

# Sahil Shaikh

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**Anticipated Graduation: May 2019**

**SAP STAR**

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**EDUCATION:** Temple University (Honors Program) | B.S. in Mechanical Engineering |  
GPA: 3.51/4.00 | Senior (4<sup>th</sup> year)

**SKILLS:** SQL, MATLAB, LabVIEW, Quality Assurance & Validation, Enterprise Private Cloud, SAP NetWeaver, SAP Cloud Platform, UX402, SAPTEC

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## WORK EXPERIENCE

**International Rotation – Walldorf, Germany**  
**EMEA HEC Private Cloud DealsDesk**  
May 2018 – Present

Commercial Finance HEC Specialist

- **Deal Pricing Specialist – HEC Private Cloud**  
Europe, Middle East & Africa Pricing Expert on Private Cloud portfolio and deal landscape negotiation during digital transformation phase.
- **Deal Approval – Germany, Austria, Swiss.**  
Quote2Contract Approver for Germany, Switzerland, Austria and Central Eastern Europe Region at 24-hour SLA.
- **Compliance Alignment & Enablement**  
Coordinate with MCD Engineering, Cloud Architecture Advisor, Sales, Pricing & Revenue Recognition to structure IFRS15 compliant deal.
- **Global Commitment**  
Actively engage with team members in 8 time-zones and Sales from Europe, Middle East & Africa region to proactively close private cloud deals.

## DBS CoE Maintenance Optimization (Upgrade) Team

*Newtown Square, 2017 - 2018*

- **Custom Code Management –**  
Back2Standard implementation on Cloud Platform with Code Inspector, Clone Inspections for S/4 HANA and code complexity reduction.
- **Data Management –**  
Designed internal technical project abstract on HANA Dynamic Tiering Data Migration project for MaxAttention customer.
- **SUM & SWPM (Installation and Upgrades) –**  
Install and upgrade Solution Manager 7.2 Dual Stack System on Oracle 12C DB for Lifecycle Management team.
- **SAPUI5 –**  
Developed UI5 app dashboard on team statistics from extensive csv data.

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## CERTIFICATIONS

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- **Data Migration to S/4 HANA**
- **SAP HEC Contracts (Finance)**

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## ACHIEVEMENTS

Represented SAP at:

- Temple University Career Fair for full-time and internship recruitment.
- Drexel University DragonHacks 2018.
- Awarded grant of **\$4,000** by Temple University for research on *Mechanical Systems for Rodent Locomotion*.
- Co-Founder & General Secretary of Kaafila – Indian Organization at Temple University.

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## EXPERIENCE

@Temple University

### Senior Design Project – 2018

Quality Assurance for Magnetorheological Damping System of Formula SAE Temple University racing team.

### IT Solutions Advisor – 2016-2017

Technical & administrative assistance for largest-of-its-kind computer lab in the US.

### Undergraduate Research – 2016

Mechatronics development through 3-D design, Robot Operating System and design standardization for Temple Hospital & College of Engineering's rodent locomotion system.

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