



Shankar Mani



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Skillset:

Head of Delivery
Quality Engineering Leader
Delivery Management
Techno Managerial Leadership
Stakeholder Management
Finance & EBIDTA Tracking

Methodologies:

Agile, Waterfall & V Model

Domains:

Retail
Logistics
Finance

Recommendation:

Refer [LinkedIn](#)



DIRECTOR – DELIVERY & QUALITY ASSURANCE LEADER

Highly motivated, versatile and delivery focused professional with nearly 17 years of experience in strategising and executing projects with budget over 15 million. Rich experience in. Pre-sales and Digital Transformation consulting for Fortune 500 clients

Profile Snapshot

- A seasoned technology leader with proven expertise in building delivery for Fortune 500 clients
- Led several global clients to transform their organization with cross-functional project teams by leveraging cognitive-automation-based solutions that drive business agility and customer-centric assurance
- Technology-savvy veteran with rich experience in consulting, service strategy formulation and implementation of Test Automation solutions, Cloud, DevOps and Digital technologies
- Expertise in leading Business Development, Pre-sales, Delivery, Quality Engineering Practice & Innovation and Test Organisation Assessment
- Build and led the Quality Engineering Practice team in delivering top notch products and platforms that revolutionize testing and enrich customer experience
- Involved in leading Technical Solution for RFP / RFI from Fortune 500 Customers, Go-To-Market Strategies for new solutions developed inhouse, Products Platforms & Partnership Ecosystem, Internal Marketing Campaigns & Collaterals, Unsolicited Proposals
- Over 15 years of expertise in retail domain in which extensively worked and delivered various retail projects and Omni-channel transformation programmes for top retailers Wal-Mart, WHSmith, TFG, Walgreens Boots Alliance, Debenhams, Under Armour, Halfords, Harrods etc.
- Proven track record of collaboration, building, developing, and maintaining effective relationships with influencers at C-level
- PRINCE2, ISTQB, CSTE, ITIL & Agile Scrum certified test professional with extensive experience in delivering end-to-end multi-channel retail solutions to business
- Over 6+ years of onshore experience across geographies as Delivery Manager and Test Consultant for programmes
- Lead services team for client visit sessions, new business proposals and Gartner Analyst
- Proficient at shaping business outcomes, benefits and aligning the strategic objectives through a blend of consulting, project /portfolio management, technical competence, and industry awareness
- Strong business acumen with the ability to identify and implement improvements
- Published several white papers on prominent international testing websites Also serves as an advisor to several start-ups engaged in the development of quality engineering tools and platforms
- Collaborative, highly organised team player with considerable experience building high moral teams, motivate managers and nurturing cross functional teams to elicit maximum quality and effectiveness, supplemented through digital tooling

Career Summary

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Director -Testing

Dec 2019 to Till Date

UST

Delivery Manager

Nov 2007 to Dec 2019

Inautix Technologies

Quality Assurance Analyst

Jan 2007 to Nov 2007

JB Software

Quality Analyst

Nov 2004 to Dec 2006

Notable Accomplishments

- Merit of working with high profile international clients like WHSmith (UK), Harrods (UK), Walgreens Boots Alliance (UK), NBrown (UK) Wal-Mart (USA), Debenhams (UK) etc.
- Consistent outstanding performer at UST and recognized by CEO as one of the key members (only 200 associates recognized) for UST to enable them to cross 10,000 + employees
- Best Performer for the Q2/Q3 2008.Quarterly award received for 2011, 2012, & 2013 in UST and recognition from multiple clients
- Received Walgreens Boots Alliance client nomination for the IT colleagues of the year award -2013
- Published multiple white papers in UK Tester Magazine and learning documents for Testing Centre of Excellence
- Finalist team for Europe Software Testing Awards- 2018-/2019 NFT & Automation Category
- Achieved Zero defect delivery in UST 's testing service engagement at Harrod's BOLT programme, a multi-year multi-million omnichannel transformation programme, by implementing pro-active monitoring & control, delivery excellence and governance
- Flag Runner and key contributor in establishing UST's test delivery capability at the service engagement in Europe BU, Walmart, Walgreens Boots Alliance, NBrown and Harrods by implementing the test maturity assessment, gap analysis and a process-oriented test delivery model
- Constantly introduced process enhancement initiatives to improve delivery efficiency, reliability, and reusability across all the delivery engagements by implementing Shift Left principles and Governance

Organizational Experience

Project	Client	Role
Multiple Transformation Programme	WHSmith, TFG, Halfords, Blok Bioscience, Voqin	Head of Quality Assurance & Engineering
BOLT & Fit 4 Future Programme	Harrods & NBrown(UK)	Delivery Manager & Account Manager
Enterprise Data Warehouse	Debenhams (UK)	Programme Test Manager
Retail- ePOS Testing	Walgreens Boots Alliance (UK)	Onsite/ Offshore Senior Test Manager
SQA-Store Systems	Wal-Mart (USA)	Onsite Test Lead

Technical Details

- Languages: SQL, Visual Basics,
- Databases: Oracle, SQL Server
- Management Tools: HP ALM, HP Quality Centre 8.x, 9.x, 10, JIRA, TFS
- Test Tools: QTP,Selenium, LoadRunner, HP Performance Centre, JMeter
- Ecommerce Tools: SAP Hybris, Salesforce CRM , IBM's Sterling Order Management System (OMS)
- Other Products & Tools: SAP R3, SAP CRM, Fusion Financials, POS- IBM 4690, APTOS, NCR

Education & Certifications

- Bachelor of Engineering in Computer Science, Pondicherry University -2003
- CSTE (Certified Software Test Engineer, QAI) certification in 2006
- ISTQB Certified Testing Professional in 2014
- Certified Prince 2 Practitioner & Foundation in Project Management in 2015
- ITIL Foundation Certificate in IT Service Management in 2016
- Certified Agile Scrum Master in 2017