

Leonardo De Oliveira

10117 Grande Loop, Clermont, FL 34711 | (407) 558-4915 | leonardo@lenehrt.com

EDUCATION

Florida International University (FIU) Miami, FL
Bachelor of Business Administration May 2022
Major: Logistics and Supply Chain Management

Valencia College Orlando, FL
Associate in Arts in Business Administration August 2020

RELEVANT COURSEWORK

PDX Code Guild Portland, OR
Full Stack Development Dec 2021

Florida International University (FIU) Miami, FL
Certificate in Import-Export and Supply Chain Management Dec 2021

EXPERIENCE

Feb 2010 – Present US ARMY FLORIDA National GUARD Florida, USA

E-5 Logistics, Transportation, Data Analyst, C2 S1 NCOIC

- Develop, implement, and automated logistics data systems to organize personnel across six regions in Florida, supporting Federal and State missions on testing and vaccination sites.
- Collaborate with FEMA, SERT, and other Gov Agencies as a Supply Chain Supervisor supporting the COVID-19 missions; Monitoring distribution operations, procurement, inventory control, countability, and budget.
- Analyze supplier's proposals, financial reports, and historic data to determine best mission approaches.

Dec 2010 – Mar 2020 Westgate Resorts LTD. Ocoee, FL

Senior Coach – International Marketing and Sales

- Leverage industry skills in developing and managing an eminent marketing campaign for the Owner Referral Department resulting in millions of dollars in sales of Westgate products worldwide.
- Serve as a driving force in gaining the trust and confidence of peers enabling complete control of all Latin America's customers and sales in the entire Westgate network.
- Guide and lead sales, customer services, and special project agents and maintain strong relations with brokers and customers. Driving efforts in improving marketing campaigns on a variety of platforms.

Jan 2016 – Jan 2020 LENEHRT LLC. Winter Haven, FL

Supply Chain Manager (Co-owner)

- Analyzed inventory proposal and identifying cost savings opportunities based on market strategies. Collaborate with suppliers re-negotiating prices on commodities and distribution and formulating policies with suppliers.
- Lead effort on market research, product sourcing, and partnering with suppliers through national/international conferences and tradeshow.
- Organize and negotiate transportation of inventory from manufactures overseas maintain strong relations with distributors.
- Develop cost reduction strategies and data reports analysis including cost center comparison schedules, key performance indicator reports, purchase price, inventory, process orders, accounting, and other monthly financial plans.

TECH SKILLS

Portfolio: www.lenehrt.com

Front-end: JavaScript, UX/UI Design, Vue.js, Bootstrap, HTML, CSS, WordPress

Back-end: Python, Django, Django REST, SQL

OTHERS

Language: English (Fluent), Portuguese (Fluent), Spanish (Proficient)

Affiliations: Beta Gamma Sigma | Association for Supply Chain Management | The National Society of Collegiate Scholars.