LENNART LANGOUCHE

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University of California, San Diego (UCSD)	PhD	Nanoengineering, focus: Biomedical Nanotechnology	2021
Rady School of Management, UCSD	Certification	Mini-MBA	2018
KU Leuven, Chalmers (dual degree)	MS	Nanoscience and Nanotechnology	2013
KU Leuven	BS	Engineering (major: electrical, minor: mechanical)	2011

TECHNICAL SKILLS

Data Analysis (Python, R, MATLAB)	SQL	PCR/dPCR
Cloud Compute (Oracle)	Machine Learning (Scikit-learn, PyTorch)	Microscopy
Experimental Design	Data Visualization (Matplotlib, Tableau)	Image Processing (Fiji)

CAREER EXPERIENCE

IQVIA | Senior Strategy Consultant, Life Sciences

AUG 2021 - APR 2023

Managed small teams to solve complex business cases for major pharmaceutical companies and biotech firms.

- Led a team to investigate SKU launch strategies for oral oncolytics and explore implications for stakeholders and product life cycle management using primary and secondary research.
- Managed a team to compile and analyze competitive intelligence data and perform additional secondary research to inform pricing strategy for a major pharmaceutical company.
- Headed a team researching rare disease drug analogues to inform drivers of sales erosion and revenue forecast for blockbuster drug due to loss of exclusivity.
- Assessed commercialization potential of blockbuster follow-on drug using KOL/prescriber interviews, conjoint and analogue analysis.

UCSD @Fraley Lab | PhD Researcher in Biomedical Nanotechnology

SEP 2015 - SEP 2021

Helped develop a custom digital-PCR high-resolution melt platform for infectious disease diagnostics. My contributions: **Project 1:** Spearheaded project to find the resolution of the digital PCR-based infectious disease diagnostic platform,

- Improved data processing pipeline to transform microscopy image stack into loss-of-fluorescence time series data using image analysis and processing tools in ImageJ and Matlab and implemented artifact removal.
- Used Python and R to compare performance of machine learning methods (kNN vs. tree-based ensemble models) using different distance measures (dynamic time warping vs. Euclidean distance) for a multi-class time series classification problem to identify pathogens, using their melt curve 'signature'.
- Presented research at the UC AI in Biomedicine Conference and published results in Bioinformatics.

using noise modeling and data augmentation, allowing for benchmarking against established technologies.

Project 2: Applied a probabilistic machine learning approach for anomaly detection, used for novel genotype detection.

- Used Scikit-Learn to compare five ML methods for the task of anomaly detection on the lab's melt curve data: Logistic Regression, Naïve Bayes, Support Vector Machines, Neural Networks and Random Forest.
- Both Random Forests and SVMs were able to successfully achieve anomaly detection with a sensitivity of 0.94 and a specificity of 0.96, outperforming the other classifiers.

Project 3: Developed a novel probe for simultaneous and universal detection of bacterial and fungal pathogens using single-channel melt multiplexing with an intercalating dye.

Illumina | Product Management Intern

JUN 2018 - DEC 2018

- Formulated market development strategy including voice of customer, competitive and technological analysis, and financial forecasting. Presented findings to upper management, leading to a 15% YoY budget increase to pursue this market opportunity.
- Created marketing video combining key stakeholder input, resulting in a top ten most-viewed company video.

APD Consulting Club @UCSD | Vice-President

SEP 2016 - AUG 2018

- Organized seven club events, including a case competition and an annual consulting bootcamp.
- Increased number of consulting firms visiting UCSD by 20%.
- Led a team of seven that assessed market entry strategies for a pre-clinical pharmaceutical company.

Blue LINC @UCSD | Incubatee

AUG 2017 - APR 2018

- Spent eight weeks shadowing clinicians at three local hospitals to identify unmet healthcare needs.
- Led a four-member team that assessed the business viability of product solutions to pneumothorax as a complication of percutaneous chest biopsy.

OTHER EXPERIENCE

Numer.ai | Participant/Contributor

AUG 2021 - PRESENT

- Modeled a regression problem from exploratory data analysis to feature engineering, applying boosted decision tree models (XGBoost/LightGBM), and creating ensemble methods to successfully predict stock market data.
- My best model is a top 5% performer of over 5k models made by over 1k data scientists and is actively contributing to the Numerai hedge fund meta-model.

John Hopkins Course (online) | Algorithms for DNA Sequencing

SEP 2023

• Introduction to algorithms for alignment and assembly including hands-on coding experience.

UCSD Extension Certificate | Dashboards and Data Visualization for Data Analysis

APR 2018 - JUN 2018

Theory and hands-on experience building dashboards using Tableau

UCSD Extension Certificate | **Project Management for the Collaborative Workplace**

JAN 2018 - MAR 2018

• Managed a three-month community project to improve student mental health services at UCSD.

UCSD Extension Certificate | Effective Leadership and Teamwork in the Workplace

OCT 2017 - DEC 2017

• Completed certificate program including ten workshops on leadership and self-development.

Rady School of Management @UCSD | Technology Management and Entrepreneurism Fellow

SEP 2016 - JUN 2017

- One-year certificate program exposing me to business and entrepreneurship fundamentals.
- Developed lab-to-market strategy for novel cancer diagnostic technology and presented at pitching competition.

MENTORSHIP | TEACHING

IQVIA | Mentor for new PhD recruits

JAN 2022 – MAR 2023

Provided mentorship on topics such as career development and use of IQVIA databases.

UCSD GSA | Mentor for new PhD students

SEP 2020 - SEP 2021

BAEF | Mentor for new B.A.E.F. Scholars at UCSD

SEP 2016 – SEP 2017

UCSD | Teaching Assistant

SEP 2015 – SEP 2021

• Served as a teaching assistant for 7 quarters (5 courses), holding office hours and leading discussion sections.

HONORS | AWARDS

- 2018 1st Place, L.E.K. Consulting Case Competition
- 2017 1st place, IXL Innovation Olympics
- 2015 B.A.E.F. Fellow
- 2014 IAESTE Scholar
- 2012 Erasmus Mundus Consortium Scholar

SELECTED PUBLICATIONS

- L. Langouche, Advancing Rapid Infectious Disease Screening Using a Combined Experimental/Computational Approach, University of California, San Diego (2021)
- L. Langouche, A. Aralar, M. Sinha, S.M. Lawrence, S.I. Fraley, T.P. Coleman, <u>Data-driven noise modeling of digital</u> <u>DNA melting analysis enables prediction of sequence discriminating power</u>, Bioinformatics, 6 (2020)
- W. Cai, E. Wang, P.W. Chen, Y.H. Tsai, **L. Langouche**, Y.H. Lo, <u>A microfluidic design for desalination and selective removal and addition of components in biosamples</u>, Biomicrofluidics, 13.2 (2019)