



Cô Vũ Thị Mai Phương

TÀI LIỆU ĐI KÈM BÀI GIẢNG

THI ONLINE : PART 7 (5)

Tài liệu **ĐỌC QUYỀN** đi kèm bài giảng thuộc khóa học
Luyện thi TOEIC Nghe – Đọc (Mục tiêu 450-600+)

Question 1 to 2 refer to the following article.

Dar Pfeiffer Reports Strong Q2 Profit

On Wednesday, Dar Pfeiffer, one of the largest brokerage firms in the world, reported a second quarter profit that was 53% larger than expected. The second-quarter profit was attributed to a one time deal with money manager Tapcourt.

Shareholders saw this profit in the form of a \$2.46 increase in share prices. The same period last year showed an \$1.07 increase in shares. Excluding the deal with Tapcourt, Dar Pfeiffer would have reported a profit 23% larger than expected. Either way, Dar Pfeiffer topped market predictions for performance by at least \$1.58 a share.

Question 1. What is Dar Pfeiffer?

- (A) A brokerage firm
- (B) An accounting firm
- (C) A market analyst firm
- (D) An investment banking firm

Question 2. What did Dar Pfeiffer report?

- (A) That it plans to offer new services
- (B) That it had purchased a smaller firm
- (C) That it plans to increase its prices
- (D) That it had made more profit than expected

Question 3 to 4 refer to the following article.

21st Annual Spears Foundation Conference on Health

Conference Purpose

The 21st Annual Spears Foundation Conference on Health provides professional education and networking for doctors, dentists, nurses, social workers, health care instructors, students, and anyone else involved or interested in the healthcare profession. The conference is funded by grants to the Spears Foundation from the Department of Health, the Children's Health Network, the Family Health Association, the Organization for World Health and Nutrition, and with support from the Sebastian L. Turner Foundation and the Phillippe Endowment.

Conference Goals

The focus of this year's conference will be promoting proper nutrition among children. Childhood nutrition is a significant health care issue in light of the increased prevalence of childhood illnesses related to an improper diet. In addition to posing immediate health consequences, a poor diet can contribute to poor health throughout an individual's life and eventually lead to conditions like obesity and heart disease. The goal of the 21st Annual Spears Foundation Conference on Health is to foster the awareness and early prevention of improper childhood nutrition within the field of healthcare.

The conference aims to:

- broaden the discussion on nutrition to include health impacts at local, state, national and international levels among individuals under the age of 12
- describe the latest physical and mental health findings related to improper childhood nutrition
- highlight innovative research, practices, and programs that seek to improve the nutrition of children

■ emphasize prevention and intervention strategies appropriate for children of different cultures, physical abilities, geographic settings, and communities

Conference Dates

Friday March 23 to Sunday March 25

Contact Information

Spears Foundation Conference on Health

Attn: Conference Manager

Lawrence P. Martin, Jr.

8 Newbury Street

Boston, Massachusetts 02115

Phone: 617-262-0044

Fax: 617-262-0008

E-mail: conference@spearsfoundation.org.

Question 3. The word “promoting” in paragraph 2, line 1, is closest in meaning to:

- (A) benefiting (B) encouraging (C) advertising (D) contributing

Question 4. Who is the conference for?

- (A) People in the retail industry (B) People in the banking industry
(C) People in the education industry (D) People in the healthcare industry

Question 5. What is the focus of the conference?

- (A) Safety on the job
(B) Employee education
(C) Childhood nutrition
(D) Employee health benefits

Question 6. Who is Mr. Martin?

- (A) The manager of the conference
(B) A member of the Children's Network
(C) The president of the Spears Foundation
(D) A major donor to the Spears Foundation

Question 7. On what day will conference activities NOT take place?

- (A) March 22 (B) March 23 (C) March 24 (D) March 25

Question 8 to 10 refer to the following advertisement

Best Cities For Tech Workers

According to DataQuest's latest figures, the best jobs in technology are located in eight metropolitan areas: New York, San Francisco, Atlanta, Seattle, Portland, San Diego, Houston, and Philadelphia.

DataQuest first began collecting this data five years ago. The list of top-tech cities has changed since then, but demand for tech workers has not - it has risen by twenty-five percent.

If you are pursuing a career in technology, but do not live in or near one of the top-tech cities, there is still plenty of opportunity.

Matthew Martinez, CEO of NetStaff, a high-tech staffing firm with offices around the country, said that the companies his company recruits for are always looking for more employees with tech expertise. According to Martinez, “For most areas it is currently an ‘employees market,’ meaning that many employees in technology are able to pick and choose their jobs, ask for better benefits, and arrange flexible work schedules.

Question 8. According to the passage, which of the following is NOT one of the top-tech cities?

- (A) Atlanta (B) Houston (C) Seattle (D) Chicago

Question 9. What is said about demand for tech workers?

- (A) It has continued to decline.
(B) It has been concentrated in 8 major areas.
(C) It has risen by 25 percent over the past five years.
(D) It has influenced the development of the toptech cities.

Question 10. What does Matthew Martinez imply about tech workers in the current job market?

- (A) They need to be flexible in their requirements.
(B) They should not expect conditions to change soon.
(C) They may be able to negotiate better work situations.
(D) They can get the best jobs through recruiting and staffing firms

Question 11 to 13 refer to the following advertisement

Receipt
November 9, 20
Tony Parker
<http://www.kramerstores.com>
Kramer Retail Stores
Amerton Mall 41 West Amerton Parkway
Ross Park, KS
www.kramerstores.com/amertonmall
Book Retail Receipt
Item: Future Oriented Investment Strategies
RF#: 2011CL0956
Total: \$21.98
Payment Type: Credit Card
Authorization Code: XXXXXXXXXXXX028
Confirmation Number: 21PLTR4
All returns must be made within 14 days. Receipt is required for refund. Without receipt, only store credit can be given.

Question 11. How much did Tony Parker pay for his purchase?

- (A) \$20.11 (B) \$21.45 (C) \$21.98 (D) \$28.04

Question 12. What did Tony Parker purchase?

- (A) A CD (B) Food (C) A book (D) Clothing

Question 13. How long does Tony Parker have to return his purchase?

- (A) 7 days (B) 14 days (C) 28 days (D) 30 days

Question 14 to 16 refer to the following advertisement

The Bridgeport Revitalization Committee(BRC)
13 Robin Way
Bridgeport, MA 02126
Kevin Taylor
203 8th Avenue
Bridgeport, MA 02133
Dear Mr. Taylor,

I am excited to announce to our members that we have received a \$750,000 grant from the Roger Coopers Foundation for our City Renovation Project.

The City Renovation Project focuses on the downtown area of Bridgeport, between First Avenue and Lincoln Way. We will begin by redesigning Baten Park and the pedestrian walkways to create a more inviting space for shoppers and workers on their lunch breaks.

This grant is the largest we have ever received, and we are excited about the work it will allow us to accomplish.

We look forward to improving the quality of life in our city through great design!

Denise LeBaron.

Question 14. What can be inferred about Mr. Taylor?

- (A) He is a member of the BRC.
- (B) He works for Denise LeBaron.
- (C) He lives between First Avenue and Lincoln Way.
- (D) He is on the board of the Roger Coopers Foundation

Question 15. What will the BRC use the grant money to do?

- (A) Build a museum
- (B) Redesign a park
- (C) Expand the highway network
- (D) Create worker training programs

Question 16. What is true about the grant?

- (A) It is for more than \$1 million.
- (B) It is an extension of an existing grant.
- (C) It is awarded by the Bridgeport Revitalization Committee.
- (D) It is the largest the BRC has ever received.

Question 17 to 20 refer to the following advertisement

The Stemeresch Water Treatment Plant

It is the goal of the Stemeresch Water Treatment Plant to keep the Stemeresch River, the streams that flow into it, and our entire water supply as clean and healthy as possible. We want the people who live in San Realto Township and the visitors to this great city to enjoy all we have to offer, from parks and shopping, to golf courses and swimming pools. None of this would be possible without our water supply.

Each month, the Stemeresch Water Treatment Plant reclaims about a quarter of the water that passes through the plant (about 1.0 million gallons) and uses it to irrigate landscaping for the city's parks and recreation areas. Additionally, all so-called biosolids that are removed from the wastewater process are dried and tested to make sure they meet Class A requirements, which means the solids can be recycled as fertilizer.

The Mission of the Water Pollution Administration is to efficiently, effectively, and professionally:

- * collect and treat wastewater
- * recycle biosolids responsibly
- * protect the health and safety of the local community
- * protect the water quality of the Stemeresch River and streams
- * supplement the water supply with recycled water for park irrigation
- * promote discussion about water treatment and conservation with the public.

Question 17. Which of the following is a stated goal of the Stemeresch Water Treatment Plant?

- (A) To recycle biosolids
- (B) To educate the public
- (C) To create job opportunities
- (D) To test the township water supply

Question 18. Where is the Stemeresch Water Treatment Plant most likely located?

- (A) Near a pond
- (B) Near a lake
- (C) Near the sea
- (D) Near a river

Question 19. How many millions of gallons of water does the plant claim to recycle each month?

- (A) 1.0
- (B) 2.0
- (C) 4.0
- (D) 5.2

Question 20. How is the reclaimed water from the Stemeresch Water Treatment Plant used?

- (A) To fill city-owned swimming pools
- (B) To irrigate local farms and orchards
- (C) To water parks and other landscaping
- (D) To supplement the city's drinking water supply.

Question 21 to 24 refer to the following advertisement

Jared O'Connor
1205 Coconut Road
Ft. Lauderdale, FL 33028

April 14 20—

Mr. Bradley Chang

Director of Human Resources

Utmost.com

9225 Perry Avenue, Suite 302

Ft. Lauderdale, FL 33028

Dear Mr. Chang,

I am writing to thank you for the time you took to discuss the technical support manager position at Utmost.com with me. I really enjoyed learning more about the position and the company's operations.

I also enjoyed the opportunity to meet and observe your employees; I was impressed by the excitement and enthusiasm they had for their jobs, and for the company as a whole. It is no wonder that Utmost.com has been so successful.

I would like to confirm my strong interest in the position. I feel I would be a good fit. I have a strong work ethic, I enjoy working in teams, and I am a creative problem-solver.

I look forward to hearing from you about the position. If you have any additional questions please do not hesitate to call me.

Sincerely,

Jared O'Connor.

Question 21. For what job is Jared O'Connor being considered?

- (A) Technical support manager
- (B) Director of human resources
- (C) Customer service team member
- (D) Digital information specialist

Question 22. According to the letter, what probably happened during Jared O'Connor's interview?

- (A) He attended a meeting with a client.
- (B) He was asked to give a presentation.
- (C) He observed employees doing their jobs.
- (D) He took a test to demonstrate his technical skills

Question 23. What does Jared O'Connor imply about the Utmost.com employees?

- (A) They are highly skilled.
- (B) They do not require much supervision.
- (C) They do not all work in the same office.
- (D) They contribute to the company's success.

Question 24. Which of the following is NOT a characteristic that Jared O'Connor claims to have?

- (A) A strong work ethic
- (B) Problem-solving skills
- (C) Ability to work on teams
- (D) Excellent communication skills

Question 25 to 29 refer to the following advertisement

The US Hardware Manufacturing Sector

The hardware manufacturing sector in the United States generated \$3.08 billion in sales last year. The industry currently employs approximately 18,000 people, nearly 15,000 of whom are engaged in production.

During the 1980s and 1990s, large corporations began to acquire smaller firms. For example, Twin Falls Hardware, long the number-two company in the industry in terms of sales, acquired eight companies between 1986 and 1993, further reinforcing its position.

In 1995, two large hardware manufacturers, Gator Inc. and Kairn Corporation, merged to form Kairn Holdings, an arrangement profitable for both companies. Kairn Holdings was the leading hardware manufacturer in the United States in 1998, and continues to be a market leader.

The majority of companies in the hardware manufacturing sector are privately owned. The industry is concentrated in the Southeastern United States, with over 40 percent of shipments originating there.

Question 25. What is learned about the US hardware manufacturing sector?

- (A) It employs about 18,000 people.
- (B) It is entering a period of change.
- (C) It reached its peak during the 1990s.
- (D) It is a combination of three different industries.

Question 26. According to the passage, what happened in the US hardware manufacturing sector during the 1980s and 1990s?

- (A) Sales topped \$3 billion annually.
- (B) Large corporations acquired smaller ones.
- (C) Privately-owned firms became more powerful.
- (D) Quality control procedures led to increased efficiency

Question 27. What is learned about Twin Falls Hardware?

- (A) It plans to double its employees.
- (B) It has expanded the types of items it produces.
- (C) It has the industry's second-largest sales volume.
- (D) It recently purchased a new manufacturing facility

Question 28. What is learned about Kairn Holdings?

- (A) It was formed from a merger.
- (B) It was a market leader in 1995.
- (C) It was the most profitable manufacturer in 1999.
- (D) It was previously known as the Gator Corporation

Question 29. The word “concentrated” in paragraph 4, line 2, is closest in meaning to:

- (A) merged
- (B) thought
- (C) growing
- (D) grouped

Question 30 to 33 refer to the following advertisement

Street Maintenance, McFarlen, MN

To report problems with street maintenance please call the public works department at 341-4723680 during our normal office hours: 7:00 a.m. - 4:00 p.m. After hours, please leave a message on the Public Works Hotline at 341-472-3600, or e-mail the public works department at maintenance@mcfarlendwp.gov. In case of an emergency, please contact the McFarlen Police Department at 341-472-3000.

If you notice any of the following, please report the problem:

- * Potholes, street asphalt, guardrails, or reflective markers on City-maintained streets need to be repaired or replaced. This excludes areas where road maintenance is in progress.
- * Street traffic signs need to be repaired or replaced
- * Pavement marking needs repair (e.g., yellow lines between lanes)
- * Parking meters are knocked down or not working
- * Streets are flooded due to storms
- * Spill response is needed
- * Graffiti is found

To:

From: Becky Price

Date: January 23, 20—

Subject: Stop sign down

To Whom It May Concern:

I am writing to let you know that there is a stop sign down, at the corner of Cherry Street and Tenth Avenue. It must have fallen down during the storm last night.

I'm concerned because this is a residential area that borders the high school property. The corner gets a lot of traffic, especially when school is in session, and I believe it could be dangerous without a stop sign. Normally, Cherry and Tenth is a four-way-stop intersection. As you can no doubt imagine, without the stop sign, the possibility for accidents is high. If you would like to contact me, please feel free to do so: 742-488-3126.

Thanks,
Becky Price.

Question 30. Which number should be called to report a nonemergency situation outside of normal work hours?

- (A) 341-472-3000 (B) 341-472-3600 (C) 341-472-3680 (D) 742-488-3126

Question 31. According to Becky Price, what happened the previous night?

- (A) There was a storm. (B) A meeting was held.
(C) There was a car accident. (D) A road maintenance crew arrived.

Question 32. What does Becky Price report?

- (A) A pothole
(B) A flooded street
(C) A fallen stop sign
(D) A damaged guardrail

Question 33. What is learned about the corner of Cherry Street and Tenth Avenue?

- (A) It is near a high school.
(B) It floods often due to storms.
(C) It does not have reflective markers.
(D) It has been the scene of several accidents.

Question 34 to 38 refer to the following message

Paper Shredder	Price	Usage	Cut type	Comment
Privacy Solutions PL—1500	\$28	light	strip	easy to to empty
Privacy 3olutions PL—A200	\$35	light	cross	paper jams easily
Privacy 3olutions PL—6 100	\$79	light	cross	3 settings
Privacy Solutions PL—7800	\$120	medium	cross	can cut up to 10 pages
3ander Cross— Cut RDL—6 11 X	\$75	medium	cross	can cut up to 6 pages
Link Shredder 72300	\$200	heavy	cross	can cut up to 15 pages
Shuffle Shred X—1 OC	\$42	light	strip	paper hams easily
Shuffle Shred DC—5088	\$58	light	strip	eJra—long cord
Shuffle Shred DC—004	\$75	medium	strip	can cut up to 8 pages
Shuffle Shred GP—710	\$99	medium	cross	paper hams easily
Shuffle Shred GS—6 10	\$110	medium	cross	easy to empty
Shuffle Shred GT—300	\$210	heavy	cross	cuts credit cards

Product Trial's Review

April 20

Spotlight: Paper Shredders

Most reviewers agree that cross-cut shredders are more secure than strip-cut shredders. This is because cross-cut shredders produce paper confetti, which is more difficult to put back together than the paper strips from strip-cut shredders. What our reviewers found was that for light-use paper shredders, the strip-cut models functioned better than the cross-cut models. The light-use cross-cut models that we tested were prone to paper jams.

Product Trial tested more models made by Shuffle because they make the most paper shredders of any company. We also noticed that Shuffle receives more complaints than any company, especially for their light and medium use models. Heavy use models by Shuffle are known for their quality and durability.

Our favorite paper shredder is the Privacy Solutions PL-7800, which retails for \$120. This cross-cut paper shredder works well, did not jam in any of our tests, and is well worth the money. The Privacy Solutions PL-7800 is rated for ten sheets of paper and, although it operated faster with fewer sheets, it had no trouble with all ten. It can handle about 300 sheets per day. It can also shred CDs. If you don't need a CD shredder and have minimal shredding needs, the Privacy Solutions PL6100, which retails for \$79, is a good deal.

Question 34. Which model sells for \$58

- (A) Shuffle Shred GP710
- (B) Shuffle Shred DC3088
- (C) Sander Cross-Cut RDL-611X
- (D) Privacy Solutions PL-4200.

Question 35. What is said about the Shuffle Shred GS-61?

- (A) It is easy to empty.
- (B) It has an extra-long cord.
- (C) It has three different settings.
- (D) It can cut up to eight sheets at a time.

Question 36. What is claimed about cross-cut shredders?

- (A) They are considered more secure.
- (B) They can cut more pages at one time.
- (C) They do not jam as much as strip-cut shredders.
- (D) They are available only for medium or heavy use.

Question 37. Which of the following is NOT true about the Privacy Solutions PL-7800?

- (A) It can shred CDs.
- (B) It retails for \$79.
- (C) It can handle up to 300 pages per day.
- (D) It is Product Trial's favorite paper shredder.

Question 38. What is learned about Shuffle?

- (A) They have excellent customer service.
- (B) They make very good medium use shredders.
- (C) Their products sell for more than others.
- (D) They make more shredders than most companies.

Question 39 to 43 refer to the following advertisement

To: Steve Yang
From: Arthur Goodman
Date: March 3, 20-- 11:02:24 a.m.
Subject: Management Training Sessions
Attachments: goodman_calendar.doc

Hi Steve,

It was good to hear from you earlier today. It's been very busy around here too. We just finished our job candidate interviews yesterday. This means that today we will meet to figure out which candidates we would like to talk to further. It will probably be a long meeting.

I am glad you contacted me about when we can organize this year's executive management training sessions. It's hard to believe this will be the third year we've done it. I'm sending you my calendar for the month of April, so we can pick our dates. As you'll see, I'm pretty open at this point. Once we have the dates figured out, we should talk about whether we'd like to change any parts of the curriculum from last time. We should put together an initial list of people to invite.

I would also like to talk about turning our training materials into a book, but this is not urgent.

I hope you are well. Thanks for taking the initiative on organizing the third training session.

Art Goodman

APRIL						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2 Dr. Lin	3	4
5	6 Fly to Atlata	7	8	9 back	10	11
12	13	14 Manage Mtg	15	16	17	18
19	20 Book Deadline	21	22	23	24	25
26	27	28	29 Regional Meeting	30		

Question 39. What is the purpose of the e-mail?

- (A) To find a date for a training session
- (B) To recruit a training session coordinator
- (C) To reserve a location for the training session
- (D) To create a guest list for the training session

Question 40. What is learned about Arthur Goodman's company?

- (A) It is promoting a book. (B) It is hiring a new employee.
(C) It is creating a new department. (D) It is updating employee information

Question 41. What can be inferred about the executive management training session?

- (A) It lasts for 4 days. (B) It will be held at a hotel.
(C) It is required for all managers. (D) It has been conducted twice before

Question 42. What is scheduled for April 20th?

- (A) A book Deadline (B) A managers' meeting
(C) A meeting in Atlanta (D) An appointment with Dr. Lin

Question 43. On which date is the Regional Meeting?

- (A) April 8 (B) April 14 (C) April 23 (D) April 29

Question 44 to 48 refer to the following advertisement

From: Kenan Beauchamp [kbchamp@webexec.net]
To: Customer Service [customer.service@hucnv.com]
Subject: December bill request
Date: January 11

To Whom It May Concern:

My account with Henderson Utilities Company is set up such that my monthly utility bills are directly deducted from my checking account. I noticed this month that \$187.33 had been deducted from my account for utilities. Since becoming a customer of HUC, my monthly utility bill has never exceeded \$150. Since I never received a paper bill from you, I'd like to request a copy of the bill to ensure that I was not overcharged for any services. Thank you.

Sincerely,

Kenan Beauchamp.

Henderson Utilities Company 43 Warm Springs Road
Henderson, Nevada 89014
(702) 493-4343

Account number: 920-53-10332

Name: Kenan Beauchamp

Address: 19 Galleria Drive

Henderson, Nevada 89002

Billing period: December 7 - January 7

Due date: January 23

Total amount due: \$187.33

Water: \$31.87

Electricity: \$42.11

Gas: \$113.35

* Open an online billing account today to have your bills delivered to your e-mail account. With online billing, you can also pay your bills online. To sign up for an account, visit www.x.com/onlinebill.

Question 44: According to the letter, what is true about Mr. Beauchamp's account?

- (A) It is an online account.
- (B) He opened it more than ten years ago.
- (C) He deactivated it at the beginning of December.
- (D) It allows bills to be deducted from his checking account.

Question 45: What does Mr. Beauchamp say he did NOT receive?

- (A) A bill
- (B) A service
- (C) A receipt
- (D) A discount

Question 46: What is the due date of the bill?

- (A) December 7
- (B) January 7
- (C) January 11
- (D) January 23

Question 47: How much was Mr. Beauchamp charged for electricity?

- (A) \$31.87
- (B) \$42.11
- (C) \$113.35
- (D) \$187.33

Question 48: According to the bill, how can customers pay their bills online?

- (A) By filling out a form
- (B) By visiting a Web page
- (C) By e-mailing customer service
- (D) By calling a customer service hotline.