

BEFORE YOU SELL CHECKLIST

Selling your home? It's a great time to think about home improvements to add value to your house, and catch potential buyers' attention. This checklist provides several simple, inexpensive ways to increase the appeal of your home, inside and out. It's also a good idea to talk to a REALTOR® who can offer helpful advice about giving your home that extra advantage.

Start with the outside - Curb Appeal

Do a drive by – would you purchase this home? Follow the checklist and honestly assess what needs to be done.

Do a little landscaping.

- Replace mulch
- Pressure wash the house
- Edge sidewalks
- Remove vegetation between concrete and bricks
- Trim tree limbs that are near the roof
- Cut the grass
- Prune hedges
- Freshen flowerbeds
- Clear away dead trees and debris

Make your home more welcoming.

- Install a new door
- Paint your front door
- Add some new house numbers
- Get a new lockset, kickplate and house number combination that coordinates with a new light fixture

Refresh your deck.

- Power wash deck clean
- Reseal the deck
- Use a wood lattice to enclose unsightly areas underneath
- Add a bright umbrella
- Replace cushions on furniture
- Decorate with potted plants and flowers

Repair imperfections and start on the inside.

- Patch small cracks
- Repair drywall
- Replace broken tiles
- Replace old fixtures

Clean every spot.

- Scrub the bathroom and kitchen floors
- Steam clean rugs
- Polish hardwood floors
- Wash windows inside and out

Minimize the clutter.

- Remove personal items and pictures
- Clear clutter from the floor
- Store children's toys

Now that you're ready...

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