\$129.99 with Remote Control
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Subtotal \$129.99

Tax \$ 7.23

Shipping \$ 9.08

Total \$146.30

Customer service can be reached by responding to this e-mail or by calling 1-800-665-3838. Thank you for your order.

Daniel Travers

Customer Service Department

Sound Byte Online

**Question 13.** According to the e-mail, what happened to Ms. Walters' order?

- (A) It was shipped.
- (B) It was modified.
- (C) It was cancelled.
- (D) It was processed

**Question 14.** How many items did Ms. Walters order?

- (A) One
- (B) Three
- (C) Five
- (D) Seven

**Question 15.** What is included in Ms. Walters' order?

- (A) A free CD
- (B) A remote control
- (C) A factory rebate
- (D) A 14-day warranty.

**Question 16 to 19 refer to the following advertisement**

Attention employees:

Last week I met with Mr. Hendrix to discuss our overseas marketing campaigns. As you know, we now have retail stores operating in South Africa and Argentina, in addition to having our products carried by department stores in France, China, and Japan.

Although our sales are at a satisfactory level, Mr. Hendrix would like to increase our brand recognition abroad to make Fields Sports' apparel more competitive with both local and foreign equivalents. This will also help us introduce our sporting equipment line to international consumers.

To discuss this matter further, I would like the entire marketing staff to meet on Wednesday, March 14 at 11 A.M. At the meeting, we will discuss ways to further the presence of Fields Sports' apparel through special events, sponsorship, celebrity endorsement, and any other tactics.

Thank you and see you on Wednesday.

Charlize

**Question 16.** In what country are Fields Sports' products NOT sold?

- (A) In China                      (B) In Japan                      (C) In France                      (D) In Australia

**Question 17.** What is indicated about Fields Sports?

- (A) Their sales are declining.  
(B) They primarily produce sports apparel.  
(C) They host a variety of sports competitions.  
(D) Their products can only be purchased in department stores.

**Question 18.** When will the staff meeting be held?

- (A) On March 11              (B) On March 12              (C) On March 14              (D) On March 20

**Question 19.** What topic will be addressed at the staff meeting?

- (A) Increasing brand recognition  
(B) Sponsoring local sports teams  
(C) Introducing new products overseas  
(D) Opening a retail store in South Africa.

**Question 20 to 24 refer to the following advertisement**

Ashton Black Named President of InfoQuest By Karina Todd

In November, Ashton Black was appointed President of InfoQuest after serving seven years as their chief financial officer.

Black, who attended Yale School of Management near his hometown in Connecticut, began his career as a financial analyst at Robertson, Inc. Soon after, he was promoted to Head of Research at the brokerage firm.

Working alongside Burt Edwards, named CEO of InfoQuest in June, Black plans to make InfoQuest more competitive. Despite earning nearly \$775 million in profits on advertising sales, the company still struggles to compete with rival company Database.com. InfoQuest also faces growing competition from companies emerging in the industry, and is looking for ways to rebuild company morale, attract employees with innovative ideas, and produce better results for loyal investors.

Industry analysts are not yet certain whether Ashton Black is the right man for the job. "Being president of the company will require more leadership from Black than ever before," said Theresa Spears, chief financial analyst at Mires Investments. "InfoQuest needs to do a lot of work if they want to keep up with Database.com, and Black seems reluctant to change InfoQuest's business strategy."

**Question 20.** The word “serving” in paragraph 1, line 1, is closest in meaning to:

- (A) Helping                      (B) Presenting                      (C) Completing                      (D) Encouraging.

**Question 21.** When did Mr. Edwards become CEO of InfoQuest?

- (A) Seven years ago                      (B) One year ago  
(C) In June                      (D) In November.

**Question 22.** What is true about Mr. Black?

- (A) He plans to retire soon.  
(B) He is originally from Connecticut.  
(C) He serves as a board member at Database.com.  
(D) He has worked at InfoQuest his entire career

**Question 23.** What is InfoQuest's greatest concern?

- (A) Declining profits  
(B) An unqualified staff  
(C) Debt from construction projects  
(D) Competition from other companies.

**Question 24.** What does Ms. Spears suggest about Mr. Black's leadership?

- (A) It will attract more investors.  
(B) It will raise the company's status.  
(C) It will conflict with that of Mr. Edwards.  
(D) It will not change the company's situation.

**Question 25 to 28 refer to the following advertisement**

Pristine Air

Tips for traveling with children

Here are some things you can bring on your trip that are sure to keep children occupied and relaxed during a long flight.

\* Paper with colored pencils or crayons

This allows parents and children to do activities together, or for children to do something independently. With blank paper and colored pencils or crayons, children can write, draw, or make their own games. For more excitement, pack small figures to use as board-game pieces in your carry-on luggage and let children design their own game boards.

\* A deck of cards

Parents can teach children their favorite card game or show them card tricks. In return, children can do the same for parents.

\* Books

It is always a good idea to pack a book on a long trip. Children will especially enjoy stories that take place in the country to which they are traveling. This will give them a chance to preview the culture and history they will learn about on vacation.

\* Gifts from Pristine Air

Once your international flight has taken off, a flight attendant will offer any children traveling with us a picture map of the world and a souvenir passport with stickers that children can affix once they have visited a country. There is also a children's airline magazine in the pouch in front of your seat.



**Question 25.** According to the information, what is difficult for children?

- (A) Long car rides
- (B) International flights
- (C) Going shopping with parents
- (D) Waiting for doctor's appointments.

**Question 26.** What are children encouraged to bring?

- (A) A schedule
- (B) A game board
- (C) A shopping list
- (D) A family portrait.

**Question 27.** What is mentioned as a possible activity?

- (A) Taking a walk
- (B) Singing songs
- (C) Playing cards
- (D) Watching a movie

**Question 28.** What is NOT offered to children?

- (A) A map
- (B) Snacks
- (C) Stickers
- (D) A magazine.

**Question 29 to 33 refer to the following advertisement**

**City Cuts Spending for Rink Renovations**

By Niko Lennox

March 29 - Over the weekend, city officials postponed the project to renovate Dennis Park's ice skating rink indefinitely. Officials stated that the move was prompted by the project's rising cost.

The site of the ice skating rink, named after its founding donor Elouise Dennis, was being developed by Y&B Rinks, a facilities management service from Ottawa. Last year, Y&B Rinks submitted an application to the city board for funding to renovate the rink and received approval. Recently, however, unforeseen problems with water drainage forced the company to reassess its funding needs, and the city would not approve a second request for finances.

The unfinished renovations to the park included expanding the rink to accommodate more than 1,000 skaters, adding a retractable roof, and building indoor locker rooms.

Dear Mr. Stewart,

I read an article in last week's newspaper about the city government's rejection of your second request for funding to renovate Dennis Park Rink. As a child, I often visited the rink with my family, and through the years ice-skating has developed into one of my favorite leisure activities.

I'd like to see thousands of children in the Ottawa area experience the same joy I did at Dennis Park Rink. For this reason, I would like to fund the renovation efforts you have so graciously begun.

I'd like to meet with you at your earliest convenience to discuss how we can collaborate to improve this valuable community resource. Please call me as soon as possible at (970) 845-7628.

Sincerely,

Steadman Murphy

**Question 29.** The word “move” in paragraph 1, line 2 of the article, is closest in meaning to:

- (A) Movement                      (B) Decision                      (C) Activation                      (D) Inspiration.

**Question 30.** Why did Y&B Rinks request more money?

- (A) There were problems during construction.  
(B) They wanted to hire more construction employees.  
(C) Construction materials were more expensive than expected.  
(D) They did not receive all of the funding they were promised.

**Question 31.** What change was NOT part of the project?

- (A) Building a roof                      (B) Adding stadium seats  
(C) Making the rink larger                      (D) Constructing locker rooms.

**Question 32.** Why does Mr. Murphy write the letter?

- (A) To offer funding to Y&B Rinks  
(B) To suggest a fundraising idea  
(C) To motivate citizens to support the project  
(D) To encourage the city government to fund the project.

**Question 33.** What does Mr. Murphy imply in his letter?

- (A) He used to be in the city government.  
(B) He read the March 29 newspaper article.  
(C) He lived near Dennis Park Rink as a child.  
(D) He enrolled his children in ice-skating lessons

**Question 34 to 38 refer to the following message**

From: Customer service [service@officesupplier.com]

To: Yuna Dautry [ydaut23@communityweb.com]

Subject: Coupon offer

Dear Ms. Dautry,

We apologize for the mistake we made in processing your October 28 order of item #99820 from our Web site. We have since corrected the error in our computer system and shipped the item you originally requested. The item was shipped on November 11 and should arrive within 5 to 7 business days.

Because your business is important to us, we have waved the shipping fee on your revised order. We would also like to present you with a 50 percent off coupon to be used on your next purchase in our online store. Please find the coupon as an attachment to this e-mail.

Sincerely,

Lynn Russo

Customer Service

Office Supplier.

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Office Supplier

50 percent off your next office supply purchase at [www.officesupplier.com](http://www.officesupplier.com)

This coupon may not be used on computer equipment, software, and other electronics. This coupon is not valid in conjunction with other offers, on shipping, or on gift card purchases. This coupon is only valid for one-time use on online orders of in-stock items.

This coupon is not valid on orders with shipping addresses outside of the United States. Office Supplier reserves the right to choose the method of delivery for each order. Delivery fees are nonrefundable if the order or part of the order is returned, unless the product is damaged or defective.

\*Please enter the following coupon code during checkout: XB7749JK009W



**Question 34.** When did Ms. Dautry place an order?

- (A) On October 5
- (B) On October 7
- (C) On October 28
- (D) On November 11

**Question 35.** What can be inferred about the item Ms. Dautry ordered?

- (A) It was damaged.
- (B) It was not in stock.
- (C) It was not delivered.
- (D) It was not the item she ordered.

**Question 36.** What can Ms. Dautry use the coupon to do?

- (A) Order items online
- (B) Purchase gift cards
- (C) Buy computer software
- (D) Pay for shipping costs

**Question 37.** What is true about the coupon?

- (A) It can be used more than once.
- (B) It will expire after thirty days.
- (C) It is valid for international addresses.
- (D) It cannot be used to buy electronic items.

**Question 38.** According to the coupon, how can Ms. Dautry receive the discount?

- (A) By completing an online form
- (B) By entering a code on the Web site
- (C) By presenting the coupon to an employee
- (D) By mailing it to the store with a receipt.

**Question 39 to 43 refer to the following advertisement**

July 8

Sophie Boonyarat

1 Waterman Street

Providence, Rhode Island 02906

Dear Ms. Boonyarat,

I've enclosed a revision of the banquet menu as we discussed yesterday afternoon. Please review it to ensure all the changes we talked about have been made. Per your request, I added a vegetarian dish. Of the three choices you presented, I thought pasta would be the best option since it can also be offered to non-vegetarian guests.

When you've finished reviewing the menu, please call me at (401) 421-0009 so we can begin preparing for the event.

Sincerely,

Bruce Gellar

Gellar & Sons Catering.

The Fowler Business Association

Networking Banquet - Proposed Menu

Appetizers (served at 5:40 P.M.)

Bread: Gourmet Italian rolls topped with garlic butter

Salad: House salad with Italian, blue cheese, or honey mustard dressing

Soup: Portobello mushroom soup and vegetable minestrone soup

Main Dishes (served at 6 P.M.)

Chicken: Honey-glazed chicken served with risotto or a baked potato and mixed vegetables

Salmon: Char-grilled salmon served with risotto or a baked potato and mixed vegetables

Fettuccini (vegetarian): Fettuccini noodles served with spinach in a cream sauce

Desserts (served at 7 P.M.)

Cake: Chocolate or angel food cake

Ice cream: Vanilla, chocolate, or strawberry

Fruit: An assortment of bananas, apples, oranges, and grapes

Beverages (available throughout the evening)

Water, assorted soft drinks, iced tea, grape juice, and apple juice.

**Question 39.** What type of event will take place?

- (A) An awards dinner
- (B) A lunch conference
- (C) A networking banquet
- (D) A restaurant opening.

**Question 40.** Who is Mr. Gellar?

- (A) A caterer
- (B) An event planner
- (C) A restaurant owner
- (D) An organization's president.

**Question 41.** Which item was recently added to the menu?

- (A) Fruit
- (B) Salmon
- (C) Chicken
- (D) Fettuccini

**Question 42.** What appetizer will NOT be served?

- (A) Portobello cream soup
- (B) House salad with dressing
- (C) Fresh vegetables with dip
- (D) Italian rolls with butter.

**Question 43.** What is indicated about beverages?

- (A) They will not be refilled.
- (B) They will only be available after 6 P.M.
- (C) They will be served throughout the event.
- (D) They will stop being served after dessert.

**Question 44 to 48 refer to the following advertisement**

Due to the recent weather and resulting construction delays, the work schedule has been changed for the next two weeks. Hopefully, this will allow us to get back on schedule so the building will be finished by early July, as we originally projected.

Also, it's supposed to rain again towards the end of this week, so the work schedule for Friday is tentative. I provide more details about that as we get more information on the conditions for those days.

If you have any questions about the new work schedule, or if you cannot meet the work requirements due to prior obligations, please call me as soon as possible at 903-8821.

Thanks, Tom.

Chopko Construction

On-site supervisor: Tom Chopko, Wendy Chopko

Wednesday May 30

Main task: Installation of roof structure framing

Morning shift: Joe Flores, Sam Smith, Dannie Churski

Afternoon shift: Pat Oh, Leslie Jera, Jay Capshaw

Thursday May 31

Main task: Roof installation

Morning shift: Jay Capshaw, Pat Oh, Sam Smith

Afternoon shift: Joe Flores, Dannie Churski, Leslie Jera

Friday June 1

Main task: Roof installation

Morning shift: Dannie Churski, Leslie Jera, Jay Capshaw

Afternoon shift: Sam Smith, Joe Flores, Pat Oh

**Question 44:** Why was the work schedule changed?

- (A) Because of a holiday
- (B) Because of the weather
- (C) Because of employee absences
- (D) Because of budget restrictions

**Question 45:** When is the building expected to be finished?

- (A) In late June
- (B) In early July
- (C) In late July
- (D) In early August

**Question 46:** What is indicated about the schedule for June 1?

- (A) It might change.
- (B) It will be posted on Thursday.
- (C) It is only for half of the day.
- (D) It must be approved by Mr. Chopk.

**Question 47:** According to the schedule, on what section of the building will employees work?

- (A) The roof
- (B) The floors
- (C) The windows
- (D) The foundation

**Question 48:** Who will NOT work during the morning shift on May 30?

- (A) Pat Oh
- (B) Sam Smith
- (C) Joe Flores
- (D) Dannie Churski