



# THE USE OF ARTIFICIAL INTELLIGENCE IN THE LEGAL PROFESSION

September 25, 2025 6:00 p.m. - 8:00 p.m. | Zoom

#### Key Program Takeaways...

- ✓ Learn safe, practical ways to use AI and automation tools.
- Discover office efficiency and legal research solutions.
- ✓ Hear how Maryland's AI project can serve as a model.
- Get guidance on creating an AI Acceptable Use Policy.
- Understand key ethics rules—and lessons from real-world misuse cases.

#### Panel:

RUSS BLOOMQUIST Maryland Legal Aid

**DAVE PANTZER**Maryland Legal Services Corporation

#### CRAIG BRODSKY

Goodell DeVries Leech & Dann

#### **LELAND SAMPSON**

Thurgood Marshall State Law Library

# Welcome!



**Heygen translation** 





# A couple of questions to start...

- 1. How much do you use AI?
  - A. **Nope** I've really never tried it
  - B. A tiny bit I've used it a few times in my personal life
  - C. Monthly every now and then I have an idea that I try
  - D. Often with each new challenge, I wonder if AI could help
  - E. All the time Al has significantly changed the way I work
- 2. Which AI tools (if any) do you currently pay for?

### MLSC: Use of AI tools in an organization for operational efficiency

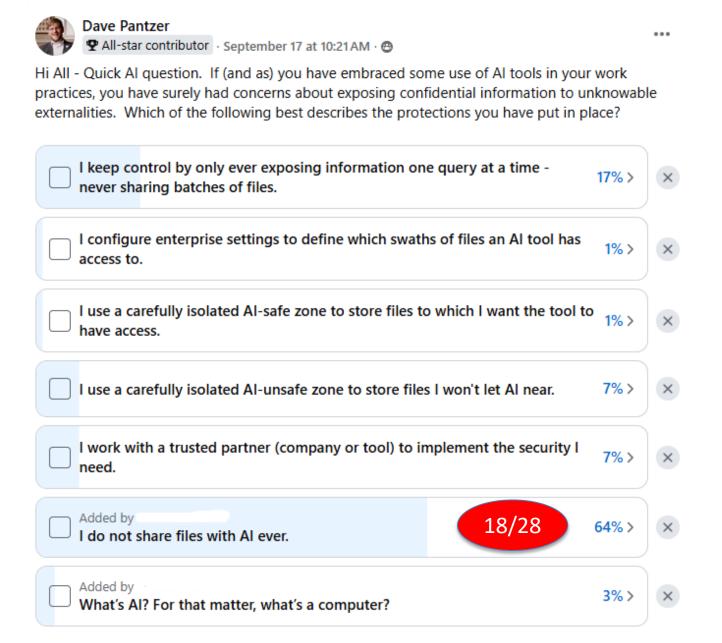
#### MLSC's Al Plan

- 1. Early testing with a few staff
- 2. Put it in the budget for everyone
- 3. Develop an AI policy
- 4. Train all staff & discuss AI
- 5. Provide tools for all staff
- 6. Repeat training & dialogue

## MLSC: Use of AI tools in an organization for operational efficiency

Potential Rewards of AI use	Potential Risks of AI use
<ul> <li>Time savings in performing routine tasks, leaving time for curiosity and creativity</li> <li>Cost savings - Availability of quick and inexpensive expertise</li> <li>Ideas - A source of helpful ideas</li> <li>Learning - Professional development</li> </ul>	<ul> <li>Brain Rot - Loss of meaningful understanding of information</li> <li>Errors - Inaccurate work product</li> <li>Bias - Decision-making that is unduly influenced by irrelevant or improper factors</li> <li>Data security - Improper release of sensitive data</li> </ul>

### How do you protect against exposing confidential information?



# Commercial Off-the-Shelf Tools

- ChatGPT Business (was "Team")\*
- Microsoft Copilot \*
- - Zoom [\*]
- \* Approved for use by MLSC Personnel
- Notebook LM
- Adobe
- Canva



#### ChatGPT **Business** – What it is

- High end general chatbot
- Build your own specialized chatbots with specific instructions and data/knowledge files
- Share chatbots within your team (or more broadly)
- Does not use workspace data to train its models

# Getting started...

- 1. Visit <a href="https://chatgpt.com/">https://chatgpt.com/</a>
- 2. Create a free account
- 3. Click to upgrade to Business (min 2 users)
- 4. \$30/user/month, paid monthly \$25/user/month, paid annually
- 5. Pay by credit card

#### **Business**

RECOMMENDED

\$25 USD / month

Secure, collaborative workspace for teams

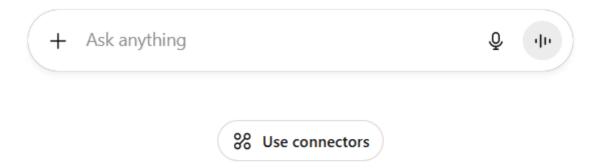
#### **Get Business**

- Everything in Plus, with even higher limits
- Unlimited access to our best model for work
- Advanced security with SSO, MFA & more
- Privacy built in; data never used for training
- % Integration with Sharepoint & other tools
- Tools for teams like projects & custom GPTs
- Simplified billing and user management
- Meeting and voice transcription
- Coding and deep research agents
- ঠ্বি Videos, image gen, data, & code all in chat

For 2+ users, billed annually Unlimited subject to abuse guardrails. <u>Learn more</u> ChatGPT 5 Instant ~

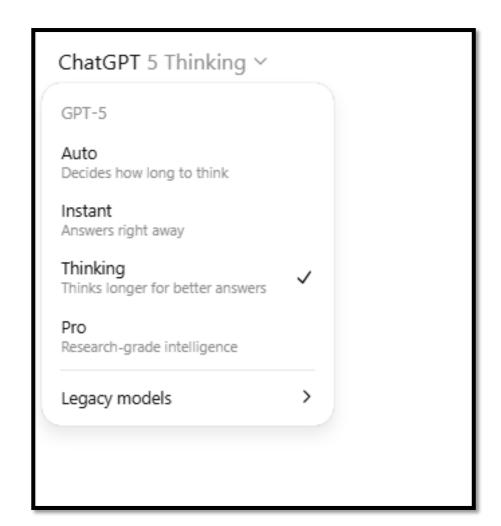
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### What can I help with?



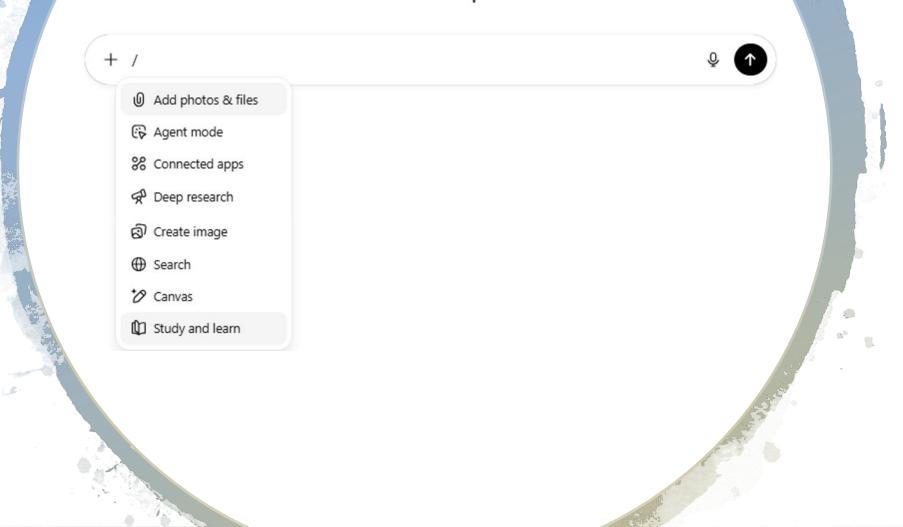
### a. Use the b. Build and use general ChatGPT a custom GPT Give it a name and Choose your model specific (Fast or thoughtful) instructions Pick your tools Upload persistent (optional) "knowledge" files Choose a default Upload documents model, capabilities, (optional) and actions Save; Share (or Ask a question not); Use and reuse

## Choose a "model"...



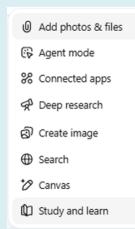
# Choose any tools... Upload any documents...

What can I help with?



#### ChatGPT *Team Workspace* – Use Cases and Examples

- 1. Using the default ChatGPT tool
  - a. First drafts of policies, letters, etc.
  - b. Help with step-by-step problems and troubleshooting
  - c. Image creation
  - d. Upload document(s) and ask questions
  - e. Deep research example



### Fast model; no tools; no documents

draft a short, friendly note to a grantee to tell them they were not selected for some extra funding

Subject: Update on [Funding Opportunity Name]

Dear [Grantee's Name],

Thank you for your application for [funding opportunity name]. We appreciate the work you do and the thoughtful proposal you submitted.

Unfortunately, we weren't able to award additional funding this time, as we had more strong applications than we could accommodate. However, we truly value your partnership and the impact of your work, and we hope to have other opportunities to support you in the future.

Please don't hesitate to reach out if you have any questions. We're grateful for all you do!

Best.

[Your Name]

[Your Organization]

### Fast model; no tools; no documents

please give me an excel formula. Cell A2 contains a name like "Doe, John". In the cell next to it (B2) I want the initials, like "D, J"

Subject: Update on

Dear [Grantee's Na

Thank you for your thoughtful proposa

Unfortunately, we we than we could accombone to have other

Please don't hesitat

Best,

[Your Name]

[Your Organization]

You can use the following formula in cell B2 to extract the initials from the name in A2:

#### **Explanation:**

- LEFT(A2,1) gets the first character of the name (the first letter of the last name, assuming the format "Last, First").
- MID(A2,FIND(" ",A2)+1,LEN(A2)) extracts the first name portion by finding the space after the comma
  and extracting everything that follows.
- 3. LEFT(MID(...),1) gets the first letter of the first name.
- 4. UPPER() ensures both initials are in uppercase.
- 5. & ", " adds a comma and a space between the initials.

If you have a more complex scenario, such as names with middle initials or suffixes, let me know!



### **Image Creation**

Can you please make a subtle, professional logo for a communication platform called "MLSC Community Connect"? This will be for staff of legal services nonprofits that we fund.



*Here's the thinking behind the elements:* 

- •Speech bubble: clear signal that this is a communication space—conversation, announcements, and peer exchange.
- •Interlocking "M" and "C": MLSC + Community/Connect. The overlap suggests partnership between MLSC and grantee staff, and the platform as the meeting point.
- •The gap in the inner "M": that intentional break represents an open channel—a doorway for people to enter the conversation, ask questions, and share resources. It also reads as an ongoing thread rather than a closed shape, emphasizing that the community is evolving, not static.
- •Color palette:
- Navy conveys trust, stability, and professionalism (appropriate for legal services).
- **Teal** hints at support, care, and forward-









## **Image Creation**

Can you please make a subtle, professional logo for a communication platform called "MLSC Community Connect"? This will be for staff of legal services nonprofits that we fund.







# Marketing?

please develop 4 social media cards to promote the family law practice of [FIRM] in [LOCATION]. Refer to [WEBSITE].

can you please make images for these 4 cards?

Card 1 — "Mesa Family Law, Made Uncomplicated"

Headline: Family Law in Mesa, Made

Uncomplicated

**Post copy:** Going through divorce, custody, or support issues? Our Mesa team provides compassionate, clear guidance—so you can focus on what matters most. Schedule a consultation

today. gravislaw.com+1
CTA: Book a Consultation

**Contact line:** Gravis Law – Mesa | 705 N. Lindsay Rd, Mesa, AZ 85213 | (480) 418-5441 <u>Gravis Law</u>

- Business

**Suggested visual:** Warm, welcoming office or family-focused photo with subtle "Law

Uncomplicated" overlay.

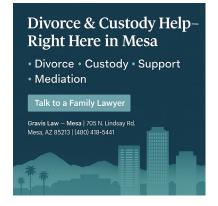
Hashtags: #MesaAZ #FamilyLaw #Divorce

#ChildCustody #GravisLaw









# Upload a document...

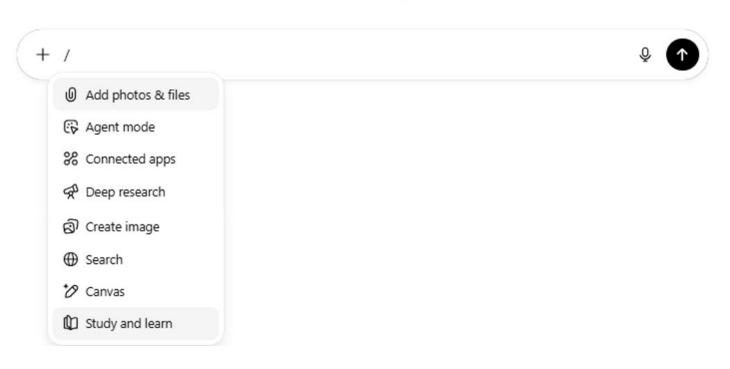
please summarize the following in 100 words. Focus on significant achievements:

I will upload a transcript of a Zoom call between me (Dave) and Casondra for MLSC on one side and on the other side. Please give a brief narrative summary of what got understood, and what remains to be seen.

Can you help me create discussion questions and talking points to facilitate a meeting focused on this documents content? The context is an investment committee of a board of directors.

# "Agent mode"

What can I help with?



# Data Visualizations, starting from PDFs

Section 11-605 - Affordable Life, Wills, and Estate Planning for Seniors Grant Program (Program to help low-income seniors with certain documents.)

- (f) The Program shall provide eligible clients with legal services concerning primarily:
- (1) last will and testaments;
- (2) powers of attorney;
- (3) special needs trusts;
- (4) advance health care directives; and
- (5) life estate deeds.



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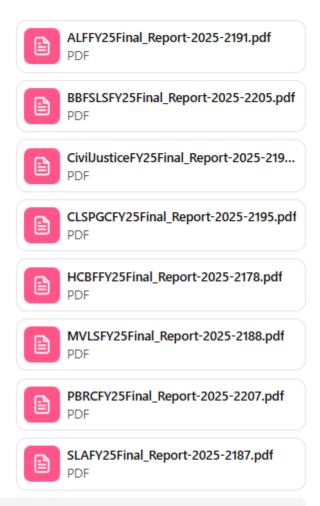




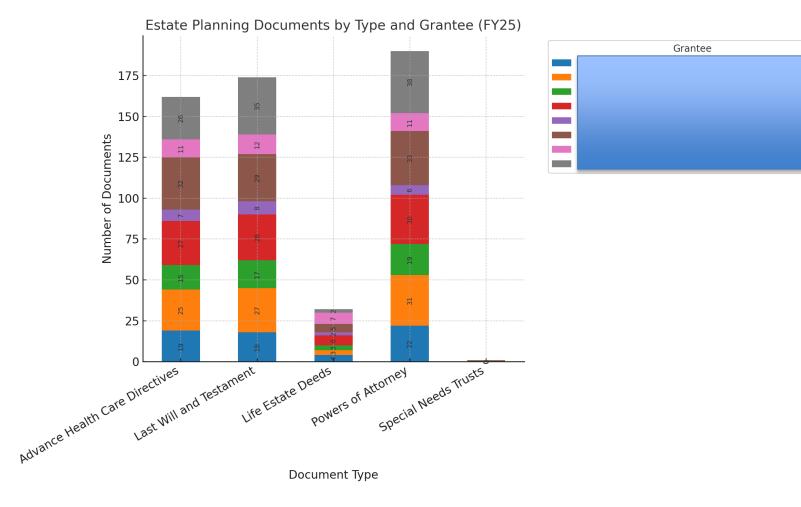
### Service Type (Document Created)

	Number of Cases
Last will and testament	19
Powers of attorney	6
Special needs trusts	0
Advance health care directives	4
Life estate deeds	4
Other Estate Planning Document	0
Total Cases Closed	33

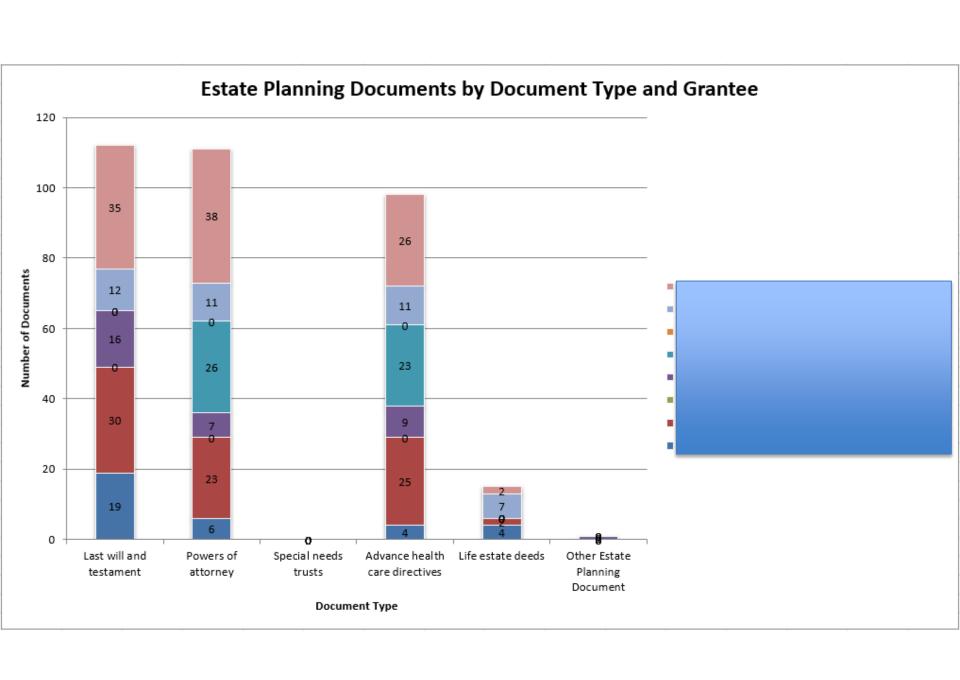




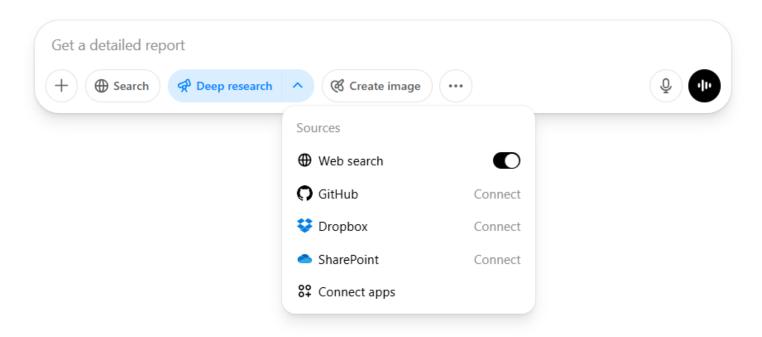
i will give you the Final reports of eight grantees for a legal services grant that provides seniors with various sorts of estate planning documents. I want to better understand how many of each document type were provided and by which grantee. Please examine the "Service Type (Document Created)" table in each report and output a spreadsheet with a stacked colored bar graph. Each column should represent one of the document types, and within each column, there should be a colored layer representing the number of that document type provided by each grantee. Please include data labels.



Document Type



#### What are you researching?



April 24, 2025 update: We're significantly increasing how often you can use deep research—Plus, Team, Enterprise, and Edu users now get 25 queries per month, Pro users get 250, and Free users get 5. This is made possible through a new lightweight version of deep research powered by a version of o4-mini, designed to be more cost-efficient while preserving high quality. Once you reach your limit for the full version, your queries will automatically switch to the lightweight version.

# a. Use the general ChatGPT

Choose your model (Fast or thoughtful)

Pick your tools (optional)

Upload documents (optional)

Ask a question

# b. Build and use a custom GPT

Give it a name and specific instructions

Upload persistent "knowledge" files

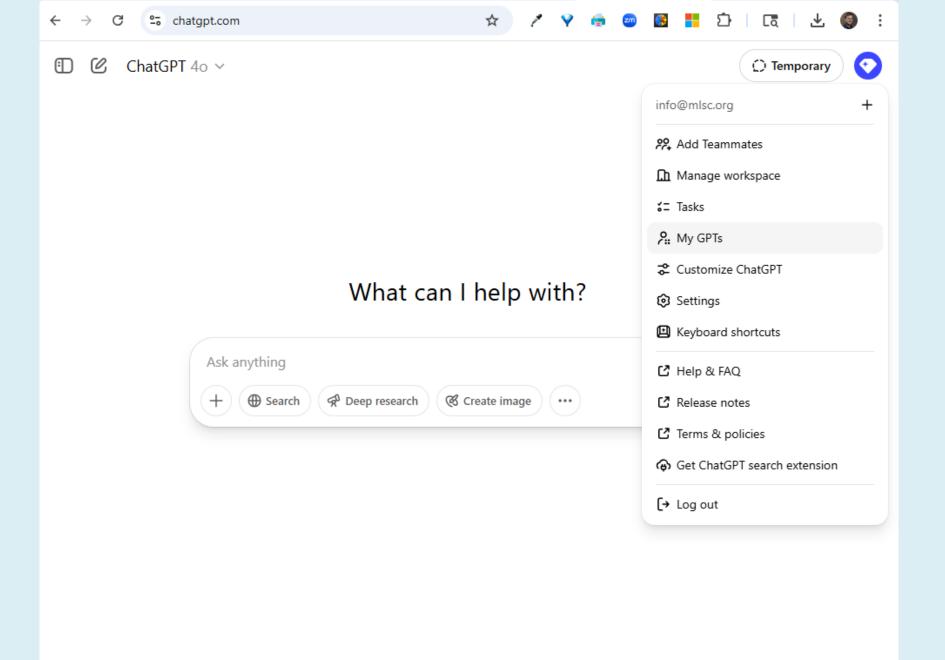
Choose a default model, capabilities, and actions

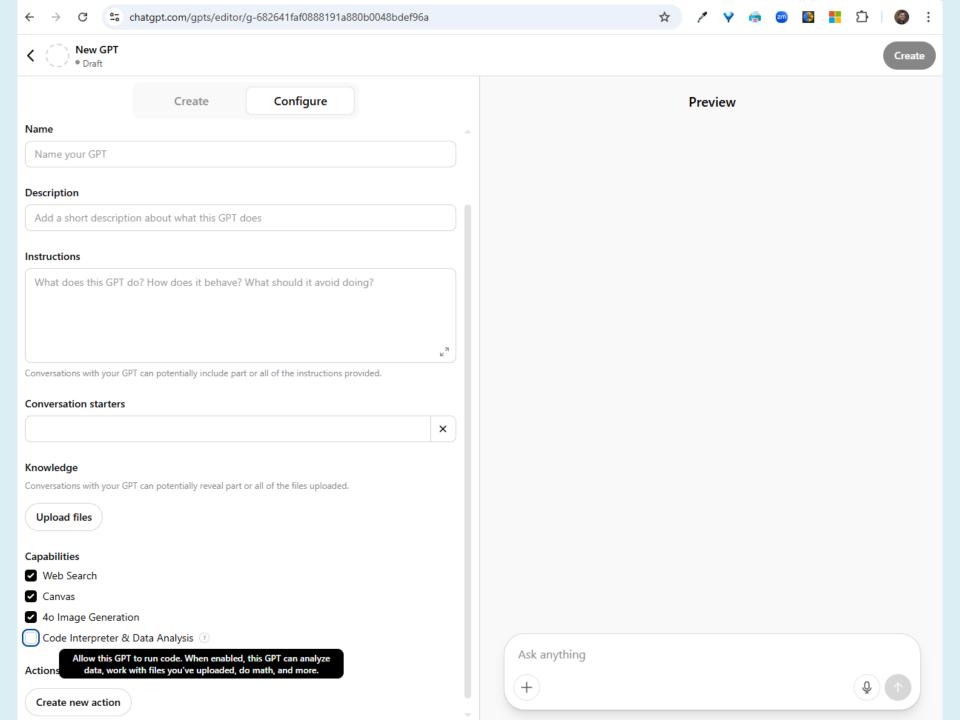
Save; Share (or not); Use and reuse

#### ChatGPT *Team Workspace* – Use Cases and Examples

1. Internal knowledge base

Upload resources (e.g., directories, policies, laws, guidance documents, etc.) and when you get a tricky question, ask it!





#### ChatGPT *Team Workspace* – Use Cases and Examples

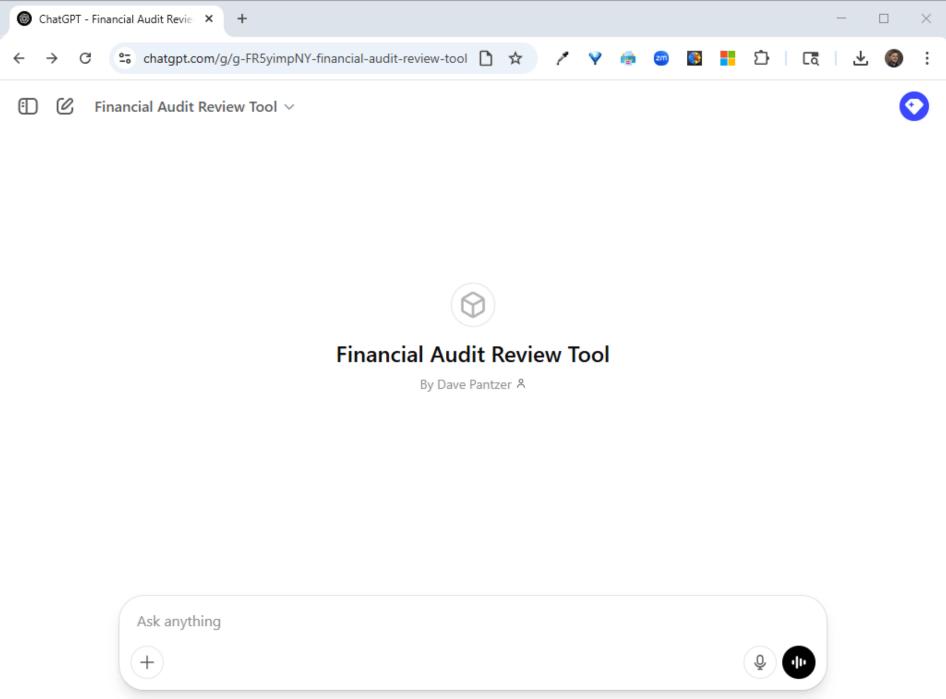
2. Speedy or repeated analysis of formatted documents for specific question

**Example:** A chatbot to review organizational financial audits.

I will upload a PDF of a financial audit for a nonprofit. Please review each page of the audit and then provide a summary of information that I need to be aware of. Focus on any red flags or risks.

After doing this, please separately indicate, for the present year and the prior year, the following tests, placing them in a table: Current ratio; Quick ratio; Debt to Assets Ratio; General Administration-Fundraising Cost Ratio.

Please also calculate the change in net assets; and state the number of months of liquidity.



### ChatGPT *Team Workspace* – Natural Language Coding

# Natural language coding – tell the computer in plain language what you want it to do

The GPT will prompt the user to upload the first report. The GPT will prompt the user to upload further reports, one by one, until the user replies, "done" instead of uploading a report.

The GPT will then prompt the user with this menu: "[N]-Narrative; [S]-Statistics; [F]-Final Summary; [A]-Ask me; [D]-Done" and await the corresponding response (Either N, S, F, A, or D). A

If the user enters N, the GPT will provide a brief summary of the narrative portions of the reports that were uploaded.

If the user enters S, the GPT will provide a brief summary of the statistical portions of the reports that were uploaded.

If the user enters F, the GPT will provide a very brief summary of the state of the program, based on the complete picture that emerges from all the uploaded reports.

If the user enters A, the GPT will say, "Ask your question..." and await the user's question. The GPT will then answer the question based on the relevant portions of the relevant reports. The GPT will then return to the main N, S, F, A, D prompt.

If the user enters D, the GPT will thank the user for their input and ask if they want the N, S, F, S, D menu back or if they are really done.

# Sample Output

#### 2. What challenges have the [GRANT PROGRAM] programs encountered this quarter?

Several recurring challenges were highlighted across the reports:

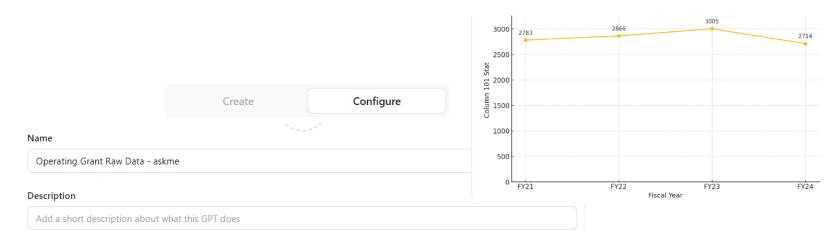
- Attorney Recruitment Shortages: [Grantee], [Grantee], and [Grantee] all pointed out difficulties in recruiting attorneys, particularly in rural or specialized areas. [Grantee] mentioned the need for attorneys with specific language skills, such as Amharic and Vietnamese, to serve growing immigrant populations. Similarly, [Grantee] struggled to place high-conflict cases due to limited attorney availability.
- Attorney Burnout: [Grantee] and [Grantee] expressed concerns about attorney burnout, especially as the same volunteers often handle multiple or more complex cases. [Grantee] reported similar issues, particularly in areas with fewer practicing family law attorneys.
- Case Complexity: [Grantee] and [Grantee] reported that cases are becoming more complex, leading to longer durations to close cases. This also ties into the challenge of attorney burnout, as volunteers are taking longer to resolve the cases they handle.

These challenges indicate a growing strain on resources, both in terms of attorney availability and their ability to manage increasingly complex caseloads.

### ChatGPT *Team Workspace* – Building Data Visualization

# **Building Data Visualization**





#### Instructions

The knowledge file for this GPT is a multi-sheet spreadsheet representing the raw data for sever grantees. We will ask the GPT questions about trends, based on the information. Most of the styear (for example, FY24 means fiscal year 2024). The GPT will respond to questions. For example trends of how many cases of a certain kind that a certain grantee has done over time. In genera column one on each tab, under the heading "Organization." The data points we will ask about a

#### Conversation starters

#### Knowledge

If you upload files under Knowledge, conversations with your GPT may include file contents. Files Interpreter is enabled

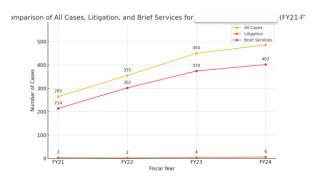
The following files are only available for Code Interpreter:



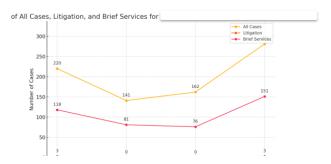
- Please provide a line chart plotting the number of "All Closed Level" cases for << X>>, across the four years labeled FY21, FY22, FY23, and FY24
- please plot the stat in column CW over time for grantee "<< X>>"
- please include data labels for the nodes on the graph, so
   I can see the exact numbers
- please plot column 101 over time for << X>>, including data labels on the graph
- please adjust the scale of the y-axis, so that it starts at 0
- please adjust the y-axis to go to 20% higher than the highest point
- now please add in another line, in another color, for the data points in column 95. please label this series "Litigation"
- Please rename the Column 101 Stat series to All Cases
- Now please add in a line called Brief Services, which is the sum of the data points in columns 80 and 83
- can you please make this graph for each grantee and output them all into a big word document?

#### Operating Grant Data – FY21 to FY24

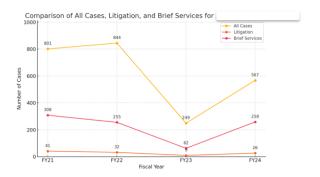
#### Grantee 1



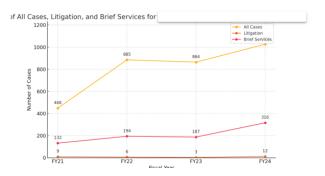
#### Grantee 2



#### Grantee 3



#### Grantee 4



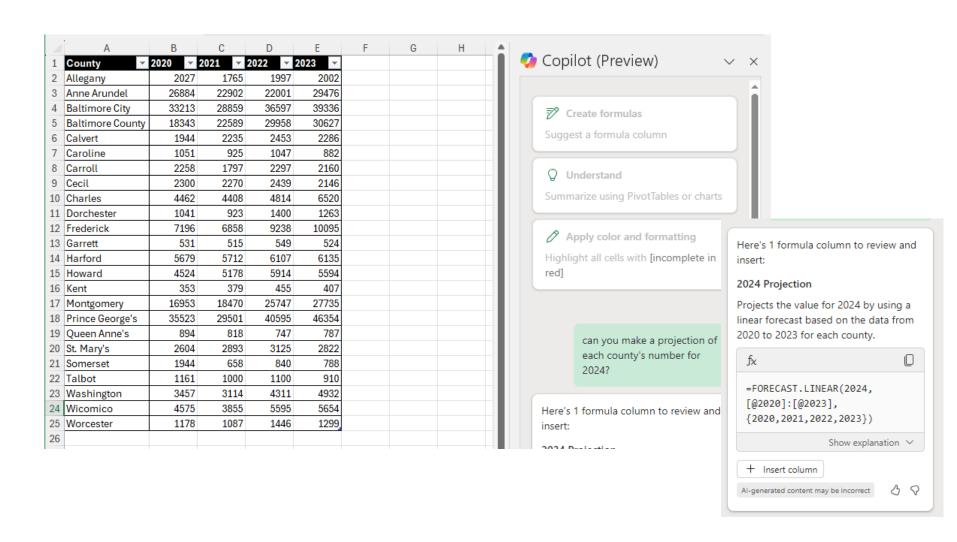
#### ChatGPT – Strategies

- Within its analysis, ask for citations to examples.
- Redact identifying information in the query.
- Instead of relying on verbiage, ask it to identify themes.
- Build in visual verification aids, like numerical tags on graphs and charts.
- Use it as an assistant, to speed you up.
- It can produce output in MS Office format, not just text and images.
- Providing more context in your questions helps it produce more appropriate output.
- https://learnprompting.org/docs/basics/prompt\_structure

#### Microsoft Copilot

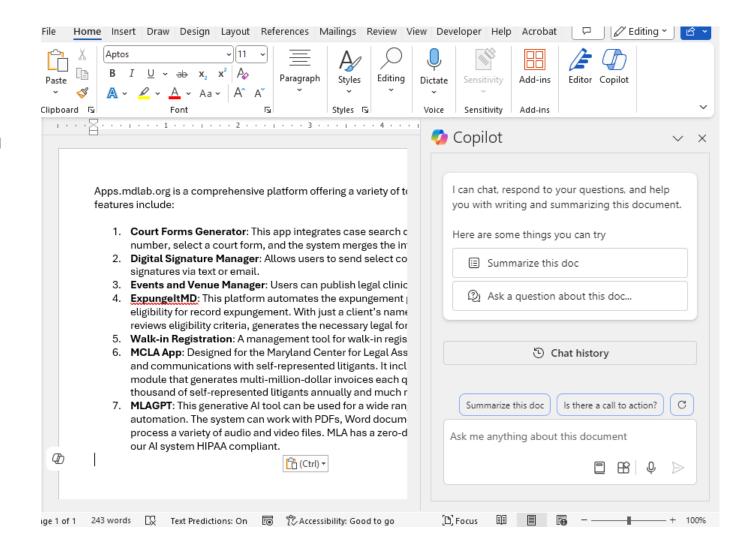
- Integrated into Office tools:
- Summarize Word docs
- Draft emails and content
- Analyze Excel data
- Automate Teams and Outlook tasks

# CoPilot in Excel

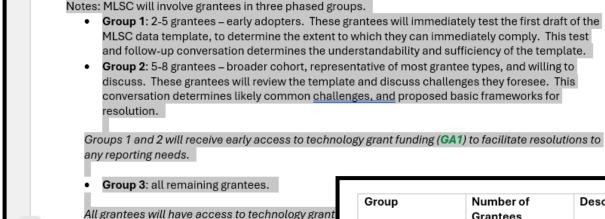


# Copilot in Word

Summarize or interrogate an existing document



# Copilot in Word – editing "down"



finalized requirements.

Rewrite with Copilot

Visualize as a Table

Group	Number of Grantees	Description	Purpose	Grant Funding
Group 1	2-5	Early adopters	Test the first draft of the MLSC data template	GA1
Group 2	5-8	Broader cohort, representative of most grantee types	Review the template and discuss challenges	GA1
Group 3	All remaining grantees	All other grantees	Compliance with finalized requirements	GA2

#### Downloadable AI Tools

- Offline-friendly models:
- GPT4All, Llama 2
- Run locally with no data sharing
- Great for privacy-focused orgs

### Offline Al Options

- No-internet-required tools:
- Al kiosks or court support tools
- Data privacy for sensitive work
- Works in secure or remote areas