# Lekha Deshmukh

Email: deshmukh.lekha@gmail.com | Portofolio:https://tinyurl.com/lekhagithub | Linkedin | +91-8806-121712

# Summary

- ~10 years of UX experience across SAAS, AI marketing-tech, DAAS, EdTech, and front-end development.
- Certified UX Designer (IDF & LinkedIn Learning) with strong grounding in design thinking and user-centered design.
- Expertise in Web/mobile UX, Design systems, HTML, CSS, and tools like Figma, Miro
- Led UX strategy discussions with cross-functional stakeholders and drove data-informed design decisions.
- Mentored 100+ junior designers and engineers at DNEXT in UX principles and basic front-end skills.
- 3 Award Winning large-scale government UX projects, Awarded by CMs of Maharashtra, Bihar, and Haryana.

# **Experience**

# Co-Founder & Principal UX

Inaiways Technology Pvt Ltd | Jan 23 - Present

- Led UX for an Al-powered Google Ads landing page builder using an Agile process, reducing creation time from 25 days to 20 minutes through data-informed UI flows and behavioral insights from tools like Microsoft Clarity.
- Designed end-to-end UX for a customer support SaaS application, achieving a 95% reduction in issue resolution time and significantly lowering weekly customer call volume; developed and implemented a comprehensive Design System.

#### Sr UX Designer

eQ Technologic | Aug 21 - Dec 22

- Led the UX revamp of enterprise Data & Analytics platforms, including the eQube BI Admin Console, achieving a 30–35% reduction in troubleshooting time through improved design.
- Redesigned the Scheduler module and drove usability initiative in UX Dept, contributed to the development and refinement of the organization's Design System.

# Member of Technical Development Staff - UX

Maharashtra Knowledge Corporation Limited | Oct 18 - Aug 21

- Led UX design for LearniCo, onboarding 4,000+ students across web and mobile.
  Created design team, drove feature ideation, sprint planning, and workflow enhancements.
- Created UX documentation, prototypes, design system, visual guidelines; implemented UI in Vue.js. Improved UX flows and usability, resulting in increased teacher retention after switching back from competing apps.

# Senior Project Associate II

Maharashtra Knowledge Corporation Limited | Oct 17 - Aug 18

- Mahalabharthi Govt Initiative Project Led end-to-end UX for a platform serving 500,000+ citizens across Maharashtra, earning formal recognition from the Chief Minister.
- Conducted field research in rural communities to uncover user pain points and design for real-world accessibility. Delivered a seamless, inclusive user experience through IA, rapid prototyping, usability testing, and hands-on front-end implementation.

# Senior Project Associate I

Maharashtra Knowledge Corporation Limited | Oct 16 - Aug 17

- MKCL LiveDemy Govt project Implemented in Bihar Skill Development Mission in India - Led front-end design for LiveDemy, delivering high-fidelity prototypes, user flows, and design system. Translated secondary research into wireframes and IA aligned. Collaborated closely with a team of developers to ensure successful implementation.
- ERA LMS (MS-CIT) Ed-tech & Govt Initiative Designed key learner pages for millions, streamlining 17 pages down to 3 and boosting usability through simplified UX.
   Enhanced LF Dashboard experience, improving task completion & consistent workflows.

## **UI UX Developer**

CapitalVia | Jun 2015 - Oct 2016

 Worked on UX & front end coding of 7 applications, in-house and customer facing used by 700+ people. Collaborated with the CEO and IT Head for developing new applications.

# **Education**

# Master of Design (M.Des.)

IIT Hyderabad | 2025 - 2027

M.Des by practice for professionals & entrepreneurs

 Focus on Interaction design, Data & information visualizations, Human-centered design, Typography, and Sustainable design.

## Bachelors of Engineering (B.E.) - Computer Science

International Institute of Information Technology, Pune | 2011 -2015

 Programming, Graphic Design, Data Structures and Algorithms, Computer Architecture, Computer Networks, Design and Analysis of Algorithms

#### Kendriya Vidyalaya, IIT Powai, Mumbai

HSC. SSC | 2009-2011

# **Skills**

## Design

 $\label{thm:continuous} \mbox{ User Experience} \cdot \mbox{ Interaction Design} \cdot \mbox{ User Interface} \cdot \mbox{ Digital Prototyping} \cdot \mbox{ Visual Design} \cdot \mbox{ Wireframing} \cdot \mbox{ Low-High Fidelity Mockups} \cdot \mbox{ Usability Testing} \cdot \mbox{ Design} \mbox{ Iteration} \cdot \mbox{ Information Architecture}$ 

#### Research

 $User\ Interviews \cdot User\ Testing \cdot Journey\ Mapping \cdot Quantitative\ Analysis \cdot A/B$   $Testing \cdot Competitor\ Analysis \cdot Design\ Strategy$ 

#### Software

## Visual Design

 $\label{eq:decomposition} \begin{tabular}{ll} Design System \cdot Web and Mobile App Design \cdot Enterprise Apps \cdot Social Media \\ Posts \cdot Landing Page Design \cdot Stylesheets and Guidelines \\ \end{tabular}$ 

# Other Skills

Problem solving, Sales, Building apps from 0->1, Market Research & Rapid Iteration with A/B Testing · Cross-functional Collaboration and Communication · Human-centered Approach · Provide and Solicit feedback · Team Mentoring ·

# **Awards & Publications**

Received 3 Chief Minister Awards | 2016-2021 Sakal Times - Inaiways Company Profile | 2024-25

## **Certifications**

 $IBM - Enterprise \ Design \ Thinking \ Practitioner$   $LinkedIn - Conversion \ Rate \ Optimisation \cdot Interaction \ Design \ Deliverables$   $Interaction \ Design \ Foundation - Design \ with \ Data: \ Guide \ to \ AB \ testing \cdot Conversation \ Design: \ Practical \ Tips \cdot Design \ Thinking \cdot Mobile \ UX$ 

# **Teaching & Probono**

Business Success Stories Podcast by Inaiways | 2024-25 - Conducted & hosted the Podcast, spotlighting CEOs whose businesses grew through our product, highlighting real-world impact and success stories.

D-NEXT Trainer in MKCL | Oct 2019 - Mentored 100+ junior designers and engineers at DNEXT in UX principles and basic front-end skills.

Webinar on How to Get Started in UX - TCET | Nov 2022 Webinar speaker for 600 students from TCET Mumbai.