

# Neoclassical Growth with Long-Term One-Sided Commitment Contracts

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## This paper

- Characterizes the stationary general equilibrium of neoclassical production economy with
  - ▶ Idiosyncratic income risk
  - ▶ Long-term dynamic insurance contract: Endogenous incomplete insurance due to limited commitment friction
    - Different from the Standard incomplete market GE model in Aiyagari (1994) where incomplete asset market is exogenous
  - ▶ A continuous-time setup with analytical solutions

## Model Setup: Household

### Preference:

$$E \left[ \int_0^{\infty} e^{-\rho t} u(c(t)) dt \right] \quad \text{with} \quad 0 < -\frac{u''(c)c}{u'(c)} < \bar{\sigma} < \infty$$

- For the analytical characterization, assume log utility
- Infinitely lived agents of unit mass

### Labor Productivity and Endowments:

- Labor productivity follows two-state Markov process

$$z_{it} \in Z = \{z_l, z_h\} = \{0, \zeta\}$$

- The transition rate from high to low is  $\xi$  and low to high is  $\nu$ 
  - ▶ Stationary distribution over productivity follows  $(\psi_l, \psi_h) = \left( \frac{\xi}{\xi + \nu}, \frac{\nu}{\xi + \nu} \right)$
- Newborn draw productivity from the stationary distribution
- Normalize the average productivity to one:  $\frac{\nu}{\xi + \nu} \zeta = 1 \rightarrow \nu(\zeta - 1) = \xi$
- Without risk-sharing contract, households consume nontradable endowment  $\underline{u} = u(\chi) > -\infty$

## Model Setup: Firms

- A competitive sector of production firms with Cobb-Douglas production function

$$AF(K, L) = AK^\theta L^{1-\theta}$$

- Capital Accumulation is linear and depreciates at rate  $\delta$
- Denote  $w$  to be per efficiency unit of labor and  $r$  to be rental rate of capital
- Labor is supplied inelastically
- Efficiency unit of labor supplied by high and low productivity households are  $z_h$  and  $z_l$  respectively, so the aggregate efficiency unit of labor

$$L = \frac{\nu}{\xi + \nu} \zeta = 1$$

## Model Setup: Financial Intermediaries and risk-sharing contracts

- A competitive sector of risk-neutral intermediaries
  - ▶ Maximize profits and do not have resources on their own
- Households insure against idiosyncratic income risk with intermediaries
- Intermediaries invest the premium payments in capital and so their discount rate is  $r$
- Intermediaries are well-diversified and so not exposed to any risk

### One-side Limited Commitment:

- 1 Intermediaries can fully commit to the contract
- 2 **Contracting Friction:** Households are free to leave the contract at any time and sign up with a new intermediary

## Model Setup: Timing of Events

- At time 0, a newborn household draws labor productivity and signs a contract with intermediaries, delivering lifetime utility  $U^{\text{out}}(z)$
- At  $t > 0$ , first  $z$  is realized. Then the hh chooses to commit or leave the contract. In the latter case, hh signs a new contract with another intermediary and receives a lifetime utility  $U^{\text{out}}(z)$ .

# Model Setup: Contract Design Problem (Cost-minimizing Contracts)

## Dual Problem:

Intermediaries minimize the net present value of the contract costs  $V(z, U)$

$$V(z, U) = \min_{\langle c(\tau) \rangle \geq 0} \mathbf{E}_t \left[ \int_t^\infty e^{-r(\tau-t)} [wc(\tau) - wz(\tau)] d\tau \mid z(t) = z \right]$$

subject to

### 1 Promised Keeping Constraint

$$\mathbf{E}_t \left[ \int_t^\infty e^{-\rho(\tau-t)} u(wc(\tau)) d\tau \mid z(t) = z \right] \geq U$$

### 2 Limited Commitment Constraint

$$\mathbf{E}_s \left[ \int_s^\infty e^{-\rho(\tau-s)} u(wc(\tau)) d\tau \mid z(s) \right] \geq U^{\text{out}}(z(s))$$

for all  $s > t$ , for all  $\tau \geq t$ , for all  $z \in Z$  and all  $U \in \left[ U^{\text{out}}(z), \frac{\bar{u}}{\rho} \right)$ .



## Model Setup: Equilibrium

A stationary equilibrium consists of  $\{U^{\text{out}}(z)\}_{z \in Z}$ ,  $c(\tau, z, U)$ ,  $V(z, U)$ ,  $w$ ,  $r$ ,  $\phi(c)$

- ① Given  $\{U^{\text{out}}(z)\}_{z \in Z}$  and  $r$ , the consumption insurance contract  $c(\tau, z, U)$ ,  $V(z, U)$  solves contract design problem
- ② The outside options lead to zero profits of intermediaries

$$\forall z \in Z, V(z, U^{\text{out}}(z)) = 0$$

- ③  $r$  and  $w$  satisfy the firm's optimality conditions:  $r = AF_K(K, 1) - \delta$     $w = AF_L(K, 1)$
- ④ The goods market clears

$$\int wc\phi(c)dc + \delta K = AF(K, 1)$$

- ⑤ The capital market clears

$$\underbrace{\frac{w \left[ \int c\phi(c)dc - 1 \right]}{r}}_{K^s} = K^d$$

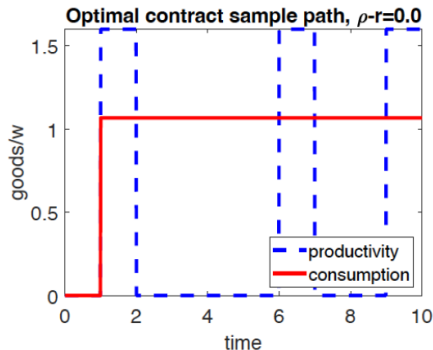
►  $w + rK^s = \int wc\phi(c)dc$

- ⑥ The stationary consumption pdf is consistent with the dynamics of contract

# Characterizing Optimal Contract

Full insurance in the long-run:  $\rho = r$

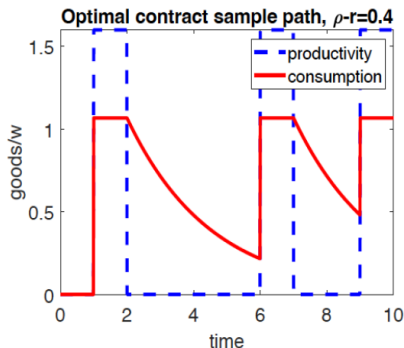
As long as  $z_{it} = 0$ , hhs consume the nontradable endowment  $c_l = \chi$  and signs a consumption contract that has constant consumption  $c_h = \left( \frac{\rho+v}{\rho+v+\xi} \right) \zeta$  and remains there forever when the instant labor productivity rises to  $\xi$



# Characterizing Optimal Contract

## Partial Insurance: $r < \rho$

- 1 Whenever  $z = \zeta$ , the hh consumes a constant amount  $c_h = \left( \frac{\rho + \nu}{\rho + \nu + \xi} \right) \zeta$
- 2 When the productivity switches to 0, consumption drift down according to the full-insurance Euler equation  $\frac{\dot{c}(t)}{c(t)} = r - \rho < 0$
- 3 Denote  $\tau$  the time elapsed since productivity last switched from  $z = \zeta$  to 0. Then,  $c(\tau) = c_h e^{(r-\rho)\tau}$



# Stationary Consumption Distribution

Full-Insurance:  $\rho = r$

Consumption distribution places all mass  $\phi_h = 1$  on  $c_h$

Hint: Individuals flow out of  $c_l$  at rate  $\nu$  and no inflow to this consumption level

Partial Insurance:  $r < \rho$

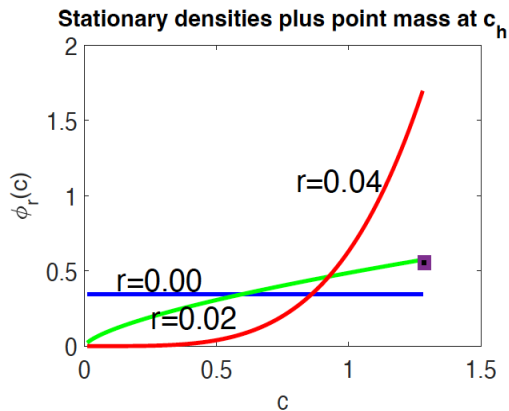
In this case, the stationary distribution is given by a mass point at  $c_h$  and a Pareto density below it.

$$\phi_r(c) = \begin{cases} \frac{\xi \nu (c_h)^{-\frac{\nu}{\rho-r}}}{(\rho-r)(\nu+\xi)} c^{\frac{\nu}{\rho-r}-1} & \text{if } c \in (0, c_h) \\ \frac{\nu}{\nu+\xi} & \text{if } c = c_h \end{cases}$$

Hint: On  $(0, c_h)$ , the distribution satisfies the Kolmogorov forward equation

$$0 = -\frac{d[(r-\rho)c\phi(c)]}{dc} - \nu\phi(c)$$

# Stationary Consumption Distribution



# General Equilibrium and Market Clearing $r$

Production Side: supply of consumption goods and demand for capital

$$\kappa^d(r) := \frac{K^d(r)}{w(r)} = \frac{\theta}{(1-\theta)(r+\delta)}$$
$$G(r) = \frac{AF(K^d(r), 1) - \delta K^d(r)}{w(r)} = 1 + \frac{\theta r}{(1-\theta)(r+\delta)}$$

Consumption distribution  $\rightarrow$  Demand of consumption  $\rightarrow$  supply of capital

$$C(r) = \int c \phi_r(c) dc \quad \rightarrow \quad \kappa^s(r) = K^s(r)/w(r) = \frac{C(r) - 1}{r}$$

Supply of Capital:

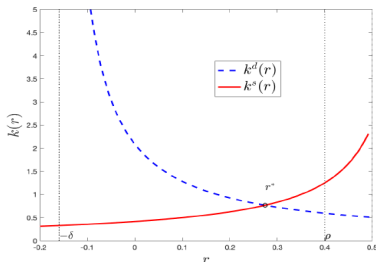
- ① Full insurance ( $r = \rho$ ):  $\kappa^s(r) := \kappa^{FI} = \frac{\xi}{\nu(\nu+\rho+\xi)}$ 
  - ▶ Unique  $\rho^{FI} = r^{FI}$ :  $\kappa^d(r^{FI}) = \kappa^{FI}$
- ② Partial insurance ( $r < \rho$ ):  $\kappa^s(r) = \frac{\xi}{(\nu+\rho-r)(\nu+\rho+\xi)}$

# General Equilibrium and Market Clearing $r$

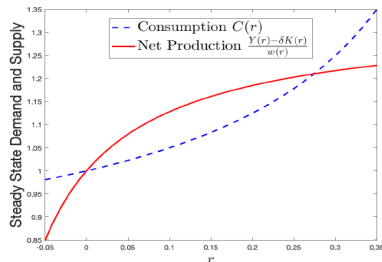
## Unique equilibrium features partial insurance

Suppose  $\frac{\theta}{(1-\theta)(\rho+\delta)} < \frac{\xi}{\nu(\nu+\rho+\xi)}$ , then there exists a unique stationary equilibrium with interest rate  $r^* \in (-\delta, \rho)$  follows

$$r^* = \frac{\theta(\nu + \rho + \xi)(\nu + \rho) - \xi\delta(1 - \theta)}{\xi + \theta(\nu + \rho)}$$

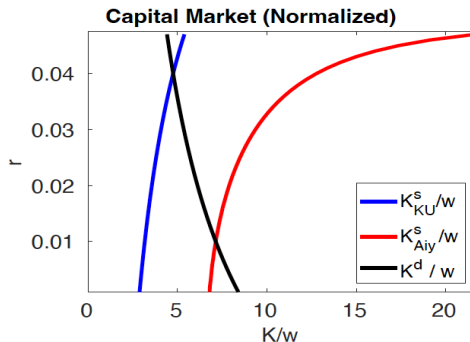


(a) Capital Demand  $\kappa^d(r)$  and Supply  $\kappa^s(r)$  as a Function of the Interest Rate  $r$



(b) Goods Demand  $w(r)C(r)$  and Net Supply  $Y(r) - \delta K(r)$  as a Function of  $r$

## Comparison to Aiyagari (1994)

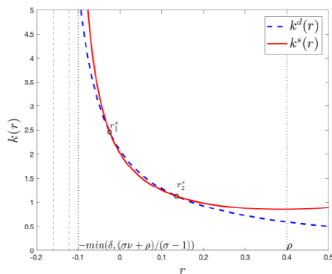


- $\forall r$ , the supply of assets is less in KU economy  $\rightarrow$  a lower  $r^*$ 
  - Intuition: In the presence of explicit income insurance, the need to accumulate capital for precautionary reasons is reduced

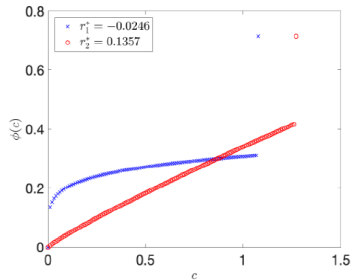


# Multiple Equilibria

Figure 5: Two equilibria with partial insurance when  $\sigma > 2$ .



(a) Capital Market Clearing



(b) Equilibrium Consumption Distributions

This figure plots an example of two equilibria, both with partial insurance, under parameter values  $\sigma = 10$ ,  $\theta = 0.25$ ,  $\delta = 0.16$ ,  $\nu = 0.05$ ,  $\xi = 0.02$ ,  $\rho = 0.4$ . The two equilibrium interest rates are given by  $r_1^* = -0.0246$ ,  $r_2^* = 0.1357$ . Left panel: solid line represents the capital supply curve  $k^s(r)$ , dashed line represents the capital demand curve  $k^d(r)$ . The right panel displays the two equilibrium consumption distributions.