leigh765@me.com • 202-821-9726 www.linkedin.com/in/leighlawhon • Harpers Ferry, WV

Technology leader with +25 years of experience, including Product Management, design, and development.

Education

Savannah College of Art and Design

Bachelor of Fine Arts, Painting and Art History (Double Major) Magna cum laude

UC Berkeley Executive Education Product Manager, Machine Learning,

Scaled Agile Inc. Certified SAFe 5 Agilist

Product School

Product Executive Certificate
Product Leader Certificate
Certified Product Manager (CPM)

General Assembly
Data Analytics Bootcamp

Adobe Inc.

Adobe Certified Instructor

Awards and Recognitions

Bayes Hack 2016 Challenge, Winner, 2016

Women in Tech, Winner, Capital One/Angel Hack, 2016

VIP Award, SIG at Booze Allen, 2017

DCFemTech Award, 2017

Skills

Product Management: product lifecycle management, product vision and strategy, market research and analysis, user-centric design and research

Technical: CRM, CMS, JavaScript, Python, SaaS, SQL

Business: strategy, budgeting, financial modeling, go-to-market strategy, OKR and KPI reporting

Project Management: Agile methodologies, roadmapping

Leadership: stakeholder management, team leadership, cross-functional collaboration

Recent Career Experience

Capital One, Baltimore/D.C. Area *Manager, Product Management*

10/2022-Present

Led a diverse team of 4 product owners and 2 technical teams in managing Salesforce Servicing Cloud applications for over 3K associate. Developed strategies and roadmaps with stakeholders, managing team operations within budget constraints. Oversaw 15 Lines of Business, collaborating with business leads to prioritize, discover to develop new features and initiatives; and streamlining and automating processes, reducing cost, risk and improving experience on average by 30%.

Workforce Edge, Baltimore/D.C. Area *Manager, Product Management*

05/2021-7/2022

Managed a team of 16, including designers, product owners, developers, and QA staff for an Education Benefits SaaS product. Managed a \$2M annual budget, delivering competitive features that resulted in a fourfold increase in user base. Established a robust product program and initiated a SaaS security program, beginning the SOC2 audit process. Implemented cost-reduction strategies and introduced new tools to enhance operational efficiency, such as an iPaaS solution which reduced API integration development time by 80%.

Aufero, LLC., Baltimore/D.C. Area CEO / Product Manager

1/2017-5/2021

Founded the company, leading website development, product development, and team management while overseeing budgets and conducting user research. Secured a 2019 SBIR grant from the Department of Education, endorsing the company's innovative direction. Developed and launched a commercial board game designed for educational environments, managing a budget of \$250K and guiding the product from conception to market release.

Software UX, Design, and Development Experience

- **UI Engineer Manager:** Conducted UX research, designed and developed JavaScript and CMS User Interfaces (UI). Managed teams and contractors. Provided best practices and strategy to leadership. *Companies:* Booze Allen Hamilton, 2015–217; 5AM Solutions, 2013–2014.
- Senior UI Engineer: Conducted UX research, designed and developed JavaScript and CMS User Interfaces (UI). Companies: Pegasystems –2021; Anthem Engineering, 2018–2019; Content Analyst Company, 2015; Learning Objects, 2012–2013; Omni Studios, 2011–2012.
- Senior Designer: Produced video content, presentations, and publications. Companies: Scitor Corporation, 2007–2010; CEB (now Gartner), 2003–2004, Freelance 2004–2007; Cutting Edge Design, 2000–2003

Presenting, Teaching and Author Experience

- Instructor: Taught grade 6-Adult, both virtually and in-person. *Companies*: Capital One Product College 2022-2024; General Assembly, 2016; New Horizons Computer Learning Centers, 2010; Freelance Adobe Certified Instructor, 2004–2007.
- Author and Curriculum Developer: Developed and presented course curriculum. Companies: FullStack Academy (Product Management); Packt Publishing (video editing), 2019; LinkedIn Learning (JavaScript), 2017 – present.
- Mentor: Mentored students on career services and UI design. Companies: Capital One 2022–2024; Design Lab, 2020–2023;